

MARY KAY®

Hostess Packet

girl's night



Party Date: _____
 Party Time: _____
 Party Theme: _____
 Guest List Due: _____
 Consultant's Name: _____
 Consultant's Number: _____

Before your Party

- Make your guest list & give to consultant within 48hrs. of booking date
- Personally call each person now to invite guests (this is a proven way to boost attendance)
- Ask friends who can't come to fill out a skin care survey
- Show catalog to friends who cannot attend your party
- Ask 3 friends who love to look great to book their own party
- Plan simple refreshments like tea & brownies
- Make reminder calls/texts the day before your party

Friends to show the Book or send eCatalog:

Name	Phone Number
1	_____
2	_____
3	_____
4	_____
5	_____
6	_____
7	_____
8	_____
9	_____
10	_____

Friends who Can attend

Name	Phone Number
1	_____
2	_____
3	_____
4	_____
5	_____
6	_____
7	_____
8	_____
9	_____
10	_____

My Top 10 favorite products

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____
7. _____
8. _____
9. _____
10. _____

Who to Invite:

Ask Friends, family, neighbors, co-workers, ladies from church, from children's school, sports, clubs, the gym, salon, etc...



Thank you for allowing me to share Mary Kay with your friends and family! I am excited about working with you to ensure you have a FUN party and Max out on free Mary Kay products!



GIRLS NIGHT IN HOSTESS CREDIT \$100 IN FREE MAKEUP!

- \$10 FREE** Party holds on original date & you send me your guest list with phone numbers at least 2 days prior to the party
- \$10 FREE** Listen to our Marketing Plan with my Director over coffee or tea & give your opinion or on the phone
- \$10 FREE** \$250 in Retail Sales (Party & Outside Orders)
- \$10 FREE** Have 4 guests attend who are 18 or over & not currently using Mary Kay products
- \$10 FREE** Have 10 Skin Care Surveys Filled out.



100% Product Satisfaction Guarantee!

Double your Free product bonus when: *2 qualified* parties are booked and held within 15 days. *Qualified party is Hostess pls 3 non MK customers over 18 and \$250 in Retail Sales