

Things to DO:

- Listen to our National Sales Director Pam Fortenberry-Slates' 24 hour Inventory call 1-212-461-2732. Call ME, afterward at 925-308-4486 CA office or 503-851-2717 OR cell to review & discuss your inventory options along with the product bonuses. Qualified inventory decisions placed within your first 15 days will receive your Free Custom color 101 look and other free product bonuses.**
- Open a separate personal checking account at any local bank that offers FREE checking. Secure a debit card & linked savings. Keep your business and personal finances separate. Mary Kay checks are available at MK Connections.**
- Try ALL the products in your Starter Kit & study The Look & Beauty books & all training materials. Set up your starter kit bag (add cotton balls, Q-tips & headbands). Go through the Start Something Beautiful Magazine.**
- Get your New Business outfit picked out. I recommend a black skirt and white blouse with a sweater or jacket, nude hose and black shoes. This will set you up for your RED JACKET attire!**
- Celebrate this new beginning and create a goal poster with your goals and dreams.**
- When you have your first sales, call me so we can fill out your Weekly Accomplishment Sheet (WAS) online at www.marykayintouch.com under business tools!**
- Check your EMAIL DAILY!**
- Visit our Unit website and sign the guest book for a prize:
www.lisawarrington.com**
- Call ME or Text me or Email me every time you have a \$100 day, sell a basic skin care set or do an interview!**