

Seminar 2013 Mary Kay Goals!



I will be a . . .

CAREER LEVEL

_____ by Feb. 1st
 _____ by Mar. 1st
 _____ by Apr. 1st
 _____ by May 1st
 _____ by Jun. 1st
 _____ by Jun. 30th

Career Level Active Team Members

Senior Consultant	1
Star Team Builder	3
Team Leader	5
Future Sales Director	8
DIQ	10 by 1st of month
On-Target Car	5+ \$5000 Team w/s
Grand Achiever	14 Active + \$20,000 Team Wholesale Production in 1-4 months

- Team Member is ACTIVE in the month a \$200+ Wholesale order goes in and 2 months following the order

50th Anniversary Seminar-Dallas, TX-July/Aug

OTHER GOALS:

Monthly Retail Goal: \$ _____
 Number of Monthly Selling Appt. _____
 Monthly Wholesale goal: # _____

Quarterly Wholesale goals:

Dec 15 - Mar 15 _____
 Mar 16 - June 15 _____

Monthly Team Building Appointments: _____
 Number of New Team Members per month: _____

Queen's Court of Personal Sales - \$36,000 RETAIL production July 1, 2012- June 30, 2013

Queen's Court of Sharing -Minimum 24 new qualified* personal team members July 1, 2012 - June 30, 2013 (Agreement & total \$600+ wholesale orders must be received 7/1/2012 - 6/30/2013)

Other Goals _____



Sapphire	\$1800
Ruby	\$2400
Diamond	\$3000
Emerald	\$3600
PEARL	\$4800

