



****Independent Beauty Consultant Profile and Goal Sheet****

I want to get to know you better and find out your Mary Kay Goals. Please complete this profile sheet and return it to Lori within 7-days. Thanks!

Name:	Recruiter:
Best time to call?:	Best way to call?:
Husband's Name:	Children's Names:
Occupation (if you work another job)	
I'd like to earn \$ _____ a week.	
I am willing to put _____ hours into my Mary Kay Business each week.	
-Are you interested in earning the use of a career car? Yes No -Are you interested in becoming an Independent Sales Director? Yes No	
My wildest Mary Kay vision is:	
Some of my immediate goals and desires are:	
What would you like to purchase for yourself with your first three months of earnings?	
Please share with me a little bit about yourself, your past work experience, your family	
Are you willing to attend your weekly meetings and call Lori's hotline for motivation, knowledge, recognition and to keep up on what's happening in our company and unit? Yes No (circle)	
What Mary Kay products are you currently using right now?	
How would you describe your personality? (please circle ONE box that MOST describes you)	
<ul style="list-style-type: none"> • I am accomplishment motivated. I like to take control of things and get them done quickly. Success is important to me. • I am motivated by recognition. I like prizes, fun parties and being with people. I like to talk and make others feel good. • I am family motivated. I feel I should always put my family (children and husband) ahead of me. I'm loyal and I'm very careful about making decisions. • I am detailed orientated and spend a lot of time thinking about things. I search out all possibilities before I make decisions. Accuracy is extremely important to me. 	
If I was to offer you a prize, which TWO categories would you choose the most often? (circle)	
<ul style="list-style-type: none"> • Jewelry and fashion items • Motivational things like DVD's/CD's/Books • Items that would help me team build or grow my business • Personal pampering activities (manicure, spa, massage, etc.) • Cash • Recognition • Time with your director and/or other top directors so I can learn and have fun. • Other: _____ 	

Thanks for your input. I look forward to getting to know you better and helping you reach your goals- whether they are big or small.

Please return this sheet to Lori within 7 days. -Lori Pipal- 54 Skyline Drive, Mankato, MN 56001