



# First 72 Hours in Mary Kay! Beat the Box!



## Day 1

1. Contacts! List a minimum of 100 people(email me the list) - include family, co-workers, former college roommates, neighbors, out of town, etc.
2. Watch the video on store options <http://vimeo.com/27277011>  
**You will want to have the attached Ready, Set, Sell brochure printed or open while you watch it.**
3. Contact Carmela via text or email when completed

**Free Satin Lips Set when you complete this in 24 hours!**  
**This Full size set is excellent when used as your demo set at your parties -**

## Day 2

1. Make an inventory decision and place initial order
2. Schedule your first 5 "Practice parties" with 5 fun friends!
3. Set up your MK Intouch account - to do so, just go to [www.marykayintouch.com](http://www.marykayintouch.com)

**\$50 in free product from my shelf when you complete this in 24 hours!**

## Day 3

1. Schedule 5 sharp women for me (your director) to talk with to be your cheerleaders and hear more about what you are doing. These are 30 minute phone calls. Email their names, numbers and best time to call to me (your director).
2. What can you be financially responsible for the next 3 months for your family/household?

**Free Pearls of sharing set when you complete this in 24 hours!**

**Dream  
BIG**

**CALL OR EMAIL CARMELA  
TO CLAIM ALL 3 PRIZES!**

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