

Future Executive Sales Director Sandy Gant



Belief Breaking Barriers



Unit Goal: Million Dollar Unit and FAME National Area 2014

February 2014 Newsletter

January 2014 Results



On Target Star Consultants

Consultant Name	Current Wholesale Production	—Wholesale Production Needed— for Star				
		Sapphire	Ruby	Diamond	Emerald	Pearl
STEPHANIE HARLESS	\$5,015.50	*****	*****	*****	STAR	STAR
RAVEN WEAVER	\$4,808.00	*****	*****	*****	STAR	STAR
KATHERINE KELLY	\$4,801.00	*****	*****	*****	STAR	STAR
EMILY ANDRAE	\$3,838.50	*****	*****	*****	STAR	\$961.50
LAUREN MOEYKENS	\$3,659.00	*****	*****	*****	STAR	\$1,141.00
TRACY HODGES	\$2,653.75	*****	STAR	\$346.25	\$946.25	\$2,146.25
PAIGE PENDERGRASS	\$2,478.00	*****	STAR	\$522.00	\$1,122.00	\$2,322.00
JORDAN HARRIS	\$2,456.50	*****	STAR	\$543.50	\$1,143.50	\$2,343.50
MARABETH GUZMAN	\$2,454.50	*****	STAR	\$545.50	\$1,145.50	\$2,345.50
KELLY GREER	\$1,809.50	STAR	\$590.50	\$1,190.50	\$1,790.50	\$2,990.50
NICOLE TONER	\$1,801.50	STAR	\$598.50	\$1,198.50	\$1,798.50	\$2,998.50
JANELL ELLISON	\$1,218.50	\$581.50	\$1,181.50	\$1,781.50	\$2,381.50	\$3,581.50
SANDY GANT	\$977.00	\$823.00	\$1,423.00	\$2,023.00	\$2,623.00	\$3,823.00
SUSANNE BEER	\$918.50	\$881.50	\$1,481.50	\$2,081.50	\$2,681.50	\$3,881.50
LOUISE CRISP	\$872.00	\$928.00	\$1,528.00	\$2,128.00	\$2,728.00	\$3,928.00
BRETT FREED	\$713.00	\$1,087.00	\$1,687.00	\$2,287.00	\$2,887.00	\$4,087.00
ELIZABETH TOMPKINS	\$622.50	\$1,177.50	\$1,777.50	\$2,377.50	\$2,977.50	\$4,177.50
KIMBERLY ROBIN	\$538.00	\$1,262.00	\$1,862.00	\$2,462.00	\$3,062.00	\$4,262.00
KAREN RAULSTON	\$459.00	\$1,341.00	\$1,941.00	\$2,541.00	\$3,141.00	\$4,341.00
CHERIE TERRIBILE	\$431.50	\$1,368.50	\$1,968.50	\$2,568.50	\$3,168.50	\$4,368.50

Congratulations

on investing in your business last month!

Raven M. Weaver	\$4,808.00
Katherine Kelly	\$4,801.00
Emily L. Andrae	\$3,838.50
Lauren Moeykens	\$3,659.00
Tracy W. Hodges	\$2,492.75
Paige M. Pendergrass	\$2,478.00
Jordan E. Harris	\$2,456.50
Marabeth Guzman	\$2,454.50
Kelly Greer	\$1,809.50
Nicole Toner	\$1,801.50
Janell Ellison	\$1,203.50
Susanne M. Beer	\$911.50
Louise E. Crisp	\$605.50
Elizabeth W Tompkins	\$510.00
Brett W. Freed	\$492.50
Raegin M. Anstey	\$397.50
Kimberly A. Robin	\$382.00
Shannon Brooks	\$380.50
Lauren Hampton	\$316.00
Amanda N. Holliday	\$283.00
Eileen Mundahl	\$261.50
Amber D. Jones	\$239.00
Cherie A. Terrible	\$219.50
Colleen J. Leon	\$218.25
Erica R. Duncan	\$215.00
Demetries D Foxworth	\$211.75
Alfreda A. Morris	\$207.50
Kami Meade	\$205.50
Ashley H. Baker	\$204.50
Sabrina A. Westling	\$201.50
Toni Pickett	\$201.50
E. Mason-Heslin	\$201.00
Autumn L. Wilmot	\$201.00
Krystal F. Gupton	\$201.00
Ally Paulson	\$186.00
Ashley N. Yetsko	\$132.00
Vivian Senquiz-Ward	\$112.00
Krista Witucki	\$104.00
Miranda M. Godsell	\$100.00



Welcome to our Team!

New Consultant	From	Sponsored by
Joanne B. Beavens	Hubert, NC	A. Baker
Stephanie C. Boles	Chula Vista, CA	S. Beer
Julie N. Cheeks	Jacksonville, NC	D. Foxworth
Leticia Cuenca	Chula Vista, CA	S. Beer
Jordan E. Harris	Greenville, NC	T. Hodges
Katherine Kelly	Jacksonville, NC	L. Crisp
Kyndra G. Long	Winterville, NC	T. Gonzalez
Amber Sanders	Hubert, NC	L. Moeykens
Leonora J. Tillman	Imperial Beach, CA	S. Beer
Raven M. Weaver	Jacksonville, NC	K. Kelly
Stephany Wrighton	Columbia, NC	S. Gant



 **First Steps**
to your business success

 EXCLUSIVE CHARMS!

BECOME Beautifully CHARMED

EARN YOUR BEAUTIFUL CONSISTENCY CLUB CHARM BRACELET WHEN YOU PLACE A \$250+ WHOLESALE ORDER EACH MONTH IN THE QUARTER!

QUARTERS BASED ON CALENDAR QUARTERS




Mary Kay Queen's Court of Sales

Achieve at least \$36,000 in Retail production during the contest year 7/01/13-6/30/14 & earn your Diamonds

Name	YTD Retail	YTD PC Prem	YTD Total
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1	Tracy W. Hodges	\$12,725.50	\$70.00	\$12,795.50
2	Karen E. Raulston	\$12,604.00	\$20.00	\$12,624.00
3	Tracy L. Gonzalez	\$10,978.50	\$865.00	\$11,843.50
4	Louise E. Crisp	\$8,518.00	\$3,137.00	\$11,655.00
5	Duyen T. Nguyen	\$11,594.00	\$60.00	\$11,654.00
6	Stephanie M. Harless	\$11,064.00	\$20.00	\$11,084.00
7	Raven M. Weaver	\$10,651.00	\$20.00	\$10,671.00
8	Katherine Kelly	\$10,650.00	\$20.00	\$10,670.00
9	Kayla E. Howard	\$9,687.00	\$370.00	\$10,057.00
10	Kami Meade	\$5,967.00	\$3,571.00	\$9,538.00
11	Colleen J. Leon	\$9,415.50	\$20.00	\$9,435.50
12	Susanne M. Beer	\$7,717.00	\$1,617.00	\$9,334.00
13	Amanda N. Holliday	\$8,728.50	\$20.00	\$8,748.50
14	Emily L. Andrae	\$8,533.00	\$0.00	\$8,533.00
15	Lauren Moeykens	\$8,160.00	\$20.00	\$8,180.00
16	Eileen Mundahl	\$7,356.00	\$486.00	\$7,842.00
17	Kathryn D. Grace	\$6,940.00	\$646.00	\$7,586.00
18	Lauren Hampton	\$4,852.00	\$2,622.00	\$7,474.00
19	Kryshia L. Vazquez	\$6,831.00	\$0.00	\$6,831.00
20	Briann N. Joseph	\$5,914.50	\$270.00	\$6,184.50



Mary Kay Queen's Court of Sharing

Qualify for your Diamond Bumble Bee from Mary Kay Inc. by reaching 24 Qualified New Recruits 7/01/2013-6/30/2014

Name	Seminar Qualified Recruits	Earned Recruit Commission Credit
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1	Louise E. Crisp	8	\$2,613.60
2	Tracy W. Hodges	2	\$672.47
3	Susanne M. Beer	4	\$385.61
4	Katherine Kelly	1	\$192.32
5	Elizabeth W Tompkins	2	\$190.20
6	Shannon Brooks	1	\$174.14
7	Autumn L. Wilmot	1	\$160.77
8	Eileen Mundahl	2	\$158.60
9	Christine M. Ingle	1	\$146.36
10	Carla Hodges Viegra	2	\$120.06
11	Kimberly A. Robin	1	\$99.12
12	Jordan R. Eanes	4	\$98.72
13	Duyen T. Nguyen	2	\$80.92
14	Tracy L. Gonzalez	1	\$63.85
15	Laura J. Thompson	1	\$53.50
16	Demetries D Foxworth	2	\$41.98
17	Rebecca L. Lester	1	\$37.94
18	Jordan C. Widgeon	1	\$26.08



★ Seminar Scoreboards

Spotlight On Team Building

Future Directors

Recruiter :Louise E. Crisp

Emily L. Andrae
Maureen Dennis
Brett W. Freed
Kelly Greer
Marabeth Guzman
Katherine Kelly
Kami Meade
Samantha I. Pittman
Vivian Senquiz-Ward
Nicole Toner

* Ashley Mcgrath
* Kenneth H. Starling
* Aliscia D. Vazquez

On Target Team Managers

Emily L. Andrae
Maureen Dennis
Brett W. Freed
Kelly Greer
Marabeth Guzman
Katherine Kelly
Kami Meade
Samantha I. Pittman
Vivian Senquiz-Ward
Nicole Toner

* Ashley Mcgrath
* Kenneth H. Starling
* Aliscia D. Vazquez

Recruiter :Tracy W. Hodges

Molly M. Dixon
Jordan R. Eanes
Stephanie M. Harless
Jordan E. Harris
Brittany M. Williams

* Ashley J. Hardy
* Yasmin Irizarry
Kelly A. Garner

Team Leaders

Molly M. Dixon
Jordan R. Eanes
Stephanie M. Harless
Jordan E. Harris
Brittany M. Williams

* Ashley J. Hardy
* Yasmin Irizarry
Kelly A. Garner

Team Leaders Continued...

Recruiter :Elizabeth W. Tompkins

Raegin M. Anstey
Briann N. Joseph
Talea A. Ochs
Bailey C. Patterson
LaKresha S. Toomer
Sabrina A. Westling
Autumn L. Wilmot

* Amber E. Sherman
Bianca A. Alers
Katie Bagosy
Dorothy Briggs
Jessica L. Bunke
Amanda J. McCoy

Star Team Builders

Recruiter :Shannon Brooks

Tracy L. Gonzalez
Kayla E. Howard
Jennifer M. Parks
* Julie Hildebrand
Tatyana J. Ault
Lauren Buck
Carol Cannon
Jessica S. Deniken
Lindsey M. Jackson
Brittany C Lambright
Erica L. Maine
Michelle J. McDonald
Margaret H. Mitchell
Bre'Yanna M. Parker
C. Sanders
Karyn L. Vines

Senior Consultants

Recruiter :Jessica T. Barnes
Hollie R. Trott

Recruiter :Susanne M. Beer

Colleen J. Leon
* Stephanie C. Boles
* Leticia Cuenca
* Sharon L. Fernandez
* Duyen T. Nguyen
* Leonora J. Tillman
Mindie R. Renteria

Senior Consultants Continued...

Recruiter :Demetries D. Foxworth

Valerie L. Days
Cherie A. Terrible
* Julie N. Cheeks
* Elise J. Latessa
* Dalaine Waller
Christina M. Clontz
LaShawn D. Gibbs
Richeala C Stevenson

Recruiter :Miranda M. Godsell
Shannon Brooks

Recruiter :Tracy L. Gonzalez

Brittany D. Britt
Ashley B. Roberts
* Jinifer N. Deane
* Kristine N. English
* Kyndra G. Long
* Moriah N. Poland
* Jordan C. Widgeon
* Hailyn B. Williamson
* Sandra B. Wright
Steven S Bartholomew
Katy D. Bryant
Laura P. Cahoon
Robin L. Goodman
Emily J. Ivey
Luis A. Sanchez
Arran E. Wright

Recruiter :Anita C. Henderson

Ashley N. Yetsko
* Linnea M. Butler
Emily R. Baggett
April N. Feinberg

Recruiter :Christine M. Ingle
Lauren Moeykens

Recruiter :Katherine Kelly
Raven M. Weaver

Recruiter :Eileen Mundahl

Janell Ellison
Lauren Hampton
* Emily D. Boggie
Kim M. Allen

Recruiter :Kimberly A. Robin

Paige M. Pendergrass
* Andrea Langis
* Wendy R. Vitale



Continued on next page...

Spotlight On Team Building

Senior Consultants Continued...

Recruiter :Laura J. Thompson
 Kayla M. Batista
 Kimberly A. Robin
 # Kali L. Bonner

Recruiter :Sabrina A. Westling
 Krystal F. Gupton
 * Page E. Durflinger
 # Anastasia Acosta
 # Gloria M. Briggs
 # Emily N. Collier
 # Joyce L. Engelsen
 # Felicia M. Frost
 # Martha R. Griggs
 # Lynette Gros
 # Sherry L. LePage
 # Samantha Marchesin
 # Samuel A. Muniz
 # Ami L. Ray
 # Ashley B. Tucker
 # Kristina M Whitfield

Recruiter :Autumn L. Wilmot
 Amanda N. Holliday
 Kimberly C Steinbach
 # Darcy L. Herrington

* Denotes Inactive Status

Team Building

Tip of the Month!

Start Building Your Team Now!

By NSD Pamela Shaw

Widen your focus and look at those around you. Who do you know that:

- ◆ needs extra income?
- ◆ could benefit from a social outlet?
- ◆ could benefit from building her self confidence?
- ◆ just moved to the area and needs to meet people?
- ◆ is trapped by her current job, needs money, but needs to be home with her children too?
- ◆ is single, credit cards to the limit, and needs to get out of debt?
- ◆ is looking for personal recognition and self-fulfillment?

Growing Your Team

Name	Recruits
Susanne M. Beer	3
Ashley H. Baker	1
Katherine Kelly	1
Tracy L. Gonzalez	1
Lauren Moeykens	1
Tracy W. Hodges	1
Louise E. Crisp	1
Demetries D Foxworth	1

Mary Kay Love Check

13% Recruiter Commission Level

Louise E. Crisp \$2,016.95

9% Recruiter Commission Level

Tracy W. Hodges \$225.68

Elizabeth W Tompkins \$80.37

4% Recruiter Commission Level

Katherine Kelly \$192.32

Christine M. Ingle \$146.36

Kimberly A. Robin \$99.12

Eileen Mundahl \$60.78

Laura J. Thompson \$17.52

Miranda M. Godsell \$15.22

Autumn L. Wilmot \$13.16

Demetries D Foxworth \$8.78

Susanne M. Beer \$8.73

Sabrina A. Westling \$8.04

Anita C. Henderson \$5.28

Tracy L. Gonzalez \$2.94

8 Great Recruiting Strategies!

1. Recruiting is the ultimate in salesmanship. You're selling people the idea that they can do as well or even better than you!
2. You're selling a dream of their success.
3. Recruits are an extension of yourself. Look for people who share your vision!
4. You must be constantly thinking about sharing this dream.
5. Most new recruits will be 'found' at your skin care classes — so maintain a full datebook!
6. Use the 4-Point Recruiting Plan at each appointment.
7. Don't complicate your presentation. Keep it simple and fun.
8. Set a time to speak with a prospective recruit to share the opportunity.

"A good goal is like a strenuous exercise -- it makes you stretch."

-Mary Kay Ash





Beat Last Years February: New Goals

1. \$60,000 Unit Production
2. 50 New Team Members
3. 10 DIQ's/Team Leaders

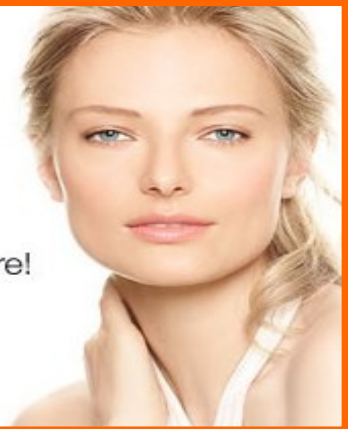
February 2014

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
<p>Conference Call #: 712-432-1500 pc. 891912# Monday @ 9 pm</p> <p>712-432-1500 pc. 1042600# -Wed. @ 9: New Consultant Call - Wed @ 9:30pm: Emerging Leaders Call</p>	<p>3 Million \$ Marketing 10-12 1-3 (by appt. only)</p>	<p>4</p>	<p>5 "Selfie" Night Raleigh, NC 6 Facials 5932-C Six Forks Rd</p>	<p>6 "Selfie" Night JCC 6 Facials</p>	<p>7</p>	<p>8 Facials & "Selfie" Day Virginia Beach, VA Facials 1 & 4 228 N. Lynnhaven Rd</p>
<p>9</p>	<p>10 Million \$ Marketing 10-12 1-3 (by appt. only)</p>	<p>11 "Selfie" Night Wilmington 1051 Military Cutoff Rd 6 Facials</p>	<p>12 Lip Personality Raleigh, NC 6 Facials 5932-C Six Forks Rd</p>	<p>13 Lip Personality JCC 6 Facials</p>	<p>14 Happy Valentines Day</p>	<p>15</p>
<p>16</p>	<p>17 Million \$ Marketing 10-12 1-3 (by appt. only)</p>	<p>18</p>	<p>19 LASH Night Raleigh, NC 6 Facials 5932-C Six Forks Rd</p>	<p>20 LASH Night JCC 6 Facials</p>	<p>21 "Selfie" Night 102B Fox Haven Rd Greenville, NC 6 :30 Facials</p>	<p>22 Facials & "Selfie" Day Virginia Beach, VA Facials 1 & 4 228 N. Lynnhaven Rd</p>
<p>23</p>	<p>24 Million \$ Marketing 10-12 1-3 (by appt. only)</p>	<p>25</p>	<p>26 Chocolate Facials Raleigh, NC 6 Facials 5932-C Six Forks Rd</p>	<p>27 Chocolate Facials JCC 6 Facials</p>	<p>28</p>	



See What's New for Spring!

CC Cream, great Mother's Day gifts and more!



Mary Kay® Bronzing Powder, \$18

Sweep on a sun-kissed glow! Available in Light-Medium and Medium-Dark.



Limited-Edition Lemon Parfait Pedicure Collection, \$28

Includes: Lemon Parfait Foot Gel, Pumice Stone, Emery Board, Toe Separators and Lemon Parfait Foot Fizzies in a Gift Bag.



Mary Kay At Play™ NEW Shades

Eye Crayon, \$10

Teal Me More, Over the Taupe

Baked Eye Trio, \$10

Electric Spring, Sunset Beach

Lip Crayon, \$10

Purple Punch, Coral Me Crazy

Jelly Lip Gloss, \$10

Violet Vixen, Poppy Love



Limited-Edition Hello, Sunshine Collection

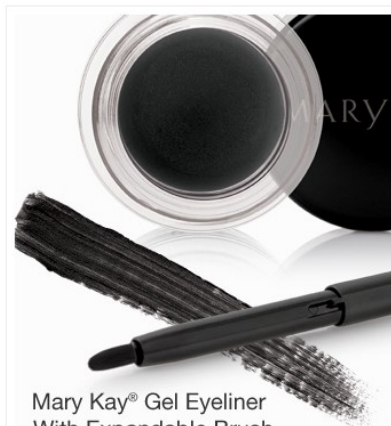
It's time to play. Explore. Discover.

Limited-Edition Mary Kay® Hello, Sunshine Collection includes:

- Springy Eye Duo, \$16 each, 2 shades
- Creamy Lip Color, \$16 each, 2 shades
- Lip Gel, \$16, 1 shade
- Nail Lacquer, \$9.50 each, 2 shades

Purchase-With-Purchase Offer

Your customers can get the limited-edition Mary Kay® Hello, Sunshine Wristlet for only \$5 with the purchase of at least \$40 suggested retail (excluding tax) of any limited-edition Mary Kay® Hello, Sunshine Collection items.



Mary Kay® Gel Eyeliner With Expandable Brush Applicator, Jet Black, \$18

Pencil precise. Liquid intense. Gel smooth.



Gift With Purchase, \$20, pack of 5

Your customers can get a FREE*** mini Lash Love® Mascara and mini Oil-Free Eye Makeup Remover when they purchase \$40 (excluding tax) or more of Mary Kay® products.



Mary Kay® CC Cream Sunscreen Broad Spectrum SPF 15, \$20

Delivers eight benefits in one step. Available in Very Light, Light-to-Medium, Medium-to-Deep, Deep.

FIVE Habits of a Star Consultant



Kara Gallup
Independent Senior
Sales Director

1 High visibility. Strike up conversations, meet new people and introduce them to *Mary Kay*® products. You can do this at skin care parties, in line at the local coffee shop, at your child's soccer game - wherever! The more you're in front of others, the more potential customers you have. Talk about the product benefits, the great opportunity it's afforded you and how you would love to pamper them with the best skin care and color products!

2 Exceptional customer service. Once you get customers, keep them coming back! You may want to have products on your shelf readily available, accept credit/debit cards, listen to their needs and recommend appropriate products. Promote your *Mary Kay*® Personal Web Site. Show them new trend colors and limited-edition products. Follow up. You can use the *Mary Kay* 2+2+2 rule, which is follow up two days after the purchase; two weeks after the initial appointment to check in and schedule a personal color appointment; then in two months for a reorder.

3 Know what motivates you. Nothing is more motivating than success. If you're setting and achieving consistent goals, you can do anything. In my unit, we have "Dining with the Stars" dinners. Independent Beauty Consultants who are Star Consultants for the quarter are invited. I cook, and we eat on my *Mary Kay*® 50th Anniversary beautiful bee china. It's so much fun and is a real motivator.

4 Get family involved. Early on, I would show the Star Consultant prize brochure to my family, and together, we would find a prize we wanted to work toward. It's fun to see how excited and encouraging they become, which only motivates me more!

5 Sell, sell, sell. The more you sell, the better your skills and the more confident you become. When you're pumped after a great sale, seize the moment and use that energy to call prospective customers. They sense your enthusiasm and will want to be a part of it!



"Law of Averages" to be a Star Consultant

These on average totals were configured by Kim A. Messmer



SAPPHIRE STAR:
\$1800 WHOLESALE PER QUARTER / \$600 PER MONTH AVERAGE
\$300 RETAIL SALES PER WEEK / \$42.86 PER DAY
3 NEW FACES PER WEEK OR 3 HOURS IN THE FIELD WITH PEOPLE

RUBY STAR:
\$2400 WHOLESALE PER QUARTER / \$800 PER MONTH AVERAGE
\$400 RETAIL SALES PER WEEK / \$57.14 PER DAY
4 NEW FACES PER WEEK OR 4 HOURS IN THE FIELD WITH PEOPLE

DIAMOND STAR:
\$3000 WHOLESALE PER QUARTER / \$1000 PER MONTH AVERAGE
\$500 RETAIL SALES PER WEEK / \$71.43 PER DAY
5 NEW FACES PER WEEK OR 5 HOURS IN THE FIELD WITH PEOPLE

EMERALD STAR:
\$3600 WHOLESALE PER QUARTER / \$1200 PER MONTH AVERAGE
\$600 RETAIL SALES PER WEEK / \$85.71 PER DAY
6 NEW FACES PER WEEK OR 6 HOURS IN THE FIELD WITH PEOPLE

PEARL STAR:
\$4800 WHOLESALE PER QUARTER / \$1600 PER MONTH AVERAGE
\$800 RETAIL SALES PER WEEK / \$114.29 PER DAY
8 NEW FACES PER WEEK OR 8 HOURS IN THE FIELD WITH PEOPLE



- IN THE FIELD REFERS TO TIME SPENT WITH PEOPLE, FACIALS, DOUBLE FACIALS, CLASSES, PARTIES, FOLLOW-UP PHONE CALLS FOR BOOKINGS AND REORDERS, ETC.
- 1 HOUR "IN THE FIELD" CAN REAP \$100 RETAIL SALES ON AVERAGE.
- THE AVERAGE NEW CUSTOMERS TRYING MARY KAY PRODUCTS PURCHASE ABOUT \$100 RETAIL. (TIMEWISE BASIC PLUS BASIC COLOR OR TIMEWISE MIRACLE SET)

Makeup Tip of the Month

It's all about Shimmmm-a!!

Courtesy of Lori Hogg, makeup artist

Shimmer must be worn in the right areas to truly benefit from the product, just like any products/makeup. It's nothing to be afraid of! Each and every one of us in this room should have a mix of shimmer and Matte colors on a daily basis to get the Ultimate, most youthful, glow!

Shimmer is ageless.... It can be bold or it can be soft... Glamorous or Natural. How to go Bold.... (Cream shadows as a base then build on top with Powder shadows) How to be soft ... Use skin tone colors for a soft fresh color wash. Shimmer draws attention to the cheeks and eyes, making the skin reflect light which gives off that beautiful shine. Who doesn't want to draw attention to their eyes???

HERE'S HOW TO KEEP ALL MK SHIMMERS AGELESS!:

-Keep Shimmers off of the crease. This keeps the shadow from going into unwanted areas.

-Use a Matte Shadow in the crease!

-Keep the shimmer on the brow bone and on the lid!

This keeps it youthful and glamorous but keeping it soft (and realistic) at the same time!

Mary Kay is NOT just for teenagers!! It's for ALL women!

Benefits for the more youthful females:

Can give a soft, fresh or natural glow to the skin. Can also be used to bump up your glamour look.

Benefits for mature females:

Can give the Appearance of Fresh hydrated skin. Also gives a healthy, elastic look to the skin. Bringing attention to the eyes and reflecting a more youthful, young look!

Revive the energetic, awake look to the face, gives a luminous appearance to the skin (what's used on celebrities at red carpet events to give that satin soft glow to the skin).



Facebook: www.facebook.com/loriahogg

www.lorihogg.com

It's a Special Celebration

Birthdays

Birthdays	Day
Ashley B. Tucker	1
Briann N. Joseph	3
Evelyn A. Garrett	5
Kimberly Leary	6
Dalaine Waller	11
Christy R. Cichon	13
April N. Feinberg	13
Paige M. Pendergrass	13
Darcy L. Herrington	16
Demetries D Foxworth	17
Deborah M. Gay	20
Elizabeth A. Labat	20
Christy A. Grifaldo	21
Jessica G. Weaver	21
Jessica T. Barnes	22
Amanda M. O'Connor	23
Ashley A. Myrick	26
Hailyn B. Williamson	27
Tiffani L. Brock	31



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It's a Special Celebration

Anniversaries

Anniversaries	Years	Anniversaries	Years
Kimberly Leary	3	Whitney G. Street	1
Mary K. Phillips	2	Leesha Keith	1
Natalie M. Brooks	2	Jessica P. Boeser	1
Nancy A. Brown	1	Mary A. Caton	1
Cassie Harris	1	Krystal N. Jones	1
Margaret H. Mitchell	1	Brandy L. Murray	1
Evelyn A. Garrett	1	C. Sanders	1
Amber D. Williams	1	Brittany M. Bledsoe	1
Maegan K. Blainey	1	Dorothy Briggs	1
Christine Stephens	1	Samantha J. Johnson	1
Daphine S. Barnes	1	Tabetha E. Kirby	1
Jamie M. Ganes	1	Ashley N. Lundy	1
Amanda J. McCoy	1		
Mercedes George	1		
Lakeisha M. Smith	1		
Christine M. Ingle	1		
Erica L. Maine	1		
Sabrina A. Westling	1		



March



Mary Kay Senior Sales Director

Sandy Gant

944 Dynamo Ln
Jacksonville, NC 28546-4644
(252) 917-3680
sgant0113@marykay.com

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Special Delivery for

Career Conference 2014

Register in one of two easy ways from Feb. 1 - 28, 2014:

Register online. Or by Mail to: Special Events Registration Mary Kay Inc.
P.O. Box 799045 Dallas, TX 75379-9045

February 3: Registration opens at 8:30 a.m. Central time for National Sales Directors and their personal unit members through Feb. 28, 2014.

February 4: Registration opens at midnight Central time for the first week (March 21-22 and March 23-24) of Career Conference cities through Feb. 28, 2014.

February 7: Registration opens at midnight Central time for the second week (March 28-29 and March 30-31) of Career Conference cities through Feb. 28, 2014.

Registration Fee: \$90 received in Special Events by Feb. 28, 2014

\$100 on-site space permitting (except for New Beauty Consultants who submit their Beauty Consultant Agreements after Feb. 28, 2014)

Hotel Deadline: Feb. 28, 2014



MARY KAY
CAREER
CONFERENCE
2014

There's something here for us all!

Inspiring testimonials from successful women, worthwhile education and tips, girlfriend time, and did I mention the prizes and recognition?

You'll find conference locations plus all the details on Mary Kay InTouch >Events.

Registration is now open!