



Director
Christy
Cox

GOALS:

- ♦ 10 Star Consultants a Quarter
- ♦ \$300,000 Circle of Achievement
- ♦ 5 Star Team Builders
- ♦ 3 DIQs
- ♦ Cadillac Production

Wholesale Queen



Pam Frost
\$1,849.75

Sharing Queen



Pam Frost
1

Christy's Queens

On-Target Star Consultants!

December 16, 2012 - March 15, 2013

Consultant Name	Current Wholesale Production	—Wholesale Production Needed for Star—				
		Sapphire	Ruby	Diamond	Emerald	Pearl
CHRISTY COX	\$4,086.00	****	****	****	STAR	\$714.00
PAM FROST	\$1,849.75	STAR	\$550.25	\$1,150.25	\$1,750.25	\$2,950.25
KAREN HARRIS	\$1,104.75	\$695.25	\$1,295.25	\$1,895.25	\$2,495.25	\$3,695.25
COLBY DENSON	\$698.00	\$1,102.00	\$1,702.00	\$2,302.00	\$2,902.00	\$4,102.00
RACHAEL WASHINGTON	\$696.50	\$1,103.50	\$1,703.50	\$2,303.50	\$2,903.50	\$4,103.50
ELIZABETH JESSUP	\$673.75	\$1,126.25	\$1,726.25	\$2,326.25	\$2,926.25	\$4,126.25
AMBER STEWART	\$666.00	\$1,134.00	\$1,734.00	\$2,334.00	\$2,934.00	\$4,134.00
MARIA RAMIREZ	\$655.00	\$1,145.00	\$1,745.00	\$2,345.00	\$2,945.00	\$4,145.00
HEATHER ROSALES	\$628.75	\$1,171.25	\$1,771.25	\$2,371.25	\$2,971.25	\$4,171.25
MARYLYN CLEGHORN	\$600.75	\$1,199.25	\$1,799.25	\$2,399.25	\$2,999.25	\$4,199.25
STACI GOAN	\$442.00	\$1,358.00	\$1,958.00	\$2,558.00	\$3,158.00	\$4,358.00

Congratulations 2nd Quarter Stars!

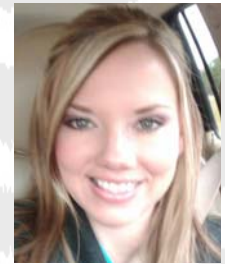
Contest Ended December 15th, 2012



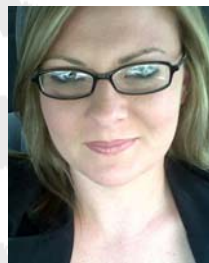
PEARL
Christy R. Cox



DIAMOND
Pam Frost



DIAMOND
Rachael M
Washington



SAPPHIRE
Amber D. Stewart



SAPPHIRE
Karen D. Harris



SAPPHIRE
Cheri A. Lassiter

Spotlight on Team Builders!

Standings are updated as of February 28th — this will not reflect March orders or new team members.

Team Leaders

Recruiter :Pam Frost
 Krista N. Arnold
 Kimberley M. Condon
 Colby L. Denson
 Lena J. Kizzar
 Melissa K. Wogoman
 # Amanda P. Herriman

Recruiter :Amber D. Stewart
 Lisa D. Barrett
 Nita Henson
 Carla D. Stracener
 * Ashley N. Piker
 # Kelli Cole
 # Della Nelson
 # Sherian K. Ring
 # Alyssa A. Standridge

Recruiter :Katherine Roberts
 Robin Brown
 Misty Thresher
 * Holly Breaux
 # Heather N. Bass
 # Charlotte Brammer
 # Ashley M. Brazil
 # Sydney Hoffman

Recruiter :Heather M. Rogers
 Amber D. Stewart
 # Kerri M. Quirin

Star Team Builders

Recruiter :Cheri A. Lassiter
 Tracy A. DeLeon
 Lauren B. Dickey
 Cassie Dunn
 Cori G. Hildebrand
 * Karen M. Reeder
 # Judi G. Bean
 # Dorothy A. Davis
 # Jeannette Eberhardy
 # Deborah M. Hadra
 # Amanda J. Mader
 # Patricia D. Musteen
 # Mandi M. Obenshain
 # Caitlin N. Riddle
 # Amy J. Talbert

Senior Consultants

Recruiter :Staci D. Goan
 Hester N. Lemire
 * Shaunna Arnold

Recruiter :Holly D. Higgins
 Barbara B. Brown
 Cheri A. Lassiter
 # Dajah Y. Gordon
 # Amanda R. Higgins
 # Elizabeth N. Higgins
 # Debbra C. Piatt
 # Ruth Westmoreland

"A mediocre idea
 that generates
 enthusiasm will go
 farther than a great
 idea that inspires
 no one."
 ~Mary Kay Ash

* Inactive Member (N1,N2,N3,I1,I2,I3) #Terminated Member
 To become ACTIVE you must place a \$200 wholesale order.

Follow the Steps to Success!

Senior Consultant

(1-2 active team members)

4% Commission

Star Team Builder

RED JACKET
 (3+ actives)

Sr. Consultant benefits plus
 Red Jacket Rebate

Eligible for \$50 Bonuses

Team Leader

(5+ actives)

All the previous benefits plus
 9-13% Commission

Team Leader pin

On-Target for Car!

(5+ actives and \$5,000
 wholesale growing to
 14 actives and \$20,000
 in 4 months or less)

Eligible to earn use of
 Career Car or \$375 cash
 monthly for 2 years PLUS all
 Benefits of previous levels

Director in Qualification

Effective Jan. 1, 2010
 (10+ actives growing
 to 24 in 4 months and
 be a star consultant!)

Production during DIQ
 counts towards car! Eligible
 to become Director and earn
 Unit Commission and Unit
 bonuses—Eligible to wear
 the exclusive Director Suit.

Here We Grow Again!

Welcome New Business Owners!

(These new unit members signed Consultant agreements February 1-28.)



New Consultant
Marylyn R. Cleghorn
Colby L. Denson
Elizabeth A. Jessup
Heather L. Rosales
Dawn R. Sanders

From
BRYANT, AR
BENTONVILLE, AR
BENTON, AR
BENTONVILLE, AR
BENTON, AR

Sponsored by
C. Cox
P. Frost
C. Cox
C. Cox
C. Cox



Elizabeth Ann Jessup



Colby L. Denson



Dawn R. Sanders



Marylyn Rosette
Cleghorn

Thank You from Mary Kay

"Love Check" Commissions for Personal Team Building



9% Recruiter Commission Level	
Pam Frost	\$133.45
4% Recruiter Commission Level	
Cheri A. Lassiter	\$17.58
Amber D. Stewart	\$10.06
Katherine Roberts	\$2.53
Heather M. Rogers	\$2.16

Team Building Tip of the Month!

Whom to Look For:

1. Enthusiastic customers.
2. Loyal hostesses.
3. Women looking for extra money.
4. Women dissatisfied with their current job.
5. Friendly, well-groomed women.
6. People with positive attitudes.
7. People who ask you questions about what you do.
8. Almost anyone – don't prejudge! Look for people with a need – then help fill it.

**"Obstacles are those frightful things you see when you take your eyes off your goal."
- Hannah More**



Earn your **RED JACKET** in time for Mary Kay's 50th anniversary celebration!

March 1 - June 30, 2013

The It's Raining Red Team-Building Challenge Is On, and the Rewards Are Red-Hot!

During the contest period from March 1 – June 30, 2013, add three or more new qualified* personal team members to earn your reward for FREE! Plus, attend exciting events at Seminar to get even more great prizes.

Independent Beauty Consultants:



Add three new qualified* personal team members and receive:

- ◆ A free red jacket of your choice.
- ◆ An invitation to the It's Raining Red Mingle at Seminar 2013.
- ◆ A name badge ribbon.



Add four new qualified* personal team members and receive:

- ◆ All prizes from the previous category, plus
- ◆ The Tiger-Print Scarf from the Independent Sales Director Suit Collection.



Add five new qualified* personal team members and receive:

- ◆ All prizes from the previous two categories, plus
- ◆ Black chandelier earrings.

Build Your Team and Live Your Dream!



New for Spring 2013

Limited-Edition *Zen in Bloom* Collection:

Your customers can be transported to Asia as their senses are delighted with pinks and inspired by beautiful blooms and a palette of bamboo greens and lacquered blues:

- ◆ Mineral Eye Color in Garden Sky.
- ◆ Lip Lacquer with Mini Retractable Lip Brush in Pink Pagoda and Chai Latte.
- ◆ Nail Lacquer in Pink Bamboo and Blue Lotus.
- ◆ Purchase with Purchase - *Zen in Bloom Obi* pouch for \$5 with purchase of \$40 suggested retail.



Limited-Edition After-Sun Replenishing Gel - back by popular demand!

This ultra-light, cool blue gel replenishes moisture to sun-kissed skin.

Makeup Finishing Spray - staying power up to 16 hours.



NEW SHADES! Cream Eye Color - Metallic Taupe, Meadow Grass, Violet Storm and Coastal Blue.

Gift with Purchase - Mini Mascara and Oil-Free Eye Makeup Remover - Love your lashes with these mini, travel-sized versions in a reusable black mesh bag.

Available March 16, 2013

We Invested in Product Last Month!

Pam Frost	\$1,849.75	Lisa D. Barrett	\$251.50
Colby L. Denson	\$698.00	Karen D. Harris	\$228.25
Elizabeth A. Jessup	\$673.75	Loni Williams	\$228.25
Heather L. Rosales	\$628.75	Leslie O. Reid	\$208.75
Marylyn R. Cleghorn	\$600.75	Lena J. Kizzar	\$206.50
Staci D. Goan	\$442.00	Krista N. Arnold	\$206.50
Kimberley M. Condon	\$371.75	Cori G. Hildebrand	\$206.00
Michelle A. Clark	\$334.75	Lauren B. Dickey	\$203.50
Kim Woods	\$321.00	Heather M. Rogers	\$202.50
Misty R. Lowe	\$310.75	Misty Thresher	\$63.25
Rachael Washington	\$289.25	Amber D. Stewart	\$54.00
Debra G. Hobbs	\$285.50	Tracy A. DeLeon	\$30.00
Katherine Roberts	\$264.25		

Check out this month's

Power Class.

It's like boot camp for your brain!

- ◆ Each month there's a NEW topic where your Mary Kay mentors share their tips and experience.
- ◆ Watch the 20-minute class when it's convenient for you 24/7!

Hungry for more?

- ◆ There's also a live-chat.
- ◆ Follow-up presentations.
- ◆ Blogs.
- ◆ Supplemental reading.

Find **The Power Class of the Month** on InTouch® under the Education tab.



Queen's Court of Sales!

\$36,000 retail

July 1, 2012 — June 30, 2013



Queen's Court of Sharing!

24 New Team Members

July 1, 2012 — June 30, 2013



Shooting for the Courts!

Top 10 in Retail Sales

(Based on verified wholesale orders placed to the company as of prior month-end)

	Consultant	YTD Retail	Bonus & PCP	Total
1	Pam Frost	\$12,530.00	\$355.00	\$12,885.00
2	Loni Williams	\$8,600.50	\$60.00	\$8,660.50
3	Karen D. Harris	\$7,338.00	\$275.00	\$7,613.00
4	Cheri A. Lassiter	\$7,375.00	\$215.00	\$7,590.00
5	Rachael M Washington	\$7,050.40	\$0.00	\$7,050.40
6	Amber D. Stewart	\$6,304.50	\$235.00	\$6,539.50
7	Misty Thresher	\$5,221.50	\$40.00	\$5,261.50
8	Karen M. Reeder	\$4,242.50	\$215.00	\$4,457.50
9	Jessica L. Young	\$4,327.00	\$20.00	\$4,347.00
10	Katherine Roberts	\$3,674.00	\$0.00	\$3,674.00

Tops in Team Building

	Recruiter	New Team Mbrs	YTD Comm
1	Pam Frost	2	\$120.45
2	Amber D. Stewart	1	\$54.24
3	Rachael M Washington	2	\$48.15



From the Desk of Your Director

Welcome to March Madness! Happy Miracle Making March to YOU, Pink Cadillac/Half-Million \$ Hotties in the Making!

What a truly FABO February we made it as a team and BEAT our Best having the best February ever in the history of our UNIT! Pam Frost added a NEW TEAM-MATE Colby Denson, from Bentonville, AR and I personally added 4 team members: Heather Rosales, Rosette Cleghorn, Ann Jessup and Dawn Sanders all from Benton, AR except Heather who is was one of my BEST Customers in Bentonville, AR. What a blessing! WE currently have **3 RED JACKETS**: Pam Frost, Cheri Lassiter, and Amber Stewart. When we move up the career path 5 New RED JACKETS we will be a **PINK CADILLAC UNIT!**

Congratulations for Moving Up The Career Path in February:

1. Pam Frost, Team Leader
2. Amber Stewart Star Team Builder
3. Who is next?

This month holds SOOOO much excitement! Here's the scoop:

1. Color with Confidence Workshop with a Professional Make-up Artist, Saturday, March 9th in Rogers, AR. * [Benton Queens: road trip to Rogers 10am-5:30pm \(leave here 6AM –return 10PM\(we will meet at the Hampton Inn, Bryant exit 123 and travel together\).](#)
2. NEW product available March 15 for EVERYONE! Get AS MUCH of the LIMITED EDITION as you want!!! It will go FAST!
3. 50th Anniversary Career Conference in Dallas, TX
4. The Power Classes at our meetings with Randy W. Cox, Powerful Performance Coach! He is totally inspiring, & you will have GREAT takeaways!
5. Seminar registration will be coming up in April for all of you who complete your STAR by March 15! To be ready, YOUR CHALLENGE is to SELL an EXTRA \$45 per week EACH WEEK of March, & set it aside for Seminar registration....approx. \$175, with the Co giving you that much back in **FREE PRODUCT! They practically PAY us to go! It will be your Masters in MK, as well as a Vision** Enlarging experience, the Academy Awards, & Ultimate Fashion Show, all rolled into one! Not to miss event for building YOUR future!
6. Central Arkansas Star Awards at the **Embassy Suites**, [11301 Financial Centre Parkway](#), Little Rock, Tuesday, March 26, 2013. Please see the flyer and register on-line(please let me know when you have completed the **registration**).

Here's to making momentum building magical March your catalyst for NEW LEVELS of Victory! I love & believe in YOU! The luck of the Irish says....the HARDER you work. The LUCKIER you get! ;)

Go girls! I believe in you!

Xoxo.. WE are in REACH of BEING an AWARD EARNING PINK CADILLAC UNIT!

Christy

Following One Course Until Successful

[Our UNIT is UNDER Operations PINK Cadillac
Consultant Incentive](#)

[Started Monday, February 18, 2013 \(133 days left\)
122 Days in March, April, May and June](#)

For each customer that buys \$250 retail, the consultant receives a bangle bracelet(SO FAR Earning 1 Bangle: Pam Frost).

For each 5 customers that buy \$250 retail, the consultant has their name entered into the cash drawing

For each 10 customers that buy \$250 retail, the consultant receives \$100 in retail product off my self of their choice!

Cash Drawing, July 1st

1-\$1,000 Winner

2-\$500 Winners

4-\$250 Winners

5-\$100 Winners

Queens Photos!



Ann Jessup's First Girl's Night Out with US!

Pink Cadillac UNIT, here we come



Pam Frost is a Brand New Team Leader and Amber Stewart is Back in her RED JACKET! They are ready right now! Nothing can stop us now! Way to go!

Working with Accountability!

February Contest Winners

Order: \$200 wholesale- 2 NEW Look Books, Recruit a Qualified Consultant you and your team-mate receive \$25 each in NEW RETAIL PRODUCT!

Congratulations to:

Leslie Reid
Misty Lowe
Karen Harris
Rachael Washington
Lisa Barrett
Staci Goan
Kimberley Condon
Cheli Clark
Kim Woods
Katherine Roberts
Debra Hobbs
Cori Hildebrand
Lena Kizzar
Krista Arnold
Lauren Dickey
Loni Williams
Tracy Deleon

Order \$600 wholesale- 6 New Look Books, \$15 New Retail Product! , Recruit a Qualified Consultant you and your team-mate receive \$40 each in NEW RETAIL PRODUCT!
Congratulations to:
Positions Available!

Order \$1,000 wholesale- whole pack of NEW Look Books, \$50 NEW Retail Product!
Recruit a Qualified Consultant you and your team-mate gets the same as you!

1. **Brand New Team Leader Pam Frost, recruited Colby Denson who is a brand NEW Qualified Consultant**
2. **Christy Cox's Newest Team-Mate, Brand New Qualified Consultants: Heather Rosales, Ann Jessup, and Rosette Cleghorn!**
So proud of all you ladies!



2/10-2/16
Pam Frost-\$306
Karen Harris-\$262
Deb Krajicek-\$323
Amber Stewart-\$180

2/17-2/23
Pam Frost-\$428
Karen Harris-\$130
Deb Krajicek-\$374
Rachael Washington-\$500
Amber Stewart-\$210

1/27-2/2
Pam Frost-\$281
Karen Harris-\$42
Deb Krajicek-\$225

2/3-2/9
Colby Denson-\$371
Pam Frost-\$374
Karen Harris-\$100
Deb Krajicek-\$325
Amber Stewart-\$401



Thank you for being accountable with your weekly accomplishment sheets!!

Are you ready to set a Mary Kay Record?

Published 02.15.13

The [Mary Kay® One Woman Can™ Makeover Contest](#) starts on March 8 (International Women's Day)!

To celebrate this fabulous day and to get your "makeover momentum" going, we're kicking off the contest with a BIG challenge: setting the Mary Kay record for the most makeovers conducted on ONE day! We're calling it the [Mary Kay Global Makeover Day!](#) So, on **March 8**, from 12:01 a.m. through 11:59 p.m. in your time zone, the challenge is on.

It's easy to participate and be counted. Here's how:

- Starting today, simply text the word "MAKEOVER" to 444222, and you'll be registered to submit the number of makeovers you conduct throughout the day on March 8.
- You can text us each time you complete a makeover throughout the day, and your numbers will be added to the total.

We know that many of you are already conducting makeovers. However, for purposes of setting the Mary Kay record of makeovers conducted on **one day**, makeovers conducted prior to March 8 WILL NOT count toward Mary Kay Global Makeover Day. However, ALL makeovers (including those conducted on March 8) WILL count toward your Mary Kay® *One Woman Can™* Makeover Contest totals.

For additional makeover day excitement, there will be video streaming of "live" makeover events in New York City and Los Angeles! So, this is going to be one over-the-top, awesome day! Be sure to tell all your friends, family and customers – and let's set a Mary Kay record!

Check out MK News on Monday, Mar. 11, to see how we did!



one woman can™
MAKEOVER CONTEST

Grow your business
and have a chance to **WIN!**



Watch the video.

Share The Wealth!

\$4000 Cash Giveaway!

Wealth means something different to each of us. Time and money for what's important to us, a new home, good health, faithful friends, personal growth, fulfillment in our career, spiritual strength are but a few things that come to mind. A Mary Kay opportunity offers a buffet of "Wealth Dishes" and we are spreading the word!

YOU, as our Valued Customer & Friend can help us — just by listening to how our business works...Why do women choose our opportunity & more importantly — what makes them stay? You could Win \$500 or \$250 Cash! {No Obligation of course!} Read Below for Details...



WHAT: 4 Drawings will be held throughout our Mary Kay Year:
Oct 1, 2012 Jan 1, 2013 April 1, 2013 July 1, 2013

WIN: Each Date We Will Have 3 Winners:

- 1 Grand Prize Winner of \$500 Cash
- 2 Runner Up Winners of \$250 Cash

HOW: 2 Steps to Enter:

1. LISTEN to the Facts
2. RECEIVE a (Short!) Follow-up Call from Your Consultant's Director (Must be LIVE)

That's It...Pretty Simple! We are "Sharing the Wealth"
and would love to give YOU \$500!
We so value your opinion! Thanks!

Share The Wealth!

\$2000 Cash Giveaway!

ATTENTION BUCK AREA CONSULTANTS & DIRECTORS!
In Anticipation and Celebration of our Mary Kay 50th Anniversary — we are having a year long contest!

Read Below:



WHO: Your Customers/Prospects will have a \$4,000 Cash Contest for the Year (See separate flier!) **YOU** will have a \$2,000 Contest for the year! (That's \$6,000 Total!)

WHAT: 4 Drawings will be held throughout our Mary Kay Year:
Oct 1, 2012 Jan 1, 2013 April 1, 2013 July 1, 2013

WIN: Each Date We Will Have 5 Winners (Consultants/Directors) of \$100 Each!

HOW: 2 Steps to Enter:

1. Do a "Director Approved" Interview (Ask Your Director)
2. Have your Director follow up (She will submit both Your Name for \$100 and your Customer's Name for \$500 or \$250 in the Customer Contest)

You will be entered for EACH Interview and can win multiple \$100's!!! The more you interview, the better your chances!

*Our AREA GOAL is to DOUBLE ... which translates into about 1,100 Area Interviews Per Quarter! It's a "GOD-Sized" Goal & I Believe We Can Do It!

Sharon Buck NSD

Christy's Queens

monthly challenge
signifying your
success

name: _____

month: _____

Deliver to your director on the 1st day of each new month and receive MK Bucks to spend on prizes at the End of Year Awards in July!

Additional prizes awarded for consistent DBA activity each month.

dreamer 10 FACES

- 1 _____
- 2 _____
- 3 _____
- 4 _____
- 5 _____
- 6 _____
- 7 _____
- 8 _____
- 9 _____
- 10 _____

+2 Career Talks

- 1 _____
- 2 _____

+\$200 Wholesale

\$ _____

believer 20 FACES

- 11 _____
- 12 _____
- 13 _____
- 14 _____
- 15 _____
- 16 _____
- 17 _____
- 18 _____
- 19 _____
- 20 _____

+4 Career Talks

- 1 _____
- 2 _____

+\$400 Wholesale

\$ _____

achiever 30 FACES

- 21 _____
- 22 _____
- 23 _____
- 24 _____
- 25 _____
- 26 _____
- 27 _____
- 28 _____
- 29 _____
- 30 _____

+6 Career Talks

- 1 _____
- 2 _____

+\$600 Wholesale

\$ _____

How badly do you want to be a Star this Quarter? Even if you haven't sold anything, or ordered any products this quarter, you can be a star! Sell just 18 of these Star Certificates for \$100 each, and place your order! If you have ordered already, or have a goal to be a higher star, adjust the number you'll need to sell to fit your situation or goals! Women LOVE bargains & they LOVE to help other people reach their goals! When they buy the products, we

know they will love them & then be reordering them at full price! If they are not your client yet, they may still be willing to help you reach an audacious goal & become your client! JUST ASK!

Look at these #'s!

Certificate Price	\$100.00	Sell 18	\$1,800.00	Wholesale order to be a STAR!
			\$3,600.00	Retail ordered
Certificate Value	\$125.00	Sell 18	\$2,250.00	Retail delivered
			\$1,350.00	Retail left in stock to sell!

Star Certificate

You are a star!
Thanks to you, I am meeting
my goal to be a Star this quarter!

Issued to _____

Your Star Certificate is worth \$125 Mary Kay products retail value! Your cost is just \$100 plus tax. You may use your Star Certificate now, or for future credit on purchases. Valid only with:

Expires 12 months after issue date. Issued _____

Star Certificate

You are a star!
Thanks to you, I am meeting
my goal to be a Star this quarter!

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Your Star Certificate is worth \$125 Mary Kay products retail value! Your cost is just \$100 plus tax. You may use your Star Certificate now, or for future credit on purchases. Valid only with:

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Expires 12 months after issue date. Issued _____

10	10	10	10	10	10	10	10	10	10
10	Purchase \$250 by 6/30/13								10
5		Receive FREE	Compact Pro*		5				
10		OR	Travel Roll-Up		10				
10		Bag	(*unfilled)		10				

10	10	10	10	10	10	10	10	10	10
10	Purchase \$250 by 6/30/13								10
5		Receive FREE	Compact Pro*		5				
10		OR	Travel Roll-Up		10				
10		Bag	(*unfilled)		10				

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10		OR	Travel Roll-Up		10				
10		Bag	(*unfilled)		10				

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10		Bag	(*unfilled)		10				

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10		OR	Travel Roll-Up		10				
10		Bag	(*unfilled)		10				

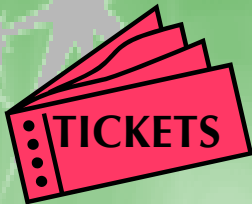
Central Arkansas Star Awards!

WHEN: Tuesday, March 26th, 6:30 – 9pm
WHERE: Embassy Suites Hotel®
11301 Financial Centre Parkway, Little Rock, AR 72211

WHO: ALL Mary Kay Consultants and Mary Kay Directors,
their Spouses and all your Sharpest Guests!

HUGE GUEST NIGHT with LOTS of PRIZES!!!
PROFESSIONAL MARY KAY ATTIRE

You may contact Amy Carden with questions: 817.614.2529 or
mkrox4amy@gmail.com



Early Bird \$10.00 each for all MK Consultants & Directors
GUESTS & Spouses are FREE

Cost @Door \$15.00 (Space permitting)

PURCHASE ON LINE until 03/24/13, 9pm:

<http://www.pinkboxoffice.com/amycarden/central-arkansas-star-awards-3/>

5:45 — 6:15 pm - Special VIP Reception mix and mingle with all the Sales Directors when YOU are a Star Consultant who MOVED UP the Career Path at least one level this quarter!

6:00 pm - Check In Opens **6:30pm - 9:00 pm - STAR AWARDS PROGRAM**

Honoring All STAR Consultants & New Red Jacket debuts this quarter

This Event will be Quarterly. It is open to everyone in Mary Kay, their Spouses, and all your Sharp Guests! You are encouraged to bring Lots of Guests! SHARE that which was SHARED with you...it is what Mary Kay asked us to do!

***** YOU WANT TO BE A STAR THIS QUARTER (ending March 15th) to Qualify for AWARDS SEATING at SEMINAR 2013 — Our 50th Anniversary Celebration!! *****

Be among the first to hear the BIG ANNOUCEMENT at this event; there's a BRAND NEW PACESETTERS PROGRAM COMING TO CENTRAL ARKANSAS!!

ALL DIRECTORS with 10+ Registered by March 18th get VIP Reserved Seating for their entire group!

EVERY DIRECTOR is asked to bring 2 Fabulous, Unwrapped RAFFLE ITEMS & 2 Retail Products (of your choice) for the Mary Kay PRODUCT GIVEAWAY Basket

April 2013



Sun	Mon	Tue	Wed	Thu	Fri	Sat
	1	2 Unit Meeting "Celebration Station" 6:30-8:30 PM	3	4	5	6 SUPER SATURDAY "Celebration Station"
7	8 Priority Awards Seminar 2013 Registration Open	9 Unit Meeting "Celebration Station" 6:30-8:30 PM	10	11	12	13
14	15 Last day to enroll online for Summer 2013 PCP mailing.	16 Unit Meeting "Celebration Station" 6:30-8:30 PM	17	18	19	20
21	22	23 Unit Meeting "Celebration Station" 6:30-8:30 PM	24 Administrative Professionals Day.	25	26	27
28	29 Midnight CST cutoff for Consultants to place phone orders.	30 Last working day of the month. Consultants submit online orders until 9 pm CST. Online Agreements accepted until midnight. Unit Meeting "Celebration Station" 6:30-8:30 PM	Reminders: NO MEETINGS MARCH 12th(Tuesday before Career Conference) and MARCH 26th (Star AWARDS in Little Rock see flier) Save the Important Dates Career Conference, March 15-16, 2013, Dallas, TX; Save the Date: Seminar, Sapphire July 28 – 31! (Both Events are at The Dallas Convention Center and we will stay at Omni Dallas Hotel)!			

Conference Calls:

Our Unit Motivational/Inspirational Hotline:
(PLEASE CALL DAILY; leave your name/message after
mine) 641-715-3900, access code: 38199

Training Opportunities! Live Conference Call with ME!

Thursday Evenings-9PM CST Unit Sharing the
Opportunity (RSVP your guests) /
NEW CONSULTANT TRAINING

Dial –in Number 805-399-1000 Participant Code 327799#
(if you miss it will be recorded) Playback Number
805-399-1099 same code 327799#)

*The consultant with the most guest(s) on the call will win a
\$20 gift card! Starting with 3 guest(s) **Your guest must be
18 or older, have tried the product and is your customer!

Birthdays	Day		
Holly Breaux	3	Misty R. Lowe	6
Amanda R. Higgins	8	Melissa K. Wogoman	2
Bonnie J. Hardman	16	Holly D. Higgins	2
Lauren B. Dickey	23	Lena J. Kizzar	2
Ashley M. Brazil	28	Leslie O. Reid	2
Whitney L. Duncan	28	Nita Henson	1
		Amanda J. Mader	1
		Lauren B. Dickey	1
Anniversaries	Years	Lisa D. Barrett	1
Staci D. Goan	8	Olga Vega	1
Suzanne M. Babel	8	Deborah M. Hadra	1
Julia Turley	6	Dorothy A. Davis	1
Debra G. Hobbs	6	Carla D. Stracener	1



Christy's Queens

Christy Cox

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Highlights this Month:
February Results, March, 2013

- ◆ Quarter 4 Star Consultant Quarterly Contest (March 16 - June 15, 2013)
- ◆ Class of 2013 Offspring Challenge Begins (through July 1, 2013)
- ◆ One Woman Can Makeover Contest (March 8 - May 10, 2013)
- ◆ It's Raining Red Team-Building Challenge (March 1 - June 30, 2013)

To the Incredible...

Words of Wisdom

If there is a lesson in life to be learned from a trying experience, it is: Don't let problems that are out of your control get to you.

Instead of panicking, look at the humorous side. Every woman should attempt to do this, no matter how stressed out she is. We have to take life in stride, one step at a time.

As long as we can laugh and stop treating difficulties as disasters, everything will be just fine.

~Mary Kay Ash



FIFTY YEARS OF FABULOUS!
SEMINAR 2013

MARY KAY
one woman can
50 YEARS

Seminar 2013

Diamond: July 21-24

Ruby: July 24-27

Sapphire: July 28-31

Emerald: July 31-Aug. 3

Pearl: Aug. 4-7

One Woman Can™ Seminar 2013 promises to be a historical, spectacular, over-the-top Mary Kay event of the year! You'll get an extra dose of glitz, glamour and an all-around infusion of excitement!