



# Mary Kay Business Opportunity

## Fast Fun Facts

*Design your own lifestyle! Write your own paycheck! Work at your own pace!*

### How We Make Money in Mary Kay

Purchase the products directly from the company at wholesale then sell at the retail price. Earn 50% of everything you sell (average \$25 - \$50/hr)

Facials & Parties – Establish a customer base

Reorders – Consumable product so customers reorder several times/year

Web Business – Have your own Website!

Team Building – Cash, Prizes, Career Car Program

Leadership – Earn commissions and bonuses (\$30,000-\$100,000/year) as a Sales Director

***What appeals to YOU!***

### Reasons Why Women Choose to Start a Mary Kay Business

Flexible work hours

Make money selling a product women love

Be your own boss

Tax advantages – home based business

No territories – No quotas! Do as much or little as you choose based on your goals

Career Car Program

Solid Marketing Plan – Not a pyramid or multi-level Company

No Risk - 90% Buy Back

***What appeals to YOU!***

### In Business for Yourself, But NOT by Yourself!

Women mentoring women - local education

No competition – Rewarded for your efforts and results

Networking, relationship building with other professional women

FREE online education – study at your own pace

Life Balance: Faith 1<sup>st</sup>, Family 2<sup>nd</sup>, Career 3<sup>rd</sup>

Gain new skills & confidence to improve your competitive edge in the business world

***What appeals to YOU!***

Out of everything I've shared w/you, what appealed to you the most?

Let me tell you how easy it is to get started. There are **two** questions women usually ask.

1. First, how much does it cost? The answer is \$100 plus tax & shipping and your starter kit includes over \$400 worth of product, educational materials, and samples.

2. The second question is how much time does it take? You know that is really going to be up to you based on your goals. You can choose to have this be a **pink hobby** or you can choose to make it your **full-time career**, and we will give you a proven road map to follow.

***So tell me, is there any reason why you wouldn't want to get started today?***