

# Dazzling Diamonds

October 2013 Newsletter, September Results

## TOP QUEENS!



**Queen of Wholesale:**  
Teresa A. Dobrovich-Kelly

**Queen of Sharing:**  
You could be here!

### Ordering Deadlines for Oct

30: Last day for phone orders  
31: Last day for orders

### Important Promo Deadlines

- Quarter 2 Star Consultant quarterly contest (Sept 16 - December 15, 2013)
- Star Consistency Challenge (June 16, 2013 through June 15, 2014)
- Class of 2014 (through July 1, 2014)

## Quarter 1 Stars!

Jadlyn Telesco

Teresa Dobrovich-Kelly



## It's time to Enroll!

Enroll your customers to receive The Look, Month 2 Mailer or BOTH! Here are the dates to remind you of enrollment periods:

### The Look

- Enroll Sept. 16 – Oct. 15
- Mails Nov. 16
- Only 70¢ per name

### Month 2 Mailer

- Enroll Sept. 16 – Nov. 15
- Mails Jan. 15
- Only 45¢ per name

# Charm Couture

## OUR MONTHLY CHARM PROMOTION

**Yahoo!** I'm so proud of you! Keep it up and you will have your Charm Couture Bracelet full of charms!

Love, Kivian Diaz-Harris



## START EARNING!

Earn Charms by achieving :  
\$400 wholesale order  
\$600 wholesale order  
Sponsoring a New Qualified Recruit  
Earning Star Consultant Status!

Earn your Charmed Couture Bracelet with your 1st \$400 or \$600 w/s.

# SEPTEMBER WINNERS!

## \$400 W/S

Celeste Cummings - C

## \$600 W/S

Teresa Dobrovich-Kelly - C

## Qualified Recruit

*Let's fill this area up!*



## 1st Quarter Stars

*Jaclyn Telesco - Diamond*  
*Teresa Dobrovich-Kelly - Sapphire*



or



or

## NEXT MONTH'S CHARMS!

Add some bling to your bracelet. Get ready to go places with the adorable jet charm or simply add some shine with the pearl and crystal shimmer charm!

Jet Setter Charm = \$600 w/s  
Small Pink Shimmer Charm = \$400 w/s



# RECRUITERS and their team!

\* You are currently inactive. It only takes a \$200 wholesale order to get back on track!  
#T Status

## Senior Consultants

Recruiter :Lorie V. Dimaggio  
Vashti W. Ramphal

Recruiter :Teresa A. Dobrovich-Kelly  
Laura L. DiMarino  
\* Ellen Davidson  
\* Ingy Guergues  
\* Zewditu Mulugeta  
\* Erika L. Travan  
\* Bayla M. Zeilingold  
# Maria R. Rinaldi  
# Sari Smolarz  
# Ollie Wigfall

Recruiter :Debra A. Isaacs  
Celeste M. Cummings

Recruiter :Jaclyn Telesco  
Alexandra Gonzalez  
Ellen Shenouda

## DIQ

### Requirements

- \$18,000 cumulative whls. unit production in one to four months.
- At least \$4,000 per month wholesale unit production. DIQ must have at least \$1,800 in personal cumulative wholesale production.
- 24 active unit members (includes the DIQ) at least 10 active unit members must have at least \$600 in cumulative whls. production during qualification.

### Compensation

- Eligible to become Director
- Unit Commission and Unit bonuses
- Eligible to wear the Director Suit



# WELCOME NEW CONSULTANTS! SEPTEMBER



Starting Something

From

Sharing Dreams...

Marie Petit Frere

SPRING VALLEY, NY

K. Diaz-Harris

# Welcome to our Unit!

# CONGRATS for your September order!

T. Dobrovich-Kelly	\$650.50
Celeste M. Cummings	\$416.50
Amelia Marsh	\$344.00
Danielle B McCormick	\$337.50
Lorie V. Dimaggio	\$292.00
Alexandra Gonzalez	\$241.00
Jaclyn Telesco	\$219.00
Karina A. Meneses	\$200.50
Lillian Robles	\$144.00
Kanokporn Wutiwat	\$62.00
Dawn Contreras	\$53.00
Yvette Hitchman	\$33.50

# Congrats!

# THE BEST IS YET TO COME.

# Let the Beauty Begin! PROMOTION

*Transform your life and  
earning power in October!*

*Oct. 1 – 31, 2013*

## beautiful start

Start a Mary Kay Business in October and earn up to \$150 in credit! This exciting offer is ONLY available during the month of October. The beautiful Mary Kay Starter Kit that costs \$100 is packed with products to demonstrate at parties & has samples to share with potential customer! Jumpstart your earning power!



## beautiful sale

When you begin selling the beauty of Mary Kay in October, you can earn up to \$150 credit! Place your first product order by Nov. 30 and receive:

\$150 Credit on an \$1,800 wholesale order

\$75 Credit on a \$600 wholesale order

\$50 Credit on a \$400 wholesale order

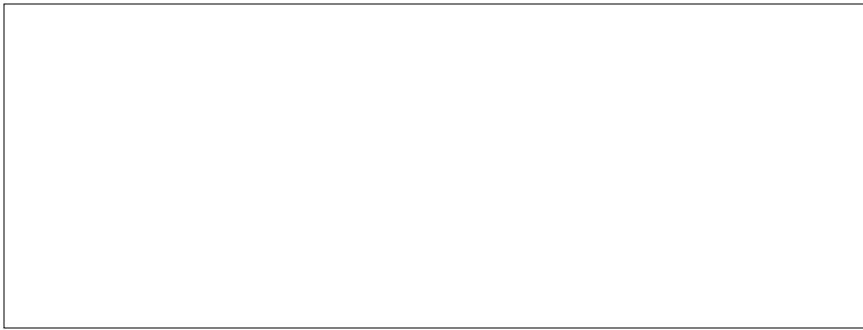
Ask me about  
getting  
started!



MARY KAY®



Created by Court of Achievers



Kivian Diaz-Harris  
16 Fleetwood Avenue  
Chestnut Ridge, NY 10977

To the beautiful:



# Let the Beauty Begin!



OCT 1 - 31, 2013

## TEAM-BUILDING PROMOTION

When you add a new team member in October, and your new team member places a \$400 Section 1 wholesale order or more by Nov. 30, you will be entered into a weekly drawing throughout that time frame to possibly win an iPad®! The drawing entries are initiated by the new team member's qualified \$400 Section 1 wholesale order or more.

