

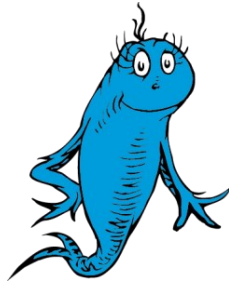


Happy Birthday

Rebekah Andrus	August 10th
Lori deWolf	August 12th
Hope Mortensen	August 12th
Brooke Sorensen	August 19th
Kira Church	August 21st
Gloria Hager	August 22nd
Nannette Bennett	August 23rd
Robyn Carlson	August 28th
Paula Erichsen	August 28th
Elizabeth Cazares	August 29th
Danielle Wyllie	August 30th

Happy Anniversary

Bonnie Baxter	3-Aug	3rd Anniversary
Madeline Adams	13-Aug	1st Anniversary
Arianna Gibson	16-Aug	1st Anniversary
Amanda Hendriksen	17-Aug	1st Anniversary
Lisa Kelly	23-Aug	6th Anniversary
Jenica Laws	24-Aug	1st Anniversary



Events to look for:



Things I know for SURE:

1. This business works when you do!
2. Nothing happens until somebody sells something.
3. Everything you want can be found at a party.
4. Mary Kay is not magical, its mathematical.
5. You can make money or you can make excuses, but you can't make BOTH!

Product Preview - August 20th, 6:00 pm

Star Party—August 24th, 5:00 pm to drive together or 6:00pm to be at Jupiter Bowl (1090 Center Dr, Park City) Dtr will get your bowling, shoes & a lg. pizza, cookies & a pitcher to share—extra food on you :)

Fall Advance— October 10-12th, 2013

Xtreme Team— Saturday, August 10th 4:30-7:30 pm @ Tammy Crayk's House....Bring appetizer or dessert to share!

Director Meeting— Leaders Edge every Wednesday at Tammy Crayk's House from 10am till Noon.

Area Power Up Call— August call is rescheduled.... More info to come.

Sun	Mon	Tue	Wed	Thu	Fri	Sat
28 JULY	29	30	31	1	2	3
	SEMINAR			AUGUST		
4	5	6 Unit Meeting 6-7 pm Training 7-7:30 pm D&D 7:30-830 pm SCC 7:30-9pm must RSVP	7 Leaders Edge 10 am-Noon Tammy Crayk's House	8	9	10 Skin Care Party/ Marketing 9:45 am
11	12	13 <i>Motivational Night</i>	14 Leaders Edge 10 am-Noon Tammy Crayk's House	15	16	17 <i>Pink Champagne Bruch w/ Tammy Crayk & Julianna Nagle</i> 10 am-12 pm
18	19	20 Product Preview!! 6pm for Cons, 6:30pm for guests	21 Leaders Edge 10 am-Noon Tammy Crayk's House	22	23	24 Skin Care Party/ Marketing 9:45 am
25	26	27 Unit Meeting 6-7 pm Training 7-7:30 pm D&D 7:30-830 pm SCC 7:30-9pm must RSVP	28 Leaders Edge 10 am-Noon Tammy Crayk's House	29	30	31 Skin Care Party 9:45 am
1	2	3	4	5	6	7 Skin Care Party/ Marketing 9:45 am
SEPTEMBER						

August Goals:

8+ New Unit Members!

8+ New Active Consultants!

3+ Consultants Move Up the Career Path!

COUNT UPS!

New Names, 10:
Parties Booked, 2:
Faces done, 5:
Parties held, 1:
Career Shares, 3:
Bubble Sheets, 1:
Sales, \$200:
Sharing, 1:

**Registered For
FALL ADVANCE:**

**Stephanie Smart
Jessica Trujillo
Carrie Carlile**



\$1,000 Cash Giveaway!!!*
(*When our area completes Inner Circle production of \$250,000 in the month of July)

Drawing will be done on August 5, 2013
Must submit google link form before August 5th

Google link can be found on Tammy Crayk's website:
www.tammycrayk.unitwise.com

**One \$250 CASH drawing for facials completed
from July 1- July 31, 2013**

For every face (21 yrs and older) that you put the product
on your name will go into the drawing.
(On-the-go appointments do not count)

**One \$250 CASH drawing for wholesale orders
from July 1- July 31, 2013**

Consultant/ Director name goes into the drawing 1 time for every
\$200 wholesale order placed.
(Ex: 2 times for \$400 w/s or: 3 times for \$600 w/s)

**One drawing and two winners for team building!
EACH WINS \$250!!**

Every new team member that signs up July 1-31, 2013,
Will go into a drawing for \$250. When their name is drawn, their
recruiter also wins \$250.

\$10,000

\$9,000

\$8,000

\$7,000

\$6,000

\$5,000

\$4,000

\$3,000

\$2,000

\$1,000

August Unit Production

DOUBLE CREDIT AUGUST

You can earn double credit toward the Seminar 2014 Queen's Court of Sharing! Check out details below:

- Independent Sales Directors and Independent Beauty Consultants can earn double credit for up to 6 qualified* new personal team members for a maximum credit of 12 in the month of August 2013 towards the Seminar 2014 Queen's Court of Sharing.
- Normally you can earn one credit for every qualified personal team member. During the dates listed below you can earn two credits for each qualified* new personal team member who signs her Independent Beauty Consultant agreement between Aug. 1-31, 2013 **and** places at least \$600 or more in wholesale Section 1 products from Aug. 1 - Sept. 30, 2013.

In regards to the monthly maximum for the Queen's Court of Sharing, for the purposes of this promotion, the double credit (for up to 6 qualified*) **will not count** toward the monthly maximum of 13 new team members in any calendar month.

A new team member who becomes qualified* will count toward the monthly maximum of 13 in the month her signed Independent Beauty Consultant Agreement is received and accepted by the Company, not the month she becomes qualified. If more than 13 new team members' Agreements are processed in a calendar month during the contest period, the 13 with the highest commissions earned by the recruiter will count toward the maximum.

* For contest purposes a qualified new team member is one whose initial order with the Company is \$600 or more in wholesale Section 1 products and it is received and accepted by the Company in the same or following calendar month that her Independent Beauty Consultant Agreement is received and accepted by the Company.

Xtreme Team

Oh, the Places You'll Go
with the Top Gun Area Consultant Contests
July 1- September 30, 2013

PLATINUM POWER
COMPLETE 5 OF THE 5
July- August- September

- 60 Faces/ minimum 15 Parties
- \$2,000 in retail sales
- \$1,200 personal W/S
- 25 personal interviews
- 2 qual. recruits or gold medal (5 recruits)

YOU WILL EARN

- Will qualify for XTREME TEAM with NSD Tammy Crayk **each month** you meet qualifications.
- Will get a 15 minute private call with NSD Tammy Crayk **each month** you meet qualifications.
- Royal Treatment at our Fall Advance when you meet qualifications **all 3 months**.
- A private coaching session with **Senior NSD Diana Weigandt** at Fall Advance when you meet qualifications **all 3 months**.

GOLD POWER
COMPLETE 5 OF THE 5
July- August- September

- 40 faces/ minimum 10 parties
- \$1,400 in retail sales
- \$800 personal wholesale
- 15 interviews
- 1 new personal qualified or 2 new recruits

YOU WILL EARN

- Will qualify for XTREME TEAM with NSD Tammy Crayk **each month** you meet qualifications.
- Will get a 15 minute private call with NSD Tammy Crayk **each month** you meet qualifications.
- Royal Treatment at our Fall Advance when you meet qualifications **all 3 months**.

SILVER POWER
COMPLETE 4 OF THE 5
July- August- September

- 30 faces/ minimum 5 parties
- \$1,000 retail sales
- \$500 personal wholesale
- 10 interviews
- 1 new personal qualified or 2 new recruits (* these items must be completed)

YOU WILL EARN

- Will qualify for XTREME TEAM with NSD Tammy Crayk **each month** you meet qualifications.
- Royal Treatment at our Fall Advance when you meet qualifications **all 3 months**.

*****NEW DIRECTOR CONTEST***
(FOR DIRECTORS WHO DEBUT: AUGUST 1- OCTOBER 1, 2013)**

The new director with the highest TEAM/ DIO/UNIT wholesale from July 1- September 30th will get reimbursed from Tammy Crayk for: Fall Advance registration and hotel expenses!!!



Million Dollar Me\$\$age

641-715-3900 #44336

