

Debbie's



Girls on Fire

Welcome New Girl on Fire!

Congratulations on making the choice to begin your Mary Kay journey. As a new Independent Beauty Consultant, you have the choice as to how you would like to run your business. I recommend completing the following 3 Steps to get your business off to a great start!

Step 1 is to complete your Personal Business Orientation. This is a one-on-one meeting with me and it takes about 1 hour. It's designed to go over basics, answer your questions and also give you the First Steps Prize sheet so you can start succeeding right out of the gate.

Step 2 is to complete your 4 **New Consultant Education** classes (known as NCE). Your first class is this Monday at our meeting location Best Western which is located at 1100 Price Rd SE in Albany, Oregon. Here are the details: There is a meeting fee of \$5 (payable at the door with check or cash) and guests are free. Your first meeting is also free! Children are not allowed at Mary Kay meetings / events, so please make arrangements. You are encouraged to always bring friends / husbands, etc. Your guests will be treated to a makeover at 6:30 pm and they will have the opportunity to hear the Mary Kay Marketing Plan. Please meet your guests in the lobby at 6:15 and bring them to meet the person who will be conducting the makeovers. If you have a Starter Kit, please bring it with you too.

Step 3 is watching two skin care parties, one with your Sales Director / DIQ at one of their personal appointment or at a weekly event. The other is to watch the DVD in your Starter Kit.

After completing your 4 weeks of NCE, you will enter our Advanced Consultant Training (ACT). Graduation from NCE is the 1st Monday of every month at our Girls on Fire Event which is DARE to DREAM. On that night, you will be awarded ALL of the new consultant prizes earned during NCE.

For all Mary Kay events, please wear the Mary Kay Attire which is:

- A skirt or dress, heels or cute flats, nylons, fishnets or tights, Mary Kay Cosmetics, Styled Hair & your Mary Kay pin which you will receive after your 1st NCE is completed.

Your Success depends on your attitude & your education so please see the enclosed Events List and put them into your calendar. You can print a current monthly calendar at our website which is www.girlsonfireunit.com under calendar. This is a simple business & I know you can succeed!

Make it a great start. I can't wait to begin working with you!



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