



Pam Fortenberry-Slate  
Global Sr. National Sales Director

# Fortenberry-Slate National Area

## 2013 January Director Promotion Packet

We Are  
Exploding!!

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NEW WEBSITE!! [www.pamslate@qtooffice.com](http://www.pamslate@qtooffice.com)

# Congratulations!

**Fortenberry-Slate**

**National Area**

**#5 Year to Date**

**Ruby Seminar!**

**#1 Sales Directors**

**Across the Globe for November!**

**USA**



**STEPHANIE  
LENARD  
SENIOR SALES  
DIRECTOR**

**PHILIPPINES**



**VIRGIE  
ESTEPA  
SENIOR  
SALES  
DIRECTOR**

**MALAYSIA**



**NAFISAH  
OMAR  
EXECUTIVE  
SENIOR SALES  
DIRECTOR**

**INDIA**



**IMTINARO  
IMCHEN  
EXECUTIVE  
SENIOR SALES  
DIRECTOR**

**The Fortenberry-Slate Area is in the:  
USA, Philippines, Malaysia & India**

# **Fortenberry-Slate National Area**

## **2012-2013 Inner Circle Goals**

**Inner Circle National Area**

**5 New National Sales Directors**

**10 Executive Senior Sales Directors**

**30 Senior Sales Directors**

**50 New Sales Directors**

**200 Area Sales Directors**

**25 Pink Car Drivers**

**10 Circle of Excellence Achievers**

**20 Circle of Achievement Achievers**

**50 Director Court of Sales Achievers**

**50 Director Court of Sharing Achievers**

**100% of Sales Directors**

**as 4 QTR Star Consultants**

**Fortunate 500 - Area Wide Seminar Court Slots Filled!**



# The Fortenberry Slate Area is Ringing in the Holiday & Year End Season!!

November & December 2012

Production Levels:

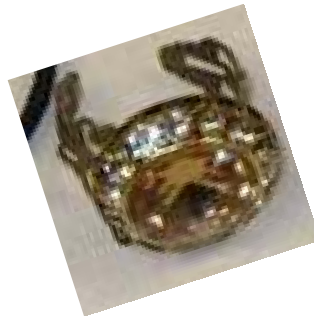
Up to 50 Unit Members— 8,000 Unit Production Points  
& 5 New Active Unit Recruits Each Month

51 Unit Members and UP— 15,000 Unit Production Points  
& 10 New Active

## Achieve in November & December to receive your 50th Anniversary Bling from NSD Pam Fortenberry-Slate!!

### November Achievers!

**Nafisah Omar**  
**Noora Shukor**  
**Nor Azlinda Ahmed**  
**Hasni M Daud**  
**Roblah Huri**  
**Rokiah Arifin**  
**Roseleza Mohamed**



Rings will be awarded by NSD Pam Fortenberry-Slate on her next trip to Malaysia.  
Styles may vary based on availability.

# Monthly Power Plan Sheet

Name: \_\_\_\_\_  
 Month of: \_\_\_\_\_  
 Unit Production Goal: \_\_\_\_\_  
 Unit recruiting Goal: \_\_\_\_\_  
 Interview Goal: \_\_\_\_\_  
 Personal Sales Goal: \_\_\_\_\_  
 Personal Recruiting Goal: \_\_\_\_\_  
 Number of Faces Goal: \_\_\_\_\_

**5 People to Move up this month:**

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_
5. \_\_\_\_\_

**Monthly Recruiting events Planned**

<u>Date</u>	<u>Event</u>	<u>Date</u>	<u>Event</u>
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

**Prizes I am promoting this month:**

Why listen to Marketing? \_\_\_\_\_  
 Why come to event? \_\_\_\_\_  
 Why sign on the spot? \_\_\_\_\_  
 Why order? \_\_\_\_\_  
 Why bring guests? \_\_\_\_\_

**My Area First Line Directors (D),  
 DIQ's (DIQ) & Director Intenders (DI)**

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.
- 9.
- 10.

**Complete and turn in your Monthly Plan  
 Sheet by the 5th of each month for  
 recognition from your NSD !**

**Contest Dates: January - Febuary**

**To be recognized by your National!!**

**Second Line:**

(note same as above)

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.



# 2012 Contest January - February

## Turn in your Monthly Totals for Recognition!

## Start the New Year with Great Guest Events!

When your Unit has 50  
or fewer Members

Focus on 30 Interviews  
each month

When your Unit has 50  
or more Members

Focus on 50 Interviews  
each month

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
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43. \_\_\_\_\_
44. \_\_\_\_\_
45. \_\_\_\_\_
46. \_\_\_\_\_
47. \_\_\_\_\_
48. \_\_\_\_\_
49. \_\_\_\_\_
50. \_\_\_\_\_

# Win a Fabulous Prize from your NSD!



**Send this information by the 5th of the month and NSD Pam Fortenberry-Slate will send a personal message to your consultants. When your unit size is under 50 , you can send 3. Over 50, you can send 6.**

IBC Name: \_\_\_\_\_

Email ID \_\_\_\_\_

Comments: \_\_\_\_\_

IBC Name: \_\_\_\_\_

Email ID \_\_\_\_\_

Comments: \_\_\_\_\_

IBC Name: \_\_\_\_\_

Email ID \_\_\_\_\_

Comments: \_\_\_\_\_

IBC Name: \_\_\_\_\_

Email ID \_\_\_\_\_

Comments: \_\_\_\_\_

IBC Name: \_\_\_\_\_

Email ID \_\_\_\_\_

Comments: \_\_\_\_\_

IBC Name: \_\_\_\_\_

Email ID \_\_\_\_\_

Comments: \_\_\_\_\_

# Inner Circle Participants

## August - December Contest

Name	Prize Goal	Months	Name	Prize Goal	Months
Afarina Ahmad Ripaee	Pin	**	Norfazila Abdul Aziz	Pin	
Aina Marohtah bt Ali	Pin	***	Norfiza bt Mahput @ Sahir	Charm	**
Aishah Binti Khairudin	Charm	****	Norhanim bt Hhnin @ Maon	Pin	*
Azizah Jainaz	Pin	**	Norhayati Razali	Pin	
Carmen Hogan	Charm		Norizan Azizan	Charm	
Chan Leng Aai	Charm	****	Normie Binti Hanafiah	Charm	
Dewi Farah Zulkarnain	Pin		Norsilawati Bt Ahmad	Pin	**
Dolores Gaceta Lazarus	Charm	**	Nur Atiqah Gadong Abdullah	Charm	
Edawati Sulaiman	Pin		Nur Hayati Sakinah Abdullah	Charm	
Fadillah Abdul Zahman	Pin		Nur Insyirah binti Zulketli	Pin	
Fadzirah Mohd Au	Pin		Nur Sabarina Br Rozali	Pin	***
Fatin Osman	Pin	***	Nur Syawalia Binti Zakariah	Pin	*
Farrah Ellya Farressa	Pin	*	Nurazrena Bt Mohamad Rofi	Pin	
Fauzidah Ad Khadir		****	Nurhaslinda Mohamad	Pin	
Gahliyah BT Arpan	Charm		Nurul Ain Syazwi Bte Harun	Pin	*
Haidah Rosly	Pin		Nurul Aini Binti Husin	Pin	
Hanifah Tay	Pin	***	Nurul Shakirini Lewis	Charm	*
Haslinda Sulaiman			Nurulhuda bt Mohamad Nor	Pin	**
Hasnah Bt M Daud	Charm		Puteri Rabiatal ad awiyah	Pin	**
Hasni Muhamad Daud	Charm	***	Rabetah Johari	Charm	**
Hazel Bongcawel Nacion	Pin		Raja Mastura	Pin	***
Ida Syafinaz Ibrahim	Pin		Rajeswari Maniam	Charm	
Ida Syazrina Ibrahim	Pin		Robiah Bt Huri	Charm	
Ilya Izana Bt Idrus	Pin		Rokiah Arifin	Charm	***
Inzan Z Bt Z Abidin	Pin		Rosfinah by Abdul	Pin	
Issy Aryani BT A@ Ismail	Pin		Rosima Jaafar	Charm	
Jacki Wong	Pin		Roszaidah Husman	Pin	
Jayanthi A/P C Mohan	Pin	**	Rozaini Jaafar	Pin	****
Jumiati Binti Asis	Pin		Rozila Md Repin	Charm	****
Jumirdah Bahtiar	Charm	*	Ruzieta	Pin	*
Juvy Jusa Espinosa	Pin		Salamiah Latip	Charm	***
Karthini Munusany	Pin		Sameah Abu Bauar	Pin	
Khairunisa	Pin		Shahdunita bt Mohamed Salleh	Pin	
Lisa Islant	Pin	*	Shahnaz Zainuddin	Charm	
Mai Noor Asiah Tan Zalilah	Pin		Shaifah Jaafar		**
Maisatul H Bt Mohamed	Pin		Sharifah Binti Seman	Pin	*
Mas Esayu Hamdan	Pin	***	Sharufah Nur A H BT Jaafar	Pin	
Mawariah Bt Mohd Zam			Shorba Martin	Charm	
Zam	Pin	**	Shukria bt Aziz	Pin	
Nadiatul Syahirah Seman	Charm	***	Siti Fatimah Isak		***
Nanita Yusof	Pin		Siti Masmra Bt As Rahman	Pin	
Nashirah Binti Yahaya	Pin		Siti Murzianawaty Bt M Kusairy	Pin	
Nik Johana	Pin		Siti Norazlina	Pin	
Noora Abdul Shukor	Charm	****	Siti Norhafizah	Pin	
Noorayn Zamani	Pin		Siti Norizan Bt Amohamd Ramli	Pin	
Nor Azlinda Ahmad	Charm	*	Siti Suryani Misnan	Pin	*
Nor Baaiah Hassan	Charm		Sofuriah Binti M Hashim	Charm	
Noraniza Mohtar	Charm		Suraide Rahmet	Charm	
Nordiyana Binti Osman	Pin		Suzana Abidin	Charm	
			Waheedah bt Syed Sultan	Charm	**
			Wan Shahiratul Natran	Pin	
			Wan Sharfizatul Nafizah	Pin	
			Yurfarahin Hanar	Pin	
			Yusrina Hanafi		****