

Lesson 17

Those Who Don't Take Chances Don't Make Advances

Aim high and take risks. Don't waste time planning, analyzing and worrying about small ideas. Someone once said, "If you're hunting rabbits in tiger country, you must keep your eye peeled for tigers. However, when you are hunting tigers, you can ignore the rabbits." Don't be distracted by or seek after the rabbits of life. Set your sights on the "big game."

Security and opportunity are total strangers. If an undertaking doesn't include faith, it's not worthy of being called God's direction. I don't believe that God would call any of us to do anything that would not include an element of faith in Him.

All of you can be Sapphire Star Consultants. Why not stretch to Emerald this quarter? Sapphire is security; Emerald is truly stretching out of your comfort zone. More activity in warm chattering, referrals, selling appointments – that's all it takes to be an Emerald Star Consultant. Did you know the word *work* appears in the Bible 564 times?

Assignment:

1. Prepare your Six Most Important Things to do for today.
2. Decide which prize you want to earn as an Emerald Star Consultant this quarter. Let me know what you have chosen.
3. Before you go to sleep tonight, book one new (that means it was not already on your books) selling appointment to be held in the next five days.
4. Listen to Abundance Mentality audio file from the MK Classic Audio Library and then tell me what stood out to you most.