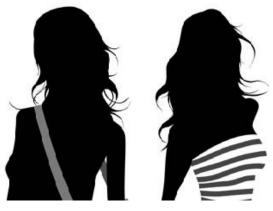


January 2014 Newsletter, December Results

# Top Queens!



### Queen of Wholesale

Dale C. Silva

Queen of Sharing Siobhan J. Cleary

#### **Ordering Deadlines for Jan**

**30:** Last day for phone orders **31:** Last day for online orders

#### **Important Promo Deadlines**

- Quarter 3 Star Consultant quarterly contest (Dec 16 -March 15, 2013)
- Star Consistency Challenge (June 16, 2013 through June 15, 2014)
- Class of 2014 (through July 1, 2014)



# Recruiters

### and their team!

\* You are currently inactive. It only takes a \$200 wholesale order to get back on track!

#T Status

**Future Directors** 

Recruiter: Siobhan J. Cleary Esther Asibuo Pauline Cleary Citlili Falcon Michele Flores Olivia Meneses Z. Penafiel Guaman A. Pereira Caliari Marie E. William Nadia Minott \* Joy Shields \* A. Trotta-Flynn # Sundaymar K. Benn # Cynthia Dimiyo # Heremela G. Eshetu # Racheal Igharha # Sandra J. Quezada # Roseanne Rooney

#### Star Recruiters

# Chemere Wells

Recruiter: Roxanne Rich Andrea P. Long Rose M. Mullen Norma J. Pettus Marisa M. Schiavone \* Nicole K Disalvatore \* Nicole A. Haight # Doreen Cardinale # Judy V. Cassia-Koch # Kellilynn Forrester # Connie Fusco # Emily D. Givler # Toni A. Gruden # Ofelia Killeen # Rachel Pennington # Olga E. Phelan # Noemi Roman

#### Senior Consultants

# Valerie A. White

Recruiter :Kimberly D. McCowen Sharon Doyle Sara Varrone \* Melissa Hunt \* Susan Thorp-Dillon

Recruiter :Tina M. Salerno Stephanie Servello # Melissa E. Vargas

Recruiter :Stephanie Servello Amy M. Brunner



# ACTIVE STATUS UPDATE \$200 to \$225

The minimum "active" status order amount has been increased from \$200 to \$225 in wholesale Section 1 orders effective March 1, 2014. This allows Beauty Consultants to achieve and maintain "active" status, and qualify for the Earned Discount Privilege for the month in which the order is placed, and in the two calendar months that follow.

You can read more about it in the January 2014 issue of Applause® magazine.

# December Orders!

Dale C. Silva Siobhan J. Cleary Carla Y. Carter Gretchen Auer Sharon Doyle Sara Varrone Ira F. Cohen D. Di Carmine Alma I. Roman Bailey Z. Penafiel Guaman M. Melendez-Hernande Kimberly D. McCowen Pauline Cleary Irene Hansen A. Pereira Caliari Marie E. William Citlili Falcon **Lindsay Carrington** Tina M. Salerno Stephanie Servello Norma J. Pettus

# MY MK GOALS

....BECAUSE YOU HAVE TO HAVE A ROAD MAP TO GET TO YOUR DESTINATION

### My Career Level Goals:

by Jan 1st by Feb 1 <sup>st</sup> by Mar 1 <sup>st</sup> by Apr 1 <sup>st</sup> by May 1 <sup>st</sup>	by July 1st by Aug 1 <sup>st</sup> by Sept 1 <sup>st</sup> by Oct 1 <sup>st</sup> by Nov 1 <sup>st</sup>
by June 1 <sup>st</sup>	by Dec 1 <sup>st</sup>

## **Monthly Goals:**

	Wholesale
	Retail
	Selling Appts
	Interviews
	Medal Won
	Perfect Start
	<b>Power Start</b>
	<b>Power Start Plus</b>
- A	I ALLCI POULT IND

#### **QUALIFICATIONS**

#### Medals:

**Gold:** 5+ new TMs in 1 month **Silver:** 4 new TMS in 1 month **Bronze:** 3 new TMS in 1 month

#### Other:

Perfect Start: 15 faces in 15 days
Power Start; 30 faces in 30 days
Power Start Plus: 30 faces in
30 days and 6 interviews

### **Star Consultant Goals:**

Quarter 1: June 16 – Sept. 15
Quarter 2: Sept. 16 – Dec. 15
Quarter 3: Dec. 16 – March 15
———— Ouarter 4: March 16 – June 15

#### STAR CONSULTANT LEVELS

**SAPPHIRE STAR** \$1800 WHOLESALE EMERALD STAR \$3600 WHOLESALE

RUBY STAR \$2400 WHOLESALE PEARL STAR \$4800 WHOLESALE

**DIAMOND STAR** \$3000 WHOLESALE

#### **BREAKING STAR DOWN**

\$300 retail sales x 4 weeks = \$1200 retail sales (\$600 Wholesale / \$600 Your Profit) x 3 months = Sapphire Star

\$400/Week Sales = Ruby Star \$500/Week Sales = Diamond Star \$600/Week Sales = Emerald Star \$800/Week Sales = Pearl Star



## To the beautiful:

Daria Rocco 89 Ridgemont Drive 845-226-4916 845-2333



## Bounce Back Into Business!

Former Independent Beauty Consultants can restart their businesses in January!



## You can help others ring in the new year with a fresh start!

Former Independent Beauty Consultants who resubmit an Independent Beauty Consultant Agreement Jan. 1-31, 2014, can be eligible to receive:

**Two FREE\*** TimeWise<sup>®</sup> Replenishing Serum+C<sup>®</sup> (\$112 suggested retail value) AND a \$50 credit\* on your first product order of \$600 wholesale or more (excluding shipping, handling and tax). Or

**One FREE\*** TimeWise<sup>®</sup> Replenishing Serum+C<sup>®</sup> (\$56 suggested retail value) AND a \$25 credit\* on your first product order of \$400-\$599 wholesale (excluding shipping, handling and tax).