## "Summer Pilot Program"



This is a Pilot Program for women who are NOT SURE that a Mary Kay Career is right for them on either a full-time or part-time basis. Since they will never know unless they TRY, our company is offering a Summer time 'try me program'. At the end of summer, they just access the 12 Week program. The worst that could happen is that they find out it is not for them. The best is that they have had lots of fun, made an excellent hourly income and have added exciting new possibilities to their life.

| Devote: | $\mathbf{2}$ hours per week for Unit Meetings and Training <br> 4 hours per week for Showing/Teaching the product |
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| INVEST: | $\$ 100$ for a Beauty Case (plus tax) <br> *optional: $\$ 200, \$ 400, \$ 600$ for product <br> Inventory or you can reorder product as needed. |
| TEACH: | 1 Skin Care Class a WEEK-Average Product Sold-\$175 <br> 1 individual makeover a WEEK—Average Product Sold-\$100 <br> Total Sold for ONE WEEK-\$275 |
| PROFIT: | \$275 Sales minus cost of Product=\$137.50 Profit per week for approx. <br> 4 HOURS ACTUAL WORKING TIME! <br> That's Approx. \$33.00 per hour. |

*Having product inventory is an OPTION, NOT A REQUIREMENT. Women are impulsive, However, they will purchase more if you offer ON-THE-SPOT-DELIVERY!

At the end of the summer, if you decide that a Mary Kay career isn't for you, return any unsold product and Mary Kay will refund you $90 \%$ of what you paid. This is a RISK-FREE Opportunity.

## YOU HAVE NOTHING TO LOSE!!

6 hours per week at approximately $\$ 33$ per hour for 12 weeks $=$ Profit of $\$ 2,378$ For more information call me ASAP, summer will slip away!
"This can be a wonderful Gift to your Life"


