

## **You're almost done with your New Consultant goals.**

After this, we'll map out a weekly or monthly plan for you:

**6. Pearls of Sharing** Select the 10 women you "starred" on your list from your first goal to listen in person, recorded call OR a video online. **See next page for Script!**

This will help your friends and family understand your business and why you got started. Just for having them listen you will get a cute prize!!

Have **3 PEOPLE** listen in person, call, or watch video in your first 2 weeks and receive **PEARL OF SHARING EARRINGS!**



Have **6 PEOPLE** listen in person, call, or watch video in your first month and receive **PEARL OF SHARING BRACELET!!**



Add **1 NEW PERSONAL TEAM MEMBER** in your first month who places a minimum \$600 wholesale order in her first or second month and receive **PEARLS OF SHARING NECKLACE!!!**



## **7. Set a 3-month financial goal with a reward.**

Is it new curtains for your living room? A weekend get-a-way? Putting money in your rainy day fund? Set the goal and put up a goal poster. Talk to Brenda about how to break it down and figure out how much you need to sell in order to reach your goal.