

# Mary Kay Avenues of Income Opportunities

## **Instant Perks**

18%+ off Most Major Cell Phone Providers!  
50% off your own product purchases!

## **On The Face**

*Classes and Facials – customers get to try before they buy. Average class is \$400 nationwide with an average of \$25-\$75 per hour earned by Consultants. 50% Profit!*

## **On Line**

*Web shows and sales from your Personal Mary Kay Website. You're open for business. Use this for existing customers and to gain new ones! Customers can order 24/7 - 50% Profit.*

## **On Paper**

*Preferred Customer Mailings of "The Look Book" including gift with purchase program four times a year– 50% Profit*

## **On The Go**

*15 Minute Selling Appointments you can do anywhere, anytime! 50% Profit*

## **Re-Orders**

*Since products are consumable, customers re-order on a regular basis. The average customer on the Miracle Set purchases \$312 a year. If you have 100 customers, that could be \$31,200 in reorders on the Miracle Set! 50% Profit!*

## **Team Building / Monthly Commissions**

4% Commission checks when you have 1-4 Business Associates  
\$50 Team Building Bonus after the third Recruit  
9-13% Commission checks with 5+ Business Associates  
Eligible to earn the Chevy Malibu with 5+Business Associates

## **Leadership – Director Position**

9-13% Commission on your entire unit's wholesale orders – commissions come from Mary Kay's profit – never from recruits  
An additional 9-13% on your personal team – that's 26% on your personal team members  
\$300 Monthly Unit Development Bonus  
A monthly Volume Bonus of \$500-\$10,000 per month  
4-6% Commission on your Offspring Directors  
Eligible to earn the Toyota Camry, Chevy Equinox or the Prestigious Pink Cadillac  
Designer Director Suits  
Life Insurance and disability insurance

## **National Sales Director**

The average National earns over \$200,000 per year  
The greatest role for mentorship and leadership  
The Cadillac of your choice or pick your own car and receive a \$1400.00 monthly allowance  
Full retirement benefits