

Inventory Planning

Benefits of Full Departments:

- Immediate product delivery at skin care classes and facials (spend less time on gas)
- Extra family-time or extra time just for you
- Great customer service that keeps your customers coming back to you for re-orders
- Anticipating the needs of new and existing customers by having all the appropriate products available.

Skin Care Department	Color Department		Fragrance Department
	Open	Open	Body Care Department
Supplements Department	<p>\$4200 Store</p> <p><u>ALL</u> Departments Open</p> <p>and Fully Stocked</p>		Men's Department
	Open	Open	Limited Edition Department

Store Departments

A "Full Department" will service 30 customers.

Level of Inventory	Core Line Products			# of Specialty Department Options	Specialty Line Products			
	Skin Care Department	Supplements Department	Color Department		Fragrance	Body Care	Men's	Limited Edition
\$4200	Full	Full	Full	4	Open	Open	Open	Open
\$3600	Full	Full	Full	3	Open	Open	Open	CLOSED
\$3000	Full	Full	Full	2	Open	Open	CLOSED	CLOSED
\$2400	Full	Full	Almost Full	1	Open	CLOSED	CLOSED	CLOSED
\$1800	Full	Full	Some	0	CLOSED	CLOSED	CLOSED	CLOSED