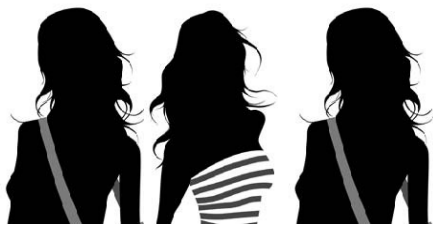


Rock Solid

September 2013 Newsletter, August Results

Top Queens!



Queen of Wholesale:

Norma J. Pettus

Queen of Sharing:

Siobhan J. Cleary

Joy Shields

Ordering Deadlines for Sept

27: Last day for phone orders
30: Last business day

Important Promo Deadlines

- **Quarter 1 Star Consultant quarterly contest** (June 16 - September 15, 2013)
- **Star Consistency Challenge** (June 16, 2013 through June 15, 2014)
- **Class of 2014** (through July 1, 2014)

On Target Stars and Stars

First Quarter Ends September 15, 2013



<u>Consultant Name</u>	<u>Total Contest Credit</u>	<u>Sapphire</u>	<u>Ruby</u>	<u>Diamond</u>	<u>Emerald</u>	<u>Pearl</u>
Servello, Stephanie	2123	0	277	877	1477	2677
Rich, Roxanne	2018	0	382	982	1582	2782
Morris, Millie M.	1801	0	599	1199	1799	2999
Pettus, Norma J.	992	808	1408	2008	2608	3808
Silva, Dale C.	823	977	1577	2177	2777	3977
Trotta-Flynn, Annette	602	1198	1798	2398	2998	4198
Baker, Diana	498	1302	1902	2502	3102	4302
Carrington, Lindsay	497	1303	1903	2503	3103	4303
Schiavone, Marisa M.	449	1351	1951	2551	3151	4351
Disalvatore, Nicole K.	436	1364	1964	2564	3164	4364

Be a STAR CONSULTANT in Q1!

Quarter ends Sept 15!

Recruiters and their team!

* You are currently inactive. It only takes a \$200 wholesale order to get back on track!
#T Status

Team Leaders

Recruiter :Roxanne Rich
Nicole K Disalvatore
Nicole A. Haight
Rose M. Mullen
Norma J. Pettus
Noemi Roman
Marisa M. Schiavone
Valerie A. White
* Doreen Cardinale
* Judy V. Cassia-Koch
Kellilynn Forrester
Connie Fusco
* Toni A. Gruden
* Andrea P. Long
* Olga E. Phelan
Emily D. Givler
Ofelia Killeen
Rachel Pennington

Star Recruiters

Recruiter :Siobhan J. Cleary
Roseanne Rooney
A. Trotta-Flynn
Marie E. William
* Sundaymar K. Benn
* Pauline Cleary
* Cynthia Dimiyo
* Heremela G. Eshetu
* Citlili Falcon
* Michele Flores
* Racheal Igharha
* Olivia Meneses
* A. Pereira Caliar
Joy Shields
* Chemere Wells
Esther Asibuo
Sandra J. Quezada

Recruiter :Kimberly D. McCowen
Sharon Doyle
Melissa Hunt
Sara Varrone
Doris McCowen
Susan Thorp-Dillon

WELCOME NEW CONSULTANTS! AUGUST



Starting Something

From

Sharing Dreams...

Joy Shields
Alethea Vassell

HARTSDALE, NY
LAUDERDALE LAKE, FL

S. Cleary
J. Shields

Welcome to our Unit!

Senior Consultants

Recruiter :Carla Y. Carter
Latoya S. Cox
Christina L. Mason
* Kenya Atkinson

Recruiter :Tina M. Salerno
Stephanie Servello
Melissa E. Vargas

Recruiter :Stephanie Servello
Amy M. Brunner

Recruiter :Dale C. Silva
Millie M. Morris

Recruiter :Marie E. William
Deborah William
* Sylvanie Abraham
* Marie M. Romelus
* M. Therassin-Sylla
Miriame Albert
Stacyann L. Bailey

Recruiter :Beatrice Yeznaian
Roxanne Rich

Congrats

for your August order!

Norma J. Pettus
Roxanne Rich
Carla Y. Carter
Siobhan J. Cleary
Amy M. Brunner
Lindsay Carrington
Stephanie Servello
Dale C. Silva
Christina L. Mason
Marie E. Washburn
Tina M. Salerno
Rose M. Mullen
Diana Baker
M. Melendez-Hernande
Kimberly D. McCowen
Ira F. Cohen
Beth A. Bodemann

Charm Couture

OUR MONTHLY CHARM PROMOTION

Yahoo! I'm so proud of you! Keep it up and you will have your Charm Couture Bracelet full of charms!

Love, Daria Rocco



START EARNING!

Earn Charms by achieving :

\$300 wholesale order

\$600 wholesale order

Sponsoring a New Qualified Recruit Earning Star Consultant Status!

Earn your Charmed Couture Bracelet with your 1st \$300 or \$600 w/s.

AUGUST WINNERS!

\$300 W/S

Roxanne Rich - C

Carla Carter - C

Siobhan Cleary - C

Amy Brunner - B



or

\$600 W/S

Norma Pettus - C



or

Qualified Recruit

Let's fill this area up!



Bees are key!

NEXT MONTHS CHARMS!

Add some bling to your bracelet. This turquoise jewel is packed full of sparkling jewels!

Large Shimmer Charm = \$600 w/s

Small Shimmer Charm = \$300 w/s



Celebrate 50 years with the commemorative

One Woman Can Globe!

Sept. 1 - 30, 2013

This exclusive keepsake ceramic hinged box commemorating the Mary Kay 50th Anniversary year can be yours when you place a single \$400 or more Section 1 wholesale order during the month of September 2013!

It only takes \$400!



Track your Retail Sales to place 1 Single \$400 w/o order!

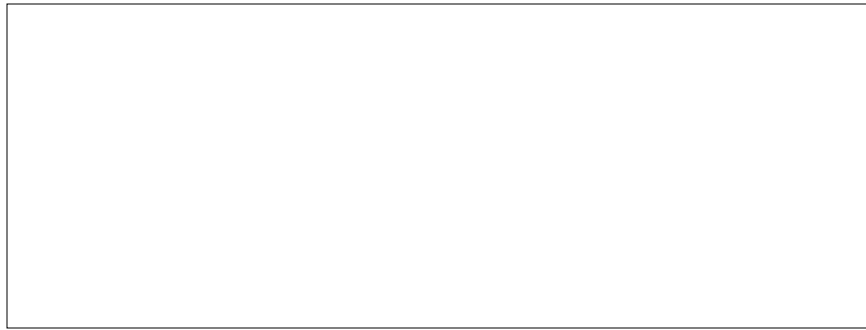
It only take 8 \$50 Retail Sales to have the funds to place that \$400 order!

Shade your progress!

\$50	\$50
\$50	\$50
\$50	\$50
\$50	\$50



Created by Court of Achievers



Daria Rocco
89 Ridgemoor Drive
Hopewell Junction, NY 12533
845-226-4916
drocco@marykay.com

To the beautiful:



HOSTESS PROGRAM TIPS

It's important the when you are working with a HOSTESS that you have a SLAMMIN' hostess packet! It makes it exciting and is easier to book!

It needs to be something you believe in and something that you would get excited about!

A GREAT hostess program idea is to offer FREE PRODUCT for little or NO money! If a woman can't afford the FULL Compact PRO, then how excited would she get if she could earn it by holding a qualified party?

You can also think of offering \$100 in FREE PRODUCT for meeting a checklist of items (listen to career chat, \$200 in sales, 5 rebookings, etc. etc.)

Whatever you do. Keep it simple and keep it fun! People love EARNING free product! It's a win-win for all!



TRAVAGANZA
For a Limited Time Only

\$262
of Mary Kay product
for only \$24*
for partnering
with me!

\$35 Receive the ultimate COMPACT PRO 1982 before you decide what party to host and book for your party. Add \$10 to your party and you'll have the ultimate party!	\$52 Complete your Color Set for FREE! Eye Makeup Remover, Lip Liner, Eye Liner, Hand Makeup Remover, Perfume and more items in multiple colors (up to 10) your party.	\$101 Receive \$101 FREE! 4 Customized Mineral Eye Colors, a Blush, a Bronzer, a Pressed Powder, Eye Applicator, Blush Brush, Powder Brush and Mascara when your party sales are \$100 or more!
\$48 Add your own personalized touch with our Customizable Party Kit!	\$26 Add your signature to the new 2-in-1 compact powder!	*All items products of equal value may be substituted.