

**Keep in mind that this is a fun game to help YOU expand your business by helping you meet new people. They are NOT going to knock on your door while you stay at home. CHOOSE to set your goal and give this a try! You will never know if it works if you do not give it a shot!!**

**Make this a ONE A DAY challenge!! EACH NAME CAN ONLY BE ON ONE LINE!!**

Take the list with you for the whole month and complete it during your daily errands or business. The idea is to talk to women you see everyday, but may not be "seeing" them as potential customers (or recruits!)

**GOOD LUCK!!**

**ONE A DAY EVERY DAY THIS MONTH!!**

**SCRIPT FOR SCAVENGER HUNT!**

"Hi, do you mind if I ask you a quick question? My name is \_\_\_\_\_ and I am in a contest with my Mary Kay Unit! I have to find all of the categories on this list and you have..... Would you mind helping me out with this? "

When she says "yes"...you say..."Thank you so much...have you had a chance to try the new Mary Kay Timewise skin care system? (OR Microdermabrasion, Spring colors, etc) I would love to treat you to this as a thank you for helping me out" **HAVE YOUR DATEBOOK WITH YOU WITH THE TIMES YOU ARE AVAILABLE MARKED AND SEE IF YOU HAVE A GOOD TIME FOR HER IF SHE SEEMS TO REALLY TAKE TO YOU!!** Exchange names and #'s! You can do this!!

Also, give her a little thank you gift – a sample of Time Wise, MDB, a Look Card, lotion sample, etc. Surprise yourself and ASK!! If you don't ASK, the answer is NO!!

**BRING THIS LIST TO MEETING WITH YOU EVERY WEEK. IF YOU HAVE AT LEAST 5 NEW NAMES ON THE LIST EACH WEEK, YOUR NAME WILL GO INTO A DRAWING FOR THE MONTH.**

**IF YOU COMPLETE THE LIST WITH AT LEAST 30 NAMES / NUMBERS, YOU WIN LUNCH WITH YOUR DIRECTOR, MY TREAT!! (PLUS YOU WIN 30 NEW POTENTIAL CUSTOMERS...I'M NOT SURE WHICH IS THE BETTER TREAT!!)**  
**If you live too far away, I'll send you a great RED prize for the Hunt for RED October theme!!**