

On Going Recognition

\$100DAY/BASICS/INTERVIEW MONTHLY DRAWING

You are entered for:

- * Each day you sell \$100+
- * Selling a Skin Care Set
- * Holding an interview (Practice, 3 way call, or guest to a meeting or event counts)
- * Call within 24 hours and your name will be entered in our drawing for a monthly prize.



WEEKLY MEETING CONSISTENCY REWARDS

Attend weekly meetings for 13 weeks in a row and earn a beautiful crystal pin enhancer for your business pin. For each additional 13 consecutive weeks, "cash in" your previous pin for a new pin with double or triple crystal rows.

Attend your local meeting or our Tuesday call to count



LISA'S FAVORITE THINGS

Every month you place a \$200+ order by the 15th you win one of my favorite things. 12 month consistency will WIN a special prize!

13% INCREASE IN UNIT SIZE

Every month our Unit meets its 13% increase I will give away \$50 CASH to 1 lucky Team Builder!

STAR PARTY

Every quarter you achieve star consultant status, you are invited to attend your local star party! A super fun evening with your local Directors and consultant friends!

WEEKLY SALES RIBBONS

Every week you must turn in your Weekly Accomplishment Sheet to receive ribbons. Weekly sales ribbons start at \$300
Skin Care Class ribbons start at \$150
Star Consultant ribbons from Sapphire—Pearl

MEDALS

Earn a medal charm for the following:

- * 3 Team members in 1 month—Bronze medal charm
- * 4 Team members in 1 month—Silver medal charm
- * 5 Team members in 1 month—Gold medal charm (Gold medalist are also featured in the Applause magazine)



PERFECT AND POWER START

Complete the following to receive your special charm:

- * Perfect Start—15 faces in 15 days
- * Power Start—30 faces in 30 days
- * Power Start Plus—30 faces in 30 days and share the opportunity with 6 people.



INNER CIRCLE CHALLENGE

Every month you complete the challenge with 2+2+2, 3+3+3 or 5+5+5 you will WIN the charm of the month to clip onto your Mary Kay charm bracelet.

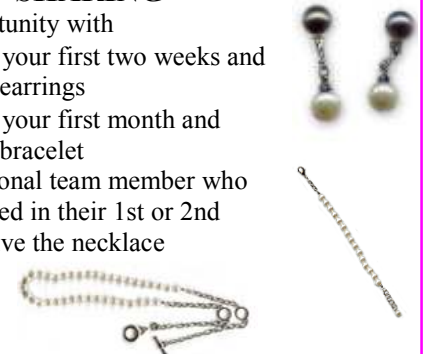


PEARLS OF SHARING

Share the opportunity with

- * 3 people in your first two weeks and receive the earrings
- * 6 people in your first month and receive the bracelet

Add 1 new personal team member who becomes qualified in their 1st or 2nd month and receive the necklace



LOCAL MEETINGS & TELEPHONE TRAININGS EVERY WEEK

Every week you will be able to be trained, recognized and motivated by your Local Sales Directors. Gathering as a group for an exciting, action packed 2 hours will encourage each other to success.

You will need to turn in your weekly accomplishment sheet each week to be entered into the Sales Count Up.

There may be a small fee per meeting or month to help off-set the cost of the professional location chosen. Of course all guests are always FREE and we encourage you to bring them each week to see just how much fun we have with our business and the camaraderie we share with each other. And, to count as a work night for you. They will be treated to a makeover and/or product launch.

What you send into the lives of others will come back into your own.

MARY KAY NATIONAL COURT OF SALES

- * Commit to \$3,000 in retail sales each month.
- * Hold 3-4 parties each week.
- * Sell \$750 each week
- * Reorder \$1,500 wholesale per month.
- * Prizes awarded on the National Stage at Seminar.

MARY KAY NATIONAL COURT OF SHARING

- * Hold 2-3 parties each week.
- * Share Mary Kay with 3-5 women each week.
- * Have 2 join your team.
- * End with 24 total qualified team members.
- * Earn the prestigious Diamond Bumble Bee Pin.
- * Special Perks, you could be driving FREE and even be a New Sales Director!



FORTENBERRY- SLATE AREA COURT OF SALES

- * Commit to \$1,600 in retail sales each month.
- * Reorder \$800+ wholesale per month.
- * Sell \$400 each week
- * Hold 1-2 parties each week.
- * Prizes awarded at Seminar Recognition night to Top 3 or all who have done \$10,000 wholesale

FORTENBERRY-SLATE AREA COURT OF SHARING

- * Hold 1-2 Parties each week.
- * Share Mary Kay with 2-3 women each week.
- * Have 1 join your team monthly.
- * End with 12 total qualified team members.
- * Prizes awarded at Seminar Recognition night to Top 3 or all who have 12 Qualified

SUPER FANTASTIC COURTS

TOP 3 IN SALES & SHARING
CONSISTENT PCPROGRAM &
CONSISTENT LISA'S FAVORITE THINGS

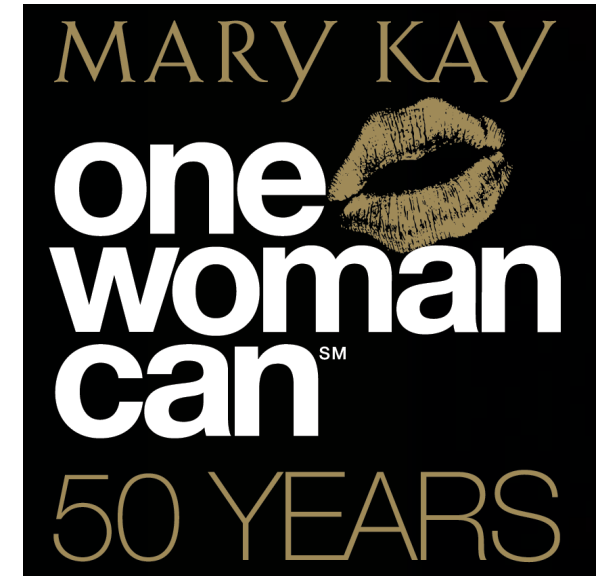
THE PRIZE RULES

- * Prizes are awarded from Weekly Accomplishment Sheets turned in on time at success meetings or online. If you don't turn it in, I won't know how to recognize you.
- * Consultant must be "active" to receive weekly or year long prizes.
- * Consultants who are "adopted" into another sales unit shall not participate in more than one units' promotions. Please advise me as to which promotions you will be using.
- * Recognition and prizes are presented "live" at weekly success meetings or mailed out monthly.
- * All prizes are subject to availability. If a prize becomes unavailable, it will be substituted by an item of equal or greater value.

*If you have a dream, and focus
on the process then
NOTHING can stop you!*

Seminar 2014

Super Fantastics Unit Promotions



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