



Pam Fortenberry-Slate
Global Sr. National Sales Director

Fortenberry-Slate National Area

2012 December Director Promotion Packet

We Are
Exploding!!

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NEW WEBSITE!! www.pamslate@qtooffice.com

Congratulations!

Fortenberry-Slate

National Area

#5 Year to Date

Ruby Seminar!

#1 Sales Directors

Across the Globe for October!

USA



**STEPHANIE
LENARD
SENIOR SALES
DIRECTOR**

PHILIPPINES



**VIRGIE
ESTEPA
SENIOR
SALES
DIRECTOR**

MALAYSIA



**NAFISAH
OMAR
EXECUTIVE
SENIOR SALES
DIRECTOR**

INDIA



**IMTINARO
IMCHEN
EXECUTIVE
SENIOR SALES
DIRECTOR**

**The Fortenberry-Slate Area is in the:
USA, Philippines, Malaysia & India**

Fortenberry-Slate National Area

2012-2013 Inner Circle Goals

Inner Circle National Area

5 New National Sales Directors

10 Executive Senior Sales Directors

30 Senior Sales Directors

50 New Sales Directors

200 Area Sales Directors

25 Pink Car Drivers

10 Circle of Excellence Achievers

20 Circle of Achievement Achievers

50 Director Court of Sales Achievers

50 Director Court of Sharing Achievers

100% of Sales Directors

as 4 QTR Star Consultants

Fortunate 500 - Area Wide Seminar Court Slots Filled!



The Fortenberry Slate Area is Ringing in the Holiday & Year End Season!!

November & December 2012

Production Levels:

Up to 50 Unit Members— 8,000 Unit Production Points
& 5 New Active Unit Recruits Each Month

51 Unit Members and UP— 15,000 Unit Production Points
& 10 New Active

**Achieve in November & December
to receive your 50th Anniversary Bling from
NSD Pam Fortenberry-Slate!!**



Rings will be awarded by NSD Pam Fortenberry-Slate on her next trip to Malaysia.
Styles may vary based on availability.



Monthly Power Plan Sheet

Name: _____
 Month of: _____
 Unit Production Goal: _____
 Unit recruiting Goal: _____
 Interview Goal: _____
 Personal Sales Goal: _____
 Personal Recruiting Goal: _____
 Number of Faces Goal: _____

5 People to Move up this month:

1. _____
2. _____
3. _____
4. _____
5. _____

Monthly Recruiting events Planned

<u>Date</u>	<u>Event</u>	<u>Date</u>	<u>Event</u>
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

Prizes I am promoting this month:

Why listen to Marketing? _____
 Why come to event? _____
 Why sign on the spot? _____
 Why order? _____
 Why bring guests? _____

**My Area First Line Directors (D),
 DIQ's (DIQ) & Director Intenders (DI)**

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.
- 9.
- 10.

Complete and turn in your Monthly Plan

Sheet by the 5th of each month for

recognition from your NSD !

Contest Dates: August - December

To be recognized by your National!!

Second Line:

(note same as above)

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.

2012 Contest August - December

Turn in your Monthly Totals for Recognition!

Start the New Year with Great Guest Events!

When your Unit has 50
or fewer Members

Focus on 30 Interviews
each month

When your Unit has 50
or more Members

Focus on 50 Interviews
each month

1. _____	16. _____		
2. _____	17. _____		
3. _____	18. _____		
4. _____	19. _____	31. _____	41. _____
5. _____	20. _____	32. _____	42. _____
6. _____	21. _____	33. _____	43. _____
7. _____	22. _____	34. _____	44. _____
8. _____	23. _____	35. _____	45. _____
9. _____	24. _____	36. _____	46. _____
10. _____	25. _____	37. _____	47. _____
11. _____	26. _____	38. _____	48. _____
12. _____	27. _____	39. _____	49. _____
13. _____	28. _____	40. _____	50. _____
14. _____	29. _____		
15. _____	30. _____		

Win a Fabulous Prize from your NSD!



Send this information by the 5th of the month and NSD Pam Fortenberry-Slate will send a personal message to your consultants. When your unit size is under 50 , you can send 3. Over 50, you can send 6.

IBC Name: _____

Email ID _____

Comments: _____

IBC Name: _____

Email ID _____

Comments: _____

IBC Name: _____

Email ID _____

Comments: _____

IBC Name: _____

Email ID _____

Comments: _____

IBC Name: _____

Email ID _____

Comments: _____

IBC Name: _____

Email ID _____

Comments: _____

Inner Circle Participants

August - December Contest

Name	Prize Goal	Months	Name	Prize Goal	Months
Afarina Ahmad Ripaee	Pin	*	Norfazila Abdul Aziz	Pin	
Aina Marohtah bt Ali	Pin	**	Norfiza bt Mahput @ Sahir	Charm	**
Aishah Binti Khairudin	Charm	**	Norhanim bt Hhnin @ Maon	Pin	*
Azizah Jainaz	Pin	*	Norhayati Razali	Pin	
Carmen Hogan	Charm		Norizan Azizan	Charm	
Chan Leng Aai	Charm	***	Normie Binti Hanafiah	Charm	
Dewi Farah Zulkarnain	Pin		Norsilawati Bt Ahmad	Pin	**
Dolores Gaceta Lazarus	Charm	**	Nur Atiqah Gadong Abdullah	Charm	
Edawati Sulaiman	Pin		Nur Hayati Sakinah Abdullah	Charm	
Fadillah Abdul Zahman	Pin		Nur Insyirah binti Zulketli	Pin	
Fadzirah Mohd Au	Pin		Nur Sabarina Br Rozali	Pin	**
Fatin Osman	Pin	**	Nur Syawalia Binti Zakariah	Pin	*
Farrah Ellya Farressa	Pin	*	Nurazrena Bt Mohamad Rofi	Pin	
Fauzidah Ad Khadir		***	Nurhaslinda Mohamad	Pin	
Gahliyah BT Arpan	Charm		Nurul Ain Syazwi Bte Harun	Pin	*
Haidah Rosly	Pin		Nurul Aini Binti Husin	Pin	
Hanifah Tay	Pin	***	Nurul Shakirini Lewis	Charm	*
Haslinda Sulaiman			Nurulhuda bt Mohamad Nor	Pin	**
Hasnah Bt M Daud	Charm		Puteri Rabiatal ad awiyah	Pin	**
Hasni Muhamad Daud	Charm		Rabetah Johari	Charm	*
Hazel Bongcawel Nacion	Pin		Raja Mastura	Pin	**
Ida Syafinaz Ibrahim	Pin		Rajeswari Maniam	Charm	
Ida Syazrina Ibrahim	Pin		Robiah Bt Huri	Charm	
Ilya Izana Bt Idrus	Pin		Rokiah Arifin	Charm	**
Inzan Z Bt Z Abidin	Pin		Rosfinah by Abdul	Pin	
Issy Aryani BT A@ Ismail	Pin		Rosima Jaafor	Charm	
Jacki Wong	Pin		Roszaidah Husman	Pin	
Jayanthi A/P C Mohan	Pin	**	Rozaini Jaafor	Pin	**
Jumiati Binti Asis	Pin		Rozila Md Repin	Charm	**
Jumirdah Bahtiar	Charm	*	Ruzieta	Pin	*
Juvy Jusa Espinosa	Pin		Salamiah Latip	Charm	**
Karthini Munusany	Pin		Sameah Abu Bauar	Pin	
Khairunisa	Pin		Shahdunita bt Mohamed Salleh	Pin	
Lisa Islant	Pin	*	Shahnaz Zainuddin	Charm	
Mai Noor Asiah Tan Zalilah	Pin		Sharifah Binti Seman	Pin	
Maisatul H Bt Mohamed	Pin		Sharufah Nur A H BT Jaafar	Pin	
Mas Esayu Hamdan	Pin	**	Shorba Martin	Charm	
Mawariah Bt Mohd Zam Zam	Pin	**	Shukria bt Aziz	Pin	
Nadiatul Syahirah Seman	Charm	***	Siti Fatimah Isak		***
Nanita Yusof	Pin		Siti Masmra Bt As Rahman	Pin	
Nashirah Binti Yahaya	Pin		Siti Murzianawaty Bt M Kusairy	Pin	
Nik Johana	Pin		Siti Norazlina	Pin	
Noora Abdul Shukor	Charm	***	Siti Norhafizah	Pin	
Noorayn Zamani	Pin		Siti Norizan Bt Amohamd Ramli	Pin	
Nor Azlinda Ahmad	Charm	*	Siti Suryani Misnan	Pin	*
Nor Baaiah Hassan	Charm		Sofuriah Binti M Hashim	Charm	
Noraniza Mohtar	Charm		Suraide Rahmet	Charm	
Nordiyana Binti Osman	Pin		Suzana Abidin	Charm	
			Waheedah bt Syed Sultan	Charm	*
			Wan Shahiratul Natran	Pin	
			Wan Sharfizatul Nafizah	Pin	
			Yurfarahin Hanar	Pin	
			Yusrina Hanafi		***