



Director  
Christy  
Cox

## GOALS:

- ♦ 10 Star Consultants a Quarter
- ♦ \$300,000 Circle of Achievement
- ♦ 5 Star Team Builders
- ♦ 3 DIQs
- ♦ Cadillac Production

## Wholesale Queen



Sara A. Ashcraft  
\$1,901.50

## Sharing Queens



Rachael  
Washington  
1



Amber D.  
Stewart  
1

# Christy's Queens

## Congrats 3rd Quarter Stars!

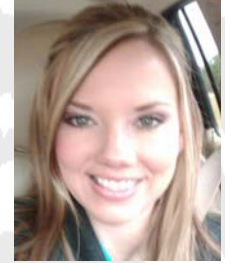
Contest Ended March 15th, 2013



**PEARL**  
Christy R. Cox



**DIAMOND**  
Pam Frost



**RUBY**  
Rachael M  
Washington



**SAPPHIRE**  
Karen D. Harris



**SAPPHIRE**  
Sara A. Ashcraft

## On-Target Star Consultants!

December 16, 2012 - March 15, 2013



Consultant Name	Current Wholesale Production	—Wholesale Production Needed for Star—				
		Sapphire	Ruby	Diamond	Emerald	Pearl
FELICIA PRUSS	\$806.50	\$993.50	\$1,593.50	\$2,193.50	\$2,793.50	\$3,993.50
CHRISTY COX	\$663.25	\$1,136.75	\$1,736.75	\$2,336.75	\$2,936.75	\$4,136.75
JULIA TURLEY	\$480.00	\$1,320.00	\$1,920.00	\$2,520.00	\$3,120.00	\$4,320.00
PAM FROST	\$430.25	\$1,369.75	\$1,969.75	\$2,569.75	\$3,169.75	\$4,369.75



**Stars Drive Cars!!**  
**Which Car is in Your Future?!**

# Spotlight on Team Builders!

Standings are updated as of March 31st — this will not reflect April orders or new team members.

## Team Leaders

Recruiter :Pam Frost  
 Krista N. Arnold  
 Kimberley M. Condon  
 Colby L. Denson  
 Lena J. Kizzar  
 Melissa K. Wogoman  
 # Amanda P. Herriman

# Deborah M. Hadra  
 # Amanda J. Mader  
 # Patricia D. Musteen  
 # Caitlin N. Riddle  
 # Amy J. Talbert

Recruiter :Amber D. Stewart  
 Lisa D. Barrett  
 Nita Henson  
 Carla D. Stracener  
 \* Priscilla J Harrison  
 # Kelli Cole  
 # Della Nelson  
 # Ashley N. Piker  
 # Sherian K. Ring  
 # Alyssa A. Standridge

## Senior Consultants

Recruiter :Katherine Roberts  
 Misty Thresher  
 \* Robin Brown  
 # Heather N. Bass  
 # Charlotte Brammer  
 # Ashley M. Brazil  
 # Holly Breaux  
 # Sydney Hoffman

Recruiter :Heather M. Rogers  
 Amber D. Stewart  
 # Kerri M. Quirin

Recruiter :Rachael M. Washington  
 Sara A. Ashcraft  
 \* Yolanda R. Davidson  
 \* Tori M. Tisdale  
 # Kamesha T. Penny  
 # Samantha Watson

## Star Team Builders

Recruiter :Cheri A. Lassiter  
 Tracy A. DeLeon  
 Lauren B. Dickey  
 Cassie Dunn  
 Cori G. Hildebrand  
 \* Karen M. Reeder  
 # Judi G. Bean  
 # Dorothy A. Davis  
 # Jeannette Eberhardy



\* Inactive Member (N1,N2,N3,I1,I2,I3) #Terminated Member  
 To become ACTIVE you must place a \$200 wholesale order.

# Follow the Steps to Success!



## Senior Consultant

(1-2 active team members)

4% Commission

## Star Team Builder

RED JACKET

(3+ actives)

Sr. Consultant benefits plus Red Jacket Rebate

Eligible for \$50 Bonuses

## Team Leader

(5+ actives)

All the previous benefits plus 9-13% Commission

Team Leader pin

## On-Target for Car!

(5+ actives and \$5,000 wholesale growing to 14 actives and \$20,000 in 4 months or less)

Eligible to earn use of Career Car or \$375 cash monthly for 2 years PLUS all Benefits of previous levels

## Director in Qualification

Effective Jan. 1, 2010 (10+ actives growing to 24 in 4 months and be a star consultant!)

Production during DIQ counts towards car! Eligible to become Director and earn Unit Commission and Unit bonuses—Eligible to wear the exclusive Director Suit.

# Here We Grow Again!

## Welcome New Business Owners!

(These new unit members signed Consultant agreements March 1-31.)

New Consultant  
Sara A. Ashcraft  
Priscilla Harrison

From  
BRYANT, AR  
NORTH LITTLE RO, AR

Sponsored by  
R. Washington  
A. Stewart



Amber Stewart pinning her newest Hot Shot Priscilla Harrison. Rachael Washington pinning her new hot shot Sara Ashcraft

## Thank You from Mary Kay

"Love Check" Commissions for Personal Team Building



### 9% Recruiter Commission Level

Pam Frost \$60.08

### 4% Recruiter Commission Level

Rachael M Washington \$76.06

Katherine Roberts \$15.04

## Team Building

### Tip of the Month!

#### Proven Script for 5 New Recruits:

- ◆ List 30 names of women—Start with customer profiles, etc.
- ◆ 15 will agree to listen.
- ◆ 5 should join!

Use the following script to set up interviews and share the marketing plan!

Hi, this is \_\_\_\_\_ with Mary Kay Cosmetics. Do you have a minute? I'm really excited because I've been challenged to share Mary Kay career information with \_\_\_\_\_ sharp women in the next \_\_\_\_\_ weeks. I thought of you! I don't know if this is anything that you would ever think about for yourself, but I will give you a \$10 Gift Certificate good for any of our fabulous products. All I need from you is 30 minutes to get your thoughts on the information. We can do it over the phone, or we can meet for coffee. Will you help me meet my challenge? Let's set up a time to get together. I appreciate your time.

Within you right now is the power to do things you never dreamed possible. This power becomes available to you just as soon as you can change your beliefs.

Dr. Maxwell Maltz

**THE TIME IS NOW** to start a *Mary Kay* business!

**start**

**Start Something Beautiful™**  
for only ~~\$100~~ **\$75!**\*

The life of your dreams could begin today! When you start a Mary Kay business in April, the beautiful *Mary Kay*® Starter Kit is yours for only **\$75\*** (plus shipping, handling and tax). It's packed full of retail-sized products to demonstrate at parties, samplers to share with potential customers and sales tools to help you **start earning money ASAP!**



**APRIL**  
**1-30,**  
**2013**



**sell**

**Sell Something Beautiful**  
and earn up to **\$150 credit!**\*\*

Grab a pen – the story of your success is ready to be written. And when you sell the **beautiful products that women love**, you can earn a credit to jump-start that success.

Place an initial  
product order†  
by May 31 and get:

- \$150 credit\*\* on an \$1,800 wholesale order
- \$75 credit\*\* on a \$600 wholesale order
- \$50 credit\*\* on a \$400 wholesale order



**share**

**Share Something Beautiful**  
and look fabulous doing it!

Mary Kay gives you the opportunity to find success on your own terms, in your own time. And when you share this beautiful opportunity by adding 3 or more qualified new personal team members\*\*\* by June 30, 2013, you can wear something beautiful too – your choice of a **free red jacket** to give your look that professional flair!



**\$85 Value.**  
**Yours**  
**FREE!**



**MARY KAY®**

\*You qualify for the \$75 Starter Kit (plus shipping, handling and tax) if your Independent Beauty Consultant Agreement is received and accepted by the Company from April 1 - 30, 2013. \*\*Restrictions apply: You qualify for a "credit" on your first product order if your Independent Beauty Consultant Agreement is received and accepted by the Company from April 1 - 30, 2013. You will qualify to receive a \$50 credit on your initial Section 1 order of \$400 wholesale or more but less than \$600 wholesale (excluding shipping, handling and tax), a \$75 credit on your initial Section 1 order of \$600 wholesale or more but less than \$1,800 wholesale (excluding shipping, handling and tax); or a \$150 credit on your initial Section 1 order of \$1,800 wholesale or more (excluding shipping, handling and tax) if received by the Company by May 31, 2013. Restrictions apply. Sales tax is required on the suggested retail value of all Section 1 products. †Purchasing inventory is an individual decision, and it is certainly not a requirement for you to begin your Mary Kay business. We always recommend that you determine what activity level you plan to pursue in your Mary Kay business. Then, if appropriate for your personal circumstances, invest in a level of inventory that supports that activity. \*\*\* For contest purposes, a qualified team member is one whose initial order with the Company is \$600 or more in wholesale Section 1 products, and it is received and accepted by the Company in the same or following calendar month that her Independent Beauty Consultant Agreement is received and accepted by the Company. The Company grants all Mary Kay Independent Beauty Consultants a limited license to duplicate this document in connection with their Mary Kay businesses. This page should not be altered from its original form.

# We Invested in Product Last Month!

Sara A. Ashcraft	\$1,901.50	Maria L. Ramirez	\$266.25
Rachael Washington	\$1,104.00	Kimberley M. Condon	\$223.50
Pam Frost	\$958.75	Susan M. Jarrett	\$209.50
Felicia M. Pruss	\$806.50	Amber D. Stewart	\$204.25
Karen D. Harris	\$710.25	Jyme J. Brinkley	\$201.50
Julia Turley	\$480.00	Gina M. Geurian	\$200.25
Misty Thresher	\$376.00	Colby L. Denson	\$127.00
Christy J. Horton	\$367.75	Loni Williams	\$118.50
Melissa K. Wogoman	\$317.00	Kim Woods	\$111.75



## Celebrate Mary Kay's Golden Anniversary in style!

What will you be wearing at Seminar 2013? If you add at least three qualified\* new personal team members during this team-building challenge period, you'll be wearing a brand-new red jacket of your choice! The *It's Raining Red* Challenge offers Independent Beauty Consultants three fabulous new red jackets to choose from.



# Shooting for the Courts!

## Top 10 in Retail Sales

(Based on verified wholesale orders placed to the company as of prior month-end)

Consultant	YTD Retail	Bonus & PCP	Total
1 Pam Frost	\$14,477.50	\$355.00	\$14,832.50
2 Rachael M Washington	\$9,308.40	\$0.00	\$9,308.40
3 Karen D. Harris	\$8,773.50	\$275.00	\$9,048.50
4 Loni Williams	\$8,837.50	\$80.00	\$8,917.50
5 Cheri A. Lassiter	\$7,375.00	\$215.00	\$7,590.00
6 Amber D. Stewart	\$6,713.00	\$235.00	\$6,948.00
7 Misty Thresher	\$5,973.50	\$40.00	\$6,013.50
8 Karen M. Reeder	\$4,242.50	\$215.00	\$4,457.50
9 Sara A. Ashcraft	\$4,340.00	\$0.00	\$4,340.00
10 Katherine Roberts	\$3,674.00	\$0.00	\$3,674.00

## Tops in Team Building

Recruiter	New Team Mbrs	YTD Comm
1 Pam Frost	2	\$151.99
2 Rachael M Washington	3	\$124.21
3 Amber D. Stewart	1	\$54.24



### Queen's Court of Sales!

**\$36,000 retail**

July 1, 2012 — June 30, 2013



### Queen's Court of Sharing!

**24 New Team Members**

July 1, 2012 — June 30, 2013



# From the Desk of Your Director

Queens,

Way to go on a Marvelous March finishing the month with \$9466 in wholesale production and 2 new team-mates & on to Abundant Audacious April with our goal as 16,000 in wholesale production and 10 new team-mates! OUR GOAL is to be at PINK CADILLAC STATUS that will never change we just keep changing the DATE! "100 by JUNE and a CADILLAC SOON!" WE must book, sell, share and recruit! Currently we are at Premier Club Plus STATUS and to move us up to Pink Cadillac Status we have to double! We currently average \$10,000 in wholesale production in a six month cycle and we must move that up to \$16,000 in wholesale production in a 6 month cycle! WE are SO CLOSE!!! I BELIEVE in US! "YOU and I together with God as our Partner can make this happen! Hot News for April:\*Seminar Registration begins MONDAY APRIL 8th for those of you who finished your STAR by March 15th! Please get with the others going and save your Omni Hotel/connected to Dallas Convention Center when you register for SEMINAR (Sapphire Seminar July 28 – 31)! HAVE you checked out our UNIT WEBSITE? IT is beautiful [www.christysqueens.ws](http://www.christysqueens.ws). The Raining RED PROMOTION will help you MOVE UP to DIQ ASAP! All DIQ's here is an opportunity of a LIFETIME! RENA TARBET AREA REUNION if you are a DIQ by July 1st, I will pay your way to participate in this EVENT: A day early Seminar, Saturday, July 27 to attend the Rena Tarbet National Area Reunion for a Tour of the Dallas Cowboy Stadium and dinner at Rena's Home! ONLY for TARBET AREA DIRECTORS and their DIQ's (spouses welcome)!

## Following One Course Until Successful

Our UNIT is UNDER Operations PINK Cadillac

Consultant Incentive

Monday, February 18, 2013-June 30, 2013

For each customer that buys \$250 retail, the consultant receives a bangle bracelet (SO FAR Earning 3 Bangles: Pam Frost, (1)Nita Henson, (1)Rachael Washington, and (1)Loni Williams ).

For each 5 customers that buy \$250 retail, the consultant has their name entered into the cash drawing

For each 10 customers that buy \$250 retail, the consultant receives \$100 in retail product off my self of their choice!

### Cash Drawing, July 1st

1-\$1,000 Winner

2-\$500 Winners

4-\$250 Winners

5-\$100 Winners

12 winners \$3,500 Cash given away!

\*Stay focused on your 100 IPAs & 100 faces by June 30th....they are your TICKET to the MAGICAL WONDERLAND of

MOMENTUM! We are just a teeny bit behind on our **Circle of Achievement** \$300,000.00 retail. EVERY BIT of MOMENTUM MATTERS!!! Booking, Selling, & Sharing the MK opportunity will GET US THERE! Remember, we are NOT alone! We have the Lord, & we have ONE ANOTHER!!! Numbers 11:14 reminds us that even Moses cried out to God with "I can't do this by myself...it's too much!" And God responded by having him appoint 70 Leaders to LEAD OUT WITH HIM....just like us, building our National Area! To quote my devotional....When God calls someone He always calls others to stand with them. So start looking around you! The greater your dream, the greater your team must be! And the great news is the size of your dream determines the size of the people who will be attracted to it! Mary Kay always reminded us that it cost no more to dream a BIG dream than a small one! I KNOW God's dreams over YOU & our AREA IN THE MAKING are HUGE, so STEP INTO your DESTINY & TAKE A CROWD with

you, **STRAIGHT to YOUR DREAM!**

I believe in YOU & US!!!!

XOXO,

*Christy*

# Queens Photos



Our Queens at the Color With Confidence Workshop, Rogers, AR



Queens Road Trip



Career Conference Dallas, TX 2013



Star Consultant Awards Dinner at Christy's



We love Our Mary Kay

# Working with Accountability!



Unlock  
your passion

Weekly Sales Sheets

2/24-3/2

Colby Denson \$493

Pam Frost \$306

Karen Harris \$153

Debra Krajicek \$260

Rachael Washington  
\$539.



3/3-3/9

Pam Frost \$369

Karen Harris \$260

Debra Krajicek \$294

Christy Cox \$750



3/24-3/30

Pam Frost \$411

Debra Krajicek \$284

Christy Cox \$700

Thank you for being  
accountable with  
your weekly  
accomplishment  
sheets!!

3/10-3/16

Colby Denson \$178

Pam Frost \$239

Christy Cox \$1,000

3/17-3/23

Pam Frost \$200

Christy Cox \$500



## April Reminders:

Every Tuesday in April at the Celebration Station in  
Benton

Dinner and a Makeover 6:30-8:30

Consultants will have an hour of training while their  
guest are being pampered in a different room!

You choose if you need training on party or how to  
manage your MK Business! This is for you! RSVP

GUESTS by 12noon

Thursday, April 11th at Mainstay Suites in Rogers, AR  
(no conference call)

301 South 45th Street (behind Sonic off Walnut)  
Rogers, AR, US, 72758

3-5PM-Drop in (facials/interviews)

6:30PM-Party/Recognition/customer's pampered with NEW  
SPRING PRODUCTS

\$5 to help off set the cost of room there will be a raffle for  
everyone and a door prize for customers



## Color Mom's World

- Busy moms get little "me" time. Why not indulge her with a fun Mary Kay color makeover party? Use the Mary Kay Global Makeover Artist looks for inspiration.
- You can also hold a special Mother/Daughter party where you can offer your customers inexpensive ways to show their moms how much they are appreciated.
- Make sure to use the Mother's Day Gift Guide eCatalog whether at home or on the go.



# Share The Wealth!

## \$4000 Cash Giveaway!

Wealth means something different to each of us. Time and money for what's important to us, a new home, good health, faithful friends, personal growth, fulfillment in our career, spiritual strength are but a few things that come to mind. A Mary Kay opportunity offers a buffet of "Wealth Dishes" and we are spreading the word!

YOU, as our Valued Customer & Friend can help us — just by listening to how our business works...Why do women choose our opportunity & more importantly — what makes them stay? You could Win \$500 or \$250 Cash! {No Obligation of course!} Read Below for Details...



**WHAT:** 4 Drawings will be held throughout our Mary Kay Year:  
Oct 1, 2012 Jan 1, 2013 April 1, 2013 July 1, 2013

**WIN:** Each Date We Will Have 3 Winners:

- 1 Grand Prize Winner of \$500 Cash
- 2 Runner Up Winners of \$250 Cash

**HOW:** 2 Steps to Enter:

1. LISTEN to the Facts
2. RECEIVE a (Short!) Follow-up Call from Your Consultant's Director (Must be LIVE)

That's It...Pretty Simple! We are "Sharing the Wealth" and would love to give YOU \$500!  
We so value your opinion! Thanks!

# Share The Wealth!

## \$2000 Cash Giveaway!

ATTENTION BUCK AREA CONSULTANTS & DIRECTORS!  
In Anticipation and Celebration of our Mary Kay 50th Anniversary — we are having a year long contest!

Read Below:



**WHO:** Your Customers/Prospects will have a \$4,000 Cash Contest for the Year (See separate flier!) **YOU** will have a \$2,000 Contest for the year! (That's \$6,000 Total!)

**WHAT:** 4 Drawings will be held throughout our Mary Kay Year:  
Oct 1, 2012 Jan 1, 2013 April 1, 2013 July 1, 2013

**WIN:** Each Date We Will Have 5 Winners (Consultants/Directors) of \$100 Each!

**HOW:** 2 Steps to Enter:

1. Do a "Director Approved" Interview  
(Ask Your Director)
2. Have your Director follow up (She will submit both Your Name for \$100 and your Customer's Name for \$500 or \$250 in the Customer Contest)

You will be entered for EACH Interview and can win multiple \$100's!!! The more you interview, the better your chances!

\*Our AREA GOAL is to DOUBLE ... which translates into about 1,100 Area Interviews Per Quarter! It's a "GOD-Sized" Goal & I Believe We Can Do It!

Sharon Buck NSD

# Christy's Queens

monthly challenge  
signifying your  
success

name: \_\_\_\_\_

month: \_\_\_\_\_

Deliver to your director on the 1st day of each new month and receive MK Bucks to spend on prizes at the End of Year Awards in July!

Additional prizes awarded for consistent DBA activity each month.

## dreamer 10 FACES

- 1 \_\_\_\_\_
- 2 \_\_\_\_\_
- 3 \_\_\_\_\_
- 4 \_\_\_\_\_
- 5 \_\_\_\_\_
- 6 \_\_\_\_\_
- 7 \_\_\_\_\_
- 8 \_\_\_\_\_
- 9 \_\_\_\_\_
- 10 \_\_\_\_\_

### +2 Career Talks

- 1 \_\_\_\_\_
- 2 \_\_\_\_\_

### +\$200 Wholesale

\$ \_\_\_\_\_

## believer 20 FACES

- 11 \_\_\_\_\_
- 12 \_\_\_\_\_
- 13 \_\_\_\_\_
- 14 \_\_\_\_\_
- 15 \_\_\_\_\_
- 16 \_\_\_\_\_
- 17 \_\_\_\_\_
- 18 \_\_\_\_\_
- 19 \_\_\_\_\_
- 20 \_\_\_\_\_

### +4 Career Talks

- 1 \_\_\_\_\_
- 2 \_\_\_\_\_

### +\$400 Wholesale

\$ \_\_\_\_\_

## achiever 30 FACES

- 21 \_\_\_\_\_
- 22 \_\_\_\_\_
- 23 \_\_\_\_\_
- 24 \_\_\_\_\_
- 25 \_\_\_\_\_
- 26 \_\_\_\_\_
- 27 \_\_\_\_\_
- 28 \_\_\_\_\_
- 29 \_\_\_\_\_
- 30 \_\_\_\_\_

### +6 Career Talks

- 1 \_\_\_\_\_
- 2 \_\_\_\_\_

### +\$600 Wholesale

\$ \_\_\_\_\_

*Why*  
**Directorship?**

**The Suit  
The Ring  
The Paycheck**



<b>Avenues of Income*</b>	<b>Unit of 35</b>	<b>Unit of 45</b>	<b>Unit of 80</b>	<b>Unit of 100</b>
Personal Sales Profit	<b>\$600</b>	<b>\$600</b>	<b>\$600</b>	<b>\$600</b>
Number of Unit Ordering (one third unit size)	11	18	28	42
Monthly Wholesale Unit Production (average order \$450 x 1/3 unit)	\$5,000	\$8,100	\$12,600	\$18,900
Directors Commission (Unit Production x 13%)	<b>\$650</b>	<b>\$1,053</b>	<b>\$1,639</b>	<b>\$2,459</b>
Unit Volume Bonus	<b>\$500</b>	<b>\$800</b>	<b>\$1,200</b>	<b>\$1,800</b>
Personal Recruiting	<b>\$390</b>	<b>\$650</b>	<b>\$650</b>	<b>\$800</b>
Company Career Car (Monthly cash compensation value)	<b>\$375</b>	<b>\$500</b>	<b>\$900</b>	<b>\$900</b>
Personal Recruiting Commission (\$100 for each qualified recruit)	<b>\$100</b>	<b>\$100</b>	<b>\$100</b>	<b>\$100</b>
Unit Development Bonus (5 qualified unit recruits)	<b>\$500</b>	<b>\$500</b>	<b>\$500</b>	<b>\$500</b>
Life Insurance Value (Company pays premium)	\$25,000	\$50,000	\$100,000	\$100,000
<b>Total Estimated Gross per Month</b>	<b>\$3,115*</b>	<b>\$4,203*</b>	<b>\$5,588*</b>	<b>\$7,159*</b>
<b>Total Estimated Gross per Year</b>	<b>\$37,380*</b>	<b>\$50,436*</b>	<b>\$67,056*</b>	<b>\$85,908*</b>

*\*These figures are examples based on utilizing all avenues of income available. Naturally results achieved will vary from person to person based on individual effort.*

# May 2013



*Sun      Mon      Tue      Wed      Thu      Fri      Sat*

"Every great leap forward in your life comes after you have made a clear decision of some kind." ~Brian Tracy

1 Seminar 2013 registration begins for all independent sales force members.

2

3

4

SUPER SATURDAY  
"Celebration Station"

5

6

7

Unit Meeting  
"Celebration Station"  
6:30-8:30 PM

8

9

10

11

12

Mother's Day & Mary Kay's Birthday!!

13

14

Unit Meeting  
"Celebration Station"  
6:30-8:30 PM

15

16

17

18

19

20

21

Unit Meeting  
"Celebration Station"  
6:30-8:30 PM

22

23

24

25

26

27

Memorial Day - All Company & branch offices closed. Postal holiday.

28

Unit Meeting  
"Celebration Station"  
6:30-8:30 PM

29

30

Midnight CST cutoff for Consultants to place phone orders.

31

Last working day of the month. Consultants submit online orders until 9 pm CST. Online Agreements accepted until midnight.

## Conference Calls:

Our Unit Motivational/Inspirational Hotline:  
(PLEASE CALL DAILY; leave your name/message after mine) 641-715-3900, access code: 38199

Training Opportunities! Live Conference Call with ME!

Thursday Evenings-9PM CST Unit Sharing the Opportunity (RSVP your guests) / NEW CONSULTANT TRAINING

Dial -in Number 805-399-1000 Participant Code 327799#  
(if you miss it will be recorded) Playback Number 805-399-1099 same code 327799#

\*The consultant with the most guest(s) on the call will win a \$20 gift card! Starting with 3 guest(s) \*\*Your guest must be 18 or older, have tried the product and is your customer!

Birthdays	Day	Anniversaries	Years
Alyssa A. Standridge	18	Felicia M. Pruss	2
Dawn R. Sanders	24	Tracy A. DeLeon	1
		Cassie Dunn	1
		Katherine Roberts	1
		Judi G. Bean	1
		Amy J. Talbert	1
		Ruth Westmoreland	1
		Patricia D. Musteen	1

Celebrate!!



## Christy's Queens

### Christy Cox

Sales Director  
6286 Pierce Manse Loop  
Benton, AR 72019

Phone: (479) 366-6370

Email: [christyrcox@marykay.com](mailto:christyrcox@marykay.com)

Unit Website: [www.christysqueens.ws](http://www.christysqueens.ws)

### Highlights this Month:

#### March Results, April, 2013

- ◆ Quarter 4 Star Consultant Quarterly Contest (March 16 - June 15, 2013)
- ◆ Class of 2013 Offspring Challenge (through July 1, 2013)
- ◆ One Woman Can Makeover Contest (March 8 - May 10, 2013)
- ◆ It's Raining Red Team-Building Challenge (March 1 - June 30, 2013)
- ◆ Start Something Beautiful Team Building Promotion (April 1-30, 2013)



*To the Marvelous...*

## Words of Wisdom

Never give up, because you never know if the next try is going to be the one that works. Many times you will be surrounded by adversity, but no matter what, don't give up. Success is just around the corner for the person who refuses to quit.

~Mary Kay Ash



## FIFTY YEARS OF FABULOUS!

SEMINAR 2013



**PRIORITY  
REGISTRATION:**  
April 8 – 30, 2013

**OPEN  
REGISTRATION:**  
May 1 – July 4, 2013

*Don't delay!! Priority registration sells out quickly!!  
How many Unit members will WE have  
that will catch the dream?!*