



# Vivian's VisionAire



Cadillac winning National Area Inner Circle bound  
November 2013 Results

## Directors with Cadillac production

DIRECTORAS CON PRODUCCION DE CADILAC



Orenda Hunniford  
\$28,881.25



Jessica Anderson  
\$25,126.00



Valerie Goldston  
\$21,002.00



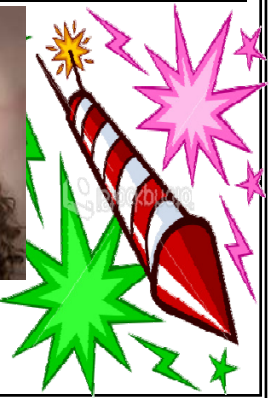
Ruth Everhart  
\$18,440.00



Miryam Levovitz  
\$18,091.50



Jennifer Levitt  
\$17,467.50



## \$10,000 Club



Mali Nakdimen  
\$13,644.50



Fraidel Klein  
\$13,001.50



Chaya Suri Klein  
\$12,666.50



Kristina Pernfors  
\$12,159.50



Meredith Taylor  
\$11,718.50

### "20 20 Win"



Orenda  
Hunniford

### "10 10 Win"



Jessica  
Anderson



Valerie  
Goldston

## Area DIQs

DIRECTORA EN CALIFICACION SENIOR

Erica Davis  
Rachel Everhart  
Tricia Flagler  
Deborah Landis  
Gitta Pultman  
Nalda Polanco

Jessica Anderson  
Ruth Everhart  
Valerie Goldston  
Orenda Hunniford  
Mali Nakdimen  
Claudia Polanco

# “MOVING ON UP TO NSD”

## “Directoras Moviendo para NSD”.

MARY KAY INC.  
 16251 Dallas Parkway  
 Addison, Texas 75001  
 Phone: (972) 687-4400

Date November 30, 2013

**NON NEGOTIABLE**

Pay Exactly: eighteen thousand four hundred twenty-eight and 36 / 100 **\$ 18,428.36**

**PAY TO THE ORDER OF** Vivian Diaz

**NON NEGOTIABLE**



# NSD:

## Ruth Everhart



Executive Sr. Sales Director  
 position available  
 posición disponible

Future Ex. Sr. Sales Director



**Ilana Prager**  
 3 Sales Director



**Claudia Polanco**  
 3 Sales Director



**Maggie Segneri**  
 3 Sales Director



**Orenda Hunniford**  
 3 Sales Director



**Jessica Anderson**  
 3 Sales Director

Senior Sales Director :

- Daria Rocco** 2 Directors
- Holly Dix** 2 directors
- Jennifer Levitt** 2 Director
- Chaya Suri Klein** 1 Director
- Antonella Miccarelli** 1 Director
- Brandy Harlyn** 1 Director
- Mali Nakdimen** 1 Director

### Personal Recruiting Directors

Alejandra Alvarado	6
Brandy Harlan	6
Ester Barahona	4
Jessica Anderson	3
Hilda Noemi Caballer	3
Tammy Benson	3
Valerie Goldston	3
Miryam Levovitz	3
Maggie Segneri	2
Emily Stalf	2
Hannah Brunner	2
Daria Rocco	2
Irma Nunez	1
Antonella Miccarelli	1
Ilana Prager	1
Lisa-Marie Hintze	1
Meredith Taylor	1
Orenda Hunniford	1
Kivian Diaz-Harris	1
Kristina Pernfors	1
Holly Dix	1
Chaya Suri Klein	1
Ingrid Hernandez	1
Karina Schulz	1
Fraidel Klein	1
Miriam Kibler	1
Wendy Lemacks	1

**Alejandra Alvarado**

**Brandy Harlan**





**Highest  
Ever Retail  
\$10,000+  
PRODUCCION MAS ALTA EN  
SU CARRERA**



**YTD Adjusted  
Seminar Retail  
FROM JULY 2012  
TO JULY 2013  
CAMINO A LOS  
CLUBES DE UNIDAD**

**\$4,000+  
Unit Wholesale!  
PRODUCCION DE UNIDAD  
DEL MES**



**Valerie Goldston**  
**\$44,464**



**Miryam Levovitz**  
**\$39,478**



**Wendy Lemacks**  
**\$17,130**

**Sales Director YTD Unit**

Jessica Anderson	\$243,465
Ruth Everhart	\$196,455
Orenda Hunniford	\$195,521
Mali Nakdimen	\$171,219
Valerie Goldston	\$166,284
Jennifer Levitt	\$137,181
Chaya Suri Klein	\$127,479
Fraidel Klein	\$115,972
Kristina Pernfors	\$108,884
Meredith Taylor	\$99,479
Miryam Levovitz	\$89,336
Wendy Coffey	\$79,587
Hannah Brunner	\$74,368
Daria Rocco	\$70,535
Emily Staf	\$68,662
Alejandra Alvarado	\$68,114
Hilda Noemi Caballer	\$67,236
Julie Hunniford	\$63,045
Lisa-Marie Hintze	\$59,768
Kivian Diaz-Harris	\$54,988
Holly Dix	\$53,097
Marcia Szollosy	\$52,182
Maggie Segneri	\$52,017
Adelaide McKeever	\$51,683
Tammy Benson	\$51,148
Ilana Prager	\$49,200
Claudia Polanco	\$47,734
Irma Nunez	\$43,138
Ingrid Hernandez	\$41,425
Ester Barahona	\$39,704
Isabel MacGloan	\$38,957

Orenda Hunniford	\$28,881.25
Jessica Anderson	\$25,126.00
Valerie Goldston	\$21,002.00
Ruth Everhart	\$18,440.00
Miryam Levovitz	\$18,091.50
Jennifer Levitt	\$17,467.50
Mali Nakdimen	\$13,644.50
Fraidel Klein	\$13,001.50
Chaya Suri Klein	\$12,666.50
Kristina Pernfors	\$12,159.50
Meredith Taylor	\$11,718.50
Lisa-Marie Hintze	\$8,425.00
Wendy Lemacks	\$8,173.50
Emily Staf	\$6,857.25
Wendy Coffey	\$6,802.25
Hannah Brunner	\$6,170.50
Daria Rocco	\$6,158.00
Julie Hunniford	\$6,014.25
Holly Dix	\$6,006.25
Ilana Prager	\$6,005.00
Kivian Diaz-Harris	\$5,972.00
Marcia Szollosy	\$5,571.50
Claudia Polanco	\$5,359.75
Maggie Segneri	\$5,349.75
Alejandra Alvarado	\$5,263.50
Hilda Noemi Caballer	\$5,222.25
Ingrid Hernandez	\$5,194.75
Ester Barahona	\$5,004.25
Irma Nunez	\$5,004.00
Karina Schulz	\$4,145.00
Isabel MacGloan	\$4,014.25
Tammy Benson	\$4,008.00
Miriam Kibler	\$4,007.50
Nancy Morabito	\$4,002.50



# Driving in Style Manejando en Estilo

## CADILLAC



Ruth  
Everhart



Orenda  
Hunniford



Jessica  
Anderson



Jennifer  
Levitt



Chaya Suri  
Klein

### Premier Club Plus Winners



Lisa  
Hintze



Meredith  
Taylor



Fraidel  
Klein



Kristina  
Pernfors



Mali  
Nakdimen

### Premier Club Winners Ganadoras del Club de Primera

Antonella Miccarelli, Ilana Prager  
Ester Barahona, Maggie Segneri, Julie Hunniford  
Claudia Polanco, Holly Dix, Valerie Goldston,  
Daria Rocco



## January

### Happy Birthday

Karina Schulz	14th
Kristina Pernfors	14th
Marcia Szollosy	17th
Miriam Kibler	17th
Antonella Miccarelli	18th
Ilana Prager	19th

### iiiAnniversaries!!!

Ilana Prager	8
Gina Tomlinson	1
Isabel MacGloan	1
Tammy Benson	1

## Area DIQs

### DIQs del Area

#### DIRECTOR IN QUALIFICATION SENIOR

Erica Davis	Jessica Anderson
Tricia Flagler	Valerie Goldston
Gitta Pultman	Mali Nakdimen
Nalda Polanco	Claudia Polanco



# Personal business with great results

## Negocio Personal con resultados fantásticos



### 13% Club Checks

### Monthly Personal Wholesale

### YTD Unit Recruiting

### Monthly Director Commission

Build your team!

Miryam Levovitz	\$1,355
Jessica Anderson	\$1,169
Jennifer Levitt	\$1,156
Orenda Hunniford	\$992
Chaya Suri Klein	\$968
Fraidel Klein	\$848
Maggie Segneri	\$662
Holly Dix	\$570
Emily Stalf	\$559
Mali Nakdimen	\$520
Ilana Prager	\$516
Daria Rocco	\$509
Meredith Taylor	\$497
Ester Barahona	\$458
Kristina Pernfors	\$453
Lisa-Marie Hintze	\$447
Irma Nunez	\$446
Kivian Diaz-Harris	\$437
Wendy Coffey	\$436
Hilda Noemi Caballer	\$418
Karina Schulz	\$376
Tammy Benson	\$323
Marcia Szollosy	\$286
Miriam Kibler	\$280
Hannah Brunner	\$252

Lisa-Marie Hintze	\$3,264
Ingrid Hernandez	\$2,637
Jessica Anderson	\$2,135
Isabel MacGloan	\$2,099
Kristina Pernfors	\$2,006
Meredith Taylor	\$1,909
Miryam Levovitz	\$1,828
Chaya Suri Klein	\$1,781
Alejandra Alvarado	\$1,604
Jennifer Levitt	\$1,582
Marcia Szollosy	\$1,475
Wendy Coffey	\$1,468
Fraidel Klein	\$1,453
Ilana Prager	\$1,262
Hannah Brunner	\$1,243
Ester Barahona	\$1,203
Julie Hunniford	\$1,141
Holly Dix	\$1,025
Brandy Harlan	\$975
Irma Nunez	\$955
Emily Stalf	\$925
Miriam Kibler	\$819
Tammy Benson	\$815
Mali Nakdimen	\$773

TOP Qual Total

Jessica Anderson	28	98
Mali Nakdimen	24	43
Noemi Caballero	23	35
Valerie Goldston	20	61
Ruth Everhart	20	49
Orenda Hunniford	16	48
Chaya Suri Klein	15	21
Emily Stalf	11	27
Jennifer Levitt	11	25
Miryam Levovitz	9	14
Fraidel Klein	8	9
Hannah Brunner	7	21
Tammy Benson	7	13
Marcia Szollosy	7	12
Ester Barahona	7	10
Alejandra Alvarado	7	28
Wendy Lemacks	6	10
Adelaide McKeever	6	8
Wendy Coffey	5	15
Claudia Polanco	5	11
Isabel MacGloan	5	9
Irma Nunez	5	7

TOP

Jessica Anderson	\$9,336.88
Ruth Everhart	\$9,285.21
Orenda Hunniford	\$8,888.15
Jennifer Levitt	\$6,710.14
Miryam Levovitz	\$6,306.83
Valerie Goldston	\$5,534.88
Chaya Suri Klein	\$5,196.47
Mali Nakdimen	\$4,798.05
Fraidel Klein	\$4,537.87
Maggie Segneri	\$3,323.88
Kristina Pernfors	\$3,234.12
Meredith Taylor	\$3,120.53
Ilana Prager	\$3,020.90
Hilda Noemi Caballero	\$2,496.68
Lisa-Marie Hintze	\$2,342.13
Wendy Lemacks	\$2,252.76
Daria Rocco	\$2,233.40
Ester Barahona	\$2,208.38
Holly Dix	\$2,198.27
Irma Nunez	\$2,196.81
Emily Stalf	\$2,150.70
Wendy Coffey	\$1,920.31
Claudia Polanco	\$1,857.54
Kivian Diaz-Harris	\$1,813.75
Hannah Brunner	\$1,654.18
Marcia Szollosy	\$1,610.63
Julie Hunniford	\$1,556.11
Ingrid Hernandez	\$1,478.43
Alejandra Alvarado	\$1,309.27
Karina Schulz	\$1,014.75



# Working with Passion, Focus & Energy! Trabajando con pasion, enfoque y energia!



## Unit Recruiting For last month



## Current Unit Size

Size is Key!! Work those numbers



## Unit Volume Bonus

Maximize your Income!

Orenda Hunniford	20
Valerie Goldston	19
Jessica Anderson	14
Alejandra Alvarado	10
Miryam Levovitz	8
Wendy Coffey	7
Brandy Harlan	6
Claudia Polanco	5
Jennifer Levitt	5
Fraidel Klein	5
Hannah Brunner	5
Ruth Everhart	4
Ester Barahona	4
Maggie Segneri	4
Holly Dix	4
Hilda Noemi Caballer	4
Chaya Suri Klein	4
Meredith Taylor	3
Emily Stalf	3
Tammy Benson	3
Miriam Kibler	3
Antonella Miccarelli	2
Ilana Prager	2
Kristina Pernfors	2
Mali Nakdimen	2
Wendy Lemacks	2
Daria Rocco	2
Irma Nunez	1
Nancy Morabito	1
Lisa-Marie Hintze	1
Kivian Diaz-Harris	1
Marcia Szollosy	1
Ingrid Hernandez	1
Gina Tomlinson	1
Karina Schulz	1
Beth Malave	1

Jessica Anderson	155
Orenda Hunniford	128
Ruth Everhart	128
Valerie Goldston	105
Hilda Noemi Caballer	68
Jennifer Levitt	60
Claudia Polanco	60
Meredith Taylor	59
Daria Rocco	59
Mali Nakdimen	55
Emily Stalf	51
Alejandra Alvarado	50
Chaya Suri Klein	49
Wendy Lemacks	49
Lisa-Marie Hintze	48
Holly Dix	41
Isabel MacGloan	41
Kristina Pernfors	40
Julie Hunniford	40
Miryam Levovitz	39
Wendy Coffey	39
Maggie Segneri	38
Irma Nunez	38
Hannah Brunner	36
Ester Barahona	34
Antonella Miccarelli	34
Kivian Diaz-Harris	33
Miriam Kibler	30
Mindy Cremont	30

Orenda Hunniford	\$2,800.00
Jessica Anderson	\$2,500.00
Valerie Goldston	\$2,100.00
Ruth Everhart	\$1,800.00
Miryam Levovitz	\$1,800.00
Jennifer Levitt	\$1,700.00
Mali Nakdimen	\$1,300.00
Fraidel Klein	\$1,300.00
Chaya Suri Klein	\$1,200.00
Kristina Pernfors	\$1,200.00
Meredith Taylor	\$1,100.00
Lisa-Marie Hintze	\$800.00
Wendy Lemacks	\$800.00
Emily Stalf	\$600.00
Wendy Coffey	\$600.00
Hannah Brunner	\$600.00
Daria Rocco	\$600.00
Julie Hunniford	\$600.00
Holly Dix	\$600.00
Ilana Prager	\$600.00
Kivian Diaz-Harris	\$500.00
Marcia Szollosy	\$500.00
Claudia Polanco	\$500.00
Maggie Segneri	\$500.00
Alejandra Alvarado	\$500.00
Hilda Noemi Caballer	\$500.00
Ingrid Hernandez	\$500.00
Ester Barahona	\$500.00
Irma Nunez	\$500.00

# Area Court of Sales Consultants — YTD

## CORTE DE VENTAS CONSULTORAS

YTD 1 de July 2013 — 30 June 2014

Consultant	Director	Retail	Wholesale
Esther Ginsberg	Chaya Suri Klein Unit	\$32,216	\$14,381
Tina Schaible	Kristina Pernfors Unit	\$22,802	\$10,398
Malkita Rosenfeld	Jennifer Levitt Unit	\$21,472	\$9,189
Rachel Jager	Jennifer Levitt Unit	\$19,686	\$8,505
Jaime Timmerman	Jessica Anderson Unit	\$16,633	\$6,846
Mary Jean Fonk	Jamie McKinley Unit	\$16,443	\$6,230
Ruth Lebovits	Vivian Diaz Unit	\$16,422	\$6,590
Deborah Landis	Orenda Hunniford Unit	\$16,001	\$5,757
Tina Amundson	Kristina Pernfors Unit	\$15,995	\$5,649
Rachel Everhart	Ruth Everhart Unit	\$15,499	\$6,574
Zisi Reiner	Mali Nakdimen Unit	\$15,058	\$5,714
Chaya Knopf	Fraidel Klein Unit	\$14,739	\$5,845
Ashley Barrett	Valerie Goldston Unit	\$13,282	\$6,049
Sarah O'Brien	Ruth Everhart Unit	\$12,943	\$4,347
Megan Watkins	Wendy Coffey Unit	\$12,774	\$5,257
Nechama Briller	Fraidel Klein Unit	\$12,737	\$6,208

# Area Court of Sharing Directors— YTD

## CORTE DE RECLUTAMIENTO DIRECTORAS

YTD 1 de July 2013 — 30 June 2014

Consultant	Unit	Commission	Recruits
Hilda Noemi Caballer	Unit Director	\$1,531	23
Miryam Levovitz	Unit Director	\$2,328	13
Ester Barahona	Unit Director	\$739	10
Emily Stalf	Unit Director	\$1,027	9
Chaya Suri Klein	Unit Director	\$1,167	8
Kristina Pernfors	Unit Director	\$442	6
Marcia Szollosy	Unit Director	\$1,097	6
Adelaide McKeever	Unit Director	\$426	5
Holly Dix	Unit Director	\$335	5
Wendy Lemacks	Unit Director	\$509	5

# Area Court of Sales Directors — Top 10 CORTE DE VENTAS DIRECTORAS

Sales Director	Retail	Wholesale
Lisa-Marie Hintze	\$27,180	\$10,991
Kristina Pernfors	\$21,715	\$9,187
Chaya Suri Klein	\$20,635	\$8,946
Alejandra Alvarado	\$19,539	\$7,948
Orenda Hunniford	\$19,271	\$8,879
Ingrid Hernandez	\$19,016	\$7,421
Jessica Anderson	\$15,492	\$5,497
Hannah Brunner	\$15,274	\$6,389
Fraidel Klein	\$15,132	\$5,968
Marcia Szollosy	\$14,769	\$5,891



¡Reina de la Corte de Ventas!  
**\$36,000 menudeo**  
1 Julio, 2013—30 de Junio, 2014



## ***The Power of Discipline***

**“To get what you’ve never had, you must do what you’ve never done.”**

Understanding this short quote can be the difference between winning or losing; between greatness or mediocrity. It captures the essence of discipline. Best-selling author, Brian Tracy, has written a book that can change your life. The following is an excerpt from *The Power of Discipline ... 7 Ways It Can Change Your Life*.

*Why are some people more successful than others? Why do some people make more money, live happier lives and accomplish much more in the same number of years than the great majority?*

*I started out in life with few advantages. I did not graduate from high school. I worked at menial jobs. I had limited education, limited skills and limited future.*

*And then I began asking, “Why are some people more successful than others?” This question changed my life.*

*Over the years, I have read thousands of books and articles on the subjects of success and achievement. It seems that the reasons for these accomplishments have been discussed and written about for more than two thousand years, in every conceivable way. One quality that most philosophers, teachers and experts agree on is the importance of self-discipline. As Al Tomsik summarized it years ago, “Success is tons of discipline.”*

*Some years ago, I attended a conference in Washington. It was the lunch break and I was eating at a nearby food fair. The area was crowded and I sat down at the last open table by myself, even though it was a table for four.*

*A few minutes later, an older gentleman and a younger woman who was his assistant came along carrying trays of food, obviously looking for a place to sit.*

*With plenty of room at my table, I immediately arose and invited the older gentleman to join me. He was hesitant, but I insisted. Finally, thanking me as he sat down, we began to chat over lunch.*

*It turned out that his name was Kop Koppmeyer. As it happened, I immediately knew who he was. He was a legend in the field of success and achievement. Kop Koppmeyer had written four large books, each of which contained 250 success principles that he had derived from more than fifty years of research and study. I had read all four books from cover to cover, more than once.*

*After we had chatted for awhile, I asked him the question that many people in this situation would ask, “Of all the one thousand success principles that you have discovered, which do you think is the most important?”*

*He smiled at me with a twinkle in his eye, as if he had been asked this question many times, and replied, without hesitating, “The most important success principle of all was stated by Thomas Huxley many ears ago. He said, ‘Do what you should do, when you should do it, whether you feel like it or not.’”*

*He went on to say, “There are 999 other success principles that I have found in my reading and experience, but without self-discipline, none of them work.”*

*Self-discipline is the key to personal greatness. It is the magic quality that opens all doors for you, and makes everything else possible. With self-discipline, the average person can rise as far and as fast as his talents and intelligence can take him. But without self-discipline, a person with every blessing of background, education and opportunity will seldom rise above mediocrity.*



# New Director Tracking

## On The Move

\$15,000+ in adjusted unit wholesale

- Add 3+ personal qualified team members during the contest period

**By the end of the third month following your debut date:**

Director	Contest Month	Wholesale Needed	Q Recruits Needed
Wendy Lemacks	3rd	\$445.25	3
Miryam Levovitz	3rd	whs met	rcts met
Rachel Everhart	1st	\$15,000.00	3
Deborah Landis	1st	\$15,000.00	3

## Fabulous 50s Club

- 50+ Unit Members
- \$30,000+ adjusted unit wholesale

**By the end of the sixth month following your debut date:**

Director	Contest Month	Wholesale Needed	Unit Mbrs Needed
Miriam Kibler	6th	\$20,020.50	38
Jamie McKinley	4th	\$21,688.25	30
Beth Malave	4th	\$19,800.25	32
Mindy Cremont	4th	\$24,108.25	30
Wendy Lemacks	3rd	\$15,445.25	6
Miryam Levovitz	3rd	\$1,571.75	12
Rachel Everhart	1st	\$30,000.00	22
Deborah Landis	1st	\$30,000.00	22



## Honors Society

- \$60,000 Adjusted Unit Wholesale
- 50+ Unit Members

**At One Year from Debut Date**

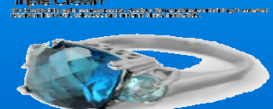
Director	Contest Month	Wholesale Needed	Unit Mbrs Needed
Isabel MacGloan	12th	\$13,407.50	26
Tammy Benson	12th	\$12,998.50	28
Gina Tomlinson	12th	\$26,395.25	24
Karina Schulz	11th	\$32,293.00	36
Valerie Goldston	11th	whs met	mbrs met
Fraidel Klein	9th	whs met	25
Hannah Brunner	7th	\$22,419.25	15
Miriam Kibler	6th	\$50,020.50	38
Jamie McKinley	4th	\$51,688.25	30
Beth Malave	4th	\$49,800.25	32
Mindy Cremont	4th	\$54,108.25	30
Wendy Lemacks	3rd	\$45,445.25	6
Miryam Levovitz	3rd	\$31,571.75	12
Rachel Everhart	1st	\$60,000.00	22
Deborah Landis	1st	\$60,000.00	22



Honors Society



Triple Crown



Queen's Lip



# Wellness Bonus



<u>Nombre de Directora</u>	<u>2013 Calendar YTD Unit Whlse</u>	<u>Total Additional Needed to Reach \$750 Bonus</u>	<u>Total Additional Needed to Reach \$1,200 Bonus</u>	<u>Total Additional Needed to Reach \$1,800 Bonus</u>
Jessica Anderson	\$249,785.57	\$0.00	\$0.00	\$0.00
Ruth Everhart	\$210,526.62	\$0.00	\$0.00	\$0.00
Orenda Hunniford	\$180,522.85	\$0.00	\$0.00	\$6,477.15
Chaya Suri Klein	\$174,265.07	\$0.00	\$0.00	\$12,734.93
Jennifer Levitt	\$158,103.44	\$0.00	\$0.00	\$28,896.56
Valerie Goldston	\$138,641.67	\$0.00	\$0.00	\$48,358.33
Mali Nakdimen	\$128,228.07	\$0.00	\$0.00	\$58,771.93
Kristina Pernfors	\$112,124.00	\$0.00	\$12,876.00	\$74,876.00
Meredith Taylor	\$101,946.77	\$0.00	\$23,053.23	\$85,053.23
Fraidel Klein	\$91,518.25	\$0.00	\$33,481.75	\$95,481.75
Daria Rocco	\$90,531.09	\$0.00	\$34,468.91	\$96,468.91
Maggie Segneri	\$83,688.75	\$0.00	\$41,311.25	\$103,311.25
Wendy Coffey	\$69,083.00	\$0.00	\$55,917.00	\$117,917.00
Emily Stalf	\$67,788.02	\$0.00	\$57,211.98	\$119,211.98
Julie Hunniford	\$60,344.00	\$0.00	\$64,656.00	\$126,656.00
Hilda Noemi Caballero	\$58,408.25	\$1,591.75	\$66,591.75	\$128,591.75
Lisa-Marie Hintze	\$58,325.34	\$1,674.66	\$66,674.66	\$128,674.66
Kivian Diaz-Harris	\$56,743.25	\$3,256.75	\$68,256.75	\$130,256.75
Irma Nunez	\$54,602.50	\$5,397.50	\$70,397.50	\$132,397.50
Alejandra Alvarado	\$52,891.00	\$7,109.00	\$72,109.00	\$134,109.00
Antonella Miccarelli	\$50,835.16	\$9,164.84	\$74,164.84	\$136,164.84
Tammy Benson	\$47,001.50	\$12,998.50	\$77,998.50	\$139,998.50
Ilana Prager	\$44,887.68	\$15,112.32	\$80,112.32	\$142,112.32
Isabel MacGloan	\$44,502.35	\$15,497.65	\$80,497.65	\$142,497.65
Marcia Szollosy	\$42,494.62	\$17,505.38	\$82,505.38	\$144,505.38
Holly Dix	\$42,198.12	\$17,801.88	\$82,801.88	\$144,801.88
Claudia Polanco	\$41,410.13	\$18,589.87	\$83,589.87	\$145,589.87
Brandy Harlan	\$41,327.87	\$18,672.13	\$83,672.13	\$145,672.13
Ingrid Hernandez	\$40,903.25	\$19,096.75	\$84,096.75	\$146,096.75
Hannah Brunner	\$37,580.75	\$22,419.25	\$87,419.25	\$149,419.25
Ester Barahona	\$36,652.00	\$23,348.00	\$88,348.00	\$150,348.00
Adelaide McKeever	\$35,968.00	\$24,032.00	\$89,032.00	\$151,032.00
Gina Tomlinson	\$33,604.75	\$26,395.25	\$91,395.25	\$153,395.25
Nancy Morabito	\$33,408.50	\$26,591.50	\$91,591.50	\$153,591.50
Miryam Levovitz	\$28,428.25	\$31,571.75	\$96,571.75	\$158,571.75
Karina Schulz	\$27,707.00	\$32,293.00	\$97,293.00	\$159,293.00
Wendy Lemacks	\$14,554.75	\$45,445.25	\$110,445.25	\$172,445.25
Beth Malave	\$10,199.75	\$49,800.25	\$114,800.25	\$176,800.25
Miriam Kibler	\$9,979.50	\$50,020.50	\$115,020.50	\$177,020.50
Jamie McKinley	\$8,311.75	\$51,688.25	\$116,688.25	\$178,688.25
Mindy Cremont	\$5,891.75	\$54,108.25	\$119,108.25	\$181,108.25
Rachel Everhart	\$0.00	\$60,000.00	\$125,000.00	\$187,000.00
Deborah Landis	\$0.00	\$60,000.00	\$125,000.00	\$187,000.00



# Watch Me Grow Unit Challenge Report for Leadership

		JULY	AUG	SEP	OCT	NOV	DECEMBER		
Nombre	Número de meses logrados	Tamaño de unidad actual/al finalizar	Tamaño de unidad actual/al finalizar	Tamaño de unidad actual/al finalizar	Tamaño de unidad actual/al finalizar	Tamaño de unidad actual/al finalizar	Tamaño de unidad al inicio	Tamaño de unidad como meta	Tamaño de unidad actual/al finalizar
Vivian Diaz	1	135	133	168	164	160	144	163	145
Alejandra Alvarado	4	39	38	37	40	50	49	55	50
Kivian Diaz-Harris	1	39	40	40	33	33	31	35	31
Ruth L. Everhart	2	215	205	136	138	128	110	124	84
Ingrid Y. Hernandez	0	36	31	25	23	20	15	24	15
Irma Nunez	2	62	59	50	43	38	34	38	34
Kristina E. Pernfors	2	46	51	47	43	40	34	38	35
Ilana T. Prager	3	26	27	26	26	27	25	28	25
Daria A. Rocco	1	77	75	75	61	59	46	52	46
Meredith D. Taylor	0	72	73	67	62	59	54	61	55
Ester M. Barahona	3	27	33	35	35	34	30	34	30
Holly J. Dix	3	34	37	38	40	41	36	41	36
Brandy L. Harlan	3	58	52	19	21	24	22	25	22
Lisa-Marie Hintze	1	70	67	58	47	48	41	46	41
Orenda R. Hunniford	2	119	117	113	113	128	115	130	87
Jennifer Levitt	2	48	49	50	58	60	57	64	58
Isabel MacGloan	1	53	54	52	45	41	24	27	24
Beth M. Malave	0			25	24	25	18	24	18
Adelaide McKeever	2	40	41	34	33	27	22	25	22
Jamie S. McKinley	0			26	25	25	20	24	20
Antonella A. Miccarelli	1	46	47	43	41	34	27	31	28
Nancy Morabito	3	19	24	25	25	27	24	27	24
Maggie R. Segneri	3	43	43	39	42	38	37	42	42
Marcia H. Szollosy	3	31	25	25	24	24	23	26	23
Jessica M. Anderson	5	179	188	195	157	155	136	154	141
Tammy L. Benson	4	31	29	26	28	24	22	25	22
Hannah M. Brunner	3	41	39	40	44	36	34	38	35
Wendy S. Coffey	3	30	33	31	35	39	37	42	38
Mindy A. Cremon	0			32	32	30	20	24	20
Julie L. Hunniford	0	45	46	47	43	40	35	40	35
Miriam A. Kibler	1	27	28	26	27	30	12	24	12
Chaya Suri Klein	1	57	56	47	47	49	41	46	41
Fraidel Klein	1	34	31	29	29	28	24	27	25
Claudia Polanco	2	62	57	46	64	60	55	62	55
Karina Schulz	0	18	18	18	18	16	14	24	14
Gina L. Tomlinson	0	33	30	28	29	28	26	29	26
Hilda Noemi Caballero	4	79	76	61	64	68	61	69	61
Valerie T. Goldston	3	93	101	94	96	105	90	102	91
Wendy M. Lemacks	1				50	49	43	49	44
Mali Nakdimen	3	64	70	69	57	55	49	55	49
Emily Staf	2	51	42	50	52	51	43	49	43
Miryam Levovitz	2				33	39	38	43	38

# Holidays Wishes for You

May your **hopes** dance like snowflakes in the winter wind,  
Decorating your **world** with beauty .... May  
your **dreams** glitter like tinsel and illuminate all  
that you are and all that you **hope** to be ... May  
your **world** be fill with **wonder** and may the magic  
of this season touch your **heart** in ways you've never  
imagined. Vivian

## "Upcoming Events"

VisionAire Directors connect with NSD on Mondays at  
10AM 605 4772100, CODE 933779#.

Director's Meetings

December 6 - Vero Beach

Happenings in 2014

January 4 - Jumpstart - Crown Plaza,  
Boca Raton, FL. 9AM - 4PM

January 12 - Leadership Directors meeting at Leadership  
Conference - time and place to be announced.

January 13th - Leadership Area Celebration Gathering at  
Leadership Conference - time and place to be  
announced.

January 24-26 - Deb's Retreat (see flyer)

February - Vero Beach

March - Bradenton

April - Vero Beach

May - Bradenton

June - Vero Beach

July - Bradenton

August - Vero Beach

September - Bradenton

October - Vero Beach

November - Bradenton

December - Vero Beach, FL.



**Vivian Diaz**

**National Senior Sales Director**

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