




Pearls of Sharing

Pearls of Sharing are a special promotion just for New Consultants! Mary Kay started this tradition years ago for consultants to earn a beautiful Pearl Necklace when they share the opportunity and add their very first team member. It quickly became the “Pearls of Sharing” program and this tradition continues today. I want to help you get the best start in your business and how better to add your very first team member. I can’t wait to present you with your “set” of Pearls.

As a brand new consultant, part of your training is to listen to me present fast, fun facts about our business opportunity (marketing plan) to women you know, friends, or family. So when you are ready to move up, you will know exactly what to do and say. We want everyone in our unit to earn their “set” of pearls within their first 30 days, and I don’t want you to be left out!

Ask your friends/family to participate in a 20 – 30 minute phone call with you and me, or meet in person. Let them know this will help with your training. They will receive a free lipstick or lip-gloss just for listening to the Mary Kay opportunity. Check my schedule during the week, OR invite them to listen to the Wednesday night Marketing Call from 9:00 – 9:30pm. Have them call in to 641-715-3840 and enter code 802180#. You will need to be on the call too. Just e-mail me (hollydix@marykay.com) or text me (813-787-4510) and let me know you will have a guest on the call. Tell me her name and number and something about her. Also, let your guest know I will be calling them back at 9:30 to get their opinion of our Marketing Plan.

	<p>Receive your Pearl Earrings When you have 3 people listen to the Mary Kay opportunity in your first week.</p>
	<p>Receive your Pearl Bracelet When you have 3 people listen to the Mary Kay Opportunity in your 2nd week.</p>
	<p>Receive your Pearl Necklace when you Add your first team in your first month in Mary Kay!</p>