



Pam Fortenberry-Slate  
Global Sr. National Sales Director

# Fortenberry-Slate National Area

**Director Recognition  
December Newsletter ~  
October Results**

The Fortenberry-Slate  
National Area is  
**EXPLODING**  
in 2012!!

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# **Elite Rock Star Sales Director**

**\$24,000 Wholesale and 18 New Unit Recruits**



**Virginia  
Estepa  
1679189  
33 ~New  
Recruits  
~Philippines**



**Gayle  
Guerrero  
1605261  
54 New  
Recruits  
~Philippines**



**Marilou  
Manalo  
1134979  
19 New  
Recruits  
~Philippines**



**Marites  
Ceña  
1124023  
20 ~New  
Recruits  
~Philippines**



**Imtinaro  
Imchen  
1063592  
45 New  
Recruits  
~India**



**Nafisah  
Omar  
35679  
39 ~New  
Recruits  
~Malaysia**



**Rokiah  
Arifin  
25407  
15 ~ New  
Recruits  
~Malaysia**



**Shahanaz  
Zainuddin  
22072  
28 New  
Recruits  
~Malaysia**

# Super Rock Star Director

\$16,000 Wholesale and 10 New Unit Recruits



**Marissa  
Magtoto**  
931762  
15 New  
Recruits  
~Philippines



**Zenaida  
Malvar**  
817729  
22 New  
Recruits  
~Philippines



**Noora  
Abdul Shukor**  
18335  
13 New  
Recruits  
~Malaysia



**Suzana  
Abidin**  
18137  
19 New  
Recruits  
~Malaysia



**Roseleza  
Mohamed**  
16921  
19 New  
Recruits  
~Malaysia



**Nurul  
Shakirin Lewis**  
15823  
8 New  
Recruits  
~Malaysia



**Dolores  
Lazarus**  
15089  
21 New  
Recruits  
~Malaysia



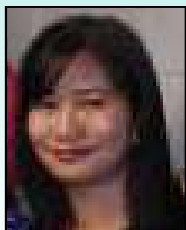
**Nor Baaiah  
Hassan**  
15008  
17 New  
Recruits  
~Malaysia



**Nor Mizan  
Che Embi**  
15008  
15 New  
Recruits  
~Malaysia



**Tshering  
Doma Bhutia**  
843337  
30 ~ New  
Recruits  
~India



**Asenla  
Longkumer**  
803519  
16 ~ New  
Recruits  
~India



**Jessica  
Devi**  
723080  
41 New  
Recruits  
~India

# Rock Star Sales Director

## \$8000 and 8 New Unit Recruits



**Tiamongla  
Imchen**  
408768  
15 New  
Recruits  
~India



**Eliza  
Nongthombam**  
377725  
31 New  
Recruits  
~India



**Sangita**  
406127  
44 New  
Recruits  
~India



**Thesa  
Sangma**  
388751  
32 New  
Recruits  
~India



**Olivia  
Pambid**  
688917  
13 New  
Recruits  
~Philippines



**Josephine  
Silva**  
651076  
9 New  
Recruit  
~Philippines



**Michiko  
Balbuena**  
607152  
23 New  
Recruit  
~Philippines



**Melany  
Banto**  
587906  
26 New  
Recruits  
~Philippines



**Freda  
Linsangan**  
555319  
New  
Recruits  
~Philippines



**Salamiah  
Latip**  
13421  
10 New  
Recruits  
~Malaysia



**Nor Azlinda  
Ahmad**  
13162  
15 ~New  
Recruits  
~Malaysia



**Hasni M  
Daud**  
13259  
5 New  
Recruits  
~Malaysia



**Karyz  
Figueroa**  
\$7,111.00  
10 New  
Recruits  
~USA



**Aishah  
Khairudin**  
12147  
12 New  
Recruits  
~Malaysia



**Robiah  
Huri**  
10183  
16 New  
Recruits  
~Malaysia



**Rosima  
Jaafor**  
9037  
10 New  
Recruits  
~Malaysia

# On-Target Rock Star Sales Director

## \$5000 and 5 New Unit Recruits



**Lita Padia**  
252804  
22 New Recruits  
~India



**Temsuinla**  
403495  
5 New Recruits  
~India



**Mevuhole**  
349726  
4 New Recruits  
~India



**Anungla Jamir**  
348462  
9 New Recruits  
~ India



**Bhim K Sharma**  
341808  
23 New Recruits  
~India



**Muskaan Ayer**  
264344  
6 New Recruits  
~India



**Limasangla**  
240427  
9 New Recruits  
~India



**Adhila Longkumer**  
252979  
65 New Recruits  
~India



**Tenzing Bhutia**  
243848  
26 New Recruits  
~India



**Muktamani Adhikari**  
212735  
22 New Recruits  
~India



**Norfiza Mahput**  
9136  
7 New Recruits  
~Malaysia



**Krisnanette Bondoc**  
437420  
5 New Recruits  
~Philippines



**Elena Jose**  
378361  
6 New Recruits  
~Philippines



**Suzette Mallari**  
371402  
19 New Recruits  
~Philippines



**Teresa Gutierrez**  
333674  
10 New Recruits  
~Philippines



**Vanessa Roces**  
325294  
9 New Recruits  
~Philippines



**Mintzie Santos**  
308698  
5 New Recruits  
~Philippines

## Who is moving up to Rock Star Club?



**Lisa Zimmerman**  
\$4,318.00  
54 New Recruits  
~USA



**Michele Ramirez**  
\$4,102.75  
2 New Recruits  
~USA



**Longkoi Pokho**  
201878  
23 New Recruits  
~India



**Sappna Subba**  
234672  
7 New Recruits  
~India



**Marlene Gonzales**  
P316240  
4 New Recruits  
~Philippines



**Norizan BT Azizan**  
6176  
2 New Recruits  
~Malaysia



**Noraniza Mohtar**  
6978  
4 New Recruits  
~Malaysia



**Sabariyah Harun**  
6687  
3 New Recruits  
~Malaysia



**YOU!**

# Fortenberry-Slate Area Car Drivers



Stephanie  
Lenard



Lisa  
Warrington



Ann  
Alexis-Hamilton



Gayle  
Guerrero



Marissa  
Magtoto



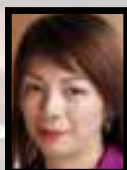
Marilou  
Manalo



Marites  
Ceña



Maria Fe  
Aliba



Melany  
Banto



Nanette  
Bondoc



Virgie  
Estepa



Olivia  
Pambid



Nurul Sharkrin  
Lewis



Nafisah  
Omar



Norfiza  
Mahput



Rokiah  
Arifin



Asenla  
Longkumer



Tiamongla  
Imchen



Imtinaro  
Imchen



Anungla  
Jamir



Eliza  
Nongthombam



Thesa  
Sangma

Who Will be Next!?!

# Congratulations New Sales Directors!

Paslamu Sherpa      India      Sapna Subba Unit      sahanisapna7@gmail.com

Sushma Pradhan      India      Sapna Subba Unit      sahanisapna7@gmail.com

Tenzing Bhutia      India      Tshering Bhutia Unit      tcsms\_rrp@rediffmail.com

Anita Alias      Malaysia      Nafisah Omar Unit      nafisah2010@yahoo.com

Azlinah Hamzah      Malaysia      Nafisah Omar Unit      nafisah2010@yahoo.com

Jumirdah Bahtiar      Malaysia      Rokiah Arifin Unit      rokie.mk@gmail.com

Ederlina Dasargo      Philippines      Elsa Galvez Unit      elsagalvez10@yahoo.com

Llany Cello      Philippines      Gayle Guerrero Unit      Gayleinactor@yahoo.com

**Congratulations  
New Sales Directors!!**

# Our Growing Area

## ★ Congratulations ★ ★ Directors in Qualification

Rashmi Ch Shah	India	Lita Padia Unit	litakaran@hotmail.com
Januka Chettri	India	Bhim K Sharma Unit	sharmabhimkumari@gmail.com
Sonam Yangzom	India	Imtinaro Imchen Unit	imtinari@gmail.com
Sudha Beryl	India	Jamuna Ramauli Unit	imtinari@gmail.com
Takonaro	India	Limasangla Unit	jamirlimala@yahoo.co.in
Chemi D Bhutia	India	Tenzing Bhutia	Tdoma_vvp@rediffmail.com
Haidah Bt Rosly	Malaysia	Noora Shukor Unit	wawashukor@gmail.com
Sameah A. Bakar	Malaysia	Nor Baaiah Binti Hassan Unit	norbaaiah@gmail.com
Dewi F. Zulkarain	Malaysia	Shahanaz Zainuddin Unit	shaz6965@yahoo.com
Michiko Balbuena	Philippines	Virgie Estepa Unit	Virgie_estepa2008@yahoo.com
Nimfa Montes	Philippines	Marites Cena Unit	mpcena2005@yahoo.com
Marissa Long	Philippines	Marilou Manalo Unit	Mariloumanalo21@yahoo.com
Carina Polea	Philippines	Marilou Manalo Unit	mariloumanalo21@yahoo.com
Rosalie Doctolero	Philippines	Zenaida Malvar Unit	Virgie_estepa2008@yahoo.com

**Area Goal ~ 25 DIO's**

*\*Support our Area DIO's—Send a Note of Encouragement via their Sales Director!*







# Year to Date Scoreboard

July 1st, 2012 through November 30th, 2012

## Top in Unit-Retail Sales



**Stephanie Lenard**  
Year to Date  
Queen of Unit  
Retail Sales

1.	<b>Stephanie Lenard</b>	<b>\$109,924.00</b>
2.	Lisa Warrington	\$58,794.00
3.	Patricia Matthews	\$54,021.00
4.	Cathy Breslin	\$44,033.00
5.	Karyz Figueroa	\$42,447.00
6.	Ann Alexis-Hamilton	\$36,977.00
7.	Lisa Zimmerman	\$34,132.00
8.	Sheryl Spalding Sellers	\$32,837.00
9.	Michele Ramirez	\$29,781.00

## Top in Unit Recruiting



**Stephanie Lenard**  
Year to Date  
Queen of Unit  
Recruiting

		SQ	YTD
1.	<b>Karyz Figueroa</b>	<b>15</b>	<b>17</b>
2.	Stephanie Lenard	10	22
3.	Lisa Zimmerman	7	16
4.	Michele Ramirez	4	11
5.	Patricia Matthews	2	8
6.	Lisa Warrington	1	6
7.	Ann Alexis-Hamilton		3
8.	Cathy Breslin		2
9.	Sheryl Spalding Sellers		1

## Top in Directors Personal Retail Sales



**Cathy Breslin**  
Year to Date  
Queen of Personal  
Retail Sales

1.	<b>Cathy Breslin</b>	<b>\$17,815.00</b>
2.	Karyz Figueroa	\$9,927.00
3.	Lisa Warrington	\$9,010.50
4.	Stephanie Lenard	\$7,498.50
5.	Michele Ramirez	\$6,327.00
6.	Sheryl Spalding Sellers	\$6,212.00
7.	Lisa Zimmerman	\$5,990.00
8.	Patricia Matthews	\$5,852.50
9.	Ann Alexis-Hamilton	\$5,733.50

## Top in Directors Personal Recruiting



**Karyz Figueroa**  
Year to Date  
Queens of Personal  
Recruiting

		Qualified Total	
1.	<b>Karyz Figueroa</b>	<b>10</b>	<b>10</b>
2.	Lisa Zimmerman	4	9
3.	Stephanie Lenard	3	5
4.	Lisa Warrington		3
5.	Michele Ramirez	2	2
6.	Ann Alexis-Hamilton		2
7.	Patricia Matthews		2
8.	Sheryl Spalding Sellers		1
9.	Cathy Breslin		1

# Philippines

## October Results

### Top 10 Unit Sales

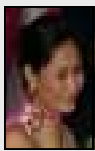


**Virgie Estepa**

October Queen of  
Unit Sales

1.	<b>Virgie Estepa</b>	<b>1679189</b>
2.	Gayle Guerrero	1605261
3.	Marilou Manalo	1134979
4.	Marites Cena	1124023
5.	Marissa Magtoto	931762
6.	Zenaida Malvar	817729
7.	Olivia Pambid	688917
8.	Josephine Silva	651076
9.	Michiko Balbuena	607152
10.	Melany Banto	587906

### Top 10 Personal Sales



**Joy Tamayo**

October Queen of  
Personal Sales

1.	<b>Joy Tamayo</b>	<b>49437</b>
2.	Marlene Gonzales	40430
3.	Michiko Balbuena	37385
4.	Melany Banto	37052
5.	Marites Cena	36652
6.	Alicia Cabatuan	36519
7.	Marilou Manalo	26634
8.	Olivia Pambid	26295
9.	Marissa Magtoto	26095
10.	Virgie Estepa	26045

### Top 10 Unit Recruiting



**Gayle Guerrero**

October Queen of  
Unit Recruits

1.	<b>Gayle Guerrero</b>	<b>54</b>
2.	Virgie Estepa	33
3.	Melany Banto	26
4.	Michiko Balbuena	23
5.	Zenaida Malvar	22
6.	Marites Cena	20
7.	Suzette Mallari	19
7.	Marilou Manalo	19
8.	Freda Linsangan	16
9.	Marissa Magtoto	15

### Top 10 Personal Recruits Michiko Balbuena, Virgie Estepa & Suzette Mallari

September Queen of  
Personal Sharing

1.	<b>Michiko Balbuena</b>	<b>6</b>
1.	<b>Virgie Estepa</b>	<b>6</b>
1.	<b>Suzette Mallari</b>	<b>6</b>
2.	Marissa Magtoto	4
2.	Marlene Gonzales	4
2.	Melany Banto	4
3.	Ma. Evelyn Durusan	3
3.	Marilou Manalo	3
3.	Teresa Gutierrez	3
3.	Vanessa Rocas, Josephine Silva	3

# Malaysia

## October Results

### Top in Unit Production



**Nafisah Omar**  
October Queen of  
Unit Sales

1.	<b>Nafisah Omar</b>	<b>35679</b>
2.	Rokiah Arifin	25407
3.	Shahanaz Zainuddin	22072
4.	Noora "Wawa" Shukor	18335
5.	Suzana B Abidin	18137
6.	Roseleza Mohamed	16921
7.	Nurul Shakirin Lewis	15823
8.	Dolores G Lazarus	15089
9.	Nor Baaiah Hassan	15008
9.	Nor Mizan Che Embi	15008

### Top in Unit Recruiting



**Nafisah Omar**  
October Queen of  
Unit Recruiting

1.	<b>Nafisah Omar</b>	<b>39</b>
2.	Shahanaz Zainuddin	28
3.	Dolores G Lazarus	21
4.	Suzana Abidin	20
5.	Roseleza Mohamed	19
6.	Nor Baaiah Hassan	17
7.	Robiah Huri	16
8.	Nor Azlinda Ahmad	15
8.	Rokiah Arifin	15
8.	Nor Mizan Embi	15

### Top in Personal Production



**Norizan Azizan**  
October Queen of  
Personal Sales

1.	<b>Norizan Azizan</b>	<b>2703</b>
2.	Roseleza Mohamed	2338
3.	Hasni M Daud	2120
4.	Robiah Huri	1856
5.	Suzana Abidin	1835
6.	Shahanaz Zainuddin	1806
7.	Noora "Wawa" Shukor	1410
8.	Nor Baaiah Hassan	1409
9.	Nurul Shakirin Lewis	1387
10	Rokiah Arifin	1343

### Top in Personal Recruiting



**Jamaliatul Has**  
October Queen of  
Personal Recruiting

1.	<b>Jamaliatul Has</b>	<b>6</b>
2.	Nor Azlinda Ahmad	4
3.	Dolores L. Gaceta	3
3.	Noora "Wawa" Shukor	3
3.	Hasni Muhamad Daud	3
3.	Robiah Huri	3

# India

## October Results

### Top 10 Unit Production Imtinaro Imchen October Queen of Unit Sales



1.	<b>Imtinaro Imchen</b>	<b>1063592</b>
2.	Tshering D Bhutia	843337
3.	Asenla Longkumer	803519
4.	Jessica Devi	723080
5.	Tiamongla Imchen	408768
6.	Sangita	406127
7.	Temsuinla	403495
8.	Thesa Sangma	388751
9.	Eliza Nongthombam	377725
10.	Mevuhole	349726

### Top 10 Unit Recruiting Adhila Longkumer October Queen of Unit Recruiting



1.	<b>Adhila Longkumer</b>	<b>65</b>
2.	Imtinaro Imchen	45
3.	Sangita	44
4.	Jessica Devi	41
5.	Thesa Sangma	32
6.	Eliza Nongthombam	31
7.	Tshering D Bhutia	30
8.	Tenzing Bhutia	26
9.	Longkoi	23
9.	Bhim Kumari Sharma	23

### Top 10 in Personal Production Bino Niekha



October Queen of  
Personal Sales

1.	<b>Bino Niekha</b>	<b>78216</b>
2.	Talitula	48665
3.	Sobusenla	47262
4.	T Aleminla	41455
5.	Satinder Kaur	35191
6.	Amongla Nokdir	34207
7.	Tshering Doma Bhutia	24429
8.	Tenzing Bhutia	23364
9.	Rongsenyangla Longchar	20711
10.	Atsu-uYepthomi	20060

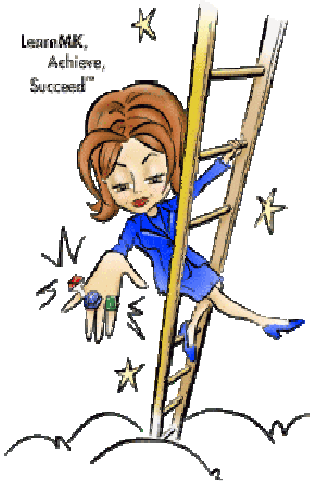
### Top in Personal Recruiting Bhim Kumari Sharma



October Queen of  
Personal Recruiting

1.	<b>Bhim Kumari Sharma</b>	<b>12</b>
2.	T Aleminla	11
3.	Jamuna Ramauli	8
4.	Takoinla Ainla	6
4.	Tenzing Bhutia	6
5.	Tshering Doma Bhutia	5
5.	S Asula Ao	5
6.	Lita Padia	4
6.	Adhila Longkumer	4
6.	Rojina Subba & Jessica Devi	4

# Stairway to National



**Sr. National Sales Director**  
Pam Fortenberry-Slate



**National Sales Director**  
Rhonda Fraczkowski

## Elite Executive Sr. Directors 8+ Offspring



Asenla Longkumer~11



Marites Ceña~ 9



Imtinaro Imchen ~10



Nafisah Omar—9



Nurul Shakirin Lewis—6

## Executive Sr. Directors~ 5-7 Offspring



Sapna Subba

## Future Executive Senior Director~ 3-4 Offspring



Eliza Nongthombam



Gayle Guerrero



Virgie Estepa



Tiamongla Imchen



Norfiza Mahput



Norizan Azizan

## Senior Directors 1-2 Offspring

Ann Alexis-Hamilton	Karyz Figueroa	Stephanie Lenard	Marissa Magtoto	Olivia Pambid	Melany Banto
Thinlay Ongmu Bhutia	Suzette Mallari	Sentimenla Longkumer	Mevuhole	Lita Padia	Bazaiti Baharudin
Sabariyah Harun	Rokiah Arifin	Jessica Devi	Anungla Jamir	Mintzie Santos	
Tshering D Bhutia	Elsa Galvez	T Alemina	Vanessa Roces		
Krisnanette Bondoc	Marilou Manalo	Nor Azlinda Ahmad	Rongsenyangla Longchar		

## Directors

Cathy Breslin	Sheryl Sellers	Lisa Warrington	Patsy Matthews	Rosima Jaafor
Lisa Zimmerman	Michele Ramirez	Michiko Balbuena	Muskaan Arya	Nor Mizan Embi
Joy Tamayo	Shahanaz Zainuddin	Dolores G. Lazarus	Erdelina Dasargo	Longkoi Pokho
Roseleza Mohamed	Aishah Khairudin	Salamiah Latip	Hasnah Daud	Freda Linsangan
Paslamu Sherrpa	Mukramani Adhikari	Elena Jose	Satinder Kaur	Zenaida Malvar
Nor Baaiah Hassan	S Asula Ao	Suzana Abidin	Takoinla Ainla	Limasangla
Amongla Nokdir	Talitula	Paulamle Sephe	Neitsou Lomi	Josephine Silva
Medha Devi Chongtham	Llany Cello	Atsu-u Yepthomi	Jamuna Ramauli	Bleshilda Roxas
Rojina Subba	Noora Shukor	Marlene Gonzales	Thesa Sangma	Hasni Daud
Sangita Langpoklakpam	Sobusenla	Dr. Chubala Aier	Adhila Longkumar	Sharon De Guzman
Dr. I Arenla Walling	Noraniza Mohtar	Hoinu Kipgen	Ikwasile	Alicia Cabatuan
Bhim Kumari Sharma	Niekha Bino	Robiah Huri	Evelyn Durusan	Teresa Gutierrez
Jamaliatul Hasnan	Marizana Suitnoh	Suryanti Mazlan	Chechum Bhutia	Temsuinla