

Congratulations

on investing in your business last month!

Venecia Bishop	\$4,470.00	Laura J. Thompson	\$219.50
Teresa Wilkins	\$3,684.00	Lisa M. Pittman	\$218.50
Patti Ness	\$3,633.00	Stephanie Betschart	\$212.50
Paige H. Wallace	\$3,014.50	Stephanie C. Boles	\$210.00
Sarah G. Seebeck	\$2,403.50	Janell Ellison	\$209.50
Tracy L. Gonzalez	\$1,924.00	Christy R. Cichon	\$207.75
Megan A. Lundy	\$1,811.50	Cheryl L. Ousley	\$206.00
Brett W. Freed	\$1,691.50	Andrea Langis	\$205.50
Jordan E. Harris	\$1,450.50	Anita C. Henderson	\$205.50
Susanne M. Beer	\$1,401.00	Misty P. Clark	\$204.00
Lauren Moeykens	\$704.00	Kelly R. LaCock	\$203.50
Jessica A. Ness	\$630.00	Mary K. Phillips	\$201.00
Louise E. Crisp	\$612.50	Katherine Kelly	\$200.50
Vivian Senquiz-Ward	\$608.25	Briann N. Joseph	\$200.00
Stephanie M. Harless	\$606.00	Duyen T. Nguyen	\$200.00
Priscilla Murguia	\$601.50	Morgan A. Haddock	\$200.00
Leticia Cuenca	\$601.00	Patricia L. Harrell	\$200.00
Karen E. Raulston	\$493.50	Lauren Hampton	\$170.50
Kelly Greer	\$337.50	Joanne B. Beavens	\$120.50
Jordan R. Eanes	\$305.00	Emily L. Andrae	\$115.50
Jennifer M. Parks	\$294.00	Kayla M. Batista	\$105.00
Ashley J. Hardy	\$289.00	Krystal F. Gupton	\$99.50
Eileen Mundahl	\$275.50	Elizabeth A. Labat	\$91.00
Demetries D Foxworth	\$270.00	Tracy W. Hodges	\$78.50
Terrie M. Provost	\$259.00	Tiene V. Holsonback	\$74.00
Raven M. Weaver	\$248.75	Kathryn D. Grace	\$38.50
Natalie M. Brooks	\$246.50	Autumn L. Wilmot	\$23.00
Melani J. Bruce	\$234.00	Elizabeth W Tompkins	\$20.00
Paige M. Pendergrass	\$233.50	Leesha Keith	\$20.00
Kristy L. Johnson	\$232.00	Carla Hodges Viegra	\$14.00
Shannon Brooks	\$231.75	Kimberly A. Robin	\$10.00
Kimberly C Steinbach	\$231.00		



Welcome to our Team!

New Consultant

Venecia Bishop
Melani J. Bruce
Gretchen K. DeLue
Sharisse Fields
Heather L. Gillett
Morgan A. Haddock
Patricia L. Harrell
Javada Hunter
Karen Kelly
Kelly R. LaCock
Tasha D. Lasane
Presley W. Lassitter
Megan A. Lundy
Lisa M. Morgan
Priscilla Murguia
Jessica A. Ness
Patti Ness
Lisa M. Pittman
Brittany M. Rittgarn
Priscilla L. Ryan
Jennifer L. Sampson
Sarah G. Seebeck
Emily J. Somerson
Bria B. Thompson
Paige H. Wallace
Teresa Wilkins

From

RICHLANDS, NC
SAN DIEGO, CA
NASHUA, NH
JAMESVILLE, NC
CHARLESTON, SC
GREENVILLE, NC
GRIMESLAND, NC
RALEIGH, NC
RALEIGH, NC
WINTERVILLE, NC
JACKSONVILLE, NC
MAYSVILLE, NC
PORT HUENEME, CA
STREETSBORO, OH
CHULA VISTA, CA
RALEIGH, NC
RALEIGH, NC
TRENTON, NC
OCEANSIDE, CA
CHULA VISTA, CA
JACKSONVILLE, NC
CAMP LEJEUNE, NC
JACKSONVILLE, NC
GREENVILLE, NC
GREENVILLE, NC
CHESAPEAKE, VA

Sponsored by

L. Crisp
S. Beer
L. Moeykens
K. Leary
L. Moeykens
T. Hodges
T. Hodges
E. Mundahl
K. Batista
T. Hodges
D. Foxworth
S. Brooks
S. Beer
C. Terrible
S. Beer
P. Ness
L. Crisp
V. Senquiz-Ward
K. Greer
P. Murguia
B. Freed
B. Freed
V. Senquiz-Ward
T. Gonzalez
T. Hodges
S. Harless

Believe
in yourself

discover what you **LOVE**™



Mary Kay Queen's Court of Sales

Achieve at least \$36,000 in Retail production during the contest year 7/01/13-6/30/14 & earn your Diamonds

Name	YTD Retail	YTD PC Prem	YTD Total
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1	Tracy L. Gonzalez	\$14,921.50	\$865.00	\$15,786.50
2	Karen E. Raulston	\$13,611.00	\$20.00	\$13,631.00
3	Tracy W. Hodges	\$12,882.50	\$70.00	\$12,952.50
4	Louise E. Crisp	\$9,779.00	\$3,137.00	\$12,916.00
5	Stephanie M. Harless	\$12,296.00	\$40.00	\$12,336.00
6	Susanne M. Beer	\$10,599.00	\$1,617.00	\$12,216.00
7	Duyen T. Nguyen	\$11,994.00	\$60.00	\$12,054.00
8	Raven M. Weaver	\$11,148.50	\$120.00	\$11,268.50
9	Katherine Kelly	\$11,051.00	\$20.00	\$11,071.00
10	Kayla E. Howard	\$9,687.00	\$370.00	\$10,057.00
11	Venecia Bishop	\$9,933.00	\$20.00	\$9,953.00
12	Lauren Moeykens	\$9,598.00	\$20.00	\$9,618.00
13	Kami Meade	\$5,967.00	\$3,571.00	\$9,538.00
14	Colleen J. Leon	\$9,415.50	\$20.00	\$9,435.50
15	Emily L. Andrae	\$8,764.00	\$0.00	\$8,764.00
16	Amanda N. Holliday	\$8,728.50	\$20.00	\$8,748.50
17	Jordan E. Harris	\$8,577.00	\$20.00	\$8,597.00
18	Eileen Mundahl	\$7,907.00	\$486.00	\$8,393.00
19	Teresa Wilkins	\$8,328.00	\$0.00	\$8,328.00
20	Patti Ness	\$8,238.00	\$20.00	\$8,258.00



Mary Kay Queen's Court of Sharing

Qualify for your Diamond Bumble Bee from Mary Kay Inc. by reaching 24 Qualified New Recruits 7/01/2013-6/30/2014

Name	Seminar Qualified Recruits	Earned Recruit Commission Credit
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1	Louise E. Crisp	10	\$4,050.89
2	Tracy W. Hodges	3	\$1,128.85
3	Susanne M. Beer	7	\$803.42
4	Katherine Kelly	1	\$202.27
5	Elizabeth W Tompkins	2	\$190.20
6	Christine M. Ingle	1	\$174.52
7	Shannon Brooks	1	\$174.14
8	Eileen Mundahl	2	\$173.80
9	Autumn L. Wilmot	1	\$160.77
10	Stephanie M. Harless	1	\$147.36
11	Carla Hodges Viegra	2	\$120.06
12	Kimberly A. Robin	1	\$108.46
13	Jordan R. Eanes	4	\$108.00
14	Brett W. Freed	1	\$96.14
15	Duyen T. Nguyen	2	\$80.92
16	Laura J. Thompson	1	\$53.90
17	Demetries D Foxworth	2	\$41.98
18	Jordan C. Widgeon	1	\$26.08
19	Patti Ness	1	\$25.20



★ Seminar Scoreboards

Spotlight On Team Building

DIQS

Recruiter :L. Crisp
Emily L. Andrae
Venecia Bishop
Brett W. Freed
Kelly Greer
Marabeth Guzman
Katherine Kelly
Kami Meade
Jessica A. Ness
Patti Ness
Lisa M. Pittman
Sarah G. Seebeck
Vivian Senquiz-Ward
Nicole Toner
Maureen Dennis
Ashley Mcgrath
Samantha I. Pittman
Brittany M. Rittgarn
Jennifer L. Sampson
Emily J. Somerson
Kenneth H. Starling
Aliscia D. Vazquez

Future Directors

Recruiter :Tracy W. Hodges
Molly M. Dixon
Jordan R. Eanes
Morgan A. Haddock
Ashley J. Hardy
Stephanie M. Harless
Patricia L. Harrell
Jordan E. Harris
Kelly R. LaCock
Paige H. Wallace
Brittany M. Williams
Kelly A. Garner
Yasmin Irizarry

On Target Team Managers

Recruiter :Susanne M. Beer
Stephanie C. Boles
Melani J. Bruce
Leticia Cuenca
Colleen J. Leon
Megan A. Lundy
Priscilla Murguia
Duyen T. Nguyen
* Sharon L. Fernandez
* Leonora J. Tillman
Mindie R. Renteria

On Target Team Managers Continued..

Recruiter :Louise E. Crisp
Emily L. Andrae
Venecia Bishop
Brett W. Freed
Kelly Greer
Marabeth Guzman
Katherine Kelly
Kami Meade
Patti Ness
Vivian Senquiz-Ward
Nicole Toner
* Maureen Dennis
* Ashley Mcgrath
* Samantha I. Pittman
* Kenneth H. Starling
* Aliscia D. Vazquez

Recruiter :Tracy W. Hodges

Molly M. Dixon
Jordan R. Eanes
Morgan A. Haddock
Ashley J. Hardy
Stephanie M. Harless
Patricia L. Harrell
Jordan E. Harris
Kelly R. LaCock
Paige H. Wallace
Brittany M. Williams
Kelly A. Garner
Yasmin Irizarry

Team Leaders

Recruiter :Susanne M. Beer
Stephanie C. Boles
Melani J. Bruce
Leticia Cuenca
Colleen J. Leon
Megan A. Lundy
Priscilla Murguia
Duyen T. Nguyen
* Sharon L. Fernandez
* Leonora J. Tillman
Mindie R. Renteria

Recruiter :Elizabeth W. Tompkins

Raegin M. Anstey
Briann N. Joseph
Bailey C. Patterson
LaKresha S. Toomer
Sabrina A. Westling
Autumn L. Wilmot
* Talea A. Ochs
* Amber E. Sherman
Bianca A. Alers
Katie Bagosy
Dorothy Briggs
Jessica L. Bunke
Amanda J. McCoy

Star Team Builders

Recruiter :Shannon Brooks
Tracy L. Gonzalez
Kayla E. Howard
Jennifer M. Parks
* Julie Hildebrand
* Presley W. Lassitter
Tatyana J. Ault
Lauren Buck
Carol Cannon
Jessica S. Deniken
Brittany C Lambright
Erica L. Maine
Michelle J. McDonald
Margaret H. Mitchell
Bre'Yanna M. Parker
C. Sanders

Senior Consultants

Recruiter :Jessica T. Barnes
Hollie R. Trott

Recruiter :Jordan R. Eanes

Kristy L. Johnson
Nicole Amabile
Melissa A. Beccia

Recruiter :Demetries D. Foxworth

Valerie L. Days
Cherie A. Terrible
* Julie N. Cheeks
* Tasha D. Lasane
* Elise J. Latessa
* Dalaine Waller
Christina M. Clontz
LaShawn D. Gibbs
Richeala C Stevenson

Recruiter :Brett W. Freed

Sarah G. Seebeck
* Jennifer L. Sampson

Recruiter :Miranda M. Godsell

Shannon Brooks

Recruiter :Stephanie M. Harless

Teresa Wilkins

Recruiter :Anita C. Henderson

Ashley N. Yetsko
Emily R. Baggett
Linnea M. Butler
April N. Feinberg

Recruiter :Christine M. Ingle

Lauren Moeykens

Continued on next page...



Spotlight On Team Building

Senior Consultants Continued...

Recruiter :Katherine Kelly
Raven M. Weaver

Recruiter :Eileen Mundahl
Janell Ellison
Lauren Hampton
* Emily D. Boggie
* Javada Hunter

Recruiter :Patti Ness
Jessica A. Ness

Recruiter :Kimberly A. Robin
Andrea Langis
Paige M. Pendergrass
* Wendy R. Vitale

Recruiter :Vivian A. Senquiz-Ward
Lisa M. Pittman
* Emily J. Somerson

Recruiter :Laura J. Thompson
Kayla M. Batista
Kimberly A. Robin
Kali L. Bonner

Recruiter :Sabrina A. Westling
Krystal F. Gupton
Anastasia Acosta
Gloria M. Briggs
Emily N. Collier
Page E. Durlinger
Joyce L. Engelsen
Felicia M. Frost
Martha R. Griggs
Lynette Gros
Sherry L. LePage
Samuel A. Muniz
Ami L. Ray
Ashley B. Tucker
Kristina M Whitfield

Recruiter :Autumn L. Wilmot
Amanda N. Holliday
Kimberly C Steinbach
Darcy L. Herrington

* Denotes Inactive Status



Mary Kay Love Check

13% Recruiter Commission Level	
Louise E. Crisp	\$1,437.31
Susanne M. Beer	\$475.54
9% Recruiter Commission Level	
Tracy W. Hodges	\$564.17
Elizabeth W Tompkins	\$20.07
4% Recruiter Commission Level	
Stephanie M. Harless	\$147.36
Brett W. Freed	\$96.14
Shannon Brooks	\$88.72
Patti Ness	\$25.20
Kimberly A. Robin	\$17.56
Eileen Mundahl	\$15.20
Katherine Kelly	\$9.95
Jordan R. Eanes	\$9.28
Autumn L. Wilmot	\$9.24
Vivian Senquiz-Ward	\$8.74
Laura J. Thompson	\$4.60
Sabrina A. Westling	\$3.98

Growing Your Team

Name	Recruits
Tracy W. Hodges	4
Susanne M. Beer	3
Lauren Moeykens	2
Vivian Senquiz-Ward	2
Louise E. Crisp	2
Brett W. Freed	2
Kimberly Leary	1
Shannon Brooks	1
Kayla M. Batista	1
Eileen Mundahl	1
Stephanie M. Harless	1
Cherie A. Terribile	1
Tracy L. Gonzalez	1
Demetries D Foxworth	1
Priscilla Murguia	1
Kelly Greer	1
Patti Ness	1



BECOME Beautifully CHARMED

EARN YOUR BEAUTIFUL CONSISTENCY CLUB CHARM BRACELET WHEN YOU PLACE A \$250+ WHOLESALE ORDER EACH MONTH IN THE QUARTER!

QUARTERS BASED ON CALENDAR QUARTERS

Crossing the Bridge

By NSD Lisa Madson

Remember when you were new and you booked your Perfect Start? It was easy because you had a script and a list to call – family and friends. You asked for – help, opinions, training. It was easy because you had a RELATIONSHIP! You got through your training and sold product at the same time! Wouldn't you love to go on like that FOREVER? Sometimes we lose consultants after the Perfect Start – they experience the perfect STOP! That's because they quit before they CROSSED THE BRIDGE yet! It's so important because once you learn to meet new customers from the general population you have a bridge to 300,000 MILLION Americans – land of milk and honey!

Booking is your life-line. When you are a great booker you can do anything, go anywhere in the MK world. There is a hierarchy of leads from hot to cool... Mary Kay Ash taught it's about relationship. So the best leads are the people you know leading you to their friends...

- **Class to Class** – skincare vs. glamour, get second appointment at close/hostess program.
- **Referrals** – Instructor's Guide – use a script – call them!
- **Brown Bag Makeovers** - 20 minutes – lunchtime - Satin Hands and TimeWise. Who do you know who works in an office?
- **Holiday Bucks** – Plan ahead. Put note and bucks in with EVERY reorder. Call in November to book and explain they can redeem their bucks...double in value if they include friends.
- **Previous hostess** - % off their order; Tootsie Footsie, Spa Show, Trading Faces, Eye Cream Social, "Perfect 10 Class", "New Year, New YOU Class", "Hold Back the Clock Class".
- **Warm chatter** – tools - smile, samples, script (opinion poll, TimeWise samples, survey and Gift Certificate)

DAILY GOAL

- **Glamour Portfolio** – easy to book as a guest for meeting. Need binder and camera. The model sheets are on web site.
- **Office of the Week** – selected to have free gifts...script on web site.
- **Restaurant events** – script on web site. Set up restaurants to give out flowers to honor their patrons. Win/win for owner. Book with owner/manager. Purchase wholesale carnations. Work it in pairs. Give the flower and give sign in for the raffle for a pamper session. Valentine's Day, Secretaries' Day, Mothers' Day.
- **Gyms and Health Clubs** – customer appreciation – table like bazaars
- **Schools** - Teacher appreciation/Admin appreciation
- **Bazaars and fairs** – church and women's clubs tables are cheap. Can't sell there but can get names, follow-up and call. Drawing everyone wins.
- **Brides/Bridal show** more expensive. Need partner to split the cost. Names from newspaper, wedding planner, photographer, caterer and cake makers. Send letter?
- **Nurse's Week** – second week of May. Call hospitals, clinics, doctors' offices. Ask for Dir. Of Nursing. Ask how they plan to honor their nurses? Offer to come in and pamper them. Ask if budgeted for a gift basket to raffle?
- **Secretary's Day** – April. Call everyone you know who has a secretary and ask how they plan to honor them. Explain you can help them out.
- **Business card ads** in church bulletin and bulletin boards.
- **Give out business cards** to everyone you meet.
- **Fish Bowls** – where you shop/patronize – 10 is magic. Hairdressers, nail places, doctor's office, dentist, tanning salon, health clubs, restaurants, boutiques, dry cleaners, vet clinic and bridal shops. ASK to leave for 10 days or so... offer a gift. FLYERS DON'T WORK!!! Bird seed cards with no names don't work.

You don't need to do all these ideas. However, you should always book the second appointment and always get referrals. Then have your tools ready – a Mary Kay face, smile and goody bags with samples in your purse so you can chat as you are out and about. Plan one marketing event each month to give you an extra boost of leads. Remember, Mary Kay Ash taught that when you open your mouth and open your business!



Let's Track Your WEEKLY SUCCESS PROGRAM

3+3+3



3 Skin Care Classes ~ Put *Mary Kay* on 12 New Faces Weekly

**Weekly
Total**

Week 1													
Week 2													
Week 3													
Week 4													

**Monthly
Total**

\$300 in Retail Sales Weekly

Week 1													
Week 2													
Week 3													
Week 4													
	\$25	\$50	\$75	\$100	\$125	\$150	\$175	\$200	\$225	\$250	\$275	\$300	

\$ _____
Monthly Retail

3 Personal Team Building Appointments Weekly

**Record Prospects'
Name and Phone #**

Week 1		
Week 2		
Week 3		
Week 4		

Makeup Tip of the Month

HELLO CC CREAMS!

Courtesy of Lori Hogg, makeup artist

It's ALL about perfect skin right now!! So long tinted moisturizer..... HELLO CC Creams! This is my FAVORITE product!! The CC Creams are now replacing the Tinted Moisturizer and taking it up a few notches. Broad Spectrum Tinted moisturizer: Tinted moisturizer is for Dry skin. This moisturizer has a tint of color for a sheer, natural, dewy finish; minimum amount of coverage. Tinted moisturizer hydrates the skin leaving a small amount of coverage for the most natural look. Can be used alone for max coverage or layer with liquid foundation.

CC (Complexion Corrector) Creams: CC Creams can be worn over moisturizer or primer. They can be worn alone or can be worn under your normal foundation. What is CC Cream?? It's a light weight hydrating base or foundation that "comes in" and color corrects imperfections on the skin. There is just enough pigment in formula to help balance out unwanted tones in the skin; such as: dark circles, Rosacea, blemishes, scarring, ANY discolored skin. The CC Cream "comes in" and gives an even balance of coverage to help hide all discoloration. It also minimizes the look of fine lines and pores. Which means.... This formula does not give a dehydrated look. In fact, it gives the opposite. Giving the skin a hydrated, elastic look while wearing it. With ingredients like Vitamin E to soothe the skin and Niacinamide to even out the skins tone. 10 hour Hydration WITHOUT an oily or greasy feel to the face. It's PERFECT for ALL skin tones and ALL skin TYPES! This is the Ultimate Color Corrector! Did I mention the SPF 15??? Bravo Mary Kay!

Application: Foundation Brush. Can be worn alone for a soft, natural finish. Can be layered under ANY Foundation! This way you get the Complexion Corrected and the Coverage you love!! Perfection in a bottle!!

Skin Type: ALL SKIN TYPES CAN WEAR THIS EFFORTLESSLY! No oily residue, no Cakey appearance AND ZERO ADDED AGING!!

Skin Tones: ALL BEAUTIFUL SKIN TONES ARE WELCOME!!! Everyone can wear this Formula!!

Tip: you can also spot treat with this formula. Meaning: if you have a red nose, dark circles, splotchy cheeks... Use the CC Cream in those discolored areas. This helps correct them and gives you control of your coverage destination without going overboard on coverage!



Facebook: www.facebook.com/loriahogg

www.lorihogg.com

It's a Special Birthday Celebration

Morgan A. Haddock	1
Megan A. Lundy	1
Malcom S. Humiston	3
Jessica A. Ness	3
Brittnee N. Page	6
Elise J. Latessa	14
Ashley N. Lundy	15
Patricia E. Torres	16
Page E. Durflinger	19
Sharisse Fields	19
John T. Nichols	19
Haley A. Schneider	20
Bria B. Thompson	20
Caity J. Venable	20
Mary A. Caton	21
Denise B. Curtis	21
Shanae N. Reed	21
Whitney G. Street	21
Duyen T. Nguyen	28
Linsey A. Jenkins	29
Luis A. Sanchez	30



A
P
R
I
L

It's a Special Anniversary Celebration

Erica R. Duncan	2	Shanon M. Edgerton	1
Christine S. McElroy	2	Melissa W. Gibson	1
Patricia E. Torres	1	Tracy C. Corbett	1
Carla Hodges Viegra	1	Laura P. Cahoon	1
Malcom S. Humiston	1	Andrea D. Horne	1
Thien Ai D. Hartop	1	Ashley Pollock	1
Linsey A. Jenkins	1	Kimberly J. Collins	1
Tamara L. Osborne	1	Deborah M. Gay	1
Maria A. Carrasquero	1	Ally Paulson	1
Erica G. Cordova	1	Amber N. Aguirre	1
Chasity G. Lee	1	Emily A. Brown	1
Kathryn A. Woltz	1	Josolynn J. Holland	1
Cathy A. George	1	Briann N. Joseph	1
Christopher L Miller	1	Kaila C. Kessinger	1
Wenona Genta	1	Franchesca McMahon	1
Brandy L. Nielsen	1	Angela M. Silance	1
Brittnee N. Page	1	Demetries D Foxworth	1
Jenna L. Potter	1	LaKresha S. Toomer	1
Holly A. Sechman	1	Courtne B. Barnes	1
Megan T. Paredes	1	Leah M. Bien	1
Staci N. Taylor	1	Jessica L. Bunke	1
Anna-Marie L. Wise	1	Ebony D. Driver	1
Phantashia A Kearney	1	Sherry L. LePage	1
Nancy E. Love	1	Michelle J. McDonald	1
Jennifer M. Parks	1	Ashley B. Tucker	1
Autumn L. Wilmot	1	Krista Witucki	1
Ashley H. Baker	1		
Rian N. Birch	1		



Mary Kay Future Executive Senior Sales Director



Sandy Gant

944 Dynamo Ln
Jacksonville, NC 28546-4644
(252) 917-3680
sgant0113@marykay.com

FIRST CLASS MAIL
U.S. POSTAGE PAID
EVART, MI
PERMIT NO. 9



Building
WALL



to
WALL
Leaders

Debut yourself or debut an offspring.
It's that simple!

Receive the honor of a brick engraved in your name.



Sept. 13, 2013 - Sept. 14, 2014

See InTouch for complete details

The Rewards Are Crystal Clear!

Becoming a Wall to Wall Leader just got bling-ier! Independent Sales Directors who achieve the *Building Wall to Wall Leaders* Challenge and their Independent Senior Sales Directors will receive an invitation to the ice cream social at the Prize Party at Seminar 2014 where they will pick up one or more of these gorgeous, crystal-studded bracelets!



New Independent Sales Directors: Debut during the promotion period and receive the beautiful pyramid bracelet with royal blue crystals to match the 2014 Independent Sales Director suit.

Independent Senior Sales Directors: Debut an offspring Independent Sales Director during the promotion period and receive the pyramid bracelet with clear brilliant crystals for the first offspring and the bracelet with jet crystals for each additional offspring.

Sept. 1, 2013 - July 1, 2014, achievers pick up their bracelet(s) at the Prize Party at Seminar 2014. If they don't attend Seminar, their bracelet(s) will be mailed to them at the end of the promotion period.

Aug. 1, 2014 - Sept. 1, 2014, achievers will have their bracelets mailed to them at the end of the promotion period.