

# GenX Weekly/Monthly Tracking Sheet *NAME*

30+ New Faces (equivalent to 3 classes per week)								Week ending:	
_____	_____	_____	_____	_____	_____	_____	_____	_____	_____
Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$
_____	_____	_____	_____	_____	_____	_____	_____	_____	_____
Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$
_____	_____	_____	_____	_____	_____	_____	_____	_____	_____
Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$

(Write overflow on separate sheet)

## \$300+ per week in new sales

Week 1	Week 2	Week 3	Week 4
\$ _____ NEW	\$ _____ NEW	\$ _____ NEW	\$ _____ NEW
\$ _____ Reorders	\$ _____ Reorders	\$ _____ Reorders	\$ _____ Reorders
\$ _____ Total	\$ _____ Total	\$ _____ Total	\$ _____ Total

## 3+ Interviews per week

Y-Yes N-No M-Maybe

Week 1 Interview	Week 2 Interview
_____ Y N M	_____ Y N M
_____ Y N M	_____ Y N M
_____ Y N M	_____ Y N M
_____ Y N M	_____ Y N M
_____ Y N M	_____ Y N M
Week 3 Interview	Week 4 Interview
_____ Y N M	_____ Y N M
_____ Y N M	_____ Y N M
_____ Y N M	_____ Y N M
_____ Y N M	_____ Y N M
_____ Y N M	_____ Y N M

## Numbers of Classes MTD

### Sales MTD

\_\_\_\_\_ # Total Faces MTD [30-50+]  
 \_\_\_\_\_ # PARTIES- MTD  
 \_\_\_\_\_ \$ RETAIL Sales MTD  
 \_\_\_\_\_ \$ Wholesale Order amt this WEEK  
 \_\_\_\_\_ \$ WHOLESALE MTD total Order  
 \_\_\_\_\_ Quarter w/s to DATE towards STAR

SAPPHIRE   RUBY   DIAMOND   EMERALD   PEARL  
*(circle goal)*

## 5 New Contacts per day! PLUS (or) 1 BOOKING a day! (Mark each day you meet one of these)

1	2	3	4	5	6	7	8	9	10	11
12	13	14	15	16	17	18	19	20	21	22
23	24	25	26	27	28	29	30	31		

## Team Building MTD

\_\_\_\_\_ # Interviews/Guests month to date [12-20+]  
 \_\_\_\_\_ Total NEW TEAM MEMBERS M-T-D