

1. Booking Calls (1/3 hold!)

6. Coaching Calls (get the guest list!)

2. Selling Calls (Customers & Follow Up)

7. Recruiting Calls (book or follow up)

3. Team Member Support Calls

POWERFUL ? Or Pitiful ? It's up to ME!

4. Calls to Return

5. Non-MK Calls

8. Notes to Write