



# Vivian's VisionAires



Results and recognition March 2014 - April 2014

A Cadillac winning National Area - Inner Circle bound

## DIRECTORS IN THE TOP 4



Fraidel Klein  
\$16,291.00



Chaya Suri Klein  
\$15,564.75



Jennifer Levitt  
\$14,019.50



Alejandra Alvarado  
\$11,009.95

## Top 10 Year to day



- |                        |           |
|------------------------|-----------|
| 1. Jennifer Levitt     | \$249,675 |
| 2. Mali Nakdimen       | \$238,338 |
| 3. Fraidel Klein       | \$231,946 |
| 4. Chaya Suri Klein    | \$227,389 |
| 5. Miryam Levovitz     | \$191,774 |
| 6. Meredith Taylor     | \$177,234 |
| 7. Kristina Pernfors   | \$174,552 |
| 8. Alejandra Alvarado  | \$138,096 |
| 9. Daria Rocco         | \$111,297 |
| 10. Kivian Diaz-Harris | \$108,743 |

## Congratulations to our New Directors



Gitta Pultman  
Mali Nakdimen Unit



Inocensia Hernandez  
Alejandra Alvarado Unit

## Gold Medal Winners



Ester Barahona

# “MOVING ON UP TO NSD”

## “Directoras Moviendo para NSD”.

MARY KAY INC.  
16251 Dallas Parkway  
Addison, Texas 75001  
Phone: (972) 687-4400

Date March 31, 2014

**NON NEGOTIABLE**

Pay Exactly: twenty-four thousand two hundred twenty-seven and 49 / 100 \$ 24,227.49

**PAY TO THE ORDER OF** Vivian Diaz

**NON NEGOTIABLE**



## NSD: Ruth Everhart



MARY KAY INC.  
16251 DALLAS PARKWAY  
P.O. BOX 799045  
DALLAS, TX 75379-9045  
PHONE 972/687-4400

**NON NEGOTIABLE** \$ 18,350.87

MO DAY YR  
February 28, 2014

PAY EXACTLY eighteen thousand three hundred fifty and 87 / 100

ITV61/EV1647

Total check for the month of December

**NON NEGOTIABLE**

BRADENTON FL 34212

Executive Sr. Sales Director  
position available  
posición disponible

## Future Ex. Sr. Sales Director



**Ilana  
Prager  
3 Sales  
Director**

### Senior Sales Director :

- Daria Rocco**                      **2 Directors**
- Jennifer Levitt**                      **2 Director**
- Chaya Suri Klein**                      **1 Director**
- Antonella Micarelli**                      **1 Director**
- Mali Nakdimen**                      **1 Director**
- Adelaide McKeever**                      **1 Director**

**Personal  
Recruiting  
Directors**

Ester Barahona	7
Ilana Prager	4
Antonella Miccarelli	3
Ingrid Hernandez	3
Fraidel Klein	3
Miryam Levovitz	3
Irma Nunez	2
Alejandra Alvarado	2
Kristina Pernfors	2
Adelaide McKeever	2
Jennifer Levitt	2
Chaya Suri Klein	2
Meredith Taylor	1
Karina Schulz	1





**YTD Adjusted Seminar Retail**  
**FROM JULY 2013**  
**TO JULY 2014**  
**CAMINO A LOS CLUBES DE UNIDAD**

Sales Director	YTD Unit
Jennifer Levitt	\$249,675
Mali Nakdimen	\$238,338
Fraidel Klein	\$231,946
Chaya Suri Klein	\$227,389
Miryam Levovitz	\$191,774
Meredith Taylor	\$177,234
Kristina Pernfors	\$174,552
Alejandra Alvarado	\$138,096
Daria Rocco	\$111,297
Kivian Diaz-Harris	\$108,743
Adelaide McKeever	\$90,799
Antonella Miccarelli	\$86,667
Ester Barahona	\$79,444
Ilana Prager	\$79,237

**Highest Ever Retail**  
**\$10,000+**  
**PRODUCCION MAS ALTA EN SU CARRERA**



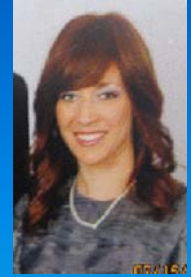
**Alejandra Alvarado**  
**\$24,332**



**Karina Schulz**  
**\$14,378**



**Gitta Pultman**  
**\$10,200**



**\$4,000+**  
**Unit Wholesale!**  
**PRODUCCION DE UNIDAD DEL MES**

Fraidel Klein	\$16,291.00
Chaya Suri Klein	\$15,564.75
Jennifer Levitt	\$14,019.50
Alejandra Alvarado	\$11,009.95
Meredith Taylor	\$9,042.75
Antonella Miccarelli	\$8,001.75
Miryam Levovitz	\$7,223.00
Adelaide McKeever	\$7,174.00
Kristina Pernfors	\$7,004.25
Karina Schulz	\$6,842.50
Daria Rocco	\$6,227.00
Kivian Diaz-Harris	\$5,300.00
Ester Barahona	\$5,201.00
Ilana Prager	\$5,011.00

# Driving in Style

Manejando en Estilo

# CADILLAC



Jennifer Levitt

Chaya Suri Klein



Meredith Taylor



Fraidel Klein



Kristina Pernfors



Miryam Levovitz



Mali Nakdimen

## Premier Club Plus Winners



## Premier Club Winners Ganadoras del Club de Primera



Antonella Miccarelli, Ilana Prager, Daria Rocco

# Brazilian Directors - Diretoras Brasileiras



**PAULA MARCIA MENEZES DOS SANTOS**

Unit Production 18,223  
 Personal Production  
 Unit team members 36  
 Unit Recruiting 3



**MYRLLA PINTO LIMA**

Unit Production 11,652  
 Personal Production 1,036  
 Unit team members 90  
 Unit Recruiting 7



**MEIRE GRAVATA PINTO DE SOUZA**

Unit Production 6,154  
 Personal Production  
 Unit team members 44  
 Unit Recruiting

# Personal business with great results

## Negocio Personal con resultados fantásticos



### 13% Club Checks

### Monthly Personal Wholesale

### YTD Unit Recruiting

### Monthly Director Commission

Build your team!

TOP

TOP Qual Total

TOP

Chaya Suri Klein	\$1,805
Fraidel Klein	\$1,360
Jennifer Levitt	\$1,287
Adelaide McKeever	\$760
Karina Schulz	\$628
Daria Rocco	\$585
Gitta Pultman	\$525
Antonella Miccarelli	\$496
Ester Barahona	\$493
Alejandra Alvarado	\$493
Mali Nakdimen	\$479
Irma Nunez	\$451
Kristina Pernfors	\$402
Ilana Prager	\$397

Chaya Suri Klein	\$1,637
Kristina Pernfors	\$1,586
Ester Barahona	\$1,408
Antonella Miccarelli	\$1,205
Fraidel Klein	\$1,171
Ilana Prager	\$1,158
Meredith Taylor	\$1,047
Nancy Morabito	\$805
Gitta Pultman	\$805
Alejandra Alvarado	\$754
Daria Rocco	\$709
Adelaide McKeever	\$660
Mali Nakdimen	\$646
Jennifer Levitt	\$624
Karina Schulz	\$607
Irma Nunez	\$601
Kivian Diaz-Harris	\$498
Miryam Levovitz	\$457
Ingrid Hernandez	\$227

Mali Nakdimen	33	61
Jennifer Levitt	31	49
Alejandra Alvarado	27	48
Miryam Levovitz	25	41
Ester Barahona	24	31
Fraidel Klein	18	27
Chaya Suri Klein	18	26
Irma Nunez	16	18
Adelaide McKeever	10	18
Antonella Miccarelli	10	22
Meredith Taylor	9	36
Kristina Pernfors	9	25
Kivian Diaz-Harris	7	14
Daria Rocco	6	21

Jennifer Levitt	\$7,802.69
Fraidel Klein	\$6,577.79
Chaya Suri Klein	\$5,978.94
Alejandra Alvarado	\$3,723.79
Miryam Levovitz	\$3,262.69
Antonella Miccarelli	\$3,009.75
Mali Nakdimen	\$2,740.71
Ester Barahona	\$2,669.29
Ilana Prager	\$2,661.82
Adelaide McKeever	\$2,638.25
Meredith Taylor	\$2,603.94
Daria Rocco	\$2,494.28
Karina Schulz	\$2,217.79
Kristina Pernfors	\$2,012.15
Irma Nunez	\$1,802.30
Gitta Pultman	\$1,675.53
Kivian Diaz-Harris	\$1,422.98





# Working with Passion, Focus & Energy! ¡ Trabajando con pasión, enfoque y energía !



## Unit Recruiting For last month

## Current Unit Size

## Unit Volume Bonus

Size is Key!! Work those numbers

Maximize your Income!

Alejandra Alvarado	8
Miryam Levovitz	8
Ester Barahona	7
Fraidel Klein	7
Meredith Taylor	6
Adelaide McKeever	6
Ilana Prager	5
Antonella Miccarelli	4
Jennifer Levitt	4
Kristina Pernfors	3
Ingrid Hernandez	3
Karina Schulz	3
Irma Nunez	2
Kivian Diaz-Harris	2
Chaya Suri Klein	2

Meredith Taylor	73
Jennifer Levitt	69
Alejandra Alvarado	59
Daria Rocco	54
Miryam Levovitz	52
Fraidel Klein	50
Kristina Pernfors	43
Kivian Diaz-Harris	43
Ester Barahona	43
Irma Nunez	38
Antonella Miccarelli	36
Chaya Suri Klein	35
Mali Nakdimen	33
Ilana Prager	30
Adelaide McKeever	29
Ingrid Hernandez	26
Nancy Morabito	25
Gitta Pultman	24
Karina Schulz	18

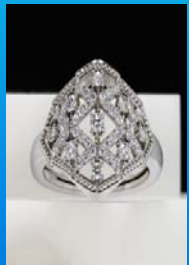
Fraidel Klein	\$1,600.00
Chaya Suri Klein	\$1,500.00
Jennifer Levitt	\$1,400.00
Alejandra Alvarado	\$1,100.00
Meredith Taylor	\$900.00
Antonella Miccarelli	\$800.00
Miryam Levovitz	\$700.00
Adelaide McKeever	\$700.00
Kristina Pernfors	\$700.00
Karina Schulz	\$600.00
Daria Rocco	\$600.00
Kivian Diaz-Harris	\$500.00
Ester Barahona	\$500.00
Ilana Prager	\$500.00
Irma Nunez	\$500.00
Gitta Pultman	\$500.00
Mali Nakdimen	\$500.00

# Area Court of Sales Consultants — YTD

## CORTE DE VENTAS CONSULTORAS

YTD 1 de July 2013 — 30 June 2014

Consultant	Director	Retail	Wholesale
Esther Ginsberg	Chaya Suri Klein Unit	\$69,951	\$32,684
Tina Schaible	Kristina Pernfors Unit	\$35,223	\$16,366
Ruth Lebovits	Vivian Diaz Unit	\$32,808	\$14,584
Malkita Rosenfeld	Jennifer Levitt Unit	\$26,319	\$11,558
Blimi Kaufman	Chaya Suri Klein Unit	\$24,399	\$11,520
Nechama Briller	Fraidel Klein Unit	\$21,878	\$10,634
Rochel Jager	Jennifer Levitt Unit	\$21,094	\$9,209
Judy Glucksman	Jennifer Levitt Unit	\$20,273	\$8,978
Tina Amundson	Kristina Pernfors Unit	\$19,869	\$7,451
Chaya Knopf	Fraidel Klein Unit	\$19,035	\$7,963
Rebecca Getzler	Jennifer Levitt Unit	\$17,480	\$7,958
Zisi Reiner	Mali Nakdimen Unit	\$16,784	\$6,552
Yitta Beck	Gitta Pultman Unit	\$16,329	\$6,059
Jodi Rivett	Meredith Taylor Unit	\$16,099	\$7,534
Sima Neuhaus	Mali Nakdimen Unit	\$15,395	\$6,989



*¡Reina de la Corte de Ventas!  
\$36,000 menudeo  
1 Julio, 2013—30 de Junio, 2014*

# Area Court of Sharing Directors— YTD

## CORTE DE RECLUTAMIENTO DIRECTORAS

YTD 1 de July 2013 — 30 June 2014

Consultant	Unit	Commission	Recruits
Ester Barahona	Unit Director		\$2,236 27
Irma Nunez	Unit Director		\$1,376 14
Miryam Levovitz	Unit Director		\$3,158 13
Jennifer Levitt	Unit Director		\$3,189 12
Chaya Suri Klein	Unit Director		\$3,096 10
Kristina Pernfors	Unit Director		\$951 9
Fraidel Klein	Unit Director		\$3,544 9
Adelaide McKeever	Unit Director		\$1,362 9
Karina Schulz	Unit Director		\$1,229 7
Antonella Miccarelli	Unit Director		\$1,295 7

# Area Court of Sales Directors — Top 10

## CORTE DE VENTAS DIRECTORAS

Sales Director	Retail	Wholesale
Kristina Pernfors	\$35,623	\$15,771
Chaya Suri Klein	\$30,852	\$13,850
Ingrid Hernandez	\$29,281	\$12,279
Alejandra Alvarado	\$28,905	\$12,361
Meredith Taylor	\$23,820	\$10,085
Fraidel Klein	\$21,815	\$9,085
Antonella Miccarelli	\$19,300	\$9,172
Daria Rocco	\$19,267	\$8,442
Jennifer Levitt	\$18,807	\$7,981

# New Director Tracking

## On The Move

\$15,000+ in adjusted unit wholesale

- Add 3+ personal qualified team members during the contest period

**By the end of the third month following your debut date:**

Director	Contest Month	Wholesale Needed	Unit Mbrs Needed
Gitta Pultman	2nd	\$9,295.00	3
Inocencia Hernandez	1st	\$14,398.00	3

## Fabulous 50s Club

- 50+ Unit Members
- \$30,000+ adjusted unit wholesale

**By the end of the sixth month following your debut date:**

Director	Contest Month	Wholesale Needed	Unit Mbrs Needed
Miryam Levovitz	Final Totals	WINNER	WINNER
Gitta Pultman	2nd	\$24,295.00	26
Inocencia Hernandez	1st	\$29,398.00	24



## Honors Society

- \$60,000 Adjusted Unit Wholesale

Director	Contest Month	Wholesale Needed	Unit Mbrs Needed
Fraidel Klein	Final Totals	WINNER	WINNER
Miryam Levovitz	7th	whs met	mbrs met
Gitta Pultman	2nd	\$54,295.00	26
Inocencia Hernandez	1st	\$59,398.00	24



# Area DIQs

**DIRECTORA EN CALIFICACION SENIOR**

Myrna Gomez  
Nechama Briller  
Jodi Rivett

Vivian Diaz  
Fraidel Klein  
Meredith Taylor

# May

**Happy Birthday**

Kivian Diaz-Harris	29th
Gitta Pultman	30th

**iiiAnniversaries!!!**

Alejandra Alvarado	3
Kivian Diaz-Harris	3





# YOU! CAN BE DRIVING IN *Style*

## DIQ MONTH 1

Team Orders \$1400  
You order \$1200  
Add 5 NEW (avg order \$700) \$3500  
\$6100 Total Production  
\$1200 Bonus car credit  
**TOTAL \$7,300 towards car**

## DIQ MONTH 2

Team Orders \$2200  
You order \$1200  
Add 5 NEW personals \$3500  
One Team Member OT car \$5000  
\$11,900 Total Production  
\$1200 Bonus car credit  
**TOTAL \$13,100 towards car**

## CONGRATULATIONS NEW DIRECTOR!

## DIRECTOR MONTH 1

Unit Orders \$3000  
You order \$1000  
Add 5 NEW personals \$3500  
One Team Member OT car  
\$5000  
\$12,500 Total Production  
\$1200 Bonus car credit  
**TOTAL \$13,700 towards car**

**DIRECTOR COMMISSION  
CHECK \$5300**

## DIRECTOR MONTH 2

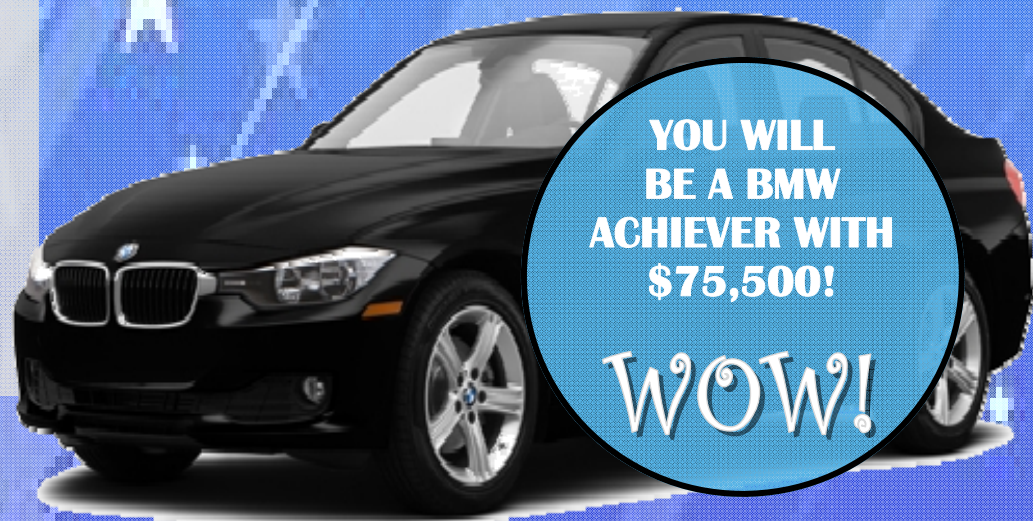
Unit Orders \$5000  
You order \$1000  
Add 5 NEW personals \$3500  
Two Team Members OT car \$10,000  
\$19,500 Total Production  
\$1200 Bonus car credit  
**TOTAL \$20,700 towards car**

**DIRECTOR COMMISSION  
CHECK \$7990**

## DIRECTOR MONTH 3

Unit Orders \$5000  
You order \$1000  
Add 5 NEW personals \$3500  
Two Team Members OT car \$10,000  
\$19,500 Total Production  
\$1200 Bonus car credit  
**TOTAL \$20,700 towards car**

**DIRECTOR COMMISSION  
CHECK \$7990**



**YOU WILL  
BE A BMW  
ACHIEVER WITH  
\$75,500!**

**WOW!**





# PUEDES MANEJAR EN *Estilo*

## DIQ 1er MES

Ordenes de equipo \$1400  
Ordena \$1200  
Añade 5 Nuevas personales (prom. De orden \$700) \$3500  
\$6100 Producción Total  
\$1200 Bono Crédito para el carro  
**TOTAL \$7,300 en producción de carro**

## DIQ 2do MES

Ordenes de equipo \$2200  
Ordena \$1200  
Añade 5 Nuevas personales \$3500  
1 Integrante de Equipo en la mira para el auto \$5000  
\$11,900 Producción Total  
\$1200 Bono Crédito para el carro  
**TOTAL \$13,100 en producción de carro**

## FELICITACIONES NUEVA DIRECTORA!

## DIRECTORA 1er MES

Ordenes de Unidad \$3000  
Ordena \$1000  
Añade 5 Nuevas personales \$3500  
1 Integrante de Equipo en la mira para el auto \$5000  
\$12,500 Producción Total  
\$1200 Bono Crédito para el carro  
**TOTAL \$13,700 en producción de carro**

**CHEQUE DE COMISION DE DIRECTORA \$5300**

## DIRECTORA 2do MES

Ordenes de Unidad \$5000  
Ordena \$1000  
Añade 5 Nuevas personales \$3500  
2 Integrante de Equipo en la mira para el auto \$5000  
\$19,500 Producción Total  
\$1200 Bono Crédito para el carro  
**TOTAL \$20,700 en producción de carro**

**CHEQUE DE COMISION DE DIRECTORA \$7990**

## DIRECTORA 3er MES

Ordenes de Unidad \$5000  
Ordena \$1000  
Añade 5 Nuevas personales \$3500  
2 Integrante de Equipo en la mira para el auto \$5000  
\$19,500 Producción Total  
\$1200 Bono Crédito para el carro  
**TOTAL \$20,700 en producción de carro**

**CHEQUE DE COMISION DE DIRECTORA**

**TU LOGRARAS  
MANEJAR TU  
BMW CON  
\$75,500!**

**WOW!**





# VisionAires National Area

## Consistency Challenge

Contest Period: April 1st - June 30th 2014

**Be a Woman of VISION,  
Be a VISIONAIRE,  
Work to WIN!**

Win the coveted VISION Necklace when you:

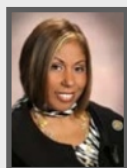
- Wholesale \$600 or more during the months of April, May and June OR
- Wholesale \$600 and \$1200 or more for 2 consecutive months, either April and May or May and June OR
- Wholesale \$1800 in either April, May or June .



Complete your Necklace and become a **VISIONAIRE** by:

- finishing the \$1800 Vision Challenge as stated above AND adding at least 1 Qualified\*\* team member during the contest period.

**Congratulations to our First Visionaire Necklace Winner!**



**DIQ Myrna Gomez**

\*Orders may be cumulative, orders must be placed in CONSECUTIVE months, MUST place a minimum 600 w/s within a month to qualify.

\*\* a qualified team member is one that places an initial order w/s of \*600 or more



FOUR INNER CIRCLE NATIONAL SALES DIRECTORS

Hosted by  
ENSD Cheryl Warfield



ENSD Cheryl Warfield



EENS Gloria Mayfield Banks



ENSD Sonia Paez



SNSD Debi Moore



SNSD Joanne Bertalan



NSD Morayma Rosas



NSD Beth Piland



NSD Andrea Newman



NSD Maureen Myers



NSD Sabrina Goodwin Monday



NSD Diane Mentiply



NSD Roxanne McClure



NSD Kim McClure



NSD Cathy Littlejohn



NSD Maureen Ledda



NSD Connie Kittson



NSD Sylvia Kalicak



NSD Cecilia James



SNSD Lynda Jack



SNSD Suzanne Brothers



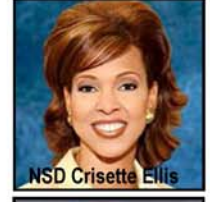
NSD Tammy Crayk



SNSD Vivian Diaz



SNSD Evelinda Diaz



NSD Crisette Ellis



SNSD Mary Estupian



NSD Ruth Everhart

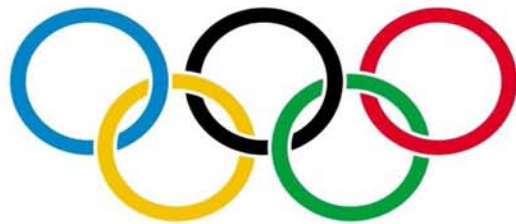
# COME ABOARD OUR GOLD MEDAL CRUISE!

*For Consultants & Directors*

Contest dates to earn Gold Medals:

January 2014 - June 2014

- **Be a Gold Medal Winner and you get to join us on the Mary Kay GOLD MEDAL cruise!**
- **Get 2 Gold Medals and you can bring your family & spouse/spice!**
- **Get 3 Gold Medals and you can join the NSDs for a special luncheon on the cruise!**
- **Get 4 Gold Medals and you get to have a special dinner at the Captain's Table!**



Featuring 25 NSDs!



*Prices, Dates of Cruise & Details are on back of flier*





*Royal Caribbean's  
Enchantment of the Seas*

*Among some of the standout innovations brought on board are an expanded pool deck that juts out over the ocean, 151 additional staterooms, four bungee trampolines, two suspension bridges topped by awe-inspiring arches, and an incredible interactive Splash Deck for kids. Ship updated in 2005*



**Don't forget-you will need your Passport!**

There are 61 shore excursions to choose from in Nassau, Co-coCay (Royal Caribbean's private island) and Port Canaveral.



Please remember you have up to 4 days prior to your sail date to purchase your Royal Caribbean International Shore Excursions online. If you are within the 4 days, you will then need to purchase your Shore Excursions on board; land excursions would need to be purchased directly through your tour director on the land portion of your Cruise Tour. Also, be sure to sign up for the **Crown & Anchor Society** through their website. Membership entitles you to many exclusive benefits - from special savings on cruise vacations to exciting onboard offers on spa services, casino visits, and much more. Our members get extra amenities, cruise planning benefits and onboard events. Plus, the more you cruise, the more benefits you'll receive.

**September 5-8, 2014**

**From Port Canaveral, FL to Nassau & Cococay, Bahamas!**

**4 Days—3 Nights**

**Consultants & Directors may attend with a  
Personal Gold Medal Jan—June 2014**

<u>Room Category</u> <i>(based on double occupancy)</i>	<u>Group Fare</u> <i>(per person- includes Taxes &amp; Port Fees)</i>	<u>Gratuities</u>	<u>Insurance</u> <i>(optional)</i>	<u>Total per person</u>
Junior Suite	\$622.63	\$36	\$59	\$717.63
OV Balcony (D2)	\$452.63	\$36	\$29	\$517.63
Ocean View (H)	\$382.63	\$36	\$29	\$447.63
Interior	\$372.63	\$36	\$29	\$437.63



Register for the Gold Medal Cruise through:

**Gloucester Travel & Cruise**

Bob Booth is our Travel Agent

**856-742-8010**

**[www.gloucestertravel.com/groups](http://www.gloucestertravel.com/groups)**

Look for Mary Kay—Gold Medal Cruise

# Rookie of the Year

# Most Improved



<u>Rango</u>	<u>Nombre</u>
1	Miryam Levovitz
2	Mali Nakdimen
3	Fraidel Klein
4	PAULA MARCIA MENEZES DOS
5	MEIRE GRAVATA PINTO DE SO

<u>Línea</u>	<u>Nombre</u>	<u>Cambio general</u>
1	Alejandra Alvarado	454.30%
2	Nancy Morabito	154.50%
2	Ester M. Barahona	101.50%
1	Kivian Diaz-Harris	66.30%
1	Meredith D. Taylor	13.60%

## Affirmative Words and Praise to Use with Your Consultants

National Sales Director Emeritus Arlene Lenarz



You might want to keep this information by your desk and refer to it when talking on the phone, writing on Weekly Accomplishment Sheets or sending special notes.

My heart is overflowing with pride in you and your abilities \_ What a sensational success story in the making!

Your beautiful attitude and zest for life lifts you out of the realm of the ordinary! \_\_\_\_\_, you are on your way to extraordinary greatness!

What a cloudy day it would be without your sunshine \_ You light up my life. Have your greatest week ever. You are on your way to Star Recruiter, and you are going to look simply smashing in your Red Jacket! I can't wait to see you 'strut your stuff' on our Area stage at Seminar in the Red Jacket March! Look out Mary Kay World \_ A star is born!

Successful people will use every method to get the results they want (providing it is not against man's or God's law). A mediocre person decides on the method and then just settles for whatever result happens. I am so glad, for your sake, that you are result-oriented; because that is the ingredient that makes the difference between ordinary and extraordinary success! The gorgeous Pontiac Grand Am sitting in your driveway will be the visible result of your abilities and efforts! Hip! Hip! Hooray! You are a winner in every sense of the word!

It is sheer joy to see you step out in faith and make it happen for you! Your confidence will catapult you into your Grand Am! What a glorious sight to see you behind the wheel of your very own trophy on wheels! You have everything it takes (and then some) to make this goal a reality for you!

There is a giant within you just waiting to emerge \_ Step out in faith! Take Action! Take Charge! Book with abandon! It would warm the cockles of my heart to celebrate YOU as our Unit Queen of Sales this month! I know you have what it takes to do it! Everyone in our Unit agrees with me, too! You are so capable and admired by all!

There is a "season" for everyone, and \_\_\_\_\_, your season has arrived! Now is the time (and never was the time more perfect) for you! Refuse to put your eventual success on hold any longer \_ Two new team members in January, three in February, and you can qualify for your Grand Am in March, April, May, June, and PRESTO! \_ You will adorn the stage at Seminar as the Star that you are, and receive the keys to your red chariot! I know you can do it! You are a champ!"



# Magnificent Eagles



National Area

Debut

APRIL 26, 2014



**Temi Odeyale**  
National Sales Director  
from Old Bridge, New Jersey

**COST:**  
**\$45 Per Person** ★

RENAISSANCE NEWARK AIRPORT HOTEL  
1000 SPRING ST. | ELIZABETH, NJ 07201  
888-236-2427 | 908-436-4600



**REGISTRATION OPENS AT 8:30 AM**  
**DEBUT STARTS AT 9:30 AM**  
CLASSES TAUGHT BY NATIONALS  
FROM 2:30 PM TO 4:30 PM



ESNSD Patricia Turker



SNSD Elizabeth Muna-Mudsi



SNSD Vivian Diaz



SNSD Susan Hohlman



SNSD Dayana Polanco



SNSD Phyllis Pottinger



SNSD Rosibel Shahin



SNSD Nora Shariff



NSD Sonia Arriola



NSD Vernella Benjamin



NSD Ruth Everhart



NSD Tina Hulsman



NSD Natalie Privette Jones



NSD Cindy Z. Leone



NSD Candy D. Lewis



NSD Kim McClure



NSD Mia Mason Taylor



NSD Tammy Vavala



NSD Emeritus  
Bea Powell



Delia Villasana-Silva  
Program Manager  
Emerald Division  
Mary Kay Corporate

Register Today at [www.temiodeyale.unitwise.com](http://www.temiodeyale.unitwise.com)

No Refunds | No Children under the age of 18





Before I was a Mom - I slept as late as I wanted and never worried about how late I got into bed. I brushed my hair and my teeth everyday.

Before I was a Mom - I cleaned my house each day. I never tripped over toys or forgot words to a lullaby. I didn't worry whether or not my plants were poisonous. I never thought about immunizations.

Before I was a Mom - I had never been puked on - Pooped on - Spit on - Chewed on, or Peed on. I had complete control of my mind and My thoughts. I slept all night.

Before I was a Mom - I never held down a screaming child so that doctors could do tests...or give shots. I never looked into teary eyes and cried. I never got gloriously happy over a simple grin. I never sat up late hours at night watching a baby sleep.

Before I was a Mom - I never held a sleeping baby just because I didn't want to put it down. I never felt my heart break into a million pieces when I couldn't stop the hurt. I never knew that something so small could affect my life so much. I never knew that I could love someone so much. I never knew I would love being a Mom.

Before I was a Mom - I didn't know the feeling of having my heart outside my body. I didn't know how special it could feel to feed a hungry baby. I didn't know that bond between a mother and her child. I didn't know that something so small could make me feel so important.

Before I was a Mom - I had never gotten up in the middle of the night every 10 minutes to make sure all was okay. I had never known The warmth, The joy, The love, The heartache, The wonderment or the satisfaction of being a Mom. I didn't know I was capable of feeling so much before I was a Mom.

## Happy Mother's Day, Vivian



### "Upcoming Events"

*Following.....*

- April 11 Directors meeting 11-2pm Vero Beach
- April 11 and 12 Slumber Party with your NSD's at Vivian's Home. 6pm on Friday till 1pm on Saturday.  
For Directors and their New Reds and New moving on up from Red to new levels
- April 28th Directors Meeting 9:30am-12:30pm and Guest Night from 6:30pm -9pm Best Western, Nyack, NY
- June 2nd Directors Meeting Best Western NY 10 - 1pm
- June 6 and 7 Ruth Everhart Debut in Bradenton, FL.
- July - Vero Beach
- August - Bradenton
- September - Vero Beach
- October - Retreat in Hilton Melbourne, FL.
- November - Bradenton
- December - Holiday Gathering in Vero Beach



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