

Rock Solid

April 2013 Newsletter, March Results

TOP QUEENS!



Queen of Wholesale:
Roxanne Rich

Queen of Sharing:
You could be here!

Ordering Deadlines for April

- 29: Last day for phone orders
- 30: Last day for online orders

Important Promo Deadlines

- Quarter 4 Star Consultant quarterly contest (March 16 - June 15, 2012)
- Star Consistency Challenge (June 16, 2012, through June 15, 2013)

CONGRATULATIONS STAR CONSULTANT!

Roxanne Rich
Norma Pettus
Marie William
Daria Rocco
Siobhan Cleary



Earn your red jacket
March 1 - June 30, 2013

Which jacket do you want?



50
YEARS

one
woman
canSM
MARY KAY

Recruiters and their team!

* You are currently inactive. It only takes a \$200 wholesale order to get back on track!
T Status

Team Leaders

Recruiter :Siobhan J. Cleary
Esther Asibuo
Citilli Falcon
Racheal Igharha
A. Pereira Caliar
Sandra J. Quezada
Marie E. William
* Michele Flores
Sundaymar K. Benn
Pauline M. Cleary
Heremela G. Eshetu
Amanda J. Hernandez
Olivia Meneses
Chemere Wells

Recruiter :Marie E. William
Sylvanie Abraham
Miriam Albert
Kenneth Alston
Marie M. Romelus
Deborah William
* Stacyann L. Bailey

Star Team Builders

Recruiter :Roxanne Rich
Ofelia Killeen
Andrea P. Long
Rachel Pennington
Norma J. Pettus
* Emily D. Givler

Senior Consultants

Recruiter :Carla Y. Carter
Kenya Atkinson

Recruiter :Danielle Green
Denise J. Daniels

Recruiter :Kimberly D. McCowen
Melissa Hunt
Susan Thorp-Dillon
* Sharon Doyle
* Doris McCowen
* Sara Varrone

Recruiter :Beatrice Yeznaian
Roxanne Rich

WELCOME NEW CONSULTANTS! IN MARCH!



Starting Something
Beautiful....

From

Sharing Dreams...

Dawn M. Keeler

PUTNAM VALLEY, NY

D. Rocco

DON'T FORGET THIS :



Beginning May 2013, new regular-line and limited-edition products will launch one month earlier! This change will help you generate end-of-quarter excitement and better align with others in the industry, as well as Company special events! Contest dates and quarter dates will remain the same as will early ordering privileges!

2013 Launch Dates	2014 Launch Dates
March 16	February 16
May 16	May 16
August 16	August 16
November 16	November 16

Thanks for your order!

March Orders

Roxanne Rich
Dawn M. Keeler
Norma J. Pettus
Marie E. William
Siobhan J. Cleary
Lindsay Carrington
Sylvanie Abraham
Jerrilyn M. Heiman
Deborah William
Carla Y. Carter
Beth A. Bodemann
Beatrice Yeznaian
Nicole Yost
Kenya Atkinson
Daria A. Rocco



THE TIME IS NOW to start a Mary Kay business!

start

Start Something Beautiful™
for only ~~\$100~~ \$75!*

The life of your dreams could begin today! When you start a Mary Kay business in April, the beautiful Mary Kay® Starter Kit is yours **for only \$75*** (plus shipping, handling and tax). It's packed full of retail-sized products to demonstrate at parties, samplers to share with potential customers and sales tools to help you **start earning money ASAP!**



\$85 Value.
Yours FREE!

sell

Sell Something Beautiful
and earn up to \$150 credit! **

Grab a pen – the story of your success is ready to be written. And when you sell the beautiful products that women love, you can earn a credit to jump-start that success.

- Place an initial product order† by May 31 and get:
- \$150 credit** on an \$1,800 wholesale order
 - \$75 credit** on a \$600 wholesale order
 - \$50 credit** on a \$400 wholesale order



share

Share Something Beautiful
and look fabulous doing it!

Mary Kay gives you the opportunity to find success on your own terms, in your own time. And when you share this beautiful opportunity by adding 3 or more qualified new personal team members*** by June 30, 2013, you can wear something beautiful too – your choice of a **free red jacket** to give your look that professional flair!



MARY KAY®

*You qualify for the \$75 Starter Kit (plus shipping, handling and tax) if your Independent Beauty Consultant Agreement is received and accepted by the Company from April 1 - 30, 2013. **Restrictions apply: You qualify for a "credit" on your first product order if your Independent Beauty Consultant Agreement is received and accepted by the Company from April 1 - 30, 2013. You will qualify to receive a \$50 credit on your initial Section 1 order of \$400 wholesale or more but less than \$600 wholesale (excluding shipping, handling and tax), a \$75 credit on your initial Section 1 order of \$600 wholesale or more but less than \$1,800 wholesale (excluding shipping, handling and tax); or a \$150 credit on your initial Section 1 order of \$1,800 wholesale or more (excluding shipping, handling and tax) if received by the Company by May 31, 2013. Restrictions apply. Sales tax is required on the suggested retail value of all Section 1 products. †Purchasing inventory is an individual decision, and it is certainly not a requirement for you to begin your Mary Kay business. We always recommend that you determine what activity level you plan to pursue in your Mary Kay business. Then, if appropriate for your personal circumstances, invest in a level of inventory that supports that activity. *** For contest purposes, a qualified team member is one whose initial order with the Company is \$600 or more in wholesale Section 1 products, and it is received and accepted by the Company in the same or following calendar month that her Independent Beauty Consultant Agreement is received and accepted by the Company. The Company grants all Mary Kay Independent Beauty Consultants a limited license to duplicate this document in connection with their Mary Kay businesses. This page should not be altered from its original form.



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To the Woman who Can:

only \$75!



Start Something Beautiful for

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SOLUTIONS 101

