

Name \_\_\_\_\_ Date \_\_\_\_/\_\_\_\_/\_\_\_\_  
 Email \_\_\_\_\_  
 Address \_\_\_\_\_  
 City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
 Cell phone \_\_\_\_\_ Home phone \_\_\_\_\_  
 Current Occupation \_\_\_\_\_ Name of Consultant: \_\_\_\_\_

**I know the most about Mary Kay**

From attending a Mary Kay party \_\_\_\_\_ Listening to a CD or Hotline \_\_\_\_\_ Participating in an event \_\_\_\_\_

**Please choose two boxes that best describes you ("A" first choice and "B" for 2nd choice)**

⇒ Results Oriented <input type="checkbox"/>	⇒ People Oriented <input type="checkbox"/>	⇒ Family Oriented <input type="checkbox"/>	⇒ Detailed Oriented <input type="checkbox"/>
⇒ Quick Decisions	⇒ Intuitive Decisions	⇒ Slow Paced Decisions	⇒ Analytical Decisions
⇒ Direct Style	⇒ Motivational Style	⇒ Team Playing Style	⇒ Perfection List Style
⇒ Achievement Motivated	⇒ Recognition Motivated	⇒ Security Motivated	⇒ Service Motivated

pink changing lives™

**Please tell me about yourself....**

1. If you could make one change, what do you need most in your life right now? \_\_\_\_\_
2. What do you value or want more of in your life right now? \_\_\_\_\_
3. Thinking of your current job, do you.....
  - ⇒ consider it the career of a lifetime? \_\_\_\_\_
  - ⇒ have flexibility in your schedule to take time off whenever you desire? \_\_\_\_\_
  - ⇒ honestly feel you are paid what you are worth? \_\_\_\_\_
  - ⇒ have absolute control over your career (i.e. if you gave it your all for 5 years, could you make a significant change in your financial situation?) \_\_\_\_\_
4. If you were to try Mary Kay, what is a personal strength that would aid in your success? \_\_\_\_\_

**These are the benefits others enjoy in a Mary Kay business. Which would appeal to you?**

- ◇ Making New friends
- ◇ Improving self-confidence
- ◇ Recognition for a job well done
- ◇ Earning extra income for family vacations
- ◇ Opportunity for advancement
- ◇ Being my own boss
- ◇ Unlimited income
- ◇ Company philosophy of "God first, family second, career third"
- ◇ Flexible hours
- ◇ Tax benefits
- ◇ Positive attitude

**Where are you? Circle One**

- A - Absolutely, I'm ready to get started!
- B - Buy me a cup of coffee. I have a few questions.
- C - Can't really see myself doing this right now, but keep in touch; my situation could change. For now, I want to continue paying full price for my products.

*Thank you for taking time to complete THINK PINK!*