

Here is your script for your friends to help with your Pearls of Sharing:

"Hi ____ I was calling for your encouragement AND to let you know how important you are to me, do you have a quick second? As you probably know, I just started my own Mary Kay business and I know that my friends and family are going to be supportive just because you LOVE me already, but I wanted to have you know a few more reasons why I'm doing it. I have a quick favor - my Director, Brenda, has a quick Mary Kay fast facts call or online videos that will explain more about what I'm doing - it's quick and fun and I think you'll love it. All you do is call or click and give your opinion so I get credit. Which would be better, to call or watch online? OK! It needs to be done in 24 hours, does that work for you?"