

# Sales



# MK Dream Account

# Sharing

Place a minimum \$1800 wholesale in your first month to receive the Pink Ice Necklace  
Complete Power Start receive Power Start Pin

- Put Mary Kay on 30 faces in 30 days
- During your first 30 Days watch the New Consultant Videos.
- Email Director what you learned and she will send you the next one.



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1. Book 8 Parties to Hold 5 from your facials and Jumpstart Party

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- \_\_\_\_\_
- \_\_\_\_\_

2. Talk to Director     
EARN YOUR 7 DAY WONDER RING



1. Hold 5 practice facials for your portfolio

2. Attend New Consultant Training

3. Talk to Director

3 Complete First Steps with company

Sign up for Personal Website

Order Business Cards

Send out ecards to friends and family

Set up a ProPay Account

EARN YOUR CHECK BOOK COVER



1. listen to Inventory Options with Director

2. Sell 24 items

3. Get 24 surveys filled in

4. Book Jumpstart Party

5. Talk to Director at least 3 times this week

EARN YOUR MONEY BAG



## Week Four

Add 2 more active team members earn MK Key Chain

NEW TITLE: **TEAM LEADER** and can now start qualifying to earn the use of your Company Car

9-13% COMMISSION CHECK AND \$50 CASH

BONUSES ON NEW QUALIFIED TEAM MEMBERS



5 MORE WOMEN LISTEN TO CAREER CHAT WITH DIRECTOR TO EARN MK KEY CHAIN

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- \_\_\_\_\_
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- \_\_\_\_\_



## Week Three

ADD TWO MORE ACTIVE TEAM MEMBERS!

NEW TITLE: **STAR TEAM BUILDER**

EARN \$50 REIMBURSEMENT ON YOUR RED JACKET FROM COMPANY.

4% COMMISSION CHECK

5 MORE WOMEN LISTEN TO CAREER CHAT WITH DIRECTOR TO EARN PEARL NECKLACE

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## Week Two

5 MORE WOMEN LISTEN TO CAREER CHAT WITH DIRECTOR TO EARN PEARL BRACELET

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5 WOMEN LISTEN TO CAREER CHAT WITH DIRECTOR TO EARN PEARL EARRINGS

Using text script on page 2 send out within 24 hours

- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_



## Week One

Add first active team member.

EARN SENIOR CONSULTANT PIN

NEW TITLE: **SENIOR CONSULTANT**

www.custommade4you.net



# Power Start

## 30 Faces in 30 Days!



Name	Phone Number	Amount Sold	Booked	Interviewed
1.				
2.				
3.				
4.				
5.				
6.				
7.				
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30.				

**1st text:**

I'm super excited! I just started Mary Kay & my Director has challenged me to have 25 ppl listen 2 a phone call! U will be entered to win a real Coach purse! Will u help me out?

Estoy super emocionada! Acabo de empezar Mary Kay y mi directora me puso el reto de decirle a 25 personas que escuchen una llamada! Por escuchar participas en la rifa de una cartera COACH! Me ayudas?

**2nd text:**

Call 605-475-4899 code 1078366# ref 12# within 24 hrs and u r entered for the purse. Text me the password from the call once u listen and let me know what u think! Thanks sooo much! I get credit for ur help!

Llama 605-475-4899 el código 1078366# ref 12# al en menos de 24 horas y entraras a la rifa de la cartera. Mándame un texto con la contraseña de la llamada después de que la oigas y déjame saber que opinas! Yo recibo crédito por tu ayuda!

**Text 3**

Then when they give you the password, tell them that your director will be calling to enter them in the drawing.

" My director will be calling to enter you in the drawing. Her name is \_\_\_\_\_"  
 "Mi director llamará para inscribirle en el dibujo. Su is \_\_\_\_\_ conocido"