

## What do you think?

I:  Read over literature  Listened to a marketing hotline  Watched or Listened to a CD  Watched a video  Talked with someone  
Type of literature/video or CD/who I listened to or talked with: \_\_\_\_\_



Your Name \_\_\_\_\_ Date \_\_\_\_\_

After watching the video(s) of your choice, reading over the Mary Kay Opportunity literature, or after talking with Jan Holden, my awesome Director (or one of my local adoptee Directors):

1. If you were to do this, what do you think you would enjoy the most?
2. What assets do you have that would make you an asset to Mary Kay?
3. It takes \$100 to become a consultant with Mary Kay. If I can show you how to take \$100 and turn it into \$1000 in 30 days, could you find the \$100?
4. It takes about 2 hours to hold a facial class from start to finish. How many 2-hour time slots do you think you could fit into an average week? (1 facial class /week is worth about \$11K/yr, 2 per week ~\$22K/yr, etc).
3. What did you hear that impressed you the most?
4. If you could change one thing about your current situation what would it be?
5. What is your 'dream' for your life?
6. On an interest level of 1-10 (10 being the highest) where is your interest level in a Mary Kay Career?
7. What would hold you back from getting started today with your own Mary Kay business?

Know someone else you think would benefit from learning about Mary Kay?

Name \_\_\_\_\_ Phone number \_\_\_\_\_

Name \_\_\_\_\_ Phone number \_\_\_\_\_

Thank you for listening to the Mary Kay opportunity, and learning more about why I do what I do!  
~Suzanne Nolin, Mary Kay Independent Beauty Consultant, victoriousbeauty@marykay.com

