

## Guest Questionnaire ~ Thank you for your honest opinion!



Name \_\_\_\_\_ Date \_\_\_\_\_ Event \_\_\_\_\_

Email Address \_\_\_\_\_

Mail Address \_\_\_\_\_

Phone \_\_\_\_\_ Consultant Name \_\_\_\_\_

**Tell me about YOU!** Mark "A" for "Best Describes Me" and "B" for "Second Choice"

<u>    </u> <b>Results-Oriented</b>	<u>    </u> <b>People-Oriented</b>	<u>    </u> <b>Family-Oriented</b>	<u>    </u> <b>Detail-Oriented</b>
Quick decisions	Loves to talk	Loyal	Perfectionist
Likes to Manage	Motivational	Slow to change	Serious
Likes power/authority	Enthusiastic	Security minded	Analytical
Values time	Likes recognition	Goes by the rules	Takes time to change

1.) What did you enjoy most?

2.) What surprised you about the Mary Kay Opportunity?

3.) Circle the top 2 things a Mary Kay Career offers which appeal to you right now?

*Extra money   Flexibility   Tax Benefits   Being your Own Boss   Prizes   Recognition*  
*Quality of the products + Personal Discount   Training & Education   Car Program*

4.) If you decided to try MK, what are some qualities you have that would make you successful?

5.) Do you understand how we make money? Y/N   Do you know what it takes to get started? Y/N

6.) On a scale of 1 to 10, where would you rate your interest level?

7.) What would hold you back?

8.) What's your next step? *for example: Get your Starter Kit & get to training!   Host a Party?*