

Xtreme Team...

A BAXTER FAMILY Tradition of Success

July 2013-June 2014 Monthly Challenge

Building 10 Baxter Future Area Directors by the Seminar 2014!

<u>Xtreme</u>	<u>Xtreme Elite</u>	<u>Xtreme SUPER ACHIEVER</u>
15 Faces 5 Career Chats \$650 Wholesale	30 Faces 10 Career Chats 1+ New Team Member(s) \$1,000 Wholesale	50 Faces 20 Career Chats 2+ New Team Members \$2000 Retail \$1200 Wholesale
<small>*this consistent activity will ensure STAR Consultant status!</small>	<small>*this consistent activity = Star + Move up in RED!</small>	<small>*this consistent activity = Star + Car + Directorship!</small>

* Career Chat = Hotline + follow up; Face model /guest with marketing at meeting; 1-1 Career Chat; Marketing Conference Call with follow up chat!

REWARDS

Monthly Conference Call!

(610) 214-0000 Access Code 121799# For ALL Area Consultants & Directors
The call is held on the 1st Wednesday of the month, 7pm CST/8pm EST. Always a great call! Often a surprise guest speaker! Special Recognition and ShoutOut to **Xtreme Team** winners, Book 10 Achievers, and **Move Up Leaders** who turn tracking in on time!

Monthly Xtreme Team Girl's Night Out!

Be accountable with your Director weekly and complete 1 of the **Xtreme** levels to earn a special night out with your Director and the Unit **Xtreme** Achievers! Don't miss it!

TRACKING and ACCOUNTABILITY

Submit your numbers to your Director each week and submit your MTD (via picture by email or text) totals at the end of each month to participate in the **Xtreme** Program.

POWER DAY!

- ✓ Get 5 new leads a day! NETWORK!
- ✓ Book at LEAST 1 New Selling Appointment a day
- ✓ Book a Career Chat or Guest to Meeting
- ✓ Sell \$100

Xtreme Tracking Sheet online

www.unitnet.com/diannebaxter1

www.stacysvips.com