





### Unit Court of Sales YTD

Carrie Carlile	\$19,459.00
Stephanie Smart	\$10,480.50
Vickie Garcia	\$7,509.00
Arianna Gibson	\$5,904.00
Madeline Adams	\$4,747.50
Christeena Phillips	\$4,015.00
Ashley Graham	\$3,146.50
Morgan Campbell	\$2,545.00
RoxAnn Showaker	\$2,370.50
Bonnie Baxter	\$2,309.50

### Unit Court of Sharing YTD

- |                   |             |
|-------------------|-------------|
| 1. Carrie Carlile | 6 qualified |
| 2. Cathy Escareno | 1 qualified |
| 3. Vickie Garcia  | 1 qualified |

### COUNT UPS!

- New Names, 10:
- Parties Booked, 2:
- Faces done, 5:
- Parties held, 1:
- Career Shares, 3:
- Bubble Sheets, 1:
- Sales, \$200:
- Sharing, 1:

#### Things I know for SURE:

1. This business works when you do!
2. Nothing happens until somebody sells something.
3. Everything you want can be found at a party.
4. Mary Kay is not magical, its mathematical.
5. You can make money or you can make excuses, but you can't make BOTH!!
6. 5 NEW Directors!!

## happy anniversary

Sofia Robb	9th	Bobbi Pedersen	24th
Stacy Nelson	12th	Terri Bird	26th
Natasha Davis	14th	Marjory Taylor	26th
Angela Yarbrough	21st	Jeannie Smith	27th
Brianna Chamberlain	22nd	Susan Aleshire	30th

## happy birthday

Arianna Gibson	4th	Lori Pectol	13th
Ruth Keith	6th	Stephanie Smart	15th
Michelle Johansen	10th	Sofia Robb	22nd
Angela Yarbrough	10th	Stephanie Davis	22nd

## Xtreme Team



1. Complete **ON TARGET** car production.

OR

2. Complete **DIQ** production

OR

3. Complete **30 faces** (18 and older) and do a **\$600 wholesale** reorder and do **5 qualified interviews.\***

\*A Qualified interview is an interview with your director or your guest attending a Director or NSD Marketing Event!



**"When you SHOW up, you GO up!"**  
Mary Kay Ash

### This week's Training:

Level	Class	Who	Where
NCT	Booking	Susi	Ruby
MKU	Ready to Party	Jan	Diamond
GRAD	Money Management	Carrie	Seminar
NCO	New Consultant Orientation	Krista	Sapphire
D&D	Marketing	Nicole	Cadillac
SCC	Party Floaters	Pam	Signature/Pearl

### April/May

Sun	Mon	Tue	Wed	Thu	Fri	Sat
	1	2	3	4	5	6
7	8 Priority Seminar Registration!	9 Motivational Night	10 7:30-9:00 PM Balloon Blast w/ Tammy Crayk	11 8:00-9:00 PM Area Call w/ Tammy	12 PINK CHEER-LEADER NIGHT 6:30 PM	13 X-TREME TEAM 4:30-7:30 @ Tammy Crayk,s Home
14	15	16 Unit Meeting 6pm	17	18 Ogden Marketing 6:30-8:00 PM	19	20 Skin Care Party 9:45am & Balloon Blast 1:15pm
21	22	23 Unit Meeting 6pm	24	25	26	27 Skin Care Party 9:45am & Balloon Blast 1:15pm
28	29	30 Unit Meeting 6pm	1 Seminar Registration Open to Everyone!!	2	3	4 Skin Care Party 9:45am & Balloon Blast 1:15pm
5	6	7 Unit Meeting 6pm	8	9	10	11 Skin Care Party 9:45am & Balloon Blast 1:15pm