

"THE YEAR OF THE PARTY"

IN HONOR OF MARY KAY

AND OUR 50TH ANNIVERSARY!

POWER 10

Littlejohn Area Director & Consultants
Monthly Consistency Contest



- * 10 Parties (minimum 30 faces)
- * 10 Interviews
- * \$600 Personal Wholesale

- You will receive your **Littlejohn Area** Pin and #1 charms the first month you complete this challenge & turn in your tracking sheet to your Director.
- When you complete your second month, you will receive a #2 charm, etc.
- This contest runs each calendar month July 2012- June 2013.
- A party is considered a minimum of 3+ people & \$100 sales.
- You must turn in your tracking sheet to your Director to win – by the 5th of the following month!
- Directors, turn in your personal tracking sheets to Cathy by the 8th of the following month!

By winning and wearing your Littlejohn Area pin and charm, people may ask you, "What does that mean?" You can say, "I 'm a Beauty Consultant in the Littlejohn Area with Mary Kay Cosmetics, and I am carrying on Mary Kay 's Legacy of enriching women 's lives by pampering 30 women each month! Have you been pampered with our fabulous products yet?"

Directors please fax to Cathy by the 8th of each month...FAX 727-526-8458 or scan & email to NSD@cathylittlejohn.com

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Monthly Tracking Form
Starts July 1, 2012

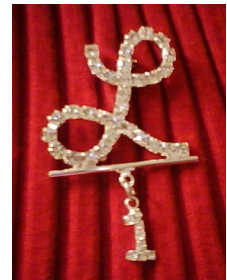
BOOK 20 PARTIES/HOLD 10

Hostess Name	Date
1.	
2.	
3.	
4.	
5.	
6.	
7.	
8.	
9.	
10.	
11.	
12.	
13.	
14.	
15.	
16.	
17.	
18.	
19.	
20.	

Consultant Name _____
 Director: _____
 Month of: _____
 Wholesale Order: \$ _____

Win your Crystal Littlejohn National Area Pin by holding a Power 10!

- * **10 Parties/ 30 faces**
- * **10 Marketing Chats**
- * **\$600 w/s order**



All in one calendar month!

Form Due to your Director by the 8th of the following month

MARKETING CHATS: give to Director

NAME	Interest Level 1-10	Interviewed /Recruited
1.		
2.		
3.		
4.		
5.		
6.		
7.		
8.		
9.		
10.		

Highlight each Hostess that holds her party!
Track all your new customers a tracking sheet and keep in your Power 10 Spiral notebook.
 (Find Notebook on my web site) www.cathylittlejohn.com

(You can also track all your facials on the same tracking sheet so you can follow up with everyone to book and market to!)

Directors please fax to Cathy by the 10th of each month...FAX 727-526-8458 or scan & email to NSD@cathylittlejohn.com