

The Super Fantastics Monthly Recognition Bulletin

PUBLISHED BY:
SALES DIRECTOR
LISA WARRINGTON

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Super Fantastic National Area 2015

7 New Directors & Cadillac June 30th

Super Fantastics—there are so many things happening right now in Mary Kay! Think about all of the ways you can WIN! Your customers WIN when they listen to our opportunity—a lip gloss from you, and a chance to win a COACH hand bag from me!

**You WIN when you do faces, interviews and have \$100 days!
You WIN when you are a STAR CONSULTANT, add 2 team qualified team members this month and medal with 3, 4 or 5 new team members!**

Check out our Unit website at www.lisawarrington.com and look under Unit contests, National Area promos and Company Contests.

And check out page 8 and 9 of the newsletter to find your WIN!



Lisa

Happy Birthday this Month! Congratulations on Your MK Anniversary!

March Birthdays

	Day
JoAnn B. Beck	3
Candace B. Tepper	5
Christine B. Hauck	10
Vanessa E. Zavala	10
Virginia Castaneda	20
Natalie K. Udell	29
Marlene L. Rosales	31



March Anniversaries

	Years
JoAnn B. Beck	18
Anita C. Hume	13
Sally A. Vigil	8
Tara K. Bragg	7
Christine B. Hauck	5
Kimberly N. Funke	4
Sherri A. Kirk	3
Elvira M. Trejo	1
Kathy R. Cuthbertson	1
Tabatha D. Elwell	1
Wannetta W. Wagner	1



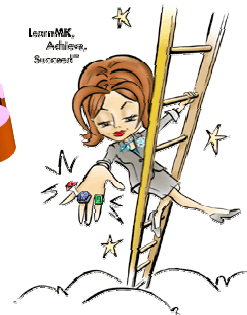
INTERVIEW CHALLENGE

For EVERY 30 Interviews this month we will draw a Lucky Consultant to WIN a \$25 Gift Card of their Choice!

For EVERY 30 Interviews this month we will draw a Lucky Customer will WIN a \$25 Gift of Mary Kay Products of their Choice!



On Target Stars



Consultant Name	Current Wholesale Production	Wholesale Production Needed for Star			
		Sapphire	Ruby	Diamond	Emerald Pearl

JANELLE KOSTERS	\$2,734.00	*****	STAR	\$266.00	\$866.00	\$2,066.00
LISA WARRINGTON	\$1,611.50	\$188.50	\$788.50	\$1,388.50	\$1,988.50	\$3,188.50
YVONNE ZIEGLER	\$708.00	\$1,092.00	\$1,692.00	\$2,292.00	\$2,892.00	\$4,092.00
MELISSA DAVIS	\$597.50	\$1,202.50	\$1,802.50	\$2,402.50	\$3,002.50	\$4,202.50
NATALIE UDELL	\$581.50	\$1,218.50	\$1,818.50	\$2,418.50	\$3,018.50	\$4,218.50
CHELSEA WARRINGTON	\$560.50	\$1,239.50	\$1,839.50	\$2,439.50	\$3,039.50	\$4,239.50
KAREN STRAUSS	\$408.00	\$1,392.00	\$1,992.00	\$2,592.00	\$3,192.00	\$4,392.00

Thank you for Your order!
We couldn't be successful as a Unit with out YOU!

Name	Amount
Janelle L. Kusters	\$715.50
Yvonne D. Ziegler	\$708.00
Chelsea R Warrington	\$400.00
Melissa A. Davis	\$398.00
Michelle O. Stormont	\$347.00
Linda R. Lichty	\$329.00
Karen E. Strauss	\$325.50
Cassandra J. Kruse	\$292.00
Cindy L. Schilling	\$216.00
Anita M. Bellinger	\$214.50
Victoria J. Marion	\$204.00
Anita C. Hume	\$203.00
Carol L. Watkins	\$141.50
Vanessa E. Zavala	\$125.50
Maria Elena E Chavez	\$120.00
Kelly N. Labenz	\$82.00
JoAnn B. Beck	\$42.00
Sherri A. Kirk	\$18.00
Candace B. Tepper	\$17.50
Natalie K. Udell	\$10.00
Lisa Warrington	\$1,114.50



Seminar Scoreboards

Seminar 2014 Court of Sales

	Name	YTD Retail	YTD PC Prem & Addnl Credit	YTD
1	Melissa A. Davis	\$8,950.00	\$994.00	\$9,944.00
2	Chelsea R Warrington	\$6,619.50	\$321.00	\$6,940.50
3	Janelle L. Kusters	\$6,716.00	\$0.00	\$6,716.00
4	Yvonne D. Ziegler	\$5,757.00	\$365.00	\$6,122.00
5	Linda R. Lichty	\$2,717.00	\$222.00	\$2,939.00
6	Karen E. Strauss	\$2,056.00	\$441.00	\$2,497.00
7	Natalie K. Udell	\$1,882.00	\$303.00	\$2,185.00
8	Jennifer B. Smith	\$1,756.00	\$311.00	\$2,067.00
9	Doris E. Evans	\$1,391.00	\$442.00	\$1,833.00
10	Anita C. Hume	\$1,344.00	\$444.00	\$1,788.00
11	Carol L. Watkins	\$1,725.00	\$20.00	\$1,745.00
12	Melanie R. Stock	\$1,333.00	\$225.00	\$1,558.00
13	Michelle O. Stormont	\$1,445.50	\$20.00	\$1,465.50
				14



**National
Court of Sales Prizes
Achieve \$36,000 in
Retail Sales by 6-30-14**

Seminar 2014 Court of Sharing

	Name	Seminar Qualified Recruits	Earned Recruit Commission Credit
1	Chelsea R Warrington	1	\$125.90
2	Lisa Warrington	1	\$320.20



See you on STAGE!

Consultants moving up into leadership roles

Team Leaders

Recruiter :Yvonne D. Ziegler
 Virginia Castaneda
 Kathy R. Cuthbertson
 Melissa A. Davis
 Kelly N. Labenz
 Cindy L. Schilling
 Carol L. Watkins
 * Lynne W. Burnham
 * Laura I. Navarrete
 # Cynthia C. Apodaca
 # Barbara L. Flanigan
 # Elvira M. Trejo
 # Wannetta W. Wagner

Star Team Builders

Recruiter :Chelsea R. Warrington
 Lea J. Briles
 Janelle L. Kosters
 Vanessa E. Zavala
 * Brittany N. Green

Senior Consultants

Recruiter :Melissa A. Davis
 Anita M. Bellinger
 Maria Elena E Chavez
 # Jessica A. McMillen
 # Julia S. Ryder

Recruiter :Tricia A. Shoun
 Michelle O. Stormont
 * Joana GuevaraCruz

These Consultants have earned a Love Check from MK on their Personal Team's Orders

13% Recruiter Commission Level Lisa Warrington	\$229.26
9% Recruiter Commission Level Yvonne D. Ziegler	\$75.38
4% Recruiter Commission Level Chelsea R Warrington	\$33.64
Tricia A. Shoun	\$13.88
Melissa A. Davis	\$13.38

Please Welcome these New Consultants

New Consultant	From	Sponsored by
Anita M. Bellinger	PHOENIX, AZ	Melissa Davis
Brittany N. Green	GRESHAM, OR	Chelsea Warrington

Follow the Steps to Success!



Senior Consultant

1-2 Active
Team members
4% commission

Star Team Builder

3-5 Active
Team members
Senior consultant
benefits plus red jacket
rebate
Eligible for \$50 bo-

Team Leader

5-7 Active
Team members
9-13% commission
Eligible for \$50 bo-
nuses & To go on-
target for Car

On-Target CAR

5+actives and \$5000
team production grows
to 12actives and
\$18,000 in 1-4 months
earns CAR or
\$375 cash/mo

Director in Qualification

Check with ME for
qualifications

A round of Applause please!

<p><u>ON PAPER</u> Natalie Udell \$84 Natalie Udell \$59 Chelsea Warrington \$36 Janelle Kosters \$114 Yvonne Ziegler \$65 Yvonne Ziegler \$194 Melissa Davis \$18 Melissa Davis \$220 Lisa W \$206 Lisa W \$40 Lisa W \$460</p>	<p><u>ON THE GO</u> Chelsea Warrington \$10 Melissa Davis 3@\$100 Melissa Davis 2@\$69 Janelle Kosters 3@\$48</p>	<p><u>WEEKS (over \$200)</u> Janelle Kosters \$316 Janelle Kosters \$329 Janelle Kosters \$261 Yvonne Ziegler \$395 Melissa Davis \$343 Melissa Davis \$614 Melissa Davis \$341 Lisa W \$279 Lisa W \$788</p>
<p><u>ON THE FACE</u> Chelsea Warrington \$24 Chelsea Warrington \$47 Janelle Kosters \$202 Janelle Kosters \$10 Janelle Kosters \$318 Janelle Kosters \$213 Yvonne Ziegler \$287 Yvonne Ziegler \$108 Melissa Davis \$68 Melissa Davis \$28 Melissa Davis \$79 Melissa Davis \$111 Melissa Davis \$7 Melissa Davis \$50 Melissa Davis \$251 Melissa Davis \$68 Melissa Davis \$52 Melissa Davis \$115 Melissa Davis \$128 Melissa Davis \$42 Melissa Davis \$10</p>	<p><u>ON THE WEB</u> Lisa W 2@\$73 Lisa W 2@\$65 Lisa W 4@\$328</p>	<p><u>ON WITH THE SHOW</u> Chelsea Warrington \$44</p>
<p><u>BASIC SETS SOLD</u> Yvonne Ziegler 2 Melissa Davis 3 Janelle Kosters 2 Chelsea Warrington 2</p>	<p><u>Lisa's Favorite Things</u> Melissa Davis Yvonne Ziegler ME</p>	<p><u>\$100 DAYS</u> Yvonne Ziegler 2 Melissa Davis 5 Janelle Kosters 3 Lisa W 6</p>
<p><u>\$100 Day Drawing</u> Yvonne Ziegler</p> <p><u>FB Comment Drawing</u> Melissa Davis</p> <p><u>End of Month Promo</u> Chelsea Warrington Cassandra Kruse Michelle Stormont Yvonne Ziegler Anita Hume Janelle Kosters</p>	<p><u>PcProgram Spring</u> Lisa W 163 Yvonne Ziegler 62 Melissa Davis 51 Melanie Stock 49 Chelsea Warrington 33 Carol Watkins 33 Shirley Graham 26 Virginia Castaneda 20 Natalie Udell 20 Linda Kinghorn 14 Linda Lichty 9 Janelle Kosters 8</p>	<p><u>INTERVIEWS</u> Melissa Davis 14 Chelsea Warrington 1</p>

Start Something Beautiful!



Warm Chatter Survey's

10 a week is all I can think and my finger will be PINK
Turn in 10 per week for 4 weeks to Lisa and
receive a PINK ICE Ring



15 Faces in 15 Days

Earn your Perfect Start Pin and Ribbon



30 Faces in 30 Days

Earn your Power Start Pin and Ribbon



Super Fantastic Consultant

30 Faces in 30 Days and 6 interviews
Earn your Power Start Plus Pin and Ribbon



Share the Opportunity with 3 people in your first
two weeks & receive your Pearls of Sharing
Earrings



Share the Opportunity with 6 people in your first
month & receive your Pearls of Sharing Bracelet



Add 1 New Personal Team Member in your first
month who places a minimum \$600 wholesale
order in her first or second month and receive
your Pearls of Sharing Necklace



Add 3 Team members in 1 month = Bronze Medal

Add 4 Team members in 1 month = Silver Medal

Add 5 Team members in 1 month = Gold Medal

Receive the bracelet with your first Medal or charm



February Team Building

Earn a pair of these beautiful
dangling earrings with 1 NEW ACTIVE team member!



Two NEW ACTIVE team members and you earn this
beautiful silver stud snap bracelet.



Three NEW ACTIVE team members and you earn your beautiful
necklace perfect for your red jacket and your new blue director's suit.



Four NEW ACTIVE team
members and you earn this sparkling
zipper wallet.

Five NEW ACTIVE team members and you
earn designer inspired red bag!



New York style Designer inspired Saffiano
leather-like large tote bag Top zip closure
& Twist lock closure Large double
compartments. Beautifully printed linings
Center zip divider pocket Inside zipper
pocket Cell phone compartment Exterior:
back zipper pocket 6.25" handle drop
Detachable adjustable 52" shoulder strap
Measurement: 16 * 11.5 * 6 inches

Go on-target for your Cruze
with \$5000 in team wholesale
and earn the whole page!

Interview or bring 10 guest to the meeting
February 1-14th and earn this awesome key ring
and 15-28th earn these super sexy and fun sunglasses.
"Your future is so bright you will need shades!"



Prizes are subject to availability from my vendor, a substitution will be made if they are sold out at the time of

For the Love of Blue!



Order \$225 wholesale and receive silver tone puff heart earrings!



Order \$600 wholesale and receive one of these stunning earrings!



Order \$1200 wholesale and receive one of the earrings above and a bracelet!

Order \$1800 wholesale and receive The Overnight bag and one of the earrings above!



Order \$3000 wholesale and receive the whole page!

(with 1 one earring choice)

Promotions are based on items that are currently available from suppliers, however, markets change, back orders can occur or a supplier can discontinue items without our knowledge. If this occurs we will work diligently to find acceptable substitution. There might be a slight variation of style and color due to dye-lot issues and availability.

Crazy for...



Survey

Name _____ Date _____
Address _____
City _____ state _____ Zip Code _____
Email _____
Cell Phone _____ Best time to call _____
Occupation _____ Work Number _____
Marital status _____ Children _____
Age Range: 18 -25 26 -40 41-60 61 +
Your Beauty Consultant _____ Sales Director _____

What did you know about Mary Kay before entering this contest? _____

What two things about the Mary Kay Career Opportunity impressed you the most? _____

What do you like about your present occupation? _____

What don't you like about your present occupation? _____

Women come into Mary Kay for a variety of reasons. Which of the following would appeal to you?

- | | |
|--|---|
| <input type="checkbox"/> Flexible Hours | <input type="checkbox"/> No Territories or Quotas |
| <input type="checkbox"/> Product at Cost | <input type="checkbox"/> FREE Car for you and your family |
| <input type="checkbox"/> Higher Self Esteem | <input type="checkbox"/> Recognition - Prizes, awards and gifts |
| <input type="checkbox"/> Extra Income | <input type="checkbox"/> Be your own Boss - Set your own hours |
| <input type="checkbox"/> Tax Savings | <input type="checkbox"/> Positive Friends - Support System |
| <input type="checkbox"/> Mentoring and Leading Other Women | |

We are looking for people who can teach and consult women on the latest in skincare and glamour. With training, do you feel that you could provide this service?

After hearing about the Mary Kay opportunity, how would you rate your interest on a scale of 1-10?

(1 = I'd like to remain a happy customer & 10 = I'll start today!)

1 2 3 4 5 6 7 8 9 10

If you circled 1-4, what would hold you back from a career with Mary Kay?

If you circled 5-9, what excites you the most about Mary Kay, and what information do you need from me to help you move to a "10"?

What appeals to you about starting a Mary Kay business? _____

Is there any reason why we couldn't get you started today? _____

I heard about Mary Kay through:

- | | |
|--|--|
| <input type="checkbox"/> Mary Kay Event | <input type="checkbox"/> Interview with Consultant |
| <input type="checkbox"/> Marketing Call | <input type="checkbox"/> Interview with Director |
| <input type="checkbox"/> Opportunity Hotline Message | <input type="checkbox"/> Online Video |

**Our Unit Goals for
12,000 in Unit Production
12 New Recruits**

Save These Dates:

Super Fantastic Unit Goals	Goal	Progress
Unit Club	\$300,000	\$88802
Unit Size	150	71
Stars	30	8
SR Consultants	12	2
Red Jackets	8	2
Car Drivers	3	0
1st line Directors	5	0
2nd line Directors	5	0

**March 15
Training Center Makeovers
In Oregon 10am & 1pm**

**March 21-22 Tacoma WA
Career Conference**

**March 28-29 Glendale AZ
Career Conference**

**March 30 Makeovers
In Glendale—Stay tuned for
times and location**

July 15-19

Seminar

Dallas Texas

All consultants are welcome!



Quotes from Mary Kay

Behind every Mary Kay success story, you will find a simple explanation of great faith. I believe that every person has a capacity for greatness, that God planted the seeds there, and it is up to us to make them blossom forth with patience, guidance and belief. It is up to us to discover the multiple talents that we possess and bring them into fruition.