

To complete your assignment this month you must return this sheet by the 6th. of the next month.  
 (E-mail: (pamsassistnt@ec.rr.com) Fax: (866-334-5342) or Mail: 7503 Jonquil Court Wilmington, NC. 28409)

# Inner Circle Form

<u>ELITE INNER CIRCLE</u>	<u>UPPER INNER CIRCLE</u>	<u>INNER CIRCLE</u>
<b><u>5-5-5 PER WEEK</u></b>	<b><u>3-3-3 PER WEEK</u></b>	<b><u>2-2-2 PER WEEK</u></b>
5 SELLING APPTS. 5 INTERVIEWS 5000 R SALES	3 SELLING APPTS. 3 INTERVIEWS 4000 R SALES	2 SELLING APPTS. 2 INTERVIEWS 3000 R SALES

## Success Meeting Attendance

Date: \_\_\_\_\_ # of Guests \_\_\_\_\_

1. \_\_\_\_\_

2. \_\_\_\_\_

3. \_\_\_\_\_

4. \_\_\_\_\_

5. \_\_\_\_\_

Name: \_\_\_\_\_

Directors Name: \_\_\_\_\_

## Selling Appointments

<u>Week One</u>	<u>Week Two</u>	<u>Week Three</u>	<u>Week Four</u>
Name & Telephone #	Name & Telephone #	Name & Telephone #	Name & Telephone #
1. _____	1. _____	1. _____	1. _____
2. _____	2. _____	2. _____	2. _____
3. _____	3. _____	3. _____	3. _____
4. _____	4. _____	4. _____	4. _____
5. _____	5. _____	5. _____	5. _____

## Interviews

<u>Week One</u>	<u>Week Two</u>	<u>Week Three</u>	<u>Week Four</u>
Name & Telephone #	Name & Telephone #	Name & Telephone #	Name & Telephone #
1. _____	1. _____	1. _____	1. _____
2. _____	2. _____	2. _____	2. _____
3. _____	3. _____	3. _____	3. _____
4. _____	4. _____	4. _____	4. _____
5. _____	5. _____	5. _____	5. _____

## Retail Sales:

Week One: \_\_\_\_\_

Week Two: \_\_\_\_\_

Week Three: \_\_\_\_\_

Week Four: \_\_\_\_\_

## Totals For Month:

<u>Retail Sales</u>	_____
<u>Selling Appt.</u>	_____
<u>Interviews</u>	_____
<u>Wholesale Order</u>	_____
<u>New Recruits</u>	_____
<u>Appt. on Books</u>	_____

**Celebrate Mary Kay's 50th Anniversary  
with the Asia Pacific NSD's on the  
2013 Top Sales Director Trip  
Cape Town & Sun City, South Africa**



# India Area on the go!

new  
quarter!

## JOIN MARY KAY'S Red Jacket Reward Campaign

CHALLENGE PERIOD: February 2013 - April 2013

All our Independent Beauty Consultants are invited to join the Red Jacket Reward Campaign. They should be:

- Team Leader, Future Sales Director or Director in Qualification in any 2 months of the quarter
- Add 6 New Recruits in a quarter
- Personal and Team Retail Production ₹ 75,000 in a quarter (Avg. ₹ 25,000 p.m.)
- All Recruits will be counted (Existing & New) for Production

### Plus! Also avail the following benefits:

- Get a chance to attend the Red Jacket University - A half day exclusive training geared towards team building and developing expertise in skincare class. This will be conducted in 8 locations.
- Enjoy your Graduation Ceremony besides being rewarded with the certificates & MK Chic Red Bag.



MK  
Chic Red  
Bag



Happy February Birthday!  
Tshering Doma Bhutia ~ 1st  
Muskaan Arya ~ 2nd  
Muktamani Adhikari ~ 15th  
Satinder Kaur ~ 16th  
Longkoi Pokho ~ 23rd  
Mevuhole ~ 24th

Happy February Anniversaries!

Sentimentla Longkumer ~ 5 yrs  
Tenzing Bhutia ~ 3 yrs  
Hoinu Kipgen ~ 2 yrs  
Paslamu Sherpa ~ 1 yr  
J. Jamir & B. Niekha Units ~ 1 yr  
S. Kaur & T. Alemola Units ~ 3 yrs  
Dr A. Walling Unit ~ 4 yrs

# Seminar 2013 Mary Kay Goals!



I will be a . . .

## CAREER LEVEL

\_\_\_\_\_ by Feb. 1st  
 \_\_\_\_\_ by Mar. 1st  
 \_\_\_\_\_ by Apr. 1st  
 \_\_\_\_\_ by May 1st  
 \_\_\_\_\_ by Jun. 1st  
 \_\_\_\_\_ by Jun. 30th

**Sales Director**  
**Senior Sales Director**  
**Future Executive Senior Sales Director**  
**Executive Senior Sales Director**  
**Elite Executive Senior Sales Director**  
**National in Qualification**  
**National Sales Director**

OT - Top Trip Sales Director  
 OT - Circle Of Achievement

Top Sales Director Trip ~  
**Cape Town & Sun City, South Africa**

## OTHER GOALS:

Monthly Retail Goal: \$ \_\_\_\_\_  
 Number of Monthly Selling Appt. \_\_\_\_\_  
 Monthly Wholesale goal: # \_\_\_\_\_

Quarterly Wholesale goals:

Feb 1st—Apr. 30th \_\_\_\_\_  
 May 1st—Jul 31st \_\_\_\_\_

Monthly Team Building Appointments: \_\_\_\_\_  
 Number of New Team Members per month: \_\_\_\_\_

Ruby	55,000
Diamond	70,000
Emerald	85,000
Pearl	1,00,000
Pearl +	1,25,000



Queen's Court of Personal Sales - 4,44,000 Personal Retail Section One Sales in the Seminar year 1st August 2012 - 31st July 2013

Queen's Court of Sharing - 21 New Qualified Recruits in the Seminar year 1st August 2012 - 31st July 2013. A qualified recruit is one who achieves Rs. 36,000 Retail Production in the Seminar year.

Other Goals \_\_\_\_\_



# Join the Fortenberry National Family



Pat Fortenberry  
EENSND Emeritus

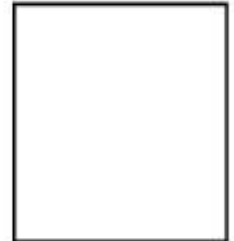
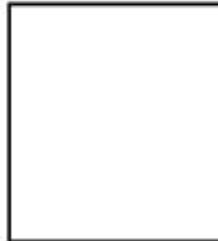
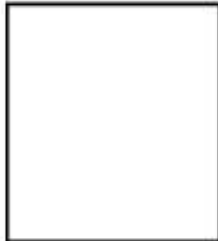
as we grow to  
**5 NSD's by Mary Kay's**  
**50th Anniversary**



Pam Fortenberry-Slate  
SNSD



Rhonda Fraczkowski  
NSD



**Everything that Glitters**  
**is GOLD!!**

**I am a**

**National Sales Director by:**

**Month:** \_\_\_\_\_

**Year:** \_\_\_\_\_



# **Bee One of the Fortenberry-Slate Area's Fortunate 500!!**



**Our Area Goal is to have  
500 National Court Achievers at  
Mary Kay's 2013  
50th Anniversary Seminar  
Celebration!**

*Commit NOW to One, Two or Three Courts on the  
National Seminar Stage!*