



Pam Fortenberry-Slate  
Global Sr. National Sales Director

# Fortenberry-Slate

## National Area

### 2013 February

### Director

## Promotion Packet

# This Area is on

# FIRE!



SNSD Pamela Fortenberry-Slate  
Office (910) 798-6094 \* Text/Mobile # (910) 262-8723  
Email: pfortenberry@ec.rr.com or pamsassistant@ec.rr.com  
BB Messenger: pin code 21074C73 \* Yahoo Messenger pamnsd04  
Skype: pam\_fortenberry\_slate  
NEW WEBSITE!! [www.pamslate@qtooffice.com](http://www.pamslate@qtooffice.com)

# Congratulations!

**Fortenberry-Slate**

**National Area**

**#5 Year to Date**

**Ruby Seminar!**

**#1 Sales Directors**

**Across the Globe for December!**

**USA**



**STEPHANIE  
LENARD  
SENIOR SALES  
DIRECTOR**

**PHILIPPINES**



**VIRGIE  
ESTEPA  
SENIOR  
SALES  
DIRECTOR**

**MALAYSIA**



**NAFISAH  
OMAR  
EXECUTIVE  
SENIOR SALES  
DIRECTOR**

**INDIA**



**IMTINARO  
IMCHEN  
EXECUTIVE  
SENIOR SALES  
DIRECTOR**

**The Fortenberry-Slate Area is in the:  
USA, Philippines, Malaysia & India**



# The Fortenberry Slate Area is Ringing in the Holiday & Year End Season!!

November & December 2012

Production Levels:

Up to 50 Unit Members— 8,000 Unit Production Points  
& 5 New Active Unit Recruits Each Month

51 Unit Members and UP— 15,000 Unit Production Points  
& 10 New Active

## Achieve in November & December to receive your 50th Anniversary Bling from NSD Pam Fortenberry-Slate!!

### Challenge Achievers!

**Nafisah Omar**

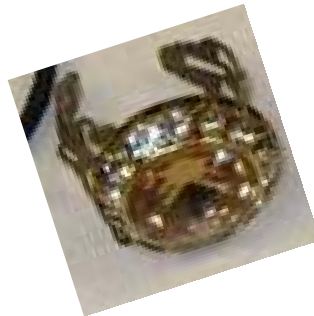
**Noora Shukor**

**Nor Azlinda Ahmed**

**Hasni M Daud**

**Rokiah Arifin**

**Roseleza Mohamed**



Rings will be awarded by NSD Pam Fortenberry-Slate on her next trip to Malaysia.  
Styles may vary based on availability.

# Monthly Power Plan Sheet

Name: \_\_\_\_\_  
 Month of: \_\_\_\_\_  
 Unit Production Goal: \_\_\_\_\_  
 Unit recruiting Goal: \_\_\_\_\_  
 Interview Goal: \_\_\_\_\_  
 Personal Sales Goal: \_\_\_\_\_  
 Personal Recruiting Goal: \_\_\_\_\_  
 Number of Faces Goal: \_\_\_\_\_

**5 People to Move up this month:**

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_
5. \_\_\_\_\_

**Monthly Recruiting events Planned**

<u>Date</u>	<u>Event</u>	<u>Date</u>	<u>Event</u>
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

**Prizes I am promoting this month:**

Why listen to Marketing? \_\_\_\_\_  
 Why come to event? \_\_\_\_\_  
 Why sign on the spot? \_\_\_\_\_  
 Why order? \_\_\_\_\_  
 Why bring guests? \_\_\_\_\_

**My Area First Line Directors (D),  
 DIQ's (DIQ) & Director Intenders (DI)**

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.
- 9.
- 10.

**Complete and turn in your Monthly Plan Sheet by the 5th of each month for recognition from your NSD !**

**Contest Dates: February - August**

**To be recognized by your National!!**

**Second Line:**

(note same as above)

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.

# 2013 Contest February - August

Turn in your Monthly Totals for Recognition!

Start the New Year with Great Guest Events!

When your Unit has 50  
or fewer Members

Focus on 30 Interviews  
each month

When your Unit has 50  
or more Members

Focus on 50 Interviews  
each month

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
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43. \_\_\_\_\_
44. \_\_\_\_\_
45. \_\_\_\_\_
46. \_\_\_\_\_
47. \_\_\_\_\_
48. \_\_\_\_\_
49. \_\_\_\_\_
50. \_\_\_\_\_

Win a Fabulous Prize from your NSD!



**Send this information by the 5th of the month and NSD Pam Fortenberry-Slate will send a personal message to your consultants. When your unit size is under 50 , you can send 3. Over 50, you can send 6.**

IBC Name: \_\_\_\_\_

Email ID \_\_\_\_\_

Comments: \_\_\_\_\_

IBC Name: \_\_\_\_\_

Email ID \_\_\_\_\_

Comments: \_\_\_\_\_

IBC Name: \_\_\_\_\_

Email ID \_\_\_\_\_

Comments: \_\_\_\_\_

IBC Name: \_\_\_\_\_

Email ID \_\_\_\_\_

Comments: \_\_\_\_\_

IBC Name: \_\_\_\_\_

Email ID \_\_\_\_\_

Comments: \_\_\_\_\_

IBC Name: \_\_\_\_\_

Email ID \_\_\_\_\_

Comments: \_\_\_\_\_



# Inner Circle

## August - December Achievers!

Name	Prize Goal	Months	Name	Prize Goal	Months
Afarina Ahmad Ripaee	Pin	*****	Norfazila Abdul Aziz	Pin	
Aina Marohtah bt Ali	Pin	***	<b>Norfiza bt Mahput @ Sahir</b>	<b>Charm</b>	<b>****</b>
<b>Aishah Binti Khairudin</b>	<b>Charm</b>	<b>*****</b>	Norhanim bt Hhnin @ Maon	Pin	*
Azizah Jainaz	Pin	**	Norhayati Razali	Pin	
Carmen Hogan	Charm		<b>Norizan Azizan</b>	<b>Charm</b>	<b>****</b>
<b>Chan Leng Aai</b>	<b>Charm</b>	<b>*****</b>	Normie Binti Hanafiah	Charm	
Dewi Farah Zulkarnain	Pin		Norsilawati Bt Ahmad	Pin	***
Dolores Gaceta Lazarus	Charm	**	Nur Atiqah Gadong Abdullah	Charm	
Edawati Sulaiman	Pin		Nur Hayati Sakinah Abdullah	Charm	
Fadillah Abdul Zahman	Pin		Nur Insyirah binti Zulketli	Pin	
Fadzirah Mohd Au	Pin		Nur Sabarina Br Rozali	Pin	***
<b>Fatin Osman</b>	<b>Pin</b>	<b>*****</b>	Nur Syawalia Binti Zakariah	Pin	*
Farrah Ellya Farressa	Pin	*	Nurazrena Bt Mohamad Rofi	Pin	
<b>Fauzidah Ad Khadir</b>		<b>*****</b>	Nurhaslinda Mohamad	Pin	
Gahliyah BT Arpan	Charm		Nurul Ain Syazwi Bte Harun	Pin	*
Haidah Rosly	Pin		Nurul Aini Binti Husin	Pin	
Hanifah Tay	Pin	***	Nurul Shakirini Lewis	Charm	*
Haslinda Sulaiman			Nurulhuda bt Mohamad Nor	Pin	***
Hasnah Bt M Daud	Charm		Puteri Rabiatal ad awiyah	Pin	**
<b>Hasni Muhamad Daud</b>	<b>Charm</b>	<b>****</b>	<b>Rabetah Johari</b>	<b>Charm</b>	<b>*****</b>
Hazel Bongcawel Nacion	Pin		Raja Mastura	Pin	***
Ida Syafinaz Ibrahim	Pin		Rajeswari Maniam	Charm	*****
Ida Syazrina Ibrahim	Pin		Robiah Bt Huri	Charm	
Ilya Izana Bt Idrus	Pin		<b>Rokiah Arifin</b>	<b>Charm</b>	<b>****</b>
Inzan Z Bt Z Abidin	Pin		Rosfinah by Abdul	Pin	
Issy Aryani BT A@ Ismail	Pin		Rosima Jaafar	Charm	
Jacki Wong	Pin		Roszaidah Husman	Pin	
Jayanthi A/P C Mohan	Pin	**	Rozaini Jaafar	Pin	*****
Jumiati Binti Asis	Pin		<b>Rozila Md Repin</b>	<b>Charm</b>	<b>*****</b>
Jumirdah Bahtiar	Charm	*	Ruzieta	Pin	**
Juvy Jusa Espinosa	Pin		Salamia Latip	Charm	***
<b>Karthini Munusany</b>	<b>Pin</b>	<b>*****</b>	Sameah Abu Bauar	Pin	
Khairunisa	Pin		Shahdunita bt Mohamed Salleh	Pin	
Lisa Islant	Pin	*	Shahnaz Zainuddin	Charm	
Mai Noor Asiah Tan Zalilah	Pin		Shaifah Jaafar		***
Maisatul H Bt Mohamed	Pin		Sharifah Binti Seman	Pin	*
Mas Esayu Hamdan	Pin	***	Sharufah Nur A H BT Jaafar	Pin	
Mawariah Bt Mohd Zam			Shorba Martin	Charm	
Zam	Pin	**	Shukria bt Aziz	Pin	
<b>Nadiatul Syahirah Seman</b>	<b>Charm</b>	<b>*****</b>	Siti Fatimah Isak		***
Nanita Yusof	Pin		Siti Masmra Bt As Rahman	Pin	
Nashirah Binti Yahaya	Pin		Siti Murzianawaty Bt M Kusairy	Pin	
Nik Johana	Pin		Siti Norazlina	Pin	
<b>Noora Abdul Shukor</b>	<b>Charm</b>	<b>****</b>	Siti Norhafizah	Pin	
Noorayn Zamani	Pin		Siti Norizan Bt Amohamd Ramli	Pin	
Nor Azlinda Ahmad	Charm	*	Siti Suryani Misnan	Pin	*
Nor Baaiah Hassan	Charm		<b>Sofuriah Binti M Hashim</b>	<b>Charm</b>	<b>*****</b>
Noraniza Mohtar	Charm		Suraide Rahmet	Charm	
Nordiyana Binti Osman	Pin		Suzana Abidin	Charm	
			Waheedah bt Syed Sultan	Charm	**
			Wan Shahiratul Natran	Pin	
			Wan Sharfizatul Nafizah	Pin	
			Yurfarahin Hanar	Pin	
			<b>Yusrina Hanafi</b>	<b>Pin</b>	<b>*****</b>

# Fortenberry-Slate Area

## Asia Pacific Inner Circle



Dear Fortenberry-Slate Area,

Your commitment to your business entitles you to participate in our AREA INNER CIRCLE Program. I have found that the best and the worst part of Mary Kay is the fact that you are not accountable to anyone!!! I love not having a boss—— However, on the other hand I tend to do my best when I know someone is watching!!! This is the reason we designed our Inner Circle Program!!!! I will be watching each and everyone of you as you climb the Mary Kay Career Path!!!!

Our Goal is to have 200 D.J.Q.'s and Directors by Seminar! When becoming a Director is your goal and you are willing to be accountable to me, I would like to work with you!!!

**Dates:** January—February (Complete Both months)

**Cost:** MYR40.00/ PHP400 or Free when you have completed Last Inner Circle

### ELITE INNER CIRCLE

100% ATTENDANCE  
(MEETINGS, ETC.)

### 5-5-5 PER WEEK

5 SELLING APPTS.  
5 INTERVIEWS  
500 POINTS RETAIL—MAL.  
P5000 SALES—PHILIPPINES

### UPPER INNER CIRCLE

100% ATTENDANCE  
(MEETINGS, ETC.)

### 3-3-3 PER WEEK

3 SELLING APPTS.  
3 INTERVIEWS  
300 POINTS RETAIL -MAL.  
P4000 SALES- PHILIPPINES

### INNER CIRCLE

100% ATTENDANCE  
(MEETINGS, ETC.)

### 2-2-2 PER WEEK

2 SELLING APPTS.  
2 INTERVIEWS  
200 POINTS RETAIL- MAL.  
P3000 SALES-PHILIPPINES

Graduates Will Receive: (Consultants & Directors)

Inner Circle Pin or Charm, (when you already have a pin) presented to you by Pam.

**I cannot wait to celebrate your success!!!!**

Love & Belief,

*Pam*