

To complete your assignment this month you must return this sheet by the 6th. of the next month.  
 (E-mail: (pamsassistant@ec.rr.com), Fax: (866-334-5342) or Mail: 7503 Jonquil Court Wilmington, NC. 28409)

# Inner Circle Form

<b>Elite:</b>	5 Appt, 5 Interviews, MAL-500 pts Retail Sales weekly, 2000 pts a month 5 Appt, 5 Interviews, PHP-P5000 Retail Sales weekly, P20,000 a month
<b>Upper:</b>	3 Appt, 3 Interviews, MAL-300 pts Retail Sales weekly, 1200 pts a month 3 Appt, 3 Interviews, PHP-P4000 Retail Sales weekly, P16,000 a month
<b>Inner:</b>	2 Appt, 2 Interviews, MAL-200 pts Retail Sales weekly, 800 pts a month 2 Appt, 2 Interviews, PHP-P3000 Retail Sales weekly, P12,000 a month

## Success Meeting Attendance

Name: \_\_\_\_\_

Date:	# of Guests
1. _____	_____
2. _____	_____
3. _____	_____
4. _____	_____
5. _____	_____

Directors Name: \_\_\_\_\_

## Selling Appointments

Week One	Week Two	Week Three	Week Four
Name & Telephone #	Name & Telephone #	Name & Telephone #	Name & Telephone #
1. _____	1. _____	1. _____	1. _____
2. _____	2. _____	2. _____	2. _____
3. _____	3. _____	3. _____	3. _____
4. _____	4. _____	4. _____	4. _____
5. _____	5. _____	5. _____	5. _____

## Interviews

Week One	Week Two	Week Three	Week Four
Name & Telephone #	Name & Telephone #	Name & Telephone #	Name & Telephone #
1. _____	1. _____	1. _____	1. _____
2. _____	2. _____	2. _____	2. _____
3. _____	3. _____	3. _____	3. _____
4. _____	4. _____	4. _____	4. _____
5. _____	5. _____	5. _____	5. _____

## **Retail Sales:**

Week One: \_\_\_\_\_

Week Two: \_\_\_\_\_

Week Three: \_\_\_\_\_

Week Four: \_\_\_\_\_

## **Totals For Month:**

Retail Sales \_\_\_\_\_

Selling Appt. \_\_\_\_\_

Interviews \_\_\_\_\_

Wholesale Order \_\_\_\_\_

New Recruits \_\_\_\_\_

Appt. on Books \_\_\_\_\_

Celebrate Mary Kay's 50th Anniversary  
with the Asia Pacific NSD's on the  
2013 Top Sales Director Trip  
Cape Town & Sun City, South Africa



# Malaysia ~New Director Tracking For Success

## 1st Step

### In Your first Three Months do:

#### ON THE MOVE

1. 2 Active Team Members each Month
2. \$22,500 Unit Production Points

**OTM Pin  
3 in 1 Fax, Copy, Scan  
Machine**

## 2nd Step

### In your first Six Months do:

#### FABULOUS 50's

1. 50/> Non Terminated Unit Members
2. \$45,000 Unit Production Points

**Fab 50 Pin  
Photo Recognition**

## 3rd Step

### In your first Twelve Months do:

#### HONORS SOCIETY

1. 24 New Active Team Members
2. 50/> Non Terminated Unit Members
3. \$90,000 Unit Production Points

**Honor Society Pin  
Stage Recognition**

**See Who's tracking Their Success!**

**Check out the Fortenberry-Slate Global Newsletter!**

# Malaysia Area on the Go!

Power Plans  
August - February

Aishah Khairudin  
Noora Wawa Shukor  
Norfiza Mahput  
Rokiah Arifin  
Hasni M Daud

Interview Contest!  
August—February

Aishah Khairudin  
Dolly Lazarus

**Congratulations  
Achievers!!**

*It is very important to send  
your information to me at  
Pam's office [pamsassistant@ec.rr.com](mailto:pamsassistant@ec.rr.com)  
Hugs, Tammy*



Happy February Birthday!!

Nor Mizan bt Che Embi ~ 19th

Happy Anniversary!!

Noranza Mohtar ~ 3 yrs

Nor Mizan BT Che Embi ~ 2 yrs

Sabariyah BT Harun ~ 2yrs

Noora Abdul Shukor Unit ~ 1 yr



# Seminar 2013 Mary Kay Goals!



I will be a . . .

## CAREER LEVEL

\_\_\_\_\_ by Feb. 1st  
 \_\_\_\_\_ by Mar. 1st  
 \_\_\_\_\_ by Apr. 1st  
 \_\_\_\_\_ by May 1st  
 \_\_\_\_\_ by Jun. 1st  
 \_\_\_\_\_ by Jun. 30th

**Sales Director**  
**Senior Sales Director**  
**Future Executive Senior Sales Director**  
**Executive Senior Sales Director**  
**Elite Executive Senior Sales Director**  
**National in Qualification**  
**National Sales Director**

OT - Top Trip Sales Director  
 OT - Circle Of Achievement

Top Sales Director Trip ~  
**Cape Town & Sun City, South Africa**

## OTHER GOALS:

Monthly Retail Goal: \$ \_\_\_\_\_  
 Number of Monthly Selling Appt. \_\_\_\_\_  
 Monthly Wholesale goal: # \_\_\_\_\_

**Sapphire 2400<sub>psp</sub>**  
**Ruby 3600<sub>psp</sub>**  
**Diamond 4800<sub>psp</sub>**  
**Emerald 6000<sub>psp</sub>**

Quarterly Wholesale goals:

Jan 1st—Mar. 31st \_\_\_\_\_  
 Apr. 1st—Jun 30th \_\_\_\_\_

Monthly Team Building Appointments: \_\_\_\_\_  
 Number of New Team Members per month: \_\_\_\_\_

- Queen's Court of Personal Sales - 20,000 Personal Sales Points in the Seminar year 1st August 2012 - 31st July 2013
- Queen's Court of Sharing - 24 New Qualified Recruits in the Seminar year. 1st August 2012 - 31st July 2013. A qualified recruit is one who achieves 600 Personal Sales Points in the Seminar year.

Other Goals \_\_\_\_\_



# Join the Fortenberry National Family



Pat Fortenberry  
EENSND Emeritus

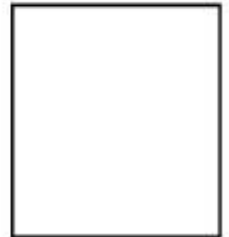
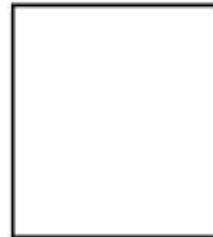
as we grow to  
**5 NSD's by Mary Kay's**  
**50th Anniversary**



Pam Fortenberry-Slate  
SNSD



Rhonda Fraczkowski  
NSD



**Everything that Glitters**  
**is GOLD!!**

**I am a**

**National Sales Director by:**

**Month:** \_\_\_\_\_

**Year:** \_\_\_\_\_



# **Bee One of the Fortenberry-Slate Area's Fortunate 500!!**



**Our Area Goal is to have  
500 National Court Achievers at  
Mary Kay's 2013  
50th Anniversary Seminar  
Celebration!**

*Commit NOW to One, Two or Three Courts on the  
National Seminar Stage!*