



# WELCOME TO MARY KAY!

Your Director: Carrie Carlile, 801.913.6967 cell

**We are SO excited to have you join us!!**

Here's what to do in your **FIRST 5 DAYS** to get your business off to a SUPER start!

## **1. Your most important training is New Consultant Orientation.**

**It is time-sensitive! Do this within 48 hrs.**

Go to [www.carriecarlile.com](http://www.carriecarlile.com). Under Welcome, click New Consultants. Watch the series of short clips while viewing the corresponding documents. It's best to watch with your significant other/spouse present AND you will get a prize when they watch with you!

Please let me know if viewing the Orientation is a hardship for you & we can meet to do the whole Orientation by call or in person.

## **2. Carrie will call or text you to schedule your New Consultant Call time.**

For watching the video series before your call time with Carrie, you'll receive your choice of a Satin Hands Sets! (Peach Smoothie or Fragrance Free)

You MUST watch ALL clips before your New Consultant Call with Carrie—this cuts the call time by 3/4!! You'll be rescheduled if you haven't watched before your call.

### **Go to the Mary Kay Consultant Website:**

[www.marykayintouch.com](http://www.marykayintouch.com)—enter using your MK Cons Number & create a password.

Other website resources are  
[www.carriecarlile.com](http://www.carriecarlile.com) &  
[www.tammycrayk.unitwise.com](http://www.tammycrayk.unitwise.com)

### **Friend your recruiter & Carrie Carlile on Face book.**

([www.facebook.com/carrie.carlile.5](http://www.facebook.com/carrie.carlile.5))

You will be invited to join a private page for our Future Area!

### **Download Voxer Walkie Talkie app.**

FREE on your smartphone/tablet for an enhanced communication tool with your Director.

Voxer® Walkie Talkie



### **Attend your first weekly Unit Meeting.**

At Lasting Impressions: 9436 S. Union Square Center (675 East), in Sandy. Tuesday nights at 6pm in the Ruby Room. Invite 2 supportive friends or family members as your guests.

*Tip: RSVP to Carrie with their names and phone numbers – she will give them a cheerful “thank you for coming” phone call.*



**Watch for your Starter Kit 4-5 days after you've ordered it!!** Check all items in your kit and if you have any problems call the Company (number at the bottom of the packing list). Save white packing list for taxes.

## **UNIT MEETING ETIQUETTE**

- ◆ . Wear a dress or skirt, lipstick, etc. (see following page for more information)
- ◆ . Please be on time.
- ◆ . Do not use vulgar or non-professional language.
- ◆ . Turn cell phone off or vibrate.
- ◆ . If cell phone does ring—leave the room to answer it.
- ◆ . Leave children at home.
- ◆ . Bring your own supplies for your guests. Be prepared.
- ◆ . Invite guests who are 18 & older, 21 years or older (unless married) is best.
- ◆ . Be positive about other's accomplishments.
- ◆ . Be positive about your director's training.
- ◆ . Discuss frustrations in private with your recruiter or director.

## **UNIT MEETING & SKIN CARE PARTY**

### **Tuesdays at Lasting Impressions Studio**

9436 S. Union Square Center (675 East), in Sandy - Ruby Room

**Skin care party set up in Signature Room at 5:30pm**

### **Unit Meeting in Ruby Room 6:00 - 7:00 pm**

Announcements

Prizes and Recognition

Training and Motivation

First time free, \$4 a week or \$15 punch card for 1 month

**New Consultant Training/MKU/Grad School  
in designated rooms 7:05 - 7:30 pm**

### **Skin Care Party in the Signature Room 7:30-9:00pm**

2<sup>nd</sup> Tuesday of the month is Motivational Evening (no director teaching party)

### **Dreams & Desserts in the Pearl Room 7:30-9:00pm**

Note: Guests will attend from 7:30-9:00 pm.

***“Those who show up, go up!” ~ Mary Kay Ash***

# Professional Quiz

*Give yourself five points for each question that you can answer yes:*

1. Have you had a new updated hairstyle in the last six months? (New cut or color)
2. Are you wearing lipstick for Unit Meeting?
3. Do you use breath mints instead of gum?
4. Do you always have your date planner/phone with you?
5. Is your makeup clean, fresh, and seasonal? (Do you try trendy colors every six months)
6. Is the hemline of your skirt just above the knee when sitting?
7. Are your shoes professional looking and in good repair?
8. Is your purse or handbag professional looking?
9. Are you wearing nylons or are your legs freshly shaven and moisturized?
10. Are your nails manicured (manicured means, clean and filed smooth) and painted?

SCORE:	50	Excellent! You are a professional!
	40-45	You are almost there—just need a little more work
	30-35	Average with potential
	25-30	Use this as a learning experience
	10-15	You may need some “professional help”