

The Super Fantastics Monthly Recognition Bulletin

PUBLISHED BY:
SALES DIRECTOR
LISA WARRINGTON

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Super Fantastic National Area 2015

7 New Directors & Cadillac June 30th



Super Fantastics—It was so exciting to have Chelsea surprise me and be able to attend our local Dreamer and Doer's Dinner for qualifying in December and January! WOOHOO! We had so much fun making a dream board, the fellowship with our local unit was so fun!

Remember that STAR Consultant status is achieved by the 15th of March so you won't want to miss out! Many of you are looking to qualify for our Disneyland trip! I know you won't want to miss it! I am also looking forward to 2 career conferences this month, Tacoma WA and Glendale AZ. We have lots planned to make this a special time.

Lisa

Happy Birthday this Month! Congratulations on Your MK Anniversary!

April Birthdays

	Day
Melanie R. Stock	4
Katherine Sutton	5
Brenda K. Vollmar	13
Tabatha D. Elwell	14
Kathy R. Cuthbertson	17
Suzanne Christman	18



April Anniversaries

	Years
Brenda K. Vollmar	17
Catherine E Harrison	13
Candace B. Tepper	9
Debbie Sabatte	5
Barbara L. Flanigan	2
Melissa A. Davis	2
Kelly N. Labenz	2
Karen E. Strauss	1
Mariecar L. Palma	1
Janet Q. Dimagiba	1
Marlene L. Rosales	1

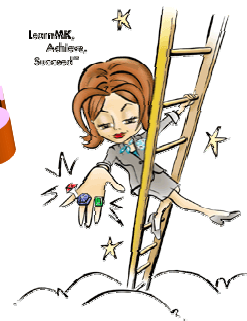
INTERVIEW CHALLENGE

For EVERY 30 Interviews this month we will draw a Lucky Consultant to WIN a \$25 Gift Card of their Choice!

For EVERY 30 Interviews this month we will draw a Lucky Customer will WIN a \$25 Gift of Mary Kay Products of their Choice!



On Target Stars



Consultant Name	Current Wholesale Production	Wholesale Production Needed for Star			
		Sapphire	Ruby	Diamond	Emerald Pearl

JANELLE KOSTERS	\$2,980.00	*****	STAR	\$20.00	\$620.00	\$1,820.00
LISA WARRINGTON	\$2,456.50	*****	STAR	\$543.50	\$1,143.50	\$2,343.50
MELISSA DAVIS	\$1,247.25	\$552.75	\$1,152.75	\$1,752.75	\$2,352.75	\$3,552.75
YVONNE ZIEGLER	\$910.50	\$889.50	\$1,489.50	\$2,089.50	\$2,689.50	\$3,889.50
NATALIE UDELL	\$685.00	\$1,115.00	\$1,715.00	\$2,315.00	\$2,915.00	\$4,115.00
LINDA LICHTY	\$628.00	\$1,172.00	\$1,772.00	\$2,372.00	\$2,972.00	\$4,172.00
CHELSEA WARRINGTON	\$599.00	\$1,201.00	\$1,801.00	\$2,401.00	\$3,001.00	\$4,201.00
JENNIFER SMITH	\$528.00	\$1,272.00	\$1,872.00	\$2,472.00	\$3,072.00	\$4,272.00
KAREN STRAUSS	\$450.50	\$1,349.50	\$1,949.50	\$2,549.50	\$3,149.50	\$4,349.50
DIANA MILLER	\$436.50	\$1,363.50	\$1,963.50	\$2,563.50	\$3,163.50	\$4,363.50

Thank you for Your order!
We couldn't be successful as a Unit with out YOU!

Name	Amount
Natalie K. Udell	\$675.00
Melissa A. Davis	\$581.75
Jennifer B. Smith	\$528.00
Diana L. Miller	\$436.50
Shirley A. Graham	\$311.50
Linda R. Lichty	\$299.00
Jane E. Boss	\$286.50
Debbie Sabatte	\$261.50
Alison Rost	\$247.50
Janelle L. Kosters	\$246.00
Laura I. Navarrete	\$239.25
Carol L. Watkins	\$234.25
Candace B. Tepper	\$230.25
Brenda K. Vollmar	\$224.00
Trinia L. Casmey	\$221.50
Virginia Castaneda	\$216.00
JoAnn B. Beck	\$210.50
Sally A. Vigil	\$208.25
Shirley R. Vollmar	\$207.00
Sonya S. Andres	\$203.50
Yvonne D. Ziegler	\$202.50
Virginia Dela Cruz	\$200.50
Karen L. Childs	\$74.00
Vanessa E. Zavala	\$68.50
Linda J. Kinghorn	\$64.00
Lisa Warrington	\$845.00

Beautiful
 things happen in
 your life when you
 distance yourself
 from all the
Negative things



Melissa and guests in Arizona!

Seminar Scoreboards

Seminar 2014 Court of Sales

	Name	YTD Retail	YTD PC Prem YTD & Addnl Credit	
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1	Melissa A. Davis	\$10,098.50	\$994.00	\$11,092.50
2	Janelle L. Kosters	\$7,208.00	\$40.00	\$7,248.00
3	Chelsea R Warrington	\$6,619.50	\$321.00	\$6,940.50
4	Yvonne D. Ziegler	\$6,157.00	\$365.00	\$6,522.00
5	Linda R. Lichty	\$3,315.00	\$242.00	\$3,557.00
6	Natalie K. Udell	\$3,232.00	\$303.00	\$3,535.00
7	Jennifer B. Smith	\$2,832.00	\$311.00	\$3,143.00
8	Karen E. Strauss	\$2,056.00	\$441.00	\$2,497.00
9	Carol L. Watkins	\$2,193.50	\$40.00	\$2,233.50
10	Virginia Castaneda	\$1,826.50	\$40.00	\$1,866.50
11	Doris E. Evans	\$1,391.00	\$442.00	\$1,833.00
12	Candace B. Tepper	\$1,807.50	\$20.00	\$1,827.50
13	Anita C. Hume	\$1,344.00	\$444.00	\$1,788.00
14	Jane E. Boss	\$1,385.00	\$353.00	\$1,738.00
15	Diana L. Miller	\$1,565.00	\$0.00	\$1,565.00
16	Melanie R. Stock	\$1,333.00	\$225.00	\$1,558.00
17	JoAnn B. Beck	\$1,540.00	\$0.00	\$1,540.00
18	Brenda K. Vollmar	\$1,317.00	\$180.00	\$1,497.00
19	Michelle O. Stormont	\$1,445.50	\$20.00	\$1,465.50
20	Cindy L. Schilling	\$1,162.00	\$289.00	\$1,451.00
21	Maria Elena E Chavez	\$1,420.00	\$20.00	\$1,440.00
22	Mary F. Schroeder	\$823.00	\$558.00	\$1,381.00
23	Cassandra J. Kruse	\$1,281.50	\$0.00	\$1,281.50



**National
Court of Sales Prizes
Achieve \$36,000 in
Retail Sales by 6-30-14**

Seminar 2014 Court of Sharing

	Name	Seminar Qualified Recruits	Earned Recruit Commission Credit	
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1	Chelsea R Warrington	1	\$135.74	
2	Lisa Warrington	1	\$320.20	



See you on STAGE!

Consultants moving up into leadership roles

Team Leaders

Recruiter :Yvonne D. Ziegler
 Virginia Castaneda
 Kathy R. Cuthbertson
 Melissa A. Davis
 Kelly N. Labenz
 Laura I. Navarrete
 Cindy L. Schilling
 Carol L. Watkins
 * Lynne W. Burnham
 # Cynthia C. Apodaca
 # Barbara L. Flanigan
 # Elvira M. Trejo
 # Wannetta W. Wagner

Star Team Builders

Recruiter :Chelsea Warrington
 Lea J. Briles
 Janelle L. Kosters
 Vanessa E. Zavala
 * Brittany N. Green

Senior Consultants

Recruiter :Melissa A. Davis
 Anita M. Bellinger
 Maria Elena E Chavez
 * Judith S. Dewey
 * Dresden Osterman
 # Jessica A. McMillen

These Consultants have earned a Love Check from MK on their Personal Team's Orders

13% Recruiter Commission Level	Lisa Warrington	\$335.08
9% Recruiter Commission Level	Yvonne D. Ziegler	\$114.41
4% Recruiter Commission Level	Chelsea R Warrington	\$12.58
	Linda R. Lichty	\$8.86

Please Welcome these New Consultants

New Consultant

Judith S. Dewey
 Dresden Osterman

From

GLENDALE, AZ
 PHOENIX, AZ

Sponsored by

Melissa Davis
 Melissa Davis

Recruiter :Linda R. Lichty
 Trinia L. Casmey
 * Therese M. Johnson

Recruiter :Tricia A. Shoun
 Michelle O. Stormont
 * Joana GuevaraCruz

Follow the Steps to Success!



Senior Consultant

1-2 Active
 Team members
 4% commission

Star Team Builder

3-5 Active
 Team members
 Senior consultant
 benefits plus red jacket
 rebate
 Eligible for \$50 bo-

Team Leader

5-7 Active
 Team members
 9-13% commission
 Eligible for \$50 bo-
 nuses & To go on-
 target for Car

On-Target CAR

5+actives and \$5000
 team production grows
 to 12actives and
 \$18,000 in 1-4 months
 earns CAR or
 \$375 cash/mo

Director in Qualification

Check with ME for
 qualifications

A round of Applause please!

ON THE FACE

Melissa Davis \$378
 Melissa Davis \$388
 Melissa Davis \$67

ON PAPER

Janelle Kusters \$62
 Janelle Kusters \$10
 Melissa Davis \$134
 Natalie Udell \$359
 Natalie Udell \$318
 Natalie Udell \$137
 Natalie Udell \$88
 Lisa W \$90
 Lisa W \$90
 Lisa W \$152
 Lisa W \$318

BASIC SETS SOLD

Melissa Davis 2
 Linda Kinghorn 1

ON THE GO

Linda Kinghorn \$356
 Melissa Davis \$439
 Janelle Kusters \$107

ON THE WEB

Melissa Davis \$151
 Lisa W \$110
 Lisa W \$144
 Lisa W \$182
 Lisa W \$182

WEEKS (over \$200)

Melissa Davis \$378
 Linda Kinghorn \$356
 Melissa Davis \$439
 Melissa Davis \$539
 Melissa Davis \$201
 Natalie Udell \$359
 Natalie Udell \$318
 Lisa W \$200
 Lisa W \$234
 Lisa W \$334
 Lisa W \$500

\$100 DAYS

Melissa Davis 3
 Linda Kinghorn 1
 Lisa W 7

INTERVIEWS

Melissa Davis 5
 Lisa W 8

Lisa's Favorite Things

Melissa Davis
 Shirley Vollmar
 Virginia Castaneda
 JoAnn Beck
 Natalie Udell
 Lisa W

PcProgram

Yvonne Ziegler 62
 Melissa Davis 51
 Melanie Stock 49
 Chelsea Warrington 33
 Carol Watkins 33
 Shirley Graham 26
 Virginia Castaneda 20
 Natalie Udell 20
 Linda Kinghorn 14
 Linda Lichty 9
 Janelle Kusters 8

It's your road and yours alone.

Others will walk it
 with you

But nobody can walk
 it for you

Start Something Beautiful!



Warm Chatter Survey's

10 a week is all I can think and my finger will be PINK
Turn in 10 per week for 4 weeks to Lisa and
receive a PINK ICE Ring



15 Faces in 15 Days

Earn your Perfect Start Pin and Ribbon



30 Faces in 30 Days

Earn your Power Start Pin and Ribbon



Super Fantastic Consultant

30 Faces in 30 Days and 6 interviews
Earn your Power Start Plus Pin and Ribbon



Share the Opportunity with 3 people in your first
two weeks & receive your Pearls of Sharing
Earrings



Share the Opportunity with 6 people in your first
month & receive your Pearls of Sharing Bracelet



Add 1 New Personal Team Member in your first
month who places a minimum \$600 wholesale
order in her first or second month and receive
your Pearls of Sharing Necklace



Add 3 Team members in 1 month = Bronze Medal

Add 4 Team members in 1 month = Silver Medal

Add 5 Team members in 1 month = Gold Medal

Receive the bracelet with your first Medal or charm





Hello Sunshine!



**15 faces
earn a pack
of notecards
& 2 MK pens!**

1. Name Phone #	2. Name Phone #	3. Name Phone #	4. Name Phone #	5. Name Phone #
6. Name Phone #	7. Name Phone #	8. Name Phone #	9. Name Phone #	10. Name Phone #
11. Name Phone #	12. Name Phone #	13. Name Phone #	14. Name Phone #	15. Name Phone #
16. Name Phone #	17. Name Phone #	18. Name Phone #	19. Name Phone #	20. Name Phone #
21. Name Phone #	22. Name Phone #	23. Name Phone #	24. Name Phone #	25. Name Phone #
26. Name Phone #	27. Name Phone #	28. Name Phone #	29. Name Phone #	30. Name Phone #



**30 faces
Earn these
awesome
sunglasses!**

**30 faces and
6 interviews
and a \$600
order and
earn both!**

6 interviews



Flippin' Wild About Your Business!



Each one reach one you and your new team member will earn this darling Flip Flop pin/necklace slide and earrings set!



Two new team members and you earn this styling Chevron Beach Bag!



Three new team members and you earn this fun Flip Flop page marker!

Four new team members and this darling pink coaster set!



Five new team members and you earn the whole page!

Go on-target for your Cruze with \$5000 in team wholesale and earn the whole page and this stunning bracelet to match your 2014 Director's suit!



Interview or bring 10 guest to the meeting March 1-31st and earn this awesome HOT pink \$ Bag!



Hello Sunshine!

**Sell 25 items and
order \$250 wholesale and
receive "Hello Sunshine"
money bag!**



**Sell 75 items and order
\$650 wholesale and
receive your choice of
one of this
"Hello Sunshine" scarf
or this "Hello Sunshine"
tote bag!**



**Sell 50 items and order \$450 wholesale and
receive your choice of this darling pin/
necklace slide or earring set or this darling
"Hello Sunshine" bracelet!**

**Sell 100 items and order \$850 whole-
sale and receive your choice of scarf or
tote and a "Hello Sunshine" money bag.**

**Sell 125 items and order \$1050
wholesale and receive your choice of
scarf or tote and a choice of pin/slide
and earrings or bracelet!**

**Sell 150 items and order \$1500 wholesale
and receive your choice of one of these
HOT spring colored designer inspired bags!**

**Sell 200 items and order \$2000 wholesale
and receive the whole page!
(with your choice of a scarf or tote and
choice of pin/slide and earrings or bracelet.)**



**NEW CONSULTANTS CAN EARN WITH
WHOLESALE ORDER ONLY!**

Promotions are based on items that are currently available from suppliers, however, markets change, back orders can occur or a supplier can discontinue items without our knowledge. If this occurs we will work diligently to find acceptable substitution. There might be a slight variation of style and color due to dye-lot issues and availability.



Hello Sunshine!

1.	26.	51.	76.
2.	27.	52.	77.
3.	28.	53.	78.
4.	29.	54.	79.
5.	30.	55.	80.
6.	31.	56.	81.
7.	32.	57.	82.
8.	33.	58.	83.
9.	34.	59.	84.
10.	35.	60.	85.
11.	36.	61.	86.
12.	37.	62.	87.
13.	38.	63.	88.
14.	39.	64.	89.
15.	40.	65.	90.
16.	41.	66.	91.
17.	42.	67.	92.
18.	43.	68.	93.
19.	44.	69.	94.
20.	45.	70.	95.
21.	46.	71.	96.
22.	47.	72.	97.
23.	48.	73.	98.
24.	49.	74.	99.
25.	50.	75.	100.

I won it!

Promotions are based on items that are currently available from suppliers, however, markets change, back orders can occur or a supplier can discontinue items without our knowledge. If this occurs we will work diligently to find acceptable substitution. There might be a slight variation of style and color due to dye-lot issues and availability.

WIN Disney!

Join Pam and I at Disneyland!

2 ways to WIN:

Be a 4 Quarter Star or

**Earn 7200 Star points
in the STAR year**

**I pay for your admission to
Disneyland**

**You get yourself there and
pay \$50 for your hotel**



Crazy for...



Survey

Name _____ Date _____
Address _____
City _____ state _____ Zip Code _____
Email _____
Cell Phone _____ Best time to call _____
Occupation _____ Work Number _____
Marital status _____ Children _____
Age Range: 18 -25 26 -40 41-60 61 +
Your Beauty Consultant _____ Sales Director _____

What did you know about Mary Kay before entering this contest? _____

What two things about the Mary Kay Career Opportunity impressed you the most? _____

What do you like about your present occupation? _____

What don't you like about your present occupation? _____

Women come into Mary Kay for a variety of reasons. Which of the following would appeal to you?

- | | |
|--|---|
| <input type="checkbox"/> Flexible Hours | <input type="checkbox"/> No Territories or Quotas |
| <input type="checkbox"/> Product at Cost | <input type="checkbox"/> FREE Car for you and your family |
| <input type="checkbox"/> Higher Self Esteem | <input type="checkbox"/> Recognition - Prizes, awards and gifts |
| <input type="checkbox"/> Extra Income | <input type="checkbox"/> Be your own Boss - Set your own hours |
| <input type="checkbox"/> Tax Savings | <input type="checkbox"/> Positive Friends - Support System |
| <input type="checkbox"/> Mentoring and Leading Other Women | |

We are looking for people who can teach and consult women on the latest in skincare and glamour. With training, do you feel that you could provide this service?

After hearing about the Mary Kay opportunity, how would you rate your interest on a scale of 1-10?
(1 = I'd like to remain a happy customer & 10 = I'll start today!)
1 2 3 4 5 6 7 8 9 10

If you circled 1-4, what would hold you back from a career with Mary Kay?

If you circled 5-9, what excites you the most about Mary Kay, and what information do you need from me to help you move to a "10"?

What appeals to you about starting a Mary Kay business? _____

Is there any reason why we couldn't get you started today? _____

I heard about Mary Kay through:

- | | |
|--|--|
| <input type="checkbox"/> Mary Kay Event | <input type="checkbox"/> Interview with Consultant |
| <input type="checkbox"/> Marketing Call | <input type="checkbox"/> Interview with Director |
| <input type="checkbox"/> Opportunity Hotline Message | <input type="checkbox"/> Online Video |

**Our Unit Goals for March
12,000 in Unit Production
12 New Recruits**

Save These Dates:

Super Fantastic Unit Goals	Goal	Progress
Unit Club	\$300,000	\$76678
Unit Size	150	74
Stars	30	8
SR Consultants	12	3
Red Jackets	8	2
Car Drivers	3	0
1st line Directors	5	0
2nd line Directors	5	0

**March 15 10a and 1pm in OR
Training Center Makeovers**

March 17 530pm in OR

March 20 7pm

**Newberg Makeovers at
Nancy's**

**March 21-22 Tacoma WA
Career Conference**

**March 28-29 Glendale AZ
Career Conference**

March 30 Makeovers

**In Glendale—Stay tuned for
times and location**

July 15-19

Seminar

Dallas Texas

All consultants are welcome!



Quotes from Mary Kay

Over the years, our Company has witnessed dramatic changes in everything from products to packaging. Like the fashion industry, cosmetics is a field that has no room for the meek and mild-mannered who shy away from change. Just as our Company has a constant drive to keep evolving, so must you as an individual. You can either go forward or backward—this year, this month, this day—but you can't stand still!

