

NEW CONSULTANT CHECK LIST

1. Watch your orientation video within the first 48 hours of signing your agreement to earn your first prize!
2. Log on to www.marykayintouch.com (your consultant website) and start your “First Steps” options:
 - a. Establish your Mary Kay email address
 - b. Set up your own Mary Kay customer website (\$25/yr)
 - c. Order your business kit through MK Connections (\$39.95)
 - d. Sign up for Pro Pay Credit Card Processing (\$39.95/yr)
3. Keep your business finances separate from your personal finances (basic business principle):
 - a. Open a separate checking and savings account for your business (can be personal accounts to avoid bank fees)
 - b. Open a separate expense account / credit card for business
 - c. If you need a banking relationship, let me know, I have a few great suggestions!
 - d. MK Chase Visa Application is available through MK Connections (0% promo & Cash back rewards)
4. Make your list of ‘Women you know who have skin’
5. Begin your ‘10 in 2’ booking challenge (challenge #1 – see attached sheet)
6. Begin your 24 to 24 in 48 selling challenge (challenge #2 – see attached sheet)
7. Begin your “Pearls of Sharing” challenge (challenge #3 – see attached sheet)
 - a. First listen to the recorded marketing hotline: (605)475-4099, access 213518#
8. Make an inventory decision (review the *Ready Set Sell* brochure)
9. Attend your weekly Success Events..... ‘when you show up, you go up!’ These are VITAL to your success in Mary Kay. You will get in depth training and guidance necessary to building a successful business!!
10. Call in to the Champion hotline daily: (641)715-3900, access 929282#. There will be a new message 5 days a week from a top director in Mary Kay with hot tips and suggestions!
11. When your starter kit arrives, open it and have fun! Everything you need to get started is in there!!