



Director  
Christy  
Cox

## GOALS:

- ♦ 10 Star Consultants a Quarter
- ♦ \$300,000 Circle of Achievement
- ♦ 5 Star Team Builders
- ♦ 3 DIQs
- ♦ Cadillac Production

## Wholesale Queen



Holly D. Higgins  
\$727.50

## Sharing Queen



Rachael M  
Washington  
6

# Christy's Queens

## On-Target Star Consultants!

December 16, 2012 - March 15, 2013



Consultant Name	Current Wholesale Production	—Wholesale Production Needed for Star—				
		Sapphire	Ruby	Diamond	Emerald	Pearl
CHRISTY COX	\$2,282.75	STAR	\$117.25	\$717.25	\$1,317.25	\$2,517.25
PAM FROST	\$848.25	\$951.75	\$1,551.75	\$2,151.75	\$2,751.75	\$3,951.75
FELICIA PRUSS	\$806.50	\$993.50	\$1,593.50	\$2,193.50	\$2,793.50	\$3,993.50
HOLLY HIGGINS	\$727.50	\$1,072.50	\$1,672.50	\$2,272.50	\$2,872.50	\$4,072.50
TAMARA SCOTT	\$652.00	\$1,148.00	\$1,748.00	\$2,348.00	\$2,948.00	\$4,148.00
LEIGH BUCHANAN	\$623.00	\$1,177.00	\$1,777.00	\$2,377.00	\$2,977.00	\$4,177.00
SARAH REBOLLOZO	\$616.25	\$1,183.75	\$1,783.75	\$2,383.75	\$2,983.75	\$4,183.75
LETTIE DONNELL	\$603.25	\$1,196.75	\$1,796.75	\$2,396.75	\$2,996.75	\$4,196.75
MEGAN SMITH	\$601.25	\$1,198.75	\$1,798.75	\$2,398.75	\$2,998.75	\$4,198.75
ERIN ATWATER	\$600.75	\$1,199.25	\$1,799.25	\$2,399.25	\$2,999.25	\$4,199.25
JULIA TURLEY	\$480.00	\$1,320.00	\$1,920.00	\$2,520.00	\$3,120.00	\$4,320.00
OLGA VEGA	\$431.00	\$1,369.00	\$1,969.00	\$2,569.00	\$3,169.00	\$4,369.00

## Congrats 3rd Quarter Stars!

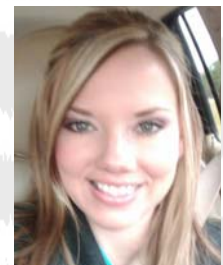
Contest Ended March 15th, 2013



**PEARL**  
Christy R. Cox



**DIAMOND**  
Pam Frost



**RUBY**  
Rachael M Washington



**SAPPHIRE**  
Karen D. Harris



**SAPPHIRE**  
Sara A. Ashcraft

# Spotlight on Team Builders!

Standings are updated as of April 30th — this will not reflect May orders or new team members.

## Team Leaders

Recruiter :Pam Frost  
 Krista N. Arnold  
 Erin J. Atwater  
 Kimberley M. Condon  
 Colby L. Denson  
 Amanda P. Herriman  
 Lena J. Kizzar  
 Melissa K. Wogoman

## Senior Consultants

Recruiter :Gina M. Geurian  
 Lettie J. Donnell  
 # Betsy Vaughn

Recruiter :Staci D. Goan  
 Shaunna Arnold  
 \* Hester N. Lemire

Recruiter :Katherine Roberts  
 Brittany Kennedy  
 Misty Thresher  
 \* Robin Brown  
 # Heather N. Bass  
 # Charlotte Brammer  
 # Ashley M. Brazil  
 # Holly Breaux  
 # Sydney Hoffman

## Star Team Builders

Recruiter :Rachael M. Washington  
 Sara A. Ashcraft  
 Leigh L. Buchanan  
 Sarah M. Rebollozo  
 Tamara Scott  
 \* Yolanda R. Davidson  
 \* Tamara K. James  
 \* Ashley D. Mosley  
 \* Carolyn L. Wood  
 # Kamesha T. Penny  
 # Tori M. Tisdale  
 # Samantha Watson

Recruiter :Cheri A. Lassiter  
 Lauren B. Dickey  
 Cori G. Hildebrand  
 \* Tracy A. DeLeon  
 \* Cassie Dunn  
 \* Karen M. Reeder  
 # Judi G. Bean  
 # Dorothy A. Davis  
 # Jeannette Eberhardy  
 # Deborah M. Hadra  
 # Patricia D. Musteen  
 # Caitlin N. Riddle  
 # Amy J. Talbert

Recruiter :Heather M. Rogers  
 Amber D. Stewart

Recruiter :Amber D. Stewart  
 Lisa D. Barrett  
 Nita Henson  
 \* Priscilla J Harrison  
 \* Carla D. Stracener  
 # Kelli Cole  
 # Della Nelson  
 # Ashley N. Piker  
 # Sherian K. Ring  
 # Alyssa A. Standridge

Recruiter :Maria L. Ramirez  
 Olga Vega

\* Inactive Member (N1,N2,N3,I1,I2,I3) #Terminated Member  
 To become ACTIVE you must place a \$200 wholesale order.

## Follow the Steps to Success!



### Senior Consultant

(1-2 active team members)

4% Commission

### Star Team Builder

RED JACKET

(3+ actives)

Sr. Consultant benefits plus Red Jacket Rebate

Eligible for \$50 Bonuses

### Team Leader

(5+ actives)

All the previous benefits plus 9-13% Commission

Team Leader pin

### On-Target for Car!

(5+ actives and \$5,000 wholesale growing to 14 actives and \$20,000 in 4 months or less)

Eligible to earn use of Career Car or \$375 cash monthly for 2 years PLUS all Benefits of previous levels

### Director in Qualification

Effective Jan. 1, 2010 (10+ actives growing to 24 in 4 months and be a star consultant!)

Production during DIQ counts towards car! Eligible to become Director and earn Unit Commission and Unit bonuses—Eligible to wear the exclusive Director Suit.

# Here We Grow Again!



## Welcome New Business Owners!

(These new unit members signed Consultant agreements April 1-30.)

### New Consultant

Erin J. Atwater  
Leigh L. Buchanan  
Lettie J. Donnell  
Tamara K. James  
Brittany Kennedy  
Ashley D. Mosley  
Sarah M. Rebollozo  
Tamara Scott  
Jean H. Smith  
Megan E. Smith  
Melody P. Warrick  
Carolyn L. Wood

### From

ROGERS, AR  
MCDONOUGH, GA  
BENTONVILLE, AR  
BENTON, AR  
BENTON, AR  
BEARDEN, AR  
BOISE, ID  
SOUTH CHESTERFI, VA  
MABELVALE, AR  
BENTON, AR  
LONSDALE, AR  
JACKSONVILLE, AR

### Sponsored by

P. Frost  
R. Washington  
G. Geurian  
R. Washington  
K. Roberts  
R. Washington  
R. Washington  
R. Washington  
C. Cox  
C. Cox  
C. Cox  
R. Washington

## Thank You from Mary Kay

"Love Check" Commissions for Personal Team Building



13% Recruiter Commission Level Christy R. Cox	\$365.43
9% Recruiter Commission Level Pam Frost	\$74.18
4% Recruiter Commission Level Rachael M Washington	\$75.65
Gina M. Geurian	\$24.13
Maria L. Ramirez	\$17.24
Katherine Roberts	\$14.75

## Team Building

### Tip of the Month!

#### Mary Kay's 4 Point Plan:

1. Before every skin care class and collection preview, ask the hostess, "Who is coming today who might be interested in doing what I do?"
2. Present your heartfelt, enthusiastic I-story at every skin care class and collection preview. Share why you began your Mary Kay business and what it means to you.
3. Select at least one person at every skin care class and collection preview and offer her the Mary Kay opportunity. You may want to plant seeds by sending guests home with the Imagine the Possibilities DVD and survey, then meeting with them to tell them more about the Mary Kay opportunity.
4. Offer the hostess a special gift for any person she suggests who becomes an Independent Beauty Consultant.

Ability is what you're capable of doing.  
Motivation determines what you do. Attitude  
determines how well you do it. ~Lou Holtz

# Summer 2013 New Products



*Finish your year strong with May & June selling opportunities!*

- ◆ MKMen® Advanced Facial Hydrator Sunscreen Broad Spectrum SPF 30.
- ◆ Mary Kay® Lash Love® Lengthening™ Mascara.
- ◆ MKMen® Fragrance Travel Collection
- ◆ Mary Kay® Translucent Loose Powder.
- ◆ Beauty That Counts® Lip Colors.
- ◆ Free Gift with Purchase - Black mesh bag with Mini Lash Love™ Mascara and Oil-Free Eye Makeup Remover.



## Take Advantage of Seasonal Selling *from MaryKayInTouch.com*

Spring is in full swing! This "giftable" time of year may mean increased sales for you!

Customers want convenience — and you've got them covered with one-stop gift giving. Here's a great tip from one of your sister sales force members:

Independent Senior Sales Director Lisa Raupp of Cary, Ill., offers, "When you hold a skin care class or any event, put together a fabulous, eye-catching gift basket and use it as your table centerpiece. Then, when your guests inevitably comment on it, you reply, 'Actually, I love preparing gift baskets like this and have lots of other options I can put together for you.' Stress that you're always available to quickly fill birthday, get well soon, just-thinking-of-you, anniversary and special occasion gift giving needs!"

Lisa also shares her gift set "brag book." She and unit members assemble beautiful gift arrangements, complete with ribbons, tissue, baskets and more and then take photos, which they carry with them to show customers a "visual menu."

Chances are good that many of your customers will be glad to hear from you with gift giving ideas for upcoming special occasions:

### GRADUATION

The new After Sun Replenishing Gel, Sunscreen & Lip Protector are popular essentials sure to please any grad. Grads will love

the crisp, energizing scent of Velocity® Eau de Parfum for Her and Velocity® for Him Cologne. Supercharged and supercool!

### YEAR-END TEACHER APPRECIATION

As things begin to warm up, everyone can appreciate the Mary Kay® Sun Care Collection. Pair this collection with colorful flip flops and teachers will be all set for summer.

### FATHER'S DAY (June 16)

Offer just what men need with four MKMen™ regular-line products, which includes MKMen™: Face Bar, Moisturizer Sunscreen SPF 25, Shave Foam and Cooling After-Shave Gel. This collection of targeted products combats and helps prevent the signs of aging. Plus all the men's fragrances are great choices too!

### 'TIS THE SEASON FOR WEDDINGS AND SHOWERS

The bride can pamper herself and her wedding party with a Satin Hands® Pampering Set and Limited-Edition Mary Kay® Pedicure Set.



# We Invested in Product Last Month!

Holly D. Higgins	\$727.50	Nita Henson	\$207.75
Tamara Scott	\$652.00	Maria L. Ramirez	\$204.00
Leigh L. Buchanan	\$623.00	Susan M. Jarrett	\$203.50
Sarah M. Rebollozo	\$616.25	Misty R. Lowe	\$202.00
Lettie J. Donnell	\$603.25	Lauren B. Dickey	\$201.50
Megan E. Smith	\$601.25	Amanda P. Herriman	\$200.00
Erin J. Atwater	\$600.75	Misty Thresher	\$99.50
Pam Frost	\$444.50	Loni Williams	\$76.50
Olga Vega	\$431.00	Amber D. Stewart	\$76.00
Brittany Kennedy	\$269.25	Gina M. Geurian	\$42.75
Jennifer L. Johns	\$266.25	Colby L. Denson	\$23.50
Katherine Roberts	\$247.25	Heather M. Rogers	\$20.00



## Summer Sales

Who says you have to say goodbye for the summer?! With exciting new ways to stay in touch with your customers, coupled with popular, in-demand products, you're certain to ramp up summer sales to finish the Seminar year strong!

# Shooting for the Courts!

## Top 10 in Retail Sales

(Based on verified wholesale orders placed to the company as of prior month-end)

Consultant	YTD Retail	Bonus & PCP	Total
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## Tops in Team Building

Recruiter	New Team Mbrs	YTD Comm
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The Earners of these positions will be announced at the End of the Year Awards Potluck (Local Gals spend your MK\$ on the Auction)

- ◆ Rogers, AR-Thursday, July 11th at the Mainstay Suites
- ◆ Benton, AR-Tuesday, July 9th at the Celebration Station



Queen's Court of Sales!

**\$36,000 retail**

July 1, 2012 — June 30, 2013



Queen's Court of Sharing!

**24 New Team Members**

July 1, 2012 — June 30, 2013



# From the Desk of Your Director

Operations PINK Cadillac, "100 by June and a Cadillac Soon!" WE have the "BIG MOI" THANKS to TEAM RACHAEL WASHINGTON! I am so excited about our UNIT's Momentum! HAVE you checked out our UNIT WEBSITE? It is beautiful

[www.christysqueens.ws](http://www.christysqueens.ws)! DIO's and NEW Directors- here is an opportunity of a LIFETIME!

RENA TARBET AREA REUNION- if you are a DIO or NEW Director by June 30th Debuting July 1st, I will pay your way to participate in this EVENT: A day early at Seminar, Saturday, July 27th! Make it your goal to attend the Rena Tarbet National Area Reunion for a Tour of the Dallas Cowboy Stadium and dinner at Rena's Home! ONLY for TARBET AREA DIRECTORS and their DIO's (spouses welcome)!

## Should I go to Seminar?

Every consultant in Mary Kay land is asking that question right now. Should I go to Seminar? Maybe you would like to go but...it's the money. Maybe you would like to go but...it's the children. Maybe you would like to go but...it's the vacation time. There are women like you all over the country flying into Dallas, TX for the BIG 50th Anniversary Celebration. Why not you? You are probably looking at me or any of the other consultants and directors who are attending Seminar and assume...assume that the road was easier then yours....assume that they couldn't possibly know what you are going through and how it feels to raise the money when you are sooo in debt, to leave your children, to take the last of your vacation days, battle with your spouse about leaving for several days, or to leave home in the middle of one of life's difficult passages....are you with me? You see when you decide...decide to make a way and find a way to join us at Seminar you will look at me with your eyes wide with amazement and voice inaudibly the words..."Thank you" and we will both know what you mean! You will be thankful because...

1. You will have a new vision for what YOU will be able to do with your business
2. You will no longer question whether or not this business is for you
3. You will learn how to save and manage time better.
4. Your energy level will increase dramatically for your goals.
5. Your income will double, if not quadruple with the training you receive.
6. Your thinking will transcend from the "maybes" to the "will"
7. You will meet women who will inspire you to new heights of thinking and acting.
8. You will learn about your products and gain a newfound confidence in sharing them.
9. You will make very special friendships with women who will share the career path with you and you will have more fun than you can possibly imagine.

If your current boss told you that a business conference would take place in July and you would be expected to go...you would simply make the arrangements. This is exactly what I want you to do with Seminar. Please don't question what will be the most life changing couple of days in your career. Make the arrangements.

Your future is much too important to ignore this. I want you there with me. Remember successful people find a way, make a way. They have complications, they have stresses, yet they base their decisions on the future and what it holds not the present obstacles.

I can't wait to tell your story, full of obstacles, that will inspire the masses next year at this time...and it will all boil down to the fact that you simply made the arrangements and went to Seminar. Sending encouragement and Faith your way. You are creating your story! I had know idea 8 years ago my Mary Kay would have blessed me and my family with an 8 year career, 4 cars, a Pink Dell Laptop, 3 diamond rings (one I gave to my daughter on her 20th Birthday), a Tiffany's necklace, jewelry galore, lots of purses and MANY prizes I shared with my family, tons of fun everyday, smiles, changed lives, hope for a positive world, sharing Christ with thousands, flexibility, replaced an income way over what I would have made teaching school(I don't know one school who would give me a car to drive and pay most of the car insurance for me and my hubby), excitement, fashion, happiness, girlfriends across this great USA, and an influence that I don't deserve but God still chooses to use me. Yes.....those are just a few things off the top of my head! May your month and business be blessed!

I believe in YOU!!!!

*Christy*

## Following One Course Until Successful

Our UNIT is UNDER Operations PINK Cadillac

Consultant Incentive

Monday, February 18, 2013-June 30, 2013

For each customer that buys \$250 retail, the consultant receives a bangle bracelet (SO FAR Earning 3 Bangles: Pam Frost, (1)Nita Henson, (1)Rachael Washington, and (1)Loni Williams ).

For each 5 customers that buy \$250 retail, the consultant has their name entered into the cash drawing

For each 10 customers that buy \$250 retail, the consultant receives \$100 in retail product off my self of their choice!

### Cash Drawing, July 1st

1-\$1,000 Winner

2-\$500 Winners

4-\$250 Winners

5-\$100 Winners

12 winners \$3,500 Cash given away!

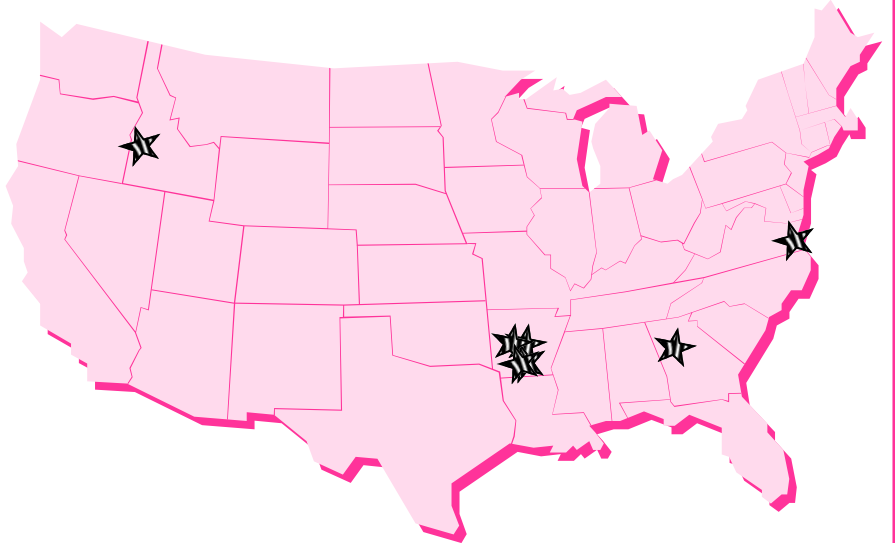
\*Stay focused on your 100 IPAs & 100 faces by June 30th....they are your TICKET to the MAGICAL WONDERLAND of MOMENTUM! Equipping & empowering women to MOVE forward to all God has called them to be as we build Leaders that Last! "In Him, we live and MOVE and have our being.." Acts 17:28

# Congratulations!



To our **Ms America** and Brand NEW STAR TEAM BUILDER (Earning her FREE RED JACKET and soon all the prizes in the Raining Red Promotion) **Rachael Washington** for recruiting Nationwide with 6 new team-mates this month and getting into her Red Jacket with 4 ACTIVE team-mates!

1. Leigh L. Buchanan from McDonough, GA (April, NEW Qualified Consultant)
2. Sarah M. Rebollozo from Boise, ID (April, NEW Qualified Consultant)
3. Tamara Scott from South Chesterfield, VA (April)
4. Ashley Mosley from Bearden, AR (April)
5. Tamara James from Benton, AR (April)
6. Carolyn Wood from Jacksonville, AR (March)
7. Sarah Ashcraft from Benton, AR (March, New STAR CONSULTANT)



Leigh Buchanan



Sarah Rebollozo



Tamara Scott



Ashley Mosley



Tamara James



Carolyn Wood



Sarah Ashcraft



and Pam Frost got her 7th ACTIVE TEAM-MATE!



Erin J. Atwater



Lettie J. Donnell



Blake & Brittany Kennedy  
(He is protecting our Country and she is sharing MK to be positive)



Megan E. Smith



Melody P. Warrick

## Our Other New faces this month:

# Working with Accountability!



Unlock  
your passion

4/7 - 4/13

Pam Frost- \$430  
Rachael Washington-\$390  
Deb Krajicek \$300.50  
Amber Stewart \$250  
Holly Higgins \$700  
Christy Cox- \$2,000



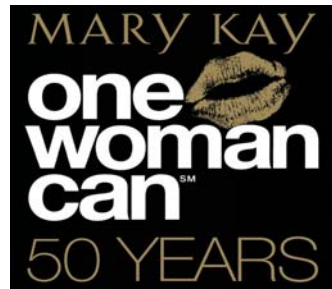
4/21-4/27

Pam Frost \$279  
Colby Denson \$85  
Christy Cox \$2,000

Thank you for being  
accountable with  
your weekly  
accomplishment  
sheets!!

3/31 - 4/6

Pam Frost-\$400  
Brittany Kennedy-\$200  
Karen Harris-\$57  
Christy Cox \$1,500



4/14 -4/20

Sarah M. Rebollozo  
\$600  
Tamara James \$600  
Rachael Washington  
\$433.00  
Pam Frost \$409  
Christy Cox \$1,000



## DIVA DESSERT TIME....

**Tuesday, May 7<sup>th</sup>** (after meeting for coffee and dessert) Benton, AR  
**Thursday, May 16<sup>th</sup>** at the meeting in Rogers, AR 6:30 PM at the  
*Mainstays*

Preview from the book: Order \$400-\$599 wholesale order in April  
(Receive Look books & samples):  
**(Olga Vega)**

HERE'S who earned prizes in April:

### MOVE UP CAREER PATH in APRIL:

**(TEAM LEADER, Pam Frost and STAR TEAM BUILDER, Rachael Washington)**

Order \$600 OR add 1 New Qualified Team-Mate\* in April Receive Party Pre-Pack (Full pack Look Books, Samples, Ideas):

**(Gina Geurian, Lettie Donnell, Pam Frost, Tamara Scott, Erin Atwater, Sarah M. Rebollozo, Leigh Buchanan, Holly Higgins and Rachael Washington )**



# 30 INTERVIEW TRACKER

## 30 Interview Challenge

1. \_\_\_\_\_
2. \_\_\_\_\_
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28. \_\_\_\_\_
29. \_\_\_\_\_

**Celebrating  
YOU!!!  
You Did It!!!**

**30.** \_\_\_\_\_

31. \_\_\_\_\_
32. \_\_\_\_\_
33. \_\_\_\_\_
34. \_\_\_\_\_
35. \_\_\_\_\_

**EARN a \$10 Target Gift  
Card: 30 Unit Interviews  
Completed/Month**



**WHO are  
the Sharp Women  
YOU are attracting?**

# Christy's Queens

monthly challenge  
signifying your  
success

name: \_\_\_\_\_

month: \_\_\_\_\_

Deliver to your director on the 1st day of each new month and receive MK Bucks to spend on prizes at the End of Year Awards in July!

Additional prizes awarded for consistent DBA activity each month.

## dreamer 10 FACES

- 1 \_\_\_\_\_
- 2 \_\_\_\_\_
- 3 \_\_\_\_\_
- 4 \_\_\_\_\_
- 5 \_\_\_\_\_
- 6 \_\_\_\_\_
- 7 \_\_\_\_\_
- 8 \_\_\_\_\_
- 9 \_\_\_\_\_
- 10 \_\_\_\_\_

### +2 Career Talks

- 1 \_\_\_\_\_
- 2 \_\_\_\_\_

### +\$200 Wholesale

\$ \_\_\_\_\_

## believer 20 FACES

- 11 \_\_\_\_\_
- 12 \_\_\_\_\_
- 13 \_\_\_\_\_
- 14 \_\_\_\_\_
- 15 \_\_\_\_\_
- 16 \_\_\_\_\_
- 17 \_\_\_\_\_
- 18 \_\_\_\_\_
- 19 \_\_\_\_\_
- 20 \_\_\_\_\_

### +4 Career Talks

- 1 \_\_\_\_\_
- 2 \_\_\_\_\_

### +\$400 Wholesale

\$ \_\_\_\_\_

## achiever 30 FACES

- 21 \_\_\_\_\_
- 22 \_\_\_\_\_
- 23 \_\_\_\_\_
- 24 \_\_\_\_\_
- 25 \_\_\_\_\_
- 26 \_\_\_\_\_
- 27 \_\_\_\_\_
- 28 \_\_\_\_\_
- 29 \_\_\_\_\_
- 30 \_\_\_\_\_

### +6 Career Talks

- 1 \_\_\_\_\_
- 2 \_\_\_\_\_

### +\$600 Wholesale

\$ \_\_\_\_\_

# June 2013



*Sun Mon Tue Wed Thu Fri Sat*

2	3	4 Unit Meeting "Celebration Station" 6:30-8:30 PM	5	6	7	1 SUPER SATURDAY "Celebration Station"
						8
9	10	11 Unit Meeting "Celebration Station" 6:30-8:30 PM	12	13	14	15 <b>Star Consultant Deadline!!</b>
16 Father's Day	17	18 Unit Meeting "Celebration Station" 6:30-8:30 PM	19	20	21 Summer Begins!	22
23	24	25 Unit Meeting "Celebration Station" 6:30-8:30 PM	26	27 Midnight CST cutoff for Consultants to place phone orders.	28	29

**30** Last working day of the month. Consultants submit online orders until 9 pm CST. Online Agreements accepted until midnight.

Last Day of Seminar Year!

*If you can dream it, you can achieve it!  
Register today for Seminar 2013!*

## Conference Calls:

*Our Unit Motivational/Inspirational Hotline:  
(PLEASE CALL DAILY; leave your name/message after  
mine) 641-715-3900, access code: 38199*

**Training Opportunities! Live Conference Call with ME!**

Thursday Evenings-9PM CST Unit Sharing the  
Opportunity (RSVP your guests) /  
NEW CONSULTANT TRAINING

Dial -in Number 805-399-1000 Participant Code 327799#  
(if you miss it will be recorded) Playback Number  
805-399-1099 same code 327799#)

\*The consultant with the most guest(s) on the call will win a \$20 gift card! Starting with 3 guest(s) \*\*Your guest must be 18 or older, have tried the product and is your customer!

Birthdays	Day	Anniversaries	Years
Heather M. Rogers	1	Maria L. Ramirez	2
Melody P. Warrick	4	Karen M. Reeder	1
Barbara B. Brown	16	Megan L. Babel	1
Gina M. Geurian	21	Yuliana Perez	1
Sydney Hoffman	21	Heather N. Bass	1
Katherine Roberts	23	Holly Breaux	1
Melissa K. Wogoman	24	Michelle D. Seguin	1
Linda L. Hayes	30	Charlotte Brammer	1
Felicia M. Pruss	30	Robin Brown	1
Amy J. Talbert	30	Misty Thresher	1



## Christy's Queens

### Christy Cox

Sales Director  
6286 Pierce Manse Loop  
Benton, AR 72019

Phone: (479) 366-6370

Email: [christyrcox@marykay.com](mailto:christyrcox@marykay.com)

Unit Website: [www.christysqueens.ws](http://www.christysqueens.ws)

### Highlights this Month:

#### April Results, May, 2013

- ◆ Quarter 4 Star Consultant Quarterly Contest (March 16 - June 15, 2013)
- ◆ Class of 2013 Offspring Challenge (through July 1, 2013)
- ◆ It's Raining Red Team-Building Challenge (March 1 - June 30, 2013)



*To the Amazing...*

## Words of Wisdom

There are two types of thinking -- positive and negative. The positive thinker is an optimistic, faith-motivated person who habitually projects positive pictures and attitudes every single day, sending positive, creative thoughts into your world. These strong thought vibrations condition the surrounding world positively and as a result, a flow of positive outcomes is activated and positive achievements are manifested.

~Mary Kay Ash



## You're the best Dad!

Help Dad look and feel his best with the Mary Kay fragrances for men plus skin care that targets the signs of aging.



The MKMen Skin Care System is formulated to meet a man's special skin care needs. The face bar and moisturizer

combat the signs of aging, leaving a guy's face looking and feeling great. Simple. Effective. No nonsense. It's just what a man needs.

Have Dad smelling great with the men's fragrance collection. Choose from MK Tribute<sup>®</sup>, High Intensity<sup>™</sup>, Domain<sup>®</sup>, or Velocity<sup>®</sup> for Him.

