

SCAVENGER HUNT

Points:

One point for every person in the category you talk to and one for everyone that says yes and or books.

You can have more than one person for each category. Add up the totals! Everyone that gets 25 gets a prize, if you get 75 you get a second prize and the one with the most points gets something special!

Category	Name	Number	Total
baby stroller			0
Talked	Yes	Book	
red shoes			0
Talked	Yes	Book	
pretty earrings			0
Talked	Yes	Book	
black skirt or top			0
Talked	Yes	Book	
department store bag			0
Talked	Yes	Book	
great clerking skills			0
Talked	Yes	Book	
a beautiful smile			0
Talked	Yes	Book	
a suit on			0
Talked	Yes	Book	
pretty fingernails			0
Talked	Yes	Book	

cute high heels					0

Talked Yes Book

glasses					0

Talked Yes Book

a uniform on					0

Talked Yes Book

pretty jewelry					0

Talked Yes Book

pretty skin tone					0

Talked Yes Book

blonde hair					0

Talked Yes Book

pink top					0

Talked Yes Book

scarf or hat					0

Talked Yes Book

long hair					0

Talked Yes Book

curly hair					0

Talked Yes Book

short hair					0

Talked Yes Book

a book or magazine					0

Talked Yes Book

pregnant					0

Talked Yes Book

with freckles					0

Talked Yes Book

a neighbor					0

Talked Yes Book

getting married soon					0

Talked Yes Book

has grandchildren					0

Talked Yes Book

Call and Book a lady for a complimentary pampering session using this list as a guide as to whom you need to call or find.

Take this list with you for the whole month and complete it during your daily errands or business. The idea is to talk to women you see every day, but may not be “seeing” them as potential customers (or recruits!) This is an excuse to talk to that sharp woman that smiled at you in the store. (hint: if they don’t smile at you or if they seem like they are in a hurry don’t approach them. Pray beforehand for God to bring the women and then step out in faith when you see her and conversation flows!) Remember you get a point for just talking to them!

SCRIPT:

Hi, may I ask you a quick question? I know this is so random, my name is _____ and I’m doing a scavenger hunt with my Mary Kay unit and have been challenged to talk to women that fit these categories and you have _____. Would you mind helping me out with this?

When yes:

“Awesome! Thank you SO much! I get to check off that I talked with you....*check*...Have you ever been a face model for Mary Kay before?

We are creating a scavenger hunt portfolio to turn in and (compliment: ex: you have the most beautiful red hair! Or “I just love your fashion sense!”) you would fit this category and be such a beautiful model for our spring look! I’ll go ahead and text you my business card (we are going green..lol) and then we can set up a time to get together?

Great! Are you more of a phone call or text girl?

What time is best to get with you afternoons or evenings?

yay! Oh, my goodness, thank you SO much! I was so nervous to talk to you so was really hoping to find someone nice! I’m so excited to get together!!”

You can do this!!! Surprise yourself!