



Pam Fortenberry-Slate
Global Sr. National Sales Director

Fortenberry-Slate National Area

2012 November Director Promotion Packet

We Are
Exploding!!

SNSD Pamela Fortenberry-Slate
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Skype: [pam_fortenberry_slate](https://www.skype.com/pam_fortenberry_slate)
NEW WEBSITE!! www.pamslate@qtooffice.com

Congratulations!

Fortenberry-Slate

National Area

5 Year to Date

Ruby Seminar!

#1 Sales Directors

Across the Globe for September!

USA



**STEPHANIE
LENARD
SENIOR SALES
DIRECTOR**

PHILIPPINES



**VIRGIE
ESTEPA
SENIOR
SALES
DIRECTOR**

MALAYSIA



**NAFISAH
OMAR
EXECUTIVE
SENIOR SALES
DIRECTOR**

INDIA



**TSHERING
DOMA BHUTIA
SALES
DIRECTOR**

**The Fortenberry-Slate Area is in the:
USA, Philippines, Malaysia & India**

Fortenberry-Slate National Area

2012-2013 Inner Circle Goals

Inner Circle National Area

5 New National Sales Directors

10 Executive Senior Sales Directors

30 Senior Sales Directors

50 New Sales Directors

200 Area Sales Directors

25 Pink Car Drivers

10 Circle of Excellence Achievers

20 Circle of Achievement Achievers

50 Director Court of Sales Achievers

50 Director Court of Sharing Achievers

100% of Sales Directors

as 4 QTR Star Consultants

Fortunate 500 - Area Wide Seminar Court Slots Filled!



The Fortenberry Slate Area is Ringing in the Holiday & Year End Season!!

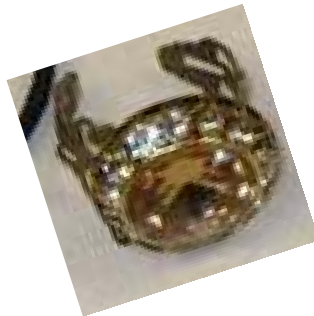
November & December 2012

Production Levels:

Up to 50 Unit Members— 350,000 Unit Production & 10 New Active
Unit Recruits Each Month

51 Unit Members and UP— 600,000 Unit Production & 15 New Active
Unit Recruits Each Month

**Achieve in November & December
to receive your 50th Anniversary Bling from
NSD Pam Fortenberry-Slate!!**



Rings will be awarded by NSD Pam Fortenberry-Slate on her next trip to India.
Styles may vary based on availability.

Monthly Power Plan Sheet

Name: _____
 Month of: _____
 Unit Production Goal: _____
 Unit recruiting Goal: _____
 Interview Goal: _____
 Personal Sales Goal: _____
 Personal Recruiting Goal: _____
 Number of Faces Goal: _____

5 People to Move up this month:

1. _____
2. _____
3. _____
4. _____
5. _____

Monthly Recruiting events Planned

<u>Date</u>	<u>Event</u>	<u>Date</u>	<u>Event</u>
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

Prizes I am promoting this month:
 Why listen to Marketing? _____
 Why come to event? _____
 Why sign on the spot? _____
 Why order? _____
 Why bring guests? _____

**My Area First Line Directors (D),
 DIQ's (DIQ) & Director Intenders (DI)**

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.
- 9.
- 10.

**Complete and turn in your Monthly Plan
 Sheet by the 5th of each month for
 recognition from your NSD !
 Contest Dates: August—December
 To be recognized by your National!!**

Second Line:
 (note same as above)

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.



Send this information by the 5th of the month and NSD Pam Fortenberry-Slate will send a personal message to your consultants. When your unit size is under 50 , you can send 3. Over 50, you can send 6.

IBC Name: _____

Email ID _____

Comments: _____

IBC Name: _____

Email ID _____

Comments: _____

IBC Name: _____

Email ID _____

Comments: _____

IBC Name: _____

Email ID _____

Comments: _____

IBC Name: _____

Email ID _____

Comments: _____

IBC Name: _____

Email ID _____

Comments: _____

Inner Circle Participants

August - December Contest

Name	Prize Goal Months Completed
Anjali Pradhan	Charm
Anjana Sundas	Pin
Archana Chhetri	Charm
Archana Shrestha	Pin
B Henlen Phom	Charm
Bandana Thakuri	Pin
Bhawana Khati	Charm
Changtham Medha Devi	Pin
Eliza Nongthombam	Charm
Kamala Sundas	Pin
Lydia Sangtam	Pin
P Monyei Phom	Charm
Ronnie Soraisam	Pin
Rubina Pariyar	Pin
Sanju Rai Bhutia	Charm
Senjam Jurina	Pin
Shiela Singh	Charm
Shova Moktan	Charm
Subarna Gurung	Charm
Tshering Doma Bhutia	Charm

Please send in your completed Inner Circle Forms each month.

Email to ~ pamsassistant@ec.rr.com

These forms must be received to be awarded the prize.

Fortenberry-Slate Area India Inner Circle



Dear Fortenberry-Slate Area,

Your commitment to your business entitles you to participate in our AREA INNER CIRCLE Program. I have found that the best and the worst part of Mary Kay is the fact that you are not accountable to anyone!!! I love not having a boss— However, on the other hand I tend to do my best when I know someone is watching!!! This is the reason we designed our Inner Circle Program!!!! I will be watching each and everyone of you as you climb the Mary Kay Career Path!!!!

Our Goal is to have 100 D.J.Q.'s and Directors by Seminar! When becoming a Director is your goal and you are willing to be accountable to me, I would like to work with you!!!

Dates: August—December (Complete 4 of 5 months)

Cost: INR 400 or Free when you have completed Last Inner Circle

ELITE INNER CIRCLE

5-5-5 PER WEEK

5 SELLING APPTS.
5 INTERVIEWS
5000 R SALES

UPPER INNER CIRCLE

3-3-3 PER WEEK

3 SELLING APPTS.
3 INTERVIEWS
4000 R SALES

INNER CIRCLE

2-2-2 PER WEEK

2 SELLING APPTS.
2 INTERVIEWS
3000 R SALES

Graduates Will Receive: (Consultants & Directors)

Inner Circle Pin or Charm, (when you already have a pin) presented to you by Pam.

I cannot wait to celebrate your success!!!!

Love & Belief,

Pam