

April Newsletter

discover what you
LOVE

Seminar 2014



Click to watch the video

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PRIORITY REGISTRATION
April 7-30th

ALL CONSULTANTS CAN
REGISTER
May 1—June 16th

REGISTRATION:
\$195

Online Registration

Click [here](#) to register online.

EMERALD DIVISION

DATES: JULY 23-26

All-Star

IBCs or ISDs who achieve Star Consultant status all four quarters from **June 16, 2013**, through **June 15, 2014**, and achieve any of the following categories will each receive a name badge ribbon, standing recognition plus an invitation to the *All-Star* Prize area where they will have a chance to win an additional year-end prize

Class of 2014

New ISDs who debuted **Aug. 1, 2013**, through **July 1, 2014**, will be introduced onstage with their SSD.



BOLD! Unit

Queen of Wholesale



Darby Barnett
\$1557.50 Whlse.

Queen of Sharing



If there is a tie between consultants, the winner is based on commission totals.

Tina Lucero

Unit Goals!

CADILLAC UNIT

& 100 Unit Members

By June 30th!



\$100 cash giveaway!!!
all quarter long...

Everyone who gives their opinion of the MK business opportunity has a chance at \$100 cash!!!



And everyone who says "yes" to the opportunity has a chance at THIS!!! MK Compact Pro filled at \$150 value!!!

Joined in March

welcome new unit members!

New Consultant

- Rebekah A. Cloyd
- Mahgen L. Anderson
- Taylor D. German
- Bailey McCarty
- Teresa E. Thornhill
- Heather R. Wiggins
- Joanna A. Gomez
- Connor L. Cannon
- Amy Dodd

Recruiter

- Tina M. Lucero
- Courtney D. Hawkins
- Randi B. Camp
- Stacy M. Emerson
- Stacy M. Emerson
- Stacy M. Emerson
- Darby A. Barnett
- Tina M. Lucero
- Tina M. Lucero

New Consultant

- Susan T. Kelly
- Kayla D. Simpson
- Elizabeth Medina
- Alisha M. Villarreal
- April M. Rodriguez
- Andrea R. Westmoreland

Recruiter

- Tina M. Lucero
- Kellie L. Lott
- Heather R. Wiggins
- Darby A. Barnett
- Stacy M. Emerson
- Stacy M. Emerson

eeded to Complete Star



Look Who's On Target!

Contest dates: March 16th—June 15th

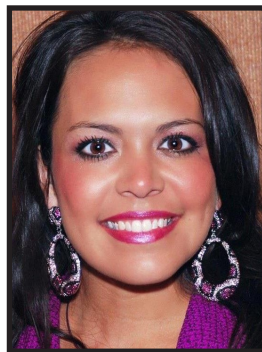
Must have a minimum of \$1800 Wholesale to Complete Star Status

Consultant	Wholesale Needed to Complete Star							
	Whlse Cr	TM Cr	TL Cr	Sapphire	Ruby	Diamond	Emerald	Pearl
Emerson, Stacy M.	\$4,109.00	1200	5309	0	0	0	0	0
Thornhill, Teresa E.	\$1,211.50	N/A	1212	588	1188	1788	2388	3588
Villarreal, Alisha M.	\$1,185.00	N/A	1185	615	1215	1815	2415	3615
German, Taylor D.	\$759.75	N/A	760	1040	1640	2240	2840	4040
McCarty, Bailey	\$708.00	N/A	708	1092	1692	2292	2892	4092
Cannon, Connor L.	\$616.00	N/A	616	1184	1784	2384	2984	4184
Westmoreland, Andrea	\$604.00	N/A	604	1196	1796	2396	2996	4196
Rodriguez, April M.	\$602.00	N/A	602	1198	1798	2398	2998	4198
Wiggins, Heather R.	\$600.75	N/A	601	1199	1799	2399	2999	4199

Congrats Quarter 3 Stars



Tiffany Hays
Emerald Star



Stacy Emerson
Emerald Star



Tina Lucero
Ruby Star



Darby Barnett
Sapphire Star



Courtney Hawkins
Sapphire Star

Seminar

SCOREBOARDS

Court of Sales YTD — TOP 5

Consultant Name Retail & Credit

Darby A. Barnett



\$13,229.50

April M. Morse	\$9,511.50
Michelle Wolf	\$9,337.00
Camille Landes	\$5,533.00
Tina M. Lucero	\$5,226.00

Court of Team Building — TOP 3

Consultant Qual TM Commission

Darby A. Barnett



3 \$132.90

Tiffany R. Hays	3	\$173.20
Tina M. Lucero	2	\$52.06

Unit Wholesale March 2014

Darby A. Barnett	\$1,557.50	Rachel A. Hayes	\$326.50
Teresa E. Thornhill	\$1,211.50	Randi B. Camp	\$317.00
Alisha M. Villarreal	\$791.50	Kelsey J. Mantooth	\$311.50
Bailey McCarty	\$708.00	Julie K. White	\$289.00
Rebekah A. Cloyd	\$685.50	Annette M. Wagner	\$265.50
Taylor D. German	\$656.25	Amy Dodd	\$242.50
Robin L. Plumb	\$642.50	Christina M. Pierce	\$238.50
Connor L. Cannon	\$616.00	Jennifer L. Dowlearn	\$236.50
Andrea R. Westmoreland	\$604.00	Alissa Vaughan	\$234.00
April M. Rodriguez	\$602.00	Aileen Cool	\$225.00
Heather R. Wiggins	\$600.75	Jessica D. Preston	\$215.25
Kellie L. Lott	\$474.50		

Orders of \$200+ in a calendar month.

HAPPY Anniversary

May 2014

None in May

HAPPY Birthday

Casey Nicole Ritter	May 2
Elizabeth Athena Johnson	May 3
Kathy Joy Armstrong	May 9
Jennifer Rose Simpson	May 11
Sara Houchin	May 18
Jessica JoyLynn Hrabak	May 25
Christina Marie Pierce	May 26
Paula Sue Starr	May 28
Brenda Kay Wilkerson	May 30

A typical quality of a successful person is persistence. When you have persistence, your dreams can come true. Being persistent may sound easy, but it really isn't. Many things pop up to deter us from our course. When they do, people without persistence find it easy to rationalize themselves back into their old rut again. Our excuses may sound very rational, even to ourselves, but they still are excuses and nothing more. So to find the success we seek, it is necessary to persist day by day.

~Mary Kay Ash

Career Path . . .

Director In Qualification

(10+ qualified TM – growing to 24 with 10 qualified in 1-4 mths)

Is this
YOUR
Goal?

Future Director

(8+ active TM)
All benefits below, plus
eligible to wear the Future
Director scarf & to submit
for DIQ

Are **YOU** Ready
to Move to the
Next Level?

Team Leaders

(5-7 active TM)
All benefits below, plus eligible
9-14% Commission

Is this
YOUR
Goal?

Star Team Builder

(3-4 active TM) All benefits below, plus \$50
Red Jacket Rebate, eligible for \$50 bonuses!



Tiffany Hayes



Tina Lucero

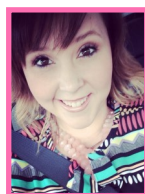
Senior Consultant (1+2 active TM) 4% Commission



Kathy
Armstrong



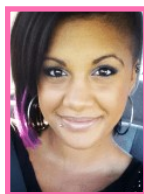
Darby
Barnett



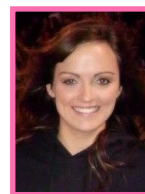
Randi
Camp



Megan
Galbreath



Hilary
Griffin



Kellie
Lott



April
Morse

Class of
2014

Class of 2014 Offspring Challenge Dates August 1, 2013 – July 1, 2014

NEW! Independent Sales Directors who debut Aug. 1, 2013 through July 1, 2014 and their Independent Senior Sales Director will receive:

- A fabulous black Badgley Mischka handbag (only one handbag per achiever.)
- A Class of 2014 ring to match their 2013-2014 Sales Director suit.
- **NEW!** Once the handbag has been earned, Sales Directors will receive a coordinating Badgley Mischka wallet for when they debut an additional offspring Sales Director during the contest period. (A maximum of one wallet per achiever.) Once the wallet is earned, those who debut an additional offspring Sales Director will receive a \$100 bonus for each additional offspring they debut during the contest period.
- **NEW!** Those who debut Feb. 1 through July 1, 2014, will receive a **free** registration to Seminar 2014.
- Sales Directors must still be active at the time rewards are distributed to be eligible for the prizes.

PLUS APPLICABLE TAX AND SHIPPING

ONLY \$75 to start your MK business

BECOME AN INDEPENDENT MARY KAY BEAUTY CONSULTANT



\$422 Retail Value

Tools:

- Starter Kit Bag (includes Organizer Caddy)
- Mirror with Tray, 4
- Disposable Trays, pk./30
- Facial Cloths, pk./30



Mary Kay STARTER KIT!

Full Size Retail Product Included:

- TimeWise® 3-In-1 Cleanser (Normal/Dry)
- TimeWise® 3-In-1 Cleanser (Combination/Oily)
- TimeWise® Age-Fighting Moisturizer (Normal/Dry)
- TimeWise® Age-Fighting Moisturizer (Combination/Oily)
- TimeWise® Day Solution Sunscreen SPF 35*
 - TimeWise® Night Solution
 - Oil-Free Eye Makeup Remover
 - Mary Kay® Ultimate Mascara™ in Black

Your choice of:

- Mary Kay® Mineral Powder Foundation Bundle, 7 shades
- Mary Kay® Mineral Powder Brush, 6
- OR
- TimeWise® Luminous-Wear™ Liquid Foundation, 6 shades
- TimeWise® Matte-Wear Liquid Foundation, 6 shades

Samplers:

- TimeWise Repair Volu-Firm Sampler Set, pk./1
- Botanical Effects Cleanse - Formula 2 (Normal), pk./6
- Botanical Effects Moisturize - Formula 2 (Normal), pk./6
- Botanical Effects Freshen - Formula 2 (Normal), pk./6
- TimeWise® Microderm Set Samplers (6 pairs)
- Satin Hands® Pampering Set Samplers
- Lip Gloss Samplers, 2 strips of 6 w/ applicator Color Cards, 2 pks./5
- Foundation Finder Tool
- Disposable Mascara Brush Samplers, pk./15
- Disposable Sponge-Tip Applicators, pk./15

Education Materials:

- "Start Something Beautiful" DVD
- Miracles Happen Book
- "Start Something Beautiful" Magazine
- Ready, Set, Sell! New Consultant Inventory Options Brochure
- Beauty Books, pk./10
- Sales Tickets, pk./25
- Hostess Brochure
- Customer Profiles, pk./25
- Steps to Success Career Path Brochure
- MK Connections Generic Business Cards and Special Offer Flyer
- The Look, pk./10

